

Chief Executive Officer
Louis Ward, MHA



Mayers Memorial Hospital District

Board of Directors
Michael D. Kerns, President
Beatriz Vasquez, PhD, Vice President
Abe Hathaway, Secretary
Allen Albaugh, Treasurer
Laura Beyer, Director

Finance Committee Meeting Agenda

January 30, 2019 – 10:30 am
Fall River Board Room

Attendees

Abe Hathaway, Chair, Board Member
Allen Albaugh, Board Member
Louis Ward, CEO
Travis Lakey, CFO

				Approx. Time Allotted	
1	CALL MEETING TO ORDER				
2	CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS				
3	APPROVAL OF MINUTES				
3.1	Regular Meeting – December 5, 2018	Attachment A	Action Item	2 min.	
4	DEPARTMENT REPORTS/OTHER				
4.1	Med Staff	Pam Sweet	Attachment B	Report	10 min.
4.2	Outpatient Service	Michelle Peterson	Attachment C	Report	10 min.
5	FINANCIAL REVIEWS/BUSINESS				
5.1	Nov/Dec 2018 Financials		Action Item	5 min.	
5.2	Accounts Payable (AP)/Accounts Receivable (AR)		Action Item	5 min.	
5.3	Mindray Quote/Discussion – Recommendation for full board	Attachment D	Action Item	5 min.	
5.4	Signing Authority for Chief Operating Officer – Recommendation for Resolution at full board	Attachment E	Action Item	5 min.	
6	ADMINISTRATIVE REPORT				
			Report	10 min.	
7	OTHER INFORMATION/ANNOUNCEMENTS				
			Information		
8	ADJOURNMENT: Next Regular Meeting – February 20, 2019 (?)				

P.O. Box 459 – 43563 Highway 299 East, Fall River Mills, CA 96028 Tel. (530) 336-5511 Fax (530) 336-6199 <http://www.mayersmemorial.com>

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at www.mayersmemorial.com.

5 FINANCIAL REVIEWS

5.1	Cost Report Review Medi-cost report – we are owed on Acute – we owe on Swing (See Accountant’s Compilation Report)	Report	
5.2	Board Quarterly Finance Review	Hathaway/Albaugh	Approved All
5.3	October Financials - A motion/second carried; committee members accepted the financials. Cash on hand - 98 Days. Lakey reviewed the notes and finances. Discussed staff costs in the SNF. Travis is working on what it will cost for sign-ons, versus large expense with travelers. Discussion on cost of Alzheimer’s patients. Lakey will look at costs, ratios, etc. Staffing is a number one concern hospital wide. Discussion of nurse recruiting strategies. Talked about the TAP program to recruit nurses. Travelers are expensive, but we have staffing ratios we have to meet. With all costs a traveler nurse costs us about \$75/hour. We will be evaluating the housing and how it has helped with costs.	Hathaway/Albaugh	Approved All
5.4	Accounts Payable (A/P)/Accounts Receivable (A/R) - A motion/second carried; committee members accepted the (A/P)/ (A/R). Discussion of the IGT’s and process. Lakey explained how he books the revenue.	Hathaway/Albaugh	Approved All

6 ADMINISTRATIVE REPORT

7 OTHER INFORMATION/ANNOUNCEMENTS

8 ADJOURNMENT

Next Finance Committee Meeting – January 23, 2019, 1:00 pm - Burney

Chief Executive Officer
Louis Ward, MHA



Mayers Memorial Hospital District

Board of Directors
Michael D. Kerns, President
Beatriz Vasquez, PhD, Vice President
Abe Hathaway, Secretary
Allen Albaugh, Treasurer
Laura Beyer, Director

**Board of Directors
Finance Committee
Minutes**

December 5, 2018 – 1:00 pm
Boardroom (Fall River Mills)

These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.

- 1 CALL MEETING TO ORDER:** Abe Hathaway called the meeting to order at 1:05 pm on the above date.

BOARD MEMBERS PRESENT:

Allen Albaugh, Committee Chair
Abe Hathaway, Board Member

ABSENT:

STAFF PRESENT:

Louis Ward, CEO
Travis Lakey, CFO
Marinda May, Social Services
Keith Earnest, Pharmacy
Ryan Harris, COO
Marlene McArthur, IHF CEO

Val Lakey, Board Clerk

2 CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS

None

3 APPROVAL OF MINUTES

3.1 A motion/second carried; committee members accepted the minutes of October 24, 2018.

Albaugh/Ward Approved All

4 DEPARTMENT REPORTS

4.1 **Pharmacy:** Keith Earnest Pharmacy on track. Swing revenue is up. Pharmacy expenditures are up some – but reflected are the once a month purchases are up. (Flu shots, rattlesnake venom). Out dates can be returned for partial credit. There are some items that are discarded that are “expensed”. Review purchased services for contract compliance. Insulins were way off of contract. There are some products we cannot do anything about – but some products we are able to make a change. Markup is not like a “retail world”. Contract with GPO premier is cost, mark-up has nothing to do with what we pay AWP is set federally; it is the set wholesale price. We pay less than AWO. Depending on the type of drug – there is a minimum price. There is a formula for the mark-up. The mark-up decreases with the escalated cost of the product. There is a multiplier that is based on Medicare reimbursement. The mark-up is the same for all coverage. We are paid at different rates, but we cannot charge a different rates. Prescription drugs are covered. Discussion of non-prescription, flu shot, etc

Report

4.2 **Acute Social Services:** Marinda May - Discharge planner for Acute. Works on Medi-Cal applications. Discussion of DME and how it is provided. Discussion if it is something we should be providing as a service. Probably ½ of the patients need to go home with DME. We use Accent Home Health. Home Health was discussed. May is not able to do home visits at this point, but is willing if we ever provide the service.

Report

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6	ADMINISTRATIVE REPORT		
7	OTHER INFORMATION/ANNOUNCEMENTS		
8	ADJOURNMENT		
	Next Finance Committee Meeting – January 23, 2019, 1:00 pm - Burney		

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Med Staff Report to Finance Committee
January 30, 2019

Policies and Procedures –

1,852 policies total

Down from 1943 at my report to Quality in October 2018

261 are due or past due – Waiting on the manager to review and approve

Down from 475 in October

475 are currently in process – Waiting on committees

Practitioners –

67 practitioners including

12 of those are mid levels (i.e., CRNA, NP)

24 of those are Telemedicine physicians

15 are currently in the reappointment process

3 are new ED physicians

BOARD REPORT JANUARY 2019**Updates:**

- RN for OPM- Ellie Haydock RN is now working in OPM full time. Alexis Williams RN continues to help 1 day a month for Dr Zittel wound clinic days.
- The Outpatient Census has an average monthly patient visits at (110 approx. a month). October 182 patients seen with 234 procedures, November 158 patients seen with 198 procedures, December 107 patients seen, 135 procedures.
- We have posted a part-time position on our website through HR. OPM has approval to get a travel nurse from Nov-May. Ellie Haydock RN will be out on maternity leave in the near future.
- We now have a long term travel nurse from AYA, Charlotte Jimenez to cover Ellie's maternity leave. She is an experienced wound care nurse and will be a great addition to the team.

Continuing Work:

- Ellie Haydock started the WTA Wound care Treatment Associate Program through Enloe Wound and Ostomy Clinic. She is now finishing her clinical/preceptorship portion this week at Enloe Wound and Ostomy Center.
- Dr Rasmussen from Physicians Wound Center is privileged at MMHD and will be seeing patients February 12th at MMHD. We are excited to have another wound specialist come to MMHD.
- IT/OPM working toward a custom build for EMR charting for OPM. Currently for Dr Zittel visits we still do paper charting. We are working with our consultant to customize the physician document. We should be close to the testing phase at this point.
- OPM started offering skin grafts for patients. Grafix is a cryopreserved placental membrane comprised of an extracellular matrix (ECM) rich in collagen, growth factors, fibroblasts, mesenchymal stem cells (MSCs), and epithelial cells native to the tissue. Designed for application directly to acute and chronic wounds. Flexible, conforming cover that adheres to complex anatomies. AND Stravix® cryopreserved placental tissue, composed of the umbilical amnion and Wharton's Jelly, retains the extracellular matrix, growth factors, and endogenous neonatal mesenchymal stem cells, fibroblasts and epithelial cells of the native tissue.
- OPM and IT had a webinar/demo from Tissue Analytics, a patient-interfacing wound imaging and documentation platform integrated with Allscripts. Nurses and clinicians can take 3D wound images on a smartphone, and tissue types are automatically measured. This encourages compliance through documentation. This product is too expensive for OPM so when time permits we are shopping for products like this that are less expensive.
- Referrals- We continue to send out email reminders and stop by MVHC with packets of order sets. We have placed OPM order sets and referral forms on our website and send

out a password/link for: Provider Resources on the MMHD website
<http://www.mayersmemorial.com/getpage.php?name=providerresources>
password:MMHD. Michelle recently met with our new Mountain Valley privileged
provider Erica Haedrich PA. We hope to gain new referrals from her.

- OPM is working with Pam Sweet to send out provider packets to Dr Peters and Dr Reeder, RA associates, and Mercy Oncology. OPM hopes to continue to follow up with these providers to get privileged at MMHD.
- OPM has been seeing residents in LTC in Burney and FR. Residents are no longer being seen as OPM but in the resident's rooms in LTC, except when Dr Zittel wound care specialist comes. Treatment carts are set up for wound care in Burney and FR LTC. OPM is a resource for LTC nursing staff for wound care via phone. Also, OPM is a part of a weekly collaborative weights and wound meeting with LTC.
- OPM is utilizing the telemedicine room during clinic days. We are requesting a cabinet to store dressings in. Our census has increased and we are now using four rooms during clinic days. We use a treatment cart in the infusion room on wound clinic days currently.

Issues/Needs:

- Continue to trouble shoot the computer system custom build. Test and evaluate
- Price shop to find another company similar to tissue analytics to help our work flow and help with patient centered care in OPM leading to get better reimbursement.

Thank you,

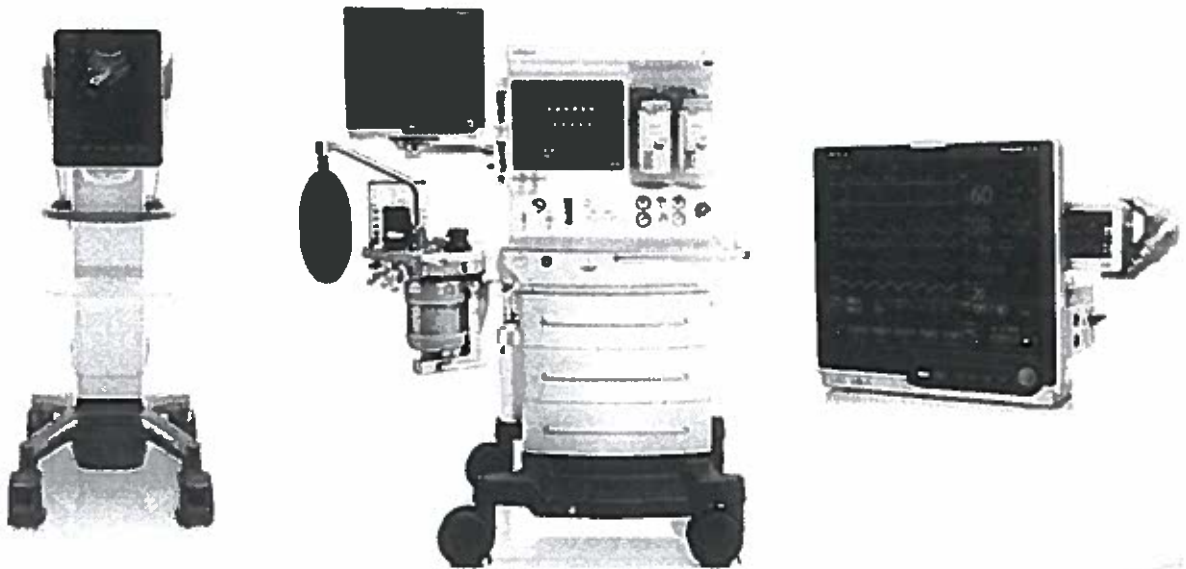
Michelle Peterson RN, CWCN
Outpatient Department Lead



A GLOBAL LEADER IN PATIENT MONITORING ANESTHESIA AND ULTRASOUND SYSTEMS

PROPOSAL FOR
MAYERS MEMORIAL HOSPITAL

PREPARED BY:
William Caldwell





Mindray DS USA, Inc.

Proposal Summary

Proposal Date: Jan 10, 2019

Proposal Number: Q-07622

Proposal Exp. Date: Jan 31, 2019

Sales Rep: William Caldwell

Proposal For: MAYERS MEMORIAL HOSPITAL

800 MacArthur Blvd. Mahwah, NJ 07430-0619

Tel: 201-995-8000

Fax: 800.266.9624

Total Price By Department

Acute Care

Department Name	List Price	Departmental Discount	Net Price
Acute Care	USD 152,417.03	USD -59,444.03	USD 92,973.00
		Acute Care TOTAL:	USD 92,973.00

IT

Department Name	List Price	Departmental Discount	Net Price
IT	USD 15,500.00	USD -6,200.00	USD 9,300.00
		IT TOTAL:	USD 9,300.00

Pre-Op

Department Name	List Price	Departmental Discount	Net Price
Pre-Op	USD 6,799.00	USD 1,301.00	USD 8,100.00
		Pre-Op TOTAL:	USD 8,100.00

PACU

Department Name	List Price	Departmental Discount	Net Price
PACU	USD 13,338.00	USD 3,470.00	USD 16,808.00
		PACU TOTAL:	USD 16,808.00

Operating Room

Department Name	List Price	Departmental Discount	Net Price
Operating Room	USD 28,537.00	USD -24,356.00	USD 4,181.00
		Operating Room TOTAL:	USD 4,181.00

Triage

Department Name	List Price	Departmental Discount	Net Price
Triage	USD 6,799.00	USD -2,618.00	USD 4,181.00
		Triage TOTAL:	USD 4,181.00

TOTAL: USD 135,543.00



To:
 MAYERS MEMORIAL
 HOSPITAL
 43563 HIGHWAY 299 EAST
 FALL RIVER MILLS, CA 96028

Sales Representative: William Caldwell
Quote Number: Q-07622

Proposal Date: Jan 10, 2019

Phone:
E-mail: w.caldwell@mindray.com

Affiliation: PRE2

Acute Care

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
1	NTI		USD 0.00	USD -9,017.59	1	USD -9,017.59
2	DPMCS-CREDIT		USD 0.00	USD -2,000.00	1	USD -2,000.00
3	115-047565-00	WiFi Telemetry Transmitter (TM80) (includes 1 ea - 3AA Battery Pack)	USD 4,200.00	USD 2,352.00	4	USD 9,408.00
4	009-004782-00	5-Lead ECG Mobility Leadset, AHA, Snap, 24" Compatible with TM80/TD60	USD 135.00	USD 101.25	4	USD 405.00
5	803-040050-00	Telepack installation and set up for TM80 and TD60.	USD 88.25	USD 79.43	4	USD 317.72
6	115-034334-01	Operator's manual on CD for TD60, TM80 and BP10	USD 0.01	USD 0.00	1	USD 0.00
7	009-004936-00	Masimo SpO2 Module for BeneVision TD60 Display Telepack	USD 1,175.00	USD 881.25	4	USD 3,525.00
8	115-032957-00	TD60 Disposable Telepack pouch. (Box of 25)	USD 70.00	USD 52.50	4	USD 210.00
9	115-030107-00	BeneVision TM80/TD60 Rechargeable Lithium-Ion Battery Pack.	USD 325.00	USD 243.75	8	USD 1,950.00
10	115-030108-00	BeneVision Central Charger. Charges up to 10 Lithium-Ion Battery Packs simultaneously	USD 2,200.00	USD 1,650.00	1	USD 1,650.00
11	115-030109-00	GCX Mount for BeneVision Central Charger	USD 275.00	USD 206.25	1	USD 206.25
12	115-050935-00	BeneVision DMS Workstation, Mini PC	USD 3,000.00	USD 1,680.00	1	USD 1,680.00
13	121-001375-00	BeneVision WorkStation Server License	USD 3,400.00	USD 1,972.00	1	USD 1,972.00
14	803-040044-00	WorkStation/Vertical Server installation, cable and setup. Includes, installation and setup for one WorkStation and up to three display screens. (Includes cable pulling)	USD 2,850.00	USD 2,565.00	1	USD 2,565.00
15	121-001453-00	BeneVision DMS Widescreen Touch Display	USD 2,975.00	USD 1,725.50	1	USD 1,725.50
16	110-004115-00	BeneVision WorkStation Bed Licenses. Supports 4-32 beds	USD 300.00	USD 168.00	15	USD 2,520.00
17	803-040040-00	Device certification and install, without cable pulling.	USD 731.00	USD 657.90	15	USD 9,868.50
18	803-040046-00	2.4/5GHz Install per 100 SQFT	USD 159.00	USD 143.10	16	USD 2,289.60
19	115-051209-00	BeneVision DMS host package (2U Rack)	USD 6,000.00	USD 3,360.00	1	USD 3,360.00
20	121-001373-00	BeneVision CS Bed License (FD, Bed, Adv) - Per Channel	USD 400.00	USD 232.00	26	USD 6,032.00
21	121-001372-00	BeneVision CS Server License	USD 9,700.00	USD 6,206.00	1	USD 6,206.00
22	803-040043-00	2.4/5GHz Rack/Core Charge	USD 18,000.00	USD 16,200.00	1	USD 16,200.00
23	045-003660-00	BeneVision DMS Software Media kit	USD 0.01	USD 0.01	1	USD 0.01



Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
24	803-070282-00	BeneVision DMS PDF Printing capability	USD 0 01	USD 0.01	1	USD 0 01
25	115-034055-00	CMS Viewer Application for remote review Includes 16 licenses for historical review	USD 11,900 00	USD 8 925.00	1	USD 8 925 00
26	121-001269-00	BeneVision Central Station - TelePack license Key Package Includes. One Arrythmia detection, St Segment analysis and QT Monitoring license per TelePack channel.	USD 875 00	USD 490.00	9	USD 4,410.00
27	115-034809-00	DPM 7+ System Upgrade Kit	USD 1,075 00	USD 806.25	4	USD 3,225 00
28	5000-00-1000	Labor Charges for Upgrades.	USD 260 00	USD 260 00	1	USD 260 00
29	M51AF-PA00027	Masimo MPM w/MindrayST/Arr, 3/5/12-L	USD 6,500 00	USD 3,770 00	4	USD 15,080 00
Acute Care TOTAL:						USD 92,973 00

IT

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
30	NTI		USD 0 00	USD -6,200 00	1	USD -6,200 00
31	803-070244-00	Spot Check Mapping fees, includes ADT and Results mapping	USD 5,500 00	USD 5,500 00	1	USD 5,500 00
32	121-001473-00	eGateway SW Spot Check/Surgery 32 bed	USD 10,000 00	USD 10,000 00	1	USD 10,000 00
IT TOTAL:						USD 9,300 00

Pre-Op

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
33	NTI		USD 0 00	USD 3,864 63	1	USD 3,864 63
34	115-034810-00	DPM 6+ System Upgrade Kit	USD 1,075 00	USD 806.25	1	USD 806 25
35	5000-00-1000	Labor Charges for Upgrades.	USD 260 00	USD 260 00	1	USD 260 00
36	M51AF-PA00039	Masimo MPM Module with MindrayST/Arr,3/5-Lead	USD 5,464 00	USD 3,169.12	1	USD 3,169.12
Pre-Op TOTAL:						USD 8,100 00

PACU

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
37	NTI		USD 0 00	USD 8,597 26	1	USD 8,597 26
38	115-034810-00	DPM 6+ System Upgrade Kit	USD 1,075 00	USD 806.25	2	USD 1 612 50
39	5000-00-1000	Labor Charges for Upgrades.	USD 260 00	USD 260 00	1	USD 260 00
40	M51AF-PA00039	Masimo MPM Module with MindrayST/Arr,3/5-Lead	USD 5,464 00	USD 3,169.12	2	USD 6,338 24
PACU TOTAL:						USD 16,808 00

Operating Room

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
41	NTI		USD 0.00	USD -12,735.93	1	USD -12,735.93



Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
42	6803F-PA00001	Passport 17m, modular touch screen monitor with the iView subsystem integrated to display PC application, integrated recorder. Includes: Includes CD operators manual, line cord, one roll of paper, quick reference guide. Requires two lithium ion batteries (115-018012-00), sold separately	USD 10,500.00	USD 5,880.00	1	USD 5,880.00
43	M51AF-PA00039	Masimo MPM Module with MindrayST/Arr,3/5-Lead	USD 5,464.00	USD 3,169.12	1	USD 3,169.12
44	803-011989-00	Multi Parameter Module 1 Year Extended Warranty (Included GPO Warranty)	Included	Included	1	USD 0.00
45	115-018012-00	Lithium ion battery (Passport 12m requires one, Passport 17m requires two)	USD 255.00	USD 191.25	2	USD 382.50
46	115-020919-00	Sidestream CO2 module with adult/pediatric accessory kit	USD 3,674.00	USD 2,057.44	1	USD 2,057.44
47	023-000218-00	USB for settings transfer (4GB)	USD 25.00	USD 18.75	1	USD 18.75
48	115-040811-00	Passport 12m/17m Combo Ops Manual CD	Included	Included	1	USD 0.00
49	023-000524-00	Wireless keyboard and mouse	USD 65.00	USD 48.75	1	USD 48.75
50	045-001302-00	Passport 17m VHM wall mount with standard bracket	USD 1,500.00	USD 1,125.00	1	USD 1,125.00
51	803-011968-00	One Year Extended Warranty for Passport 12m and Passport 17m (GPO Included Warranty)	Included	Included	1	USD 0.00
52	115-034809-00	DPM 7+ System Upgrade Kit	USD 1,075.00	USD 806.25	1	USD 806.25
53	5000-00-1000	Labor Charges for Upgrades.	USD 260.00	USD 260.00	1	USD 260.00
54	M51AF-PA00039	Masimo MPM Module with MindrayST/Arr,3/5-Lead	USD 5,464.00	USD 3,169.12	1	USD 3,169.12
Operating Room TOTAL:						USD 4,181.00

Triage

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
55	NTI		USD 0.00	USD -54.37	1	USD -54.37
56	115-034810-00	DPM 6+ System Upgrade Kit	USD 1,075.00	USD 806.25	1	USD 806.25
57	5000-00-1000	Labor Charges for Upgrades.	USD 260.00	USD 260.00	1	USD 260.00
58	M51AF-PA00039	Masimo MPM Module with MindrayST/Arr,3/5-Lead	USD 5,464.00	USD 3,169.12	1	USD 3,169.12
Triage TOTAL:						USD 4,181.00



To:
MAYERS MEMORIAL
HOSPITAL
43563 HIGHWAY 299 EAST
FALL RIVER MILLS, CA 96028

Sales Representative: William Caldwell
Quote Number: Q-07622

Proposal Date: Jan 10, 2019

Phone:

E-mail: w.caldwell@mindray.com

Affiliation: PRE2

Affiliation Notes: Premier – Patient Monitoring Contract # PP-MM-620 – Tier 2 – (PRE2): Standard One Year-On Site Warranty plus an extended one year warranty for a total of two years for parts & labor on Patient Monitors, Gas Module, Central Stations and transmitters. Standard Three Year Mail-In Warranty on Accutorr Monitors.
Premier Anesthesia Contract #PP-MM-431 Anesthesia Machines - Standard three year warranty.
Premier Ultrasound Contract #PP-IM-309: M7, M9, TE5, TE7 Ultrasound Machines & Transducers (Excluding 4D & TEE Transducers - Standard one year) have a standard five year warranty.
DC8 Ultrasound Machine & DC8 Transducers - Standard 1 Year Warranty. DC8 Expert Ultrasound Machine & Transducers - Standard five year warranty. Resona7 Ultrasound Machine & Transducers - Standard 5 Year Warranty. EXCEPTION: DEMO EQUIPMENT & ACCESSORIES (6 MONTHS ONLY)

Payment Terms: NET 45 DAYS

Shipping Terms: F.O.B. SUPPLIERS Dock (Freight & Insurance Prepaid on Contracted Products Only)
"To ensure on-time delivery of your orders, Mindray may drop ship products directly from our overseas factories or distribution warehouses"

General Notes:



Product Notes:

Please complete at time of purchase:

Uncrating Needed: YES / NO

Receiving Dock Hours: _____

Debris Removal: YES / NO

Lift Gate Required: YES / NO

Prior Notification: YES / NO

Inside Delivery Required: YES / NO

Contact Name: _____

Department: _____

Contact Phone #(s) _____

E-mail Address(s) _____

Purchase order acceptance and delivery of Mindray Certified Refurbished products is subject to inventory availability.

This quotation contains no provisions for Biomedical training tuition or credits.

If your terms are Cash-in-advance, please remit check directly to:

Mindray DS USA, Inc. 24312 Network Place, Chicago, IL 60673-1243



Total Price By Department

Acute Care

Department Name	List Price	Departmental Discount	Net Price
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Operating Room

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Triage

Department Name	List Price	Departmental Discount	Net Price
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		Triage TOTAL:	USD 4,181.00

TOTAL: USD 135,543.00

Quotation

Total List Amount	USD 223,390.03
Total GPO Discount	USD 70,301.03
Total Additional Discount/TradeIn	USD 17,546.00
Total Net Amount	USD 135,543.00



Total Net Price For Purchase:

USD 135,543.00

To:
MAYERS MEMORIAL
HOSPITAL
43563 HIGHWAY 299 EAST
FALL RIVER MILLS, CA 96028

Sales Representative: William Caldwell
Quote Number: Q-07622
Proposal Date: Jan 10, 2019

Affiliation: PRE2

Phone:
E-mail: w.caldwell@mindray.com

Title of Buyer	Printed Name of the Buyer

Purchase Order Number	Date	Signature of the Buyer

Ship to Address:

Bill to Address:

We have selected a non-Masimo SpO2 technology and have requested a proposal using an alternate SpO2 technology.

Although we have been educated on the Masmio SpO2 option by Mindray, we have independently chosen the alternate SpO2 option based upon our business needs.

Signature of buyer _____

Mindray North America now has a \$150 minimum order policy.
Unless otherwise stated, the total net price of this quotation does not include, freight or sales tax.

**MAYERS MEMORIAL HOSPITAL DISTRICT
BOARD OF DIRECTORS**

**RESOLUTION REGARDING
AUTHORITY TO SIGN
RESOLUTION 2019-01**

WHEREAS, the Board finds it necessary to sign contracts, leases, line of credit documents, and other documents necessary for the administration and operation of the District; and

WHEREAS, the Board, within its power, hereby designates Louis Ward, Chief Executive Officer (CEO), to sign such documents and,

WHEREAS, the Board, within its power, hereby designates Travis Lakey, Chief Financial Officer, to sign such documents in the absence of the Chief Executive Officer and,

WHEREAS, the Board, within its power, hereby designates Ryan Harris, Chief Operating Officer, to sign such documents in the absence of the Chief Executive of Chief Financial Officer and,

NOW, THEREFORE, the undersigned certifies and attests that the above resolution was approved at a regular meeting of the Board of Directors, Fall River Mills, California, on the 30th day of January 2019.

PASSED AND ADOPTED on January 30, 2019, by the following vote:

AYES: _____

NOES: _____

ABSENT: _____

ABSTAIN: _____

Date: _____

Signed _____
Beatriz Vasquez, President
Board of Directors
Mayers Memorial Hospital District

Date: _____

Attest _____
Laura Beyer, Secretary
Board of Directors
Mayers Memorial Hospital District