

Chief Executive Officer
Louis Ward, MHA



Mayers Memorial Hospital District

Board of Directors
Beatriz Vasquez, PhD, President
Abe Hathaway, Vice President
Laura Beyer, Secretary
Allen Albaugh, Treasurer
Jeanne Utterback, Director

Finance Committee Meeting Agenda

August 26, 2020 – 10:30 am

Due to COVID-19 shelter in place orders and under the authority of the Governor's Executive Order N-29-20, this meeting will be conducted entirely by teleconference. No physical location will be available. Members of the public can attend and provide public comment via teleconference at the following link and number:

Zoom Meeting: [LINK](#)

Zoom Call In Number: 1 669 900 9128, Meeting ID: 910 8880 0854

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, ext 1264 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

Attendees

Abe Hathaway, Chair, Board Member
Allen Albaugh, Board Member
Louis Ward, CEO
Travis Lakey, CFO

				Approx. Time Allotted
1	CALL MEETING TO ORDER			
2	CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS			
3	APPROVAL OF MINUTES			
3.1	Regular Meeting – July 29, 2020	<i>Attachment A</i>	Action Item	2 min.
4	DEPARTMENT REPORTS WILL BE PUSHED TO SEPTEMBER 30TH, 2020 MEETING			
5	FINANCIAL REVIEWS/BUSINESS			
5.1	July 2020 Financials	<i>Attachment B</i>	Action Item	5 min.
5.2	Accounts Payable (AP)/Accounts Receivable (AR)		Action Item	5 min.
5.3	401 K Annual Report: John Grimmert, VP Tri Counties Bank	<i>Attachment C</i>	Report	10 min.
6	NEW BUSINESS		Report	10 min.
6.1	Bank Account Name Change from OLD: USDA DEBT SERVICE to NEW: CHFFA CONSTRUCTION: Requiring recommendation to full Board		Action Item	5 min.
6.2	New Skilled Nursing Facilities Van: Quotes from Crown Motors and Corning Ford Attached – Requiring recommendation to full Board for approval		Action Item	5 min.
7	ADMINISTRATIVE REPORT		Report	10 min.
8	OTHER INFORMATION/ANNOUNCEMENTS		Information	
9	ADJOURNMENT: Next Regular Meeting –September 30th, 2020 Posted 8/21/2020			

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at www.mayersmemorial.com.

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Board of Directors
Finance Committee
Minutes

July 29, 2020 – 10:30 am
Teleconference Call – FULLY Remote

These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.

1	CALL MEETING TO ORDER: Abe Hathaway called the meeting to order at 10:30 am on the above date.		
	BOARD MEMBERS PRESENT: Abe Hathaway, Committee Chair Allen Albaugh, Board Member ABSENT:	STAFF PRESENT: Keith Earnest, CCO Ryan Harris, COO Travis Lakey, CFO Louis Ward, CEO Jessica DeCoito, Board Clerk	
2	CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS		
	None		
3	APPROVAL OF MINUTES		
	3.1	A motion/second carried; committee members accepted the minutes of June 17, 2020	<i>Albaugh, Hathaway</i> All Approved Albaugh – Y Hathaway - Y
4	DEPARTMENT REPORTS: Written reports submitted.		
	4.1	Surgery: No further questions. Surgery is doing really well with a full schedule. New RN in the Surgery Dept. Looking at bringing on a new surgeon.	
	4.2	Cardiac Rehab: happy to open back up to some patients to help with their rehabilitation.	
	4.3	Telemedicine: no further questions. Well run department and a beneficial program to our community. Thankful for the telemed opportunities for our residents, patients and community members during the current COVID environment.	
	4.4	Dietary: staffing has stabilized in the department with some changes to the leadership team which will help team members on each source. Point of Sale system has been a huge help with streamlining the meal process outside of tray lines. The new lunch program has been a huge boost to staff morale with all the menu offerings and quickness of meal preparation.	
	4.5	Patient Access: no further questions.	
	4.6	HIM: the Medical Records team are doing very well in keeping records up to date and completed efficiently and on time.	
	4.7	Retail Pharmacy: We have seen 2114 different patients that have used the Retail Pharmacy. FR & McArthur patients have the largest percentage of patients, but we have seen patients from all over the district. 67% are new prescriptions with 33% prescriptions as refills. May need to look at marketing the over the counter items better. Drive up window has been the more popular mode of getting prescriptions picked up. We will be spending time putting a marketing plan together for the Retail Pharmacy as a whole. 340B continues to be an area we are trying to understand and work out.	
5	FINANCIAL REVIEWS		
	5.1	May & June 2020 Financials: Cash on Hand 285 – high due to the CARES Act payment that was received, AR Days at 63. Traveler expenses are down compared to last year. Request to see expenses on Memory Care patients.	<i>Albaugh, Hathaway</i> All Approved Albaugh – Y Hathaway - Y
	5.2	Accounts Payable (AP) & Accounts Receivable (AR): AP was high with construction invoices being paid in July.	
	5.3	Board Quarterly Finance Review: reviewed by both Director Hathaway and Director Albaugh and recommended to full board for approval.	<i>Hathaway, Albaugh</i> All Approved Albaugh – Y Hathaway - Y
6	ADMINISTRATIVE REPORT – researching opportunities to do a flu shot program through our Retail Pharmacy. Working on the Licensing application for the New Hospital Wing – hoping to get them up here for inspection by August 18 th . Plans are in place for moving all of the equipment into place. PG&E event occurred last night with an undersized transformer and situation was rectified (7/29/2020). Employee		

	Appreciation day or week plans are going into place to show our team our appreciation for their hard work. Opportunity being researched to look at the Skilled Nursing van. Admin Building budget will have final numbers - initial budget at \$300,000 but current expenses are around \$150,000, well under budget with the use of extra materials from Riverview House remodel.
7	OTHER INFORMATION/ANNOUNCEMENTS: no announcement
8	ADJOURNMENT – 11:58 AM
	Next Finance Committee Meeting: August 26, 2020

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FY 21 July Finance Notes

Summary of Financial Ratio			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	293	165	Average PY
Net Income	251,757	295,868	Average Monthly FY 19
Current Ratio	10.46		N/A
AR Days	66.4	55	Average PY
AP	282,827	546,822	Average PY
Daily Gross Revenue YE	103,446	106,397	Average PY
% of Gross Revenue Collected	50%	61%	PY Year End

1. Our Auditors will be onsite the week of September 14th. They complete our audit and cost reports. The weeks leading up to the audit involves pulling many reports and sending it their way to review before they come onsite. With the Cares Act, PPP and USDA there is quite a bit more to track this year. I'm hoping we can move the board meeting to the last Wednesday of the month as the week the auditors are here we are typically reviewing last year's financials.
2. On the Summary of Financial Ratios I'm using FY 19 as a comparison year for Net Income as FY 20 is a huge outlier due to the Cares Act and Capital Campaign.
3. CMS is supposed to be giving us more guidance on the Cares Act sometime before October 1st. We are supposed to be reporting by the end of the year but have no format or clear guidance as of yet.
4. Currently working with a Medi-Cal auditor on FY 19's Medi-Cal audit. Usually I don't hear from them until late September or early October.
5. Medi-Cal is going to start auditing all the way back to 2002 for Outpatient Supplemental Payments, which is challenging as I've only been here since 2009. I will have to request what was submitted back then to double check any results they come up with.
6. So far, we are down 2.623 million in revenue due to Covid compared to what our revenue was tracking pre-Covid. Patients seem to be coming back to our Outpatient departments except for lab, which I do not think will bounce back until we have our own clinic.

	March	April	May	June	July	Total
Total Reduction in Revenue	\$ 430,493.59	\$ 904,760.12	\$ 781,714.33	\$ 329,964.99	\$ 176,563.27	\$ 2,623,496.30
Reduction in Average Dail Revenue	12%	26%	23%	10%	5%	15%

7. We just got our finalized Rate Range paperwork so I am modeling our receivable and conferring with DHLF to check its validity.

Statistics

1. Acute Days are down 54.9% compared to last July.
2. Swing Days are down 34.5% compared to this time last year. Between Acute and Swing our Census was less than 2 for July. I know we've been running our SNF isolation on Acute so their census number aren't reflected for Station 1.
3. ER visits are down from last July but fairly close to an average Pre-Covid month with 11.4 visits per day.
4. OP Services are up 12.5% over the same period last year.
5. Lab visits are down 15.6%. I charted from 2008 to show lab volumes historically in July.



6. Hospice Patient Days are historically volatile.
7. PT Visits are up 21.7% which is a great start to the year.
8. Cardiac Rehab had a busy month compared to last July.
9. Telemed continues its steady growth.

Income Statement

1. Acute Revenue is down as days in Acute and Swing are down.
2. Skilled Nursing Revenue is up due to a strong census.
3. Outpatient Revenue is down .81% compared to last year but in reality, it is actually higher as there are Chagemaster increases to factor in.
4. Contractuals are up but may drop as I'm being conservative with my Rate Range Receivable. After I consult with my auditors and the finance person from DHLF I will probably increase my receivable which will decrease contractuals as the supplemental payment is for providing patient care.
5. Productive Salaries are up as we had some sign on bonuses, PTO cash outs and added another provider. I expect future months to be up as well as we upped the C.N.A wage scale, have hired a clinic manager and an ultrasound tech which has been a position filled by travelers for a few years now.
6. Employee Benefits are up which makes sense as it will usually increase when salaries increase.
7. Pro Fees are up as we are paying Emcare more this year than we were last year. One thing to consider is that when we bring ER inhouse this will go down but Salaries and Employee Benefits will mostly offset it.
8. Acute/Swing Travelers are less than half of what we averaged last year.
9. SNF Travelers are down by about 27K compared to last year's average.
10. Ancillary Travelers are down almost 45K under last year's average.
11. Utilities are up by 11% compared to last July but actually down compared to last year's average.
12. Depreciation is going to jump up a lot in the September financials as we are now using the new wing. We are going to be using straight-line depreciation and September will be the first full month for depreciation purposes.
13. I included a comparison below I use on a monthly basis to look for variances I need to explore. Most of the time I know when variances are going to occur as I approve all the check runs but occasionally things can be miscoded and this helps me to identify and fix those issues.

Operating Expenses	July	FY 20 Monthly Avg.
PRODUCTIVE SALARIES	1,015,951.27	\$ 901,001.05
NON-PRODUCTIVE SALARIES	109,851.27	\$ 106,193.03
EMPLOYEE BENEFITS	282,086.36	\$ 253,345.72
SUPPLIES	225,466.78	\$ 247,230.88
PROFESSIONAL FEES	148,051.68	\$ 146,864.92
ACUTE/SWING TRAVELERS	16,933.75	\$ 43,374.68
SNF TRAVELERS	149,795.45	\$ 177,015.95
ANCILLARY TRAVELERS	52,799.75	\$ 97,705.09
OTHER PURCHASED SERVICES	143,867.26	\$ 147,884.80
REPAIRS	24,809.56	\$ 24,554.13
UTILITES	52,239.15	\$ 55,306.75
INSURANCE	25,559.13	\$ 22,183.36
OTHER	39,675.05	\$ 61,655.49
DEPRECIATION	62,993.54	\$ 74,799.64
BOND REPAYMENT INSURANCE	0.00	\$ -
BOND REPAYMENT INTEREST	17,910.82	\$ 17,910.82
INTEREST	2,044.95	\$ 2,310.54
RENTAL/LEASE	4,907.29	\$ 4,014.33
TOTAL EXPENSES	2,374,943.06	\$ 2,383,351.15

14. Non-Operating Revenue will be down this year as there's only half of a year of Prime that we'll be receiving, assuming much less funding if any from the Cares Act and the Capital Campaign for the new wing is over.
15. Interest Income is 52,497 from the last quarter of our LAIF investments.
16. Net Income is a positive 251,757 for July.

Balance Sheet

1. Cash dropped as patient collections are down due to the revenue drop due to Covid.
2. AR is up due to being paid less than our contract rate with Partnership three months in a row and our main physician coming unlinked with Medicare. Partnership just paid us this week to get us even and all the paperwork is in at Noridian to relink our doctor. Currently billing isn't in charge of keeping physicians linked but we may look at that as it creates a giant back log of bills that they have to deal with when they become unlinked.
3. Accounts Payable is down as we had Construction project invoices in June that were paid in July.
4. Prime, HQAF and IGT all have payables I am booking as offsets to the receivables. These may be refined as my data becomes better throughout the year.
5. Our Fund Equity is actually higher than our Total Liabilities. Back in 2012 our Fund Equity was 1.8 million vs the 31.9 million that it is today.
6. The Current Ratio is 10.46 which is well ahead of the CAH Flex Average of 2.87.

Miscellaneous

1. AR Days are up due to the PHP underpayments and the Physician linking issues. These have been addressed so hopefully in a few months we can get back into the mid to low 50 range.
2. Deposits are down to the issues mentioned above and the drop in revenue due to Covid.
3. The Chart tab is interesting to look at to compare Acute/Swing, SNF, ER and Surgery comparisons from year to year. SNF and Surgery look very positive. ER was historically poor for July but about average for when you don't account for seasonality.
4. Cash on Hand is high but with little guidance on the Cares Act in the future, that could drop with repayments. Obviously we are being very conservative and it's supposed to cover reduced revenue and increases in expenses due to Covid. There's a final report due a year from now so I'm not expecting this to be reconciled for over 12 months.
5. Retail Pharmacy had a very positive month with a great revenue and returning excess inventory.
6. The Collections vs Obligations is a negative 325K, which is not surprising given the poor month of collections.
7. On September 1st USDA will draw 678K from our USDA Reserve account now at Cornerstone for their bi-annual payment.

MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2021

COMPARISON TO ACTUAL

2020		2020		FY 2021		FY 2020		Variance	% Increase or Decrease
JULY	JUNE	JULY	JUNE	JULY	YTD	JULY	YTD		
Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual		
VOLUME:									
DISCHARGES									
10	7	3	Acute	10	18	(8)	-44.41%		
1	3	(2)	Swing Bed	1	6	(5)	-83.31%		
2	4	(2)	Skilled Nursing Care (DISCHG)	2	6	(4)	-66.71%		
10	11	(1)	Observations	10	13	(3)	-23.11%		
PATIENT DAYS									
24	19	5	Acute	24	51	(27)	-52.91%		
38	33	5	Swing Bed	38	58	(20)	-34.51%		
2,473	2,374	99	Skilled Nursing Care	2,473	2,376	97	4.12%		
LENGTH OF STAY									
2.40	2.71	(0)	Acute	2.40	2.83	(0)	-15.31%		
38.00	11.00	27	Swing Bed	38.00	9.67	28	293.12%		
			Skilled Nursing Care						
AVERAGE DAILY CENSUS									
0.77	0.63	0	Acute	0.77	1.65	(1)	-52.91%		
1.23	1.10	0	Swing Bed	1.23	1.87	(1)	-34.51%		
79.77	79.13	1	Skilled Nursing Care	79.77	76.65	3	4.12%		
ANCILLARY SERVICES									
0	0	0	Surgery Inpatient Visits	0	0	0	#DIV/0!		
31	29	2	Surgery OP/ procedure visits	31	30	1	3.32%		
354	283	71	Emergency Room Visits	354	417	(63)	-15.11%		
162	135	27	Outpatient Services Procedures	162	144	18	12.52%		
675	739	(64)	Laboratory Visits	675	800	(125)	-15.61%		
452	371	81	Radiology Procedures	452	448	4	.92%		
86	73	13	Hospice Patient Days	86	109	(23)	-21.11%		
258	251	7	Physcial Therapy visits	258	212	46	21.72%		
256	105	151	Cardiac Rehab	256	194	62	32.02%		
29	35	(6)	Telemedicine visits	29	23	6	26.12%		
17	17	0	Admissions from ER	17	27	(10)	-37.01%		
15	19	(4)	Transfers from ER	15	12	3	25.02%		
PRODUCTIVITY:									
Productive FTE's									
16.28	15.35		Nursing - Acute	16.28	13.33				
52.30	53.78		Long Term Care	52.30	52.97				
42.04	41.50		Ancillary	42.04	36.60				
83.84	86.14		Service	83.84	82.21				
<u>194.46</u>	<u>196.77</u>		Total Productive	<u>194.46</u>	<u>185.11</u>				
20.69	21.88		Non-Productive FTE's	20.69	19.66				
<u>215.15</u>	<u>196.77</u>		Paid FTE's	<u>215.15</u>	<u>204.77</u>				
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED									
2.74	2.88			2.74	2.62				

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2021

COMPARISON TO ACTUAL

2020 JULY ACTUAL	2019 JULY ACTUAL	Variance		FY 2021 YTD ACTUAL	FY 2020 YTD ACTUAL	Variance	Increase Decrease %
PATIENT REVENUE							
228,843	313,479	(84,636)	Acute	228,843.00	313,478.90	(84,636)	-27.01%
1,020,183	984,709	35,474	Skilled Nursing	1,020,183	984,709	35,474	3.62%
			Inpatient Ancillary				
163,380	174,100	(10,720)	Acute	163,380	174,100	(10,720)	-6.21%
298	0	298	Skilled Nursing	298	0	298	
1,412,704	1,472,288	(59,584)	Total Inpatient Revenue	1,412,704	1,472,288	(59,584)	-4.01%
2,096,621	2,113,426	(16,805)	Total Outpatient Revenue	2,096,621	2,113,426	(16,805)	-.81%
3,509,325	3,585,714	(76,390)	Total Patient Revenue	3,509,325	3,585,714	(76,390)	-2.11%
DEDUCTIONS FROM REVENUE							
917,580	971,035	53,455	Contractuals - Care/Cal	917,580	971,035	53,455	
76,753	121,937	45,184	Contractuals - PPO	76,753	121,937	45,184	
26,617	0	(26,617)	Charity and Write Offs	26,617	0	(26,617)	
32,573	19,195	(13,378)	Admin Adjmts/Emp Discounts	32,573	19,195	(13,378)	
85,310	130,441	45,130	Provision for Bad Debts	85,310	130,441	45,130	
1,138,834	1,242,608	103,774	Total Deductions	1,138,834	1,242,608	103,774	
19,553	33,527	(13,974)	Other Operating Revenues	19,553	33,527	(13,974)	
2,390,044	2,376,634	13,411	Net Revenue	2,390,044	2,376,634	13,411	
OPERATING EXPENSES							
1,015,951	929,473	(86,478)	Productive Salaries	1,015,951	929,473	(86,478)	-9.31%
109,851	99,188	(10,663)	Non-Productive Salaries	109,851	99,188	(10,663)	-10.81%
282,086	251,993	(30,093)	Employee Benefits	282,086	251,993	(30,093)	-11.91%
225,467	220,876	(4,591)	Supplies	225,467	220,876	(4,591)	-2.11%
148,052	145,243	(2,809)	Professional Fees	148,052	145,243	(2,809)	-1.91%
16,934	51,370	34,436	Acute/Swing Travelers	16,934	51,370	34,436	67.02%
149,795	200,578	50,782	SNF Travelers	149,795	200,578	50,782	25.32%
52,800	91,768	38,968	Ancillary Travelers	52,800	91,768	38,968	42.52%
143,867	91,018	(52,849)	Other Purchased Services	143,867	91,018	(52,849)	-58.11%
24,810	32,968	8,158	Repairs	24,810	32,968	8,158	24.72%
52,239	47,035	(5,204)	Utilities	52,239	47,035	(5,204)	-11.11%
25,559	35,534	9,975	Insurance	25,559	35,534	9,975	28.12%
39,675	40,571	896	Other	39,675	40,571	896	2.22%
62,994	67,452	4,458	Depreciation	62,994	67,452	4,458	6.62%
-	0	0	Bond Repayment Insurance	-	0	0	
17,911	17,911	0	Bond Repayment Interest	17,911	17,911	0	.02%
2,045	2,225	180	Interest	2,045	2,225	180	8.12%
4,907	(14,475)	(19,383)	Rental - Lease	4,907	(14,475)	(19,383)	133.92%
2,374,943	2,310,727	(64,216)	Total Operating Expense	2,374,943	2,310,727	(64,216)	-2.81%
15,101	65,907	(50,805)	Income From Operations	15,101	65,907	(50,805)	
NON-OPERATING REVENUE AND EXPENSE							
267,333	655,108	(387,775)	Non-Operating Revenue	267,333	655,108	(387,775)	
52,947	0	52,947	Interest Income	52,947	0	52,947	
83,625	6,942	(76,682)	Non-Operating Expense	83,625	6,942	(76,682)	
236,656	648,165	(411,510)	Total Non-Operating	236,656	648,165	(411,510)	
251,757	714,072	(462,315)	NET INCOME	251,757	714,072	(462,315)	

MAYERS MEMORIAL HOSPITAL
Balance Sheet

	JULY 2020	JUNE 2020
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	4,586,337	6,004,254
Reserve Cash (unrestricted)	17,318,028	17,265,134
Reserve Cash (restricted) - USDA Debt Serv / Construction	2,674,757	1,844,689
Accounts Receivable	6,398,537	5,625,909
County Treasury receivable	382,106	315,709
Less: Reserve for Uncollectibles	(735,000)	(628,338)
Reserve for Medicare/Medi-Cal	(1,718,742)	(1,554,766)
Inventories	653,637	497,800
Accounts Receivable - Other	375,222	76,111
Prepaid Expenses	503,541	538,194
Medicare/Medi-Cal Settlement	1,956,004	1,619,645
TOTAL CURRENT ASSETS	32,394,428	31,604,342
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	12,266,274	12,266,274
Equipment	13,496,622	13,496,622
Construction in Progress (other)	2,248,738	2,058,901
Hospital expansion	19,668,527	19,558,873
LESS: Reserve for Depreciation	(22,306,564)	(22,240,763)
TOTAL PROPERTY, PLANT AND EQUIPMENT	26,127,108	25,893,416
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Reserve Funds held by trustee	700	700
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	6,826	6,826
TOTAL OTHER ASSETS	7,526	7,526
TOTAL ASSETS	58,529,062.19	57,505,284.08
CURRENT LIABILITIES		
Accounts Payable	282,827	1,358,763
Accrued Payroll	396,267	254,818
Accrued Payroll Taxes	(153,360)	(111,013)
Accrued Vacation & Holiday	629,551	622,901
Accrued Health Insurance	41,505	41,572
Accrued Interest	(234,081)	(251,991)
PRIME PLAN	23,906	0
HQAF	78,377	0
IGT (TRAD/PHP)	125,000	0
NOTES & LOANS PAYABLE	901,352	871,251
Current Portion of Medicare/Medi-Cal Settlement	1,005,921	778,638
TOTAL CURRENT LIABILITIES	3,097,265	3,564,939
LONG-TERM DEBT		
G.O. Bond	1,189,599	1,189,599
Capital Leases / Settlement pymt		
Leases	10,323	12,369
Notes & Loans Payable	2,167,965	1,625,349
GO BOND SERIES B & REFUNDING	20,082,925	19,543,250
TOTAL LONG-TERM DEBT	23,450,810	22,370,567
FUND EQUITY	31,980,987	31,569,779
TOTAL LIABILITIES AND FUND BALANCE	58,529,062.19	57,505,284.08
CURRENT RATIO:	10	8.87

Retail Pharmacy Financials July

Total Revenue		\$	130,896
Opening Inventory 7-1	\$	144,397	
Purchases	\$	12,274	
Freight	\$	18	
Less Closing Inventory 7-31	\$	136,883	
Less Cost of Goods Sold		\$	19,806
Gross Profit		\$	111,091

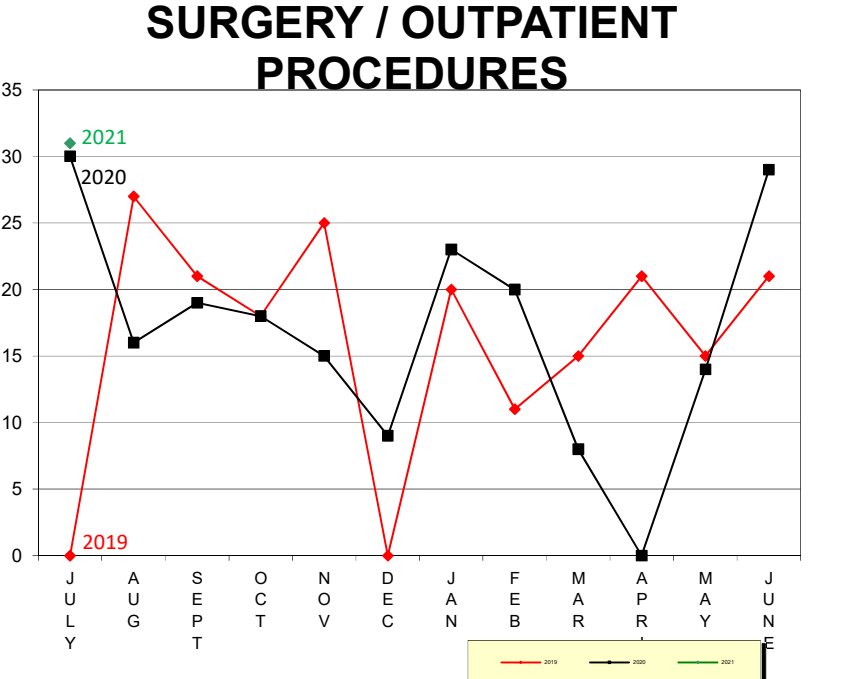
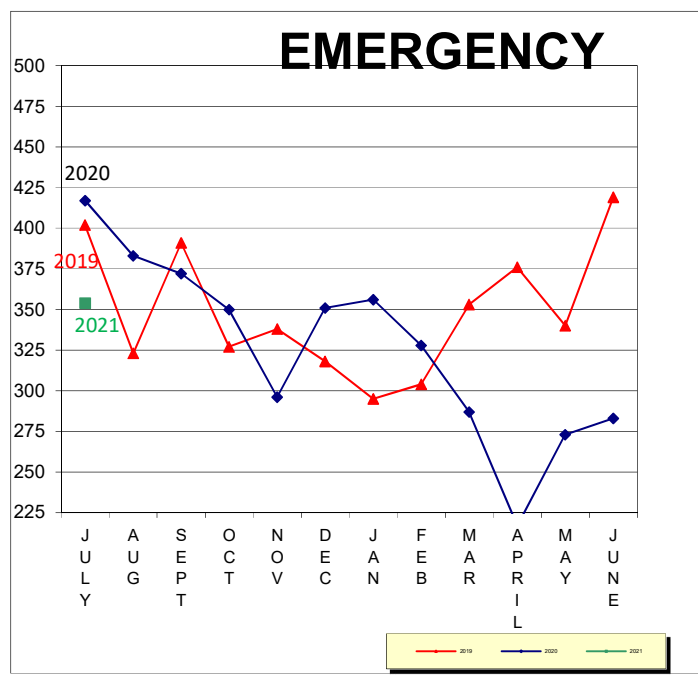
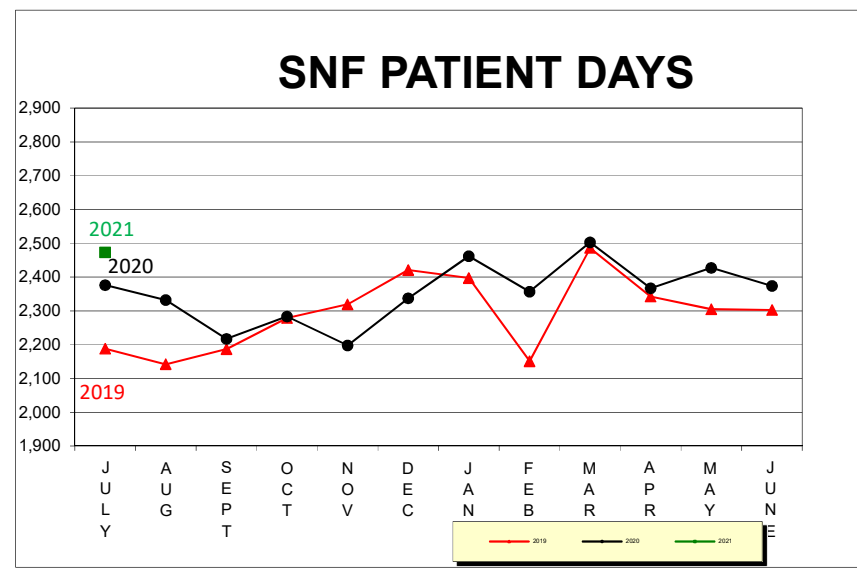
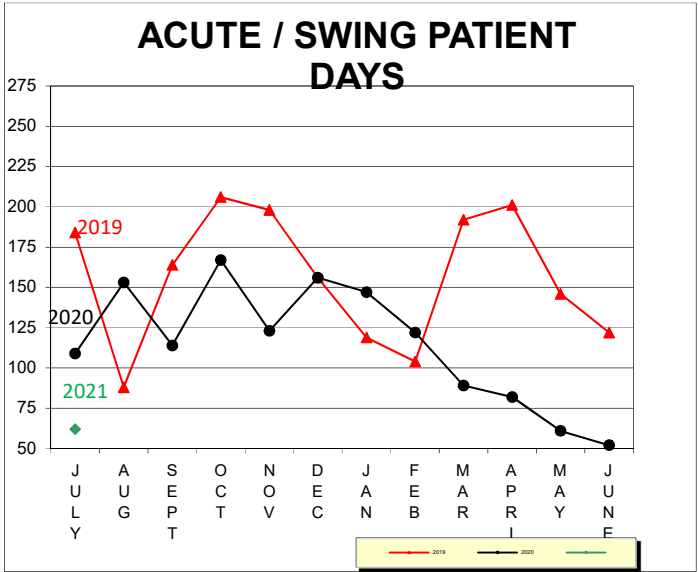
Less Other Operating Expenses

RETAIL PHARMACY - PHARMACIST	\$	16,123	
RETAIL PHARMACY - TECH SPEC	\$	11,045	
RETAIL PHARMACY - SICK PAY	\$	-	
RETAIL PHARMACY - VAC & HOL PAY	\$	-	
RETAIL PHARMACY - MEDICARE TAX	\$	272	
RETAIL PHARMACY - FICA TAX	\$	1,163	
RETAIL PHARMACY - WRKM'S COMP INS	\$	606	
RETAIL PHARMACY - OTHER PURCHASED SERV	\$	1,136	
RETAIL PHARMACY - REPAIRS & MAINT	\$	-	
RETAIL PHARMACY - UTILITIES OTHER	\$	385	
RETAIL PHARMACY - LICENSES & TAXES	\$	2	
RETAIL PHARMACY - DUES & SUBSCRIP	\$	-	
RETAIL PHARMACY - OUTSIDE TRAINING	\$	-	
RETAIL PHARMACY - TRAVEL	\$	53	
RETAIL PHARMACY - MILEAGE	\$	-	
RETAIL PHARMACY - OTHER EXPENSES	\$	-	
RETAIL PHARMACY - DEPRECIATION	\$	2,807	
RETAIL PHARMACY - RENT / LEASE EQUIP	\$	-	
RETAIL PHARMACY - IV SOLUTIONS	\$	-	
RETAIL PHARMACY-340B Drug Expenses	\$	37,811	
RETAIL PHARMACY - MEDICAL SUPPLIES	\$	-	
RETAIL PHARMACY - OFFICE SUPPLIES	\$	28	
RETAIL PHARMACY - MINOR EQUIPMENT	\$	285	
RETAIL PHARMACY - NON-MED SUPPLIES	\$	182	
RETAIL PHARMACY - OTHER PUR SERV TRAV	\$	569	
Total Expenses		\$	72,469
Net Profit		\$	38,622

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
- Fiscal Year 2021

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2020	3,206,828.01	103,446.06	1,721,141.25	107,164.97	15,578.00	1,598,398.28	1,274,600.67	15,524.07
August 31, 2020		-				-		
September 30, 2020		-				-		
October 31, 2020		-				-		
November 30, 2020		-				-		
December 31, 2020		-				-		
January 30, 2021		-				-		
February 28, 2021		-				-		
March 31, 2021		-				-		
April 30, 2021		-				-		
May 31, 2021		-				-		
June 30, 2021		-				-		
YTD TOTAL	3,206,828.01	103,446.06	1,721,141.25	107,164.97	15,578.00	1,598,398.28	1,274,600.67	15,524.07

ACCOUNTS RECEIVABLE AGING					PAYOR MIX - YTD % OF REVENUE				
	JULY \$ OUTSTANDING	JULY DAYS OUT	JUNE DAYS OUT	MAY DAYS OUT		JULY	JUNE	MAY	3 MONTH AVERAGE
MEDICARE	1,999,121.12	71.24	50.15	37.04	MEDICARE	31.71%	31.71%	28.27%	30.56%
MEDI - CAL	2,261,817.99	48.99	51.08	45.63	MEDI - CAL	50.22%	50.22%	52.19%	50.88%
THIRD PARTY	1,691,978.01	116.69	99.26	92.05	THIRD PARTY	15.58%	15.58%	18.49%	16.55%
PRIVATE	548,195.67				PRIVATE	2.49%	2.49%	1.06%	2.01%
LTC ONLY (INCLUDE)	1,590,478.91	53.07	48.56	47.17					
OVERALL	6,501,112.79	66.40	62.89	54.87					



**MAYERS MEMORIAL HOSPITAL
2020-2021 OPERATING ACTUAL**

	44,013.00	AUG	SEPT	OCT	NOV	DEC	Jan-21	FEB	MAR	APR	MAY	JUN	YTD FY 2021 ACTUAL	YTD Current Mth ACTUAL
Operating Revenue:														
Routine														
Acute	228,843.00	0	0	0	0	0	0	0	0	0	0	0	228,843	313,479
SNF	1,020,182.94	0	0	0	0	0	0	0	0	0	0	0	1,020,183	984,709
Acute Ancillary	163,379.70	0	0	0	0	0	0	0	0	0	0	0	163,380	174,100
SNF Ancillary	298.00	0	0	0	0	0	0	0	0	0	0	0	298	0
Outpatient	2,096,621.01	0	0	0	0	0	0	0	0	0	0	0	2,096,621	2,113,426
	3,509,324.65	0	0	0	0	0	0	0	0	0	0	0	3,509,325	3,585,714
Less Deductions:														
Contractuals - Care/Cal	917,579.99	0	0	0	0	0	0	0	0	0	0	0	917,580	971,035
Contractuals - PPO	76,752.99	0	0	0	0	0	0	0	0	0	0	0	76,753	121,937
Charity Care & Write off	26,616.86	0	0	0	0	0	0	0	0	0	0	0	26,617	0
Other Contractual write offs	32,573.28	0	0	0	0	0	0	0	0	0	0	0	32,573	19,195
Medicare													0	0
Medi-Cal													0	0
PPO's													0	0
Administrative & Other													0	0
Provision For Bad Debts	85,310.41	0	0	0	0	0	0	0	0	0	0	0	85,310	130,441
Total Deductions	1,138,833.53	0	0	0	0	0	0	0	0	0	0	0	1,138,834	1,242,608
Other Revenue	19,553.17	0	0	0	0	0	0	0	0	0	0	0	19,553	33,527
Net Revenue	2,390,044.29	0	0	0	0	0	0	0	0	0	0	0	2,390,044	2,376,634
Operating Expenses:														
Salaries - Productive	1,015,951.27	0	0	0	0	0	0	0	0	0	0	0	1,015,951	929,473
Salaries - Non-productive	109,851.27	0	0	0	0	0	0	0	0	0	0	0	109,851	99,188
Employee Benefits	282,086.36	0	0	0	0	0	0	0	0	0	0	0	282,086	251,993
Supplies	225,466.78	0	0	0	0	0	0	0	0	0	0	0	225,467	220,876
Professional Fees	148,051.68	0	0	0	0	0	0	0	0	0	0	0	148,052	145,243
Acute/Swing travelers	16,933.75	0	0	0	0	0	0	0	0	0	0	0	16,934	51,370
SNF travelers	149,795.45	0	0	0	0	0	0	0	0	0	0	0	149,795	200,578
Ancillary travelers	52,799.75	0	0	0	0	0	0	0	0	0	0	0	52,800	91,768
Other Purchased Services	143,867.26	0	0	0	0	0	0	0	0	0	0	0	143,867	91,018
Repairs & Maintenance	24,809.56	0	0	0	0	0	0	0	0	0	0	0	24,810	32,968
Utilities	52,239.15	0	0	0	0	0	0	0	0	0	0	0	52,239	47,035
Insurance	25,559.13	0	0	0	0	0	0	0	0	0	0	0	25,559	35,534
Other Expense	39,675.05	0	0	0	0	0	0	0	0	0	0	0	39,675	40,571
Depreciation	62,993.54	0	0	0	0	0	0	0	0	0	0	0	62,994	67,452
Bond Repayment Insurance	-	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	17,910.82	0	0	0	0	0	0	0	0	0	0	0	17,911	17,911
Interest	2,044.95	0	0	0	0	0	0	0	0	0	0	0	2,045	2,225
Rent/Lease Equipment	4,907.29	0	0	0	0	0	0	0	0	0	0	0	4,907	(14,475)
Total Operating Expense	2,374,943.06	0	0	0	0	0	0	0	0	0	0	0	2,374,943	2,310,727
Net Operating Rev over Expense	15,101.23	0	0	0	0	0	0	0	0	0	0	0	15,101	65,907
Non-Operating Revenue:														
Non-operating Revenue	267,332.95	0	0	0	0	0	0	0	0	0	0	0	267,333	655,108
Interest Income	52,947.31	0	0	0	0	0	0	0	0	0	0	0	52,947	0
Other non-operating Expense	83,624.59	0	0	0	0	0	0	0	0	0	0	0	83,625	6,942
Total Non-Operating Revenue	236,655.67	0	0	0	0	0	0	0	0	0	0	0	236,656	648,165
Net Revenue over Expense	251,756.90	0	0	0	0	0	0	0	0	0	0	0	251,757	714,072
DIFF s/b 0	-	0	0	0	0	0	0	0	0	0	0	0		
DAYS CASH ON HAND (MTD)	293.71	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	YTD	3458.16
AVERAGE YTD	293.71	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		

**MAYERS MEMORIAL HOSPITAL
2019-2020 OPERATING ACTUAL**

	<u>July-19</u>	<u>AUG</u>	<u>SEPT</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>Jan-20</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	YEAR TO DATE 6/30/2020 <u>ACTUAL</u>	FY YTD <u>ACTUAL</u>
Operating Revenue:														
Routine														
Acute	313,479	441,527	326,202	470,186	346,791	432,220	412,581	363,080	258,135	227,123	209,359	180,213	3,980,896	313,479
SNF	984,709	950,524	907,241	949,841	909,367	966,344	1,014,373	1,027,280	1,081,897	1,020,940	1,038,132	1,023,147	11,873,796	984,709
Ancillary														
Acute	174,100	250,072	155,539	285,875	193,353	276,597	220,258	222,591	127,821	149,524	52,640	76,958	2,185,326	174,100
SNF	0	0	0	342	(2,487)	0	309	0	0	0	0	1,345	(491)	0
Outpatient	2,113,426	2,082,449	2,030,839	2,045,949	1,652,962	1,585,654	1,820,548	1,658,574	1,628,329	1,155,709	1,455,108	1,837,180	21,066,727	2,113,426
	3,585,714	3,724,572	3,419,821	3,752,193	3,099,986	3,260,815	3,468,068	3,271,525	3,096,182	2,553,296	2,755,239	3,118,843	39,106,255	3,585,714
Less Deductions:														
Contractuals - Care/Cal	971,035	1,297,165	1,190,065	596,876	477,284	843,277	765,277	185,586	98,423	(3,523,315)	707,076	93,012	3,701,762	971,035
Contractuals - PPO	121,937	111,592	95,572	92,679	84,337	86,074	67,618	215,396	162,839	109,519	57,605	74,562	1,279,729	121,937
Charity Care & Write off	0	17,856	23,229	1,767	3,008	61,704	(0)	(1,364)	9,247	0	117,071	6,071	238,589	0
Other Contractual write offs	19,195	41,824	56,094	22,071	69,207	45,691	44,806	103,350	34,826	67,207	109,711	23,867	637,848	19,195
Provision For Bad Debts	130,441	45,088	(20,644)	131,437	58,457	(101,104)	37,267	172,762	85,040	(15,978)	(68,955)	74,124	527,934	130,441
Total Deductions	1,242,608	1,513,526	1,344,316	844,829	692,293	935,641	914,967	675,729	390,376	(3,362,567)	922,508	271,636	6,385,862	1,242,608
	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Revenue	33,527	18,084	18,708	19,525	52,038	18,991	63,317	43,229	58,616	109,901	154,377	(29,379)	560,934	33,527
Net Revenue	2,376,634	2,229,130	2,094,212	2,926,890	2,459,731	2,344,165	2,616,419	2,639,024	2,764,421	6,025,764	1,987,108	2,817,828	33,281,326	2,376,634
Operating Expenses:														
Salaries - Productive	929,473	954,328	970,269	632,300	831,942	647,311	971,494	1,011,763	972,747	992,883	998,651	898,852	10,812,013	929,473
Salaries - Non-productive	99,188	134,399	105,704	90,738	80,226	100,770	136,688	156,696	91,150	84,521	88,893	105,344	1,274,316	99,188
Employee Benefits	251,993	250,748	228,269	223,467	224,331	233,356	250,093	274,797	298,546	270,193	260,913	273,443	3,040,149	251,993
Supplies	220,876	261,401	233,431	344,833	232,944	224,732	277,529	124,749	278,528	319,285	109,896	338,567	2,966,771	220,876
Professional Fees	145,243	139,362	161,045	140,243	134,589	162,455	131,880	133,609	171,414	146,500	143,783	152,257	1,762,379	145,243
Acute/Swing travelers	51,370	55,475	53,318	68,857	34,284	66,538	65,024	26,533	28,511	27,393	11,700	31,493	520,496	51,370
SNF travelers	200,578	180,861	216,727	176,638	119,779	308,370	158,349	164,041	152,163	147,535	129,502	169,649	2,124,191	200,578
Ancillary travelers	91,768	93,419	142,190	106,971	101,041	116,988	124,359	95,120	53,410	72,460	68,743	105,994	1,172,461	91,768
Other Purchased Services	91,018	147,700	145,029	134,194	128,421	160,136	191,655	160,467	204,222	102,842	141,471	167,462	1,774,618	91,018
Repairs & Maintenance	32,968	36,117	24,262	19,594	(20,077)	19,785	27,247	26,606	27,746	45,324	27,135	27,943	294,650	32,968
Utilities	47,035	53,399	61,538	48,331	53,643	55,659	57,818	59,578	54,787	53,520	48,250	70,123	663,681	47,035
Insurance	35,534	22,051	22,331	22,191	22,191	22,191	22,191	22,191	22,191	22,191	22,191	8,758	266,200	35,534
Other Expense	40,571	51,167	41,725	53,745	37,286	46,069	121,109	53,541	49,989	45,871	149,311	49,483	739,866	40,571
Depreciation	67,452	67,263	66,759	66,494	129,360	72,774	72,529	72,529	72,529	72,529	72,196	65,182	897,596	67,452
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	214,930	17,911
Interest	2,225	2,382	2,413	2,616	2,517	2,091	2,204	1,991	2,353	2,491	2,398	2,045	27,726	2,225
Rent/Lease Equipment	(14,475)	6,500	4,523	3,408	2,275	4,438	4,061	7,088	8,342	8,224	5,206	8,583	48,172	(14,475)
Total Operating Expense	2,310,727	2,474,483	2,497,444	2,152,531	2,132,662	2,261,574	2,632,139	2,409,210	2,506,537	2,431,672	2,298,148	2,493,086	28,600,214	2,310,727
Net Operating Rev over Expense	65,907	(245,353)	(403,232)	774,359	327,068	82,592	(15,721)	229,814	257,884	3,594,092	(311,040)	324,742	4,681,112	65,907
Non-Operating Revenue:														
Non-operating Revenue	655,108	148,708	158,439	210,306	580,022	775,440	252,437	225,526	264,276	762,676	4,139,811	31,860	8,204,610	655,108
Interest Income	0	0	0	37,999	0	0	51,936	0	0	44,183	0	0	134,118	0
Other non-operating Expense	6,942	103,819	80,455	131,612	99,579	106,703	121,709	132,273	102,553	162,275	140,728	124,016	1,312,665	6,942
Total Non-Operating Revenue	648,165	44,889	77,984	116,694	480,442	668,737	182,664	93,254	161,722	644,584	3,999,082	(92,155)	7,026,063	648,165
Net Revenue over Expense	714,072	(200,465)	(325,248)	891,053	807,511	751,329	166,944	323,067	419,606	4,238,676	3,688,043	232,587	11,707,175	714,072

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED JULY 20

FISCAL 2021

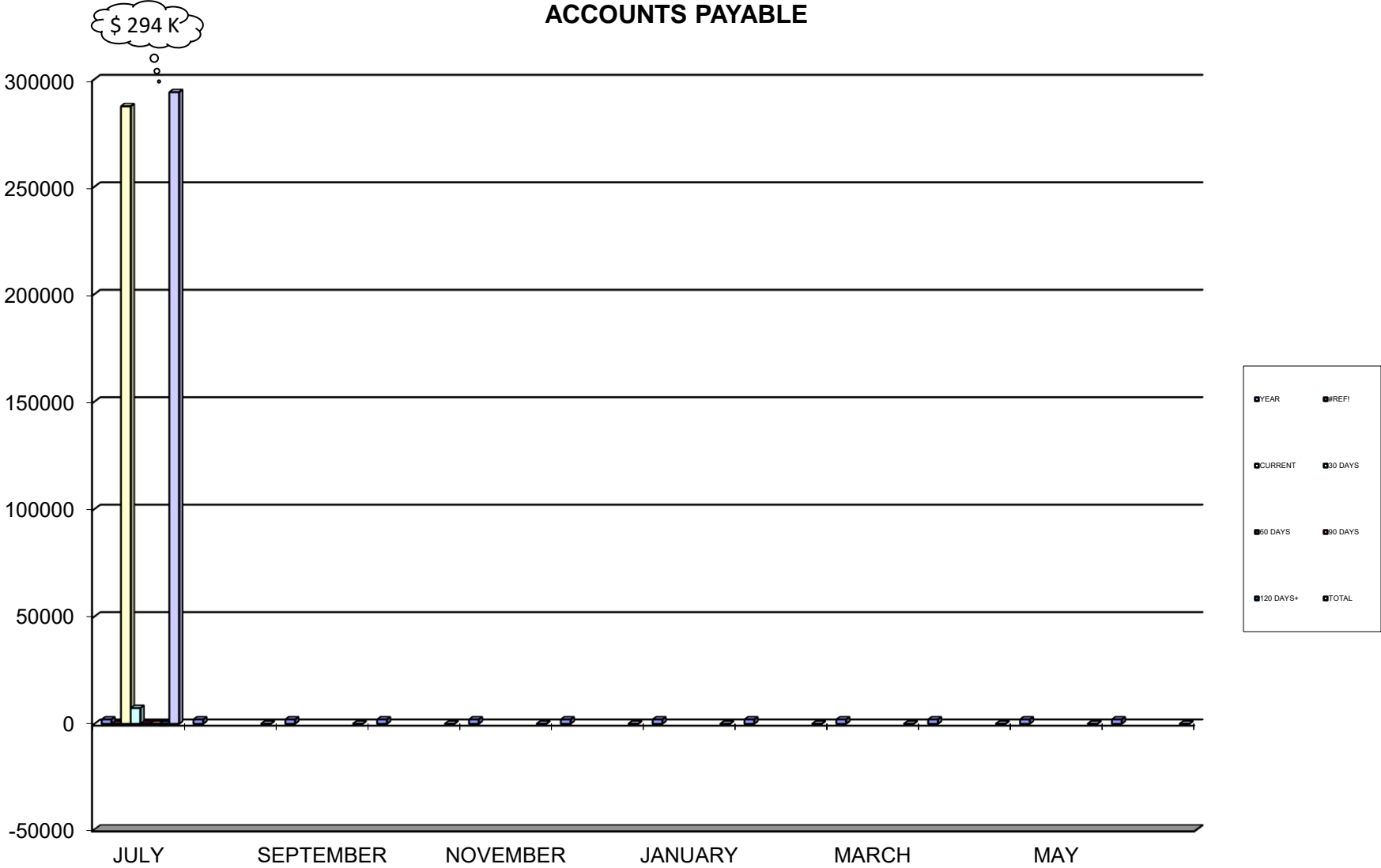
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD ACTUAL YTD

	JULY 20	JULY 19	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 228,843	\$ 313,479	(84,635.90)	-27%
SNF	\$ 1,020,183	\$ 984,709	35,473.83	4%
Inpatient Ancillary Revenue				
Acute/OB/Swing	163,380	174,100	(10,720.35)	-6%
SNF	298	0	298.00	#DIV/0!
Outpatient Revenue	2,096,621	2,113,426	(16,805.09)	-1%
Total Gross Revenue	\$ 3,509,325	\$ 3,585,714	(76,389.51)	-2%

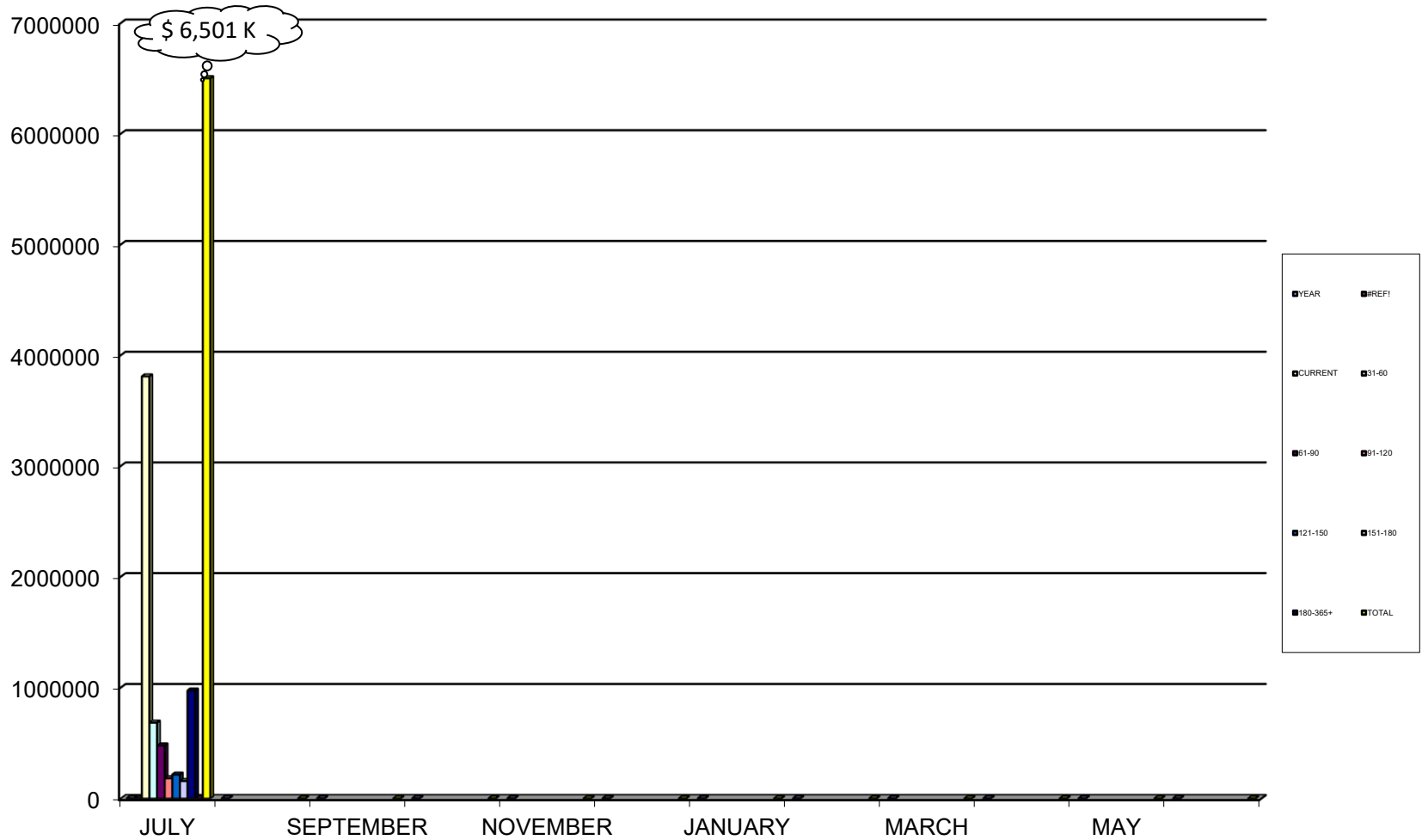
ACTUAL YTD ACTUAL YTD

<u>Statistics</u>	JULY 20	JULY 19	<u>Variance</u>	<u>Variance %</u>
Patient Days	2,535	2,485	50	2.0%
Outpatient Services	162	144	18	13%
Labs	675	800	(125)	-16%
Imaging	452	448	4	1%
Hospice	86	109	(23)	-21%
PT	258	212	46	22%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2020	3,808,505.41	684,081.14	478,769.78	182,797.53	216,095.25	158,177.56	972,686.12	6,501,112.79
AUGUST	2020								0.00
SEPTEMBER	2020								0.00
OCTOBER	2020								0.00
NOVEMBER	2020								0.00
DECEMBER	2020								0.00
JANUARY	2021								0.00
FEBRUARY	2021								0.00
MARCH	2021								0.00
APRIL	2021								0.00
MAY	2021								0.00
JUNE	2021								0.00

ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2020	287,401.93	7,427.81	50.68	0.00	(909.90)	293,970.52
AUGUST	2020						0.00
SEPTEMBER	2020						0.00
OCTOBER	2020						0.00
NOVEMBER	2020						0.00
DECEMBER	2020						0.00
JANUARY	2021						0.00
FEBRUARY	2021						0.00
MARCH	2021						0.00
APRIL	2021						0.00
MAY	2021						0.00
JUNE	2021						0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2015

	2014						2015						average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	980,471.43	1,232,599.52	1,272,257.94	1,388,723.95	1,821,302.90	2,173,373.21	2,146,874.66	1,687,925.20	1,308,150.91	1,300,042.47	1,337,748.06	1,183,437.60	1,486,075.65
BEGINNING CREDIT LINE BALANCE	400,000.00	400,000.00	500,000.00	500,000.00	500,000.00	500,000.00	829,734.25	829,734.25	829,734.25	829,734.25	829,734.25	829,734.25	648,200.46
													YTD total
CASH COLLECTIONS													cash collections
PATIENT PAYMENTS	1,496,890.63	1,369,613.42	1,487,665.14	1,480,839.31	1,283,745.97	1,640,277.89	1,567,631.09	1,829,690.82	1,854,531.02	1,367,876.56	1,596,060.62	2,207,585.85	19,182,408.32
COST REPORT SETTLEMENTS	0.00	159,001.00	0.00	0.00	0.00	0.00	885,913.00	0.00	0.00	0.00	0.00	0.00	1,044,914.00
DSH (Disproportionate Share)	0.00	0.00	0.00	8,659.00	19,041.00	2,105.00	0.00	9,367.00	8,464.00	49,575.19	8,969.00	8,468.00	114,648.19
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,864.00	84,864.00
DPNF SUPPLEMENTAL	0.00	537,195.56	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	179,442.93	716,638.49
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	115,703.67	0.00	0.00	0.00	269,888.87	0.00	0.00	385,592.54
IGT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	323,206.00	0.00	490,098.00	813,304.00
HQARF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,899.31	40,899.31
TAXES	7,745.59	10,737.24	26,962.07	6,286.60	896.57	184,331.99	69,955.12	47,206.96	618.41	299.67	180,006.68	36,531.31	571,578.21
RENTS	0.00	0.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	22,320.00
VENDING / CAFETERIA	4,124.75	3,571.84	4,412.26	4,011.64	3,583.90	3,901.37	2,492.07	3,662.87	3,436.76	3,712.85	3,543.65	3,401.46	43,855.42
MISC (REBATES/REIMB ETC)	7,785.03	11,398.02	26,222.85	15,296.51	22,749.65	68,387.58	6,367.74	27,160.62	7,180.96	34,319.81	67,120.08	253,150.24	547,139.09
TOTAL COLLECTIONS	1,516,546.00	2,091,517.08	1,547,494.32	1,517,325.06	1,332,249.09	2,016,939.50	2,534,591.02	1,919,320.27	1,876,463.15	2,051,110.95	1,857,932.03	3,306,673.10	23,568,161.57
													YTD total
EXPENSES													expenses
INCOME STATEMENT EXPENSES	1,795,254.38	1,755,225.53	1,689,257.20	1,829,618.61	1,616,226.37	1,708,118.30	1,650,989.48	1,523,669.47	1,716,187.61	1,596,779.29	1,722,460.00	1,937,571.00	20,541,357.24
ASSET EXPENSES	0.00	0.00	33,500.00	6,485.00	0.00	0.00	11,462.01	0.00	0.00	0.00	0.00	598,052.30	649,499.31
CIP EXPENSES	34,831.35	45,325.65	78,472.11	15,161.34	27,198.06	77,680.10	19,733.54	0.00	32,730.34	15,161.34	27,667.80	19,661.34	393,622.97
IGT EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	177,586.00	0.00	0.00	0.00	0.00	177,586.00
EMR LOAN	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	59,773.38	717,280.56
2007 REVENUE BOND	41,240.21	41,240.21	41,240.21	41,240.21	41,240.21	41,238.74	41,238.74	41,238.74	41,238.74	41,238.74	41,238.74	40,773.59	494,407.08
DSH PAYMENT	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	17,326.08	0.00	190,586.88
MEDICARE REPAYMENT PLANS	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	20,208.62	32,650.48	254,945.30
CHFFA	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	147,769.44
CAPITAL LEASES	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	9,169.03	110,028.36
PG & E RETROFIT PAYMENT	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	24,249.96
LINE OF CREDIT Prin/Int Paymts	1,916.67	1,980.56	2,587.50	2,395.83	2,475.69	116,675.47	2,577.71	3,873.49	4,007.06	4,140.62	4,007.06	831,192.54	977,830.20
TOTAL EXPENSES	1,994,054.67	1,964,584.01	1,965,869.08	2,015,713.05	1,807,952.39	2,064,524.67	1,846,813.54	1,867,179.76	1,914,975.81	1,778,132.05	1,916,185.66	3,543,178.61	24,679,163.30
collections less expenses	(477,508.67)	126,933.07	(418,374.76)	(498,387.99)	(475,703.30)	(47,585.17)	687,777.48	52,140.51	(38,512.66)	272,978.90	(58,253.63)	(236,505.51)	(1,111,001.73)
													average
ENDING AP BALANCE	1,232,599.52	1,272,257.94	1,388,723.95	1,821,302.90	2,173,373.21	2,146,874.66	1,687,925.20	1,308,150.91	1,300,042.47	1,337,748.06	1,183,437.60	1,403,293.12	1,521,310.80
ENDING CREDIT LINE BALANCE	400,000.00	400,000.00	500,000.00	500,000.00	500,000.00	829,734.25	829,734.25	829,734.25	829,734.25	829,734.25	829,734.25	0.00	606,533.79
													ending balance

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2016

	2015					2016						average	
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	1,403,293.12	1,013,872.08	1,132,077.05	1,305,706.83	377,638.39	645,938.98	721,352.79	598,892.07	403,865.06	547,616.67	347,724.18	323,072.08	735,087.44
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	3,260,000.00	619,335.86	319,335.86	69,335.83	0.00	0.00	0.00	0.00	0.00	355,667.30
CASH COLLECTIONS													YTD total
													cash collections
PATIENT PAYMENTS	1,883,382.57	1,616,045.61	1,590,689.00	1,787,501.58	1,682,418.83	1,972,278.35	1,168,136.67	1,736,601.26	2,001,580.43	1,657,473.88	1,801,967.04	1,750,613.13	20,648,688.35
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	1,674.00	0.00	0.00	0.00	0.00	0.00	0.00	1,674.00
DSH (Disproportionate Share)	8,969.00	2,781.00	0.00	10,550.00	9,978.00	781.00	0.00	16,052.00	0.00	0.00	0.00	11,155.00	60,266.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	578,479.00	51,546.50	0.00	630,025.50
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	237,831.64	14,562.76	0.00	252,394.40
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	615,735.79	0.00	0.00	150,000.00	0.00	0.00	0.00	115,703.67	0.00	881,439.46
IGT	0.00	0.00	0.00	6,074,536.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,074,536.45
HQARF	20,534.40	20,367.44	555,742.00	0.00	0.00	29,552.61	1,945.64	29,978.39	0.00	0.00	328,291.68	0.00	986,412.16
TAXES	11,721.21	11,270.56	27,279.98	2,060.37	950.01	6,970.90	235,957.32	52,433.69	678.84	570.12	167,082.00	7,510.96	524,485.96
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	26,784.00
VENDING / CAFETERIA	5,278.89	5,561.60	3,069.86	3,321.78	3,138.49	3,893.59	3,841.51	2,916.59	2,845.52	3,589.15	3,141.35	3,823.57	44,421.90
MISC (REBATES/REIMB ETC)	24,287.01	42,050.13	34,110.13	27,522.87	14,650.06	8,405.34	13,807.43	12,811.81	25,524.09	87,859.00	85,186.46	28,579.27	404,793.60
TOTAL COLLECTIONS	1,956,405.08	1,700,308.34	2,213,122.97	8,523,460.84	1,713,367.39	2,025,787.79	1,575,920.57	1,853,025.74	2,032,860.88	2,568,034.79	2,569,713.46	1,803,913.93	30,535,921.78
													YTD total
EXPENSES													expenses
INCOME STATEMENT EXPENSES	1,688,086.00	1,743,624.19	1,686,399.15	1,735,665.68	1,547,755.00	1,696,560.00	1,685,764.00	1,613,736.17	1,923,875.00	1,932,278.00	1,881,979.00	1,749,764.00	20,885,486.19
ASSET EXPENSES	0.00	19,760.86	0.00	20,939.89	32,000.00	0.00	0.00	0.00	47,860.72	0.00	33,575.00	8,043.88	162,180.35
CIP EXPENSES	22,821.40	15,161.34	15,161.34	24,591.10	345,987.40	15,161.34	32,440.33	15,161.34	34,904.92	28,943.43	27,595.34	37,612.70	615,541.98
IGT EXPENSES	0.00	0.00	277,871.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	277,871.00
EMR LOAN	59,773.38	59,773.38	59,773.38	1,343,911.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,523,231.28
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	355,578.79	0.00	0.00	0.00	0.00	355,578.79
2007 REVENUE BOND	40,773.59	40,773.59	40,773.59	40,773.59	40,773.59	40,763.71	40,763.71	40,763.71	40,763.71	40,763.71	40,763.71	40,763.71	489,213.92
MEDICARE REPAYMENT PLANS	32,650.48	32,650.48	32,650.48	350,613.70	153,907.49	3,207.83	3,207.83	3,207.83	3,207.83	3,207.83	3,207.83	3,207.83	624,927.44
CHFFA	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.12	12,314.72	12,314.72	12,314.72	12,314.72	147,771.84
CAPITAL LEASES	9,169.03	9,169.03	9,169.03	7,515.84	7,515.84	7,515.84	7,515.84	7,515.84	11,504.15	11,504.15	11,504.15	11,504.15	111,102.89
PG & E RETROFIT PAYMENT	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	24,249.96
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	2,662,530.31	302,414.81	250,748.14	69,565.50	0.00	0.00	0.00	0.00	0.00	3,285,258.76
TOTAL EXPENSES	1,867,608.83	1,935,247.82	2,136,132.92	6,200,876.20	2,444,689.08	2,028,291.81	1,853,592.16	2,050,298.63	2,076,451.88	2,031,032.67	2,012,960.58	1,865,231.82	28,502,414.40
collections less expenses	88,796.25	(234,939.48)	76,990.05	2,322,584.64	(731,321.69)	(2,504.02)	(277,671.59)	(197,272.89)	(43,591.00)	537,002.12	556,752.88	(61,317.89)	2,033,507.38
													average
													ending balance
ENDING AP BALANCE	1,013,872.08	1,132,077.05	1,305,706.83	377,638.39	645,938.98	721,352.79	598,892.07	403,865.06	547,616.67	347,724.18	323,072.08	216,464.14	636,185.03
ENDING CREDIT LINE BALANCE	0.00	0.00	3,260,000.00	619,335.86	319,335.86	69,335.83	0.00	0.00	0.00	0.00	0.00	0.00	355,667.30

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2017

	2016					2017						average	
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	527,868.70	810,222.00	557,832.00	591,046.00	595,175.00	691,239.61	527,937.85	607,821.46	666,491.81	765,971.95	471,784.83	355,815.39	597,433.88
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													YTD total
CASH COLLECTIONS													cash collections
PATIENT PAYMENTS	1,806,490.48	1,651,767.47	1,974,628.45	1,851,149.13	1,780,383.29	1,828,309.48	1,874,504.56	1,689,841.39	1,835,622.31	1,602,859.88	1,616,872.18	1,780,304.70	21,292,733.32
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	124,388.00	0.00	0.00	0.00	0.00	124,388.00
DSH (Disproportionate Share)	229.00	11,746.00	0.00	16,771.00	27,949.00	306.00	22,384.00	0.00	0.00	45,759.50	15,878.00	69.00	141,091.50
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	599,425.00	0.00	0.00	0.00	0.00	599,425.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	93,471.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93,471.28
PRIME	375,000.00	0.00	0.00	0.00	1,125,000.00	0.00	0.00	0.00	0.00	0.00	180,000.00	0.00	1,680,000.00
IGT	0.00	0.00	191,084.00	0.00	0.00	0.00	1,154,784.55	0.00	0.00	0.00	0.00	300,919.00	1,646,787.55
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,345.14	0.00	84,345.14
HQARF	0.00	27,854.38	0.00	0.00	33,528.24	0.00	1,269,333.08	462,362.80	0.00	36,308.31	0.00	486,495.96	2,315,882.77
TAXES	44,662.93	9,489.30	26,857.58	3,005.81	1,102.03	8,349.63	263,174.57	13,834.70	53,522.82	806.98	184,608.58	7,877.13	617,292.06
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	26,784.00
VENDING / CAFETERIA	7,078.33	4,375.02	4,105.47	4,919.34	3,844.37	3,705.49	3,431.29	3,646.12	1,279.08	5,191.78	3,601.98	4,105.76	49,284.03
MISC (REBATES/REIMB ETC)	37,606.78	7,722.74	12,976.71	29,247.76	25,755.02	40,710.64	7,875.79	53,837.40	40,800.19	63,283.98	108,961.24	23,485.66	452,263.91
TOTAL COLLECTIONS	2,273,299.52	1,715,186.91	2,211,884.21	2,000,796.32	2,999,793.95	1,883,613.24	4,597,719.84	2,949,567.41	1,933,456.40	1,756,442.43	2,196,499.12	2,605,489.21	29,123,748.56
													YTD total
EXPENSES													expenses
INCOME STATEMENT EXPENSES	1,969,989.51	1,684,329.66	1,879,461.61	1,861,548.00	1,865,337.71	1,725,612.00	1,886,686.00	1,589,361.35	1,801,293.39	1,884,373.29	1,763,964.00	1,907,599.00	21,819,555.52
ASSET EXPENSES	0.00	0.00	60,467.32	24,282.99	0.00	0.00	49,049.20	203,263.75	0.00	0.00	0.00	12,175.20	349,238.46
CIP EXPENSES	25,161.34	18,249.89	15,161.34	118,820.13	171,225.00	243,250.67	83,578.56	120,645.34	149,929.59	28,310.59	175,156.00	197,468.56	1,346,957.01
IGT EXPENSES	18,750.00	104,991.00	0.00	1,143,836.00	646,050.00	0.00	0.00	0.00	0.00	0.00	165,340.00	0.00	2,078,967.00
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,763.71	40,763.71	40,763.71	40,763.71	40,763.71	40,581.92	40,581.92	40,581.92	40,581.92	40,581.92	40,581.92	40,146.22	487,456.29
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	21,860.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,860.00
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	147,776.64
CAPITAL LEASES	13,586.73	13,586.73	13,586.73	13,586.73	13,586.73	13,586.73	13,586.73	13,586.73	9,598.42	9,598.42	2,082.58	2,082.58	132,055.84
PG & E RETROFIT PAYMENT	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	758.65	758.65	758.65	758.37	0.00	0.00	0.00	13,138.47
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENSES	2,082,586.84	1,876,256.54	2,023,776.26	3,239,033.11	2,751,298.70	2,036,104.69	2,086,555.78	1,980,512.46	2,014,476.41	1,975,178.94	2,159,439.22	2,171,786.28	26,397,005.23
collections less expenses	190,712.68	(161,069.63)	188,107.95	(1,238,236.79)	248,495.25	(152,491.45)	2,511,164.06	969,054.95	(81,020.01)	(218,736.51)	37,059.90	433,702.93	2,726,743.33
													average
ENDING AP BALANCE	810,222.00	557,832.00	591,046.00	595,175.00	691,239.61	527,937.85	607,821.46	666,491.81	765,971.95	471,784.83	355,815.39	491,563.75	594,408.47
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													ending balance

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2018

	2017					2018						average	
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	491,563.75	485,512.66	639,395.06	558,925.42	355,527.91	593,900.07	461,633.94	538,591.60	498,960.16	514,902.93	436,268.36	418,115.89	499,441.48
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													YTD total
CASH COLLECTIONS													cash collections
PATIENT PAYMENTS	1,441,915.58	1,798,338.39	1,557,840.85	1,863,353.57	1,871,150.20	1,795,777.37	1,977,003.96	1,289,972.24	1,725,768.46	1,732,701.22	1,663,105.77	1,218,613.33	19,935,540.94
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	116,497.00	0.00	0.00	0.00	0.00	355,176.32	471,673.32
DSH (Disproportionate Share)	15,878.00	0.00	0.00	16,259.00	0.00	0.00	15,900.00	0.00	25,055.00	15,726.00	0.00	59,181.00	147,999.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	619,960.00	0.00	29,168.70	33,436.42	682,565.12
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	6,577,725.68	0.00	17,467.19	11,278.51	0.00	18,655.50	27,920.25	19,471.87	0.00	377,898.82	7,050,417.82
PRIME	0.00	0.00	0.00	0.00	0.00	750,000.00	0.00	0.00	0.00	0.00	250,000.00	0.00	1,000,000.00
IGT	0.00	0.00	0.00	1,178,883.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,903,411.98	3,082,295.82
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	73,178.24	0.00	73,178.24
HQARF	9,177.00	0.00	0.00	2,200,636.76	0.00	0.00	0.00	0.00	142,139.46	0.00	268,919.93	1,430,490.69	4,051,363.84
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	366,071.95	0.00	0.00	0.00	0.00	366,071.95
TAXES	51,004.54	10,215.64	24,861.80	4,126.29	1,233.12	11,391.39	363,208.46	63,626.36	0.00	150.30	369,374.19	44,114.10	943,306.19
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	26,784.00
VENDING / CAFETERIA	3,562.05	4,502.52	3,006.44	4,351.11	4,049.86	3,971.67	4,475.59	3,256.05	5,016.43	4,107.83	3,557.30	1,614.50	45,471.35
MISC (REBATES/REIMB ETC)	22,819.31	23,206.89	41,026.39	45,608.77	83,227.95	114,832.58	81,892.46	65,370.02	15,649.69	56,598.57	61,059.23	4,193.82	615,485.68
TOTAL COLLECTIONS	1,546,588.48	1,838,495.44	8,206,693.16	5,315,451.34	1,979,360.32	2,689,483.52	2,561,209.47	1,809,184.12	2,563,741.29	1,830,987.79	2,720,595.36	5,430,362.98	38,492,153.27
													YTD total
EXPENSES													expenses
INCOME STATEMENT EXPENSES	1,856,257.47	2,011,328.71	1,957,430.54	1,829,451.00	1,869,280.65	1,820,704.38	1,940,167.00	1,823,190.95	2,065,286.00	1,978,214.00	2,035,883.00	2,190,434.91	23,377,628.61
ASSET EXPENSES	5,857.00	172,821.38	31,902.00	22,882.00	0.00	0.00	0.00	0.00	0.00	219,993.06	27,451.12	248,929.00	729,835.56
CIP EXPENSES	24,460.24	226,686.34	133,591.91	104,236.86	6,730.76	10,775.36	45,881.66	34,139.55	34,738.65	22,586.40	58,967.41	383,532.69	1,086,327.83
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	574,768.00	0.00	0.00	0.00	375,000.00	375,000.00	0.00	1,093,035.00	125,000.00	243,256.00	0.00	2,786,059.00
USDA EXP (PAYOFF AP & GO BOND,ETC)	0.00	0.00	6,384,249.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,384,249.83
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,146.22	40,146.22	40,146.22	40,146.22	40,146.22	40,117.65	40,117.65	40,117.65	40,117.65	40,117.65	0.00	0.00	401,319.35
MEDICARE/MCAL REPAYMENT PLANS	268,003.05	0.00	0.00	0.00	0.00	0.00	95,610.00	0.00	0.00	0.00	556,000.00	0.00	919,613.05
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	123,147.20
CAPITAL LEASES	2,082.58	2,082.41	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	24,990.79
PG & E RETROFIT PAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENSES	2,209,121.28	3,040,147.78	8,561,717.80	2,011,113.38	1,930,554.93	2,260,994.69	2,511,173.61	1,911,845.45	3,247,574.60	2,400,308.41	2,923,640.11	2,824,979.18	35,833,171.22
collections less expenses	(662,532.80)	(1,201,652.34)	(355,024.64)	3,304,337.96	48,805.39	428,488.83	50,035.86	(102,661.33)	(683,833.31)	(569,320.62)	(203,044.75)	2,605,383.80	2,658,982.05
													average
ENDING AP BALANCE	485,512.66	639,395.06	558,925.42	355,527.91	593,900.07	461,633.94	538,591.60	498,960.16	514,902.93	436,268.36	418,115.89	376,923.71	489,888.14
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													ending balance

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2019

	2018					2019						average	
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	376,923.71	272,028.97	234,986.52	406,231.17	345,087.81	254,834.80	458,399.76	636,982.41	720,959.31	192,824.43	394,889.29	211,741.55	390,377.11
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													YTD total
CASH COLLECTIONS													cash collections
PATIENT PAYMENTS	1,674,419.83	1,607,357.78	1,928,154.51	1,824,762.09	1,725,299.50	1,721,719.72	1,933,020.84	1,374,465.47	1,752,143.85	1,945,223.92	1,942,912.05	1,746,357.46	21,175,837.02
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	595,947.00	0.00	0.00	249,000.00	0.00	844,947.00
DSH (Disproportionate Share)	15,726.00	0.00	66,730.43	32,449.00	0.00	0.00	15,728.96	0.00	0.00	17,789.25	0.00	0.00	148,423.64
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	760,234.86	0.00	0.00	0.00	760,234.86
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	396,400.10	0.00	0.00	0.00	396,400.10
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	543,907.84	681,735.00	154,419.86	0.00	754,603.43	8,952.95	0.00	2,306,184.28	0.00	1,123,268.29	600,322.68	0.00	6,173,394.33
PRIME	0.00	0.00	0.00	0.00	1,250,000.00	0.00	0.00	0.00	0.00	0.00	0.00	675,000.00	1,925,000.00
IGT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,082,831.92	202,794.00	4,285,625.92
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQARF	0.00	206,704.81	0.00	22,485.09	223,467.90	0.00	0.00	223,467.90	0.00	9,246.71	4,695,888.93	186,775.56	5,568,036.90
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	400,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400,000.00
TAXES	12,936.82	26,157.10	824.33	89,331.02	1,809.92	11,466.49	369,161.43	7,509.24	55,518.65	823.50	289,203.41	40,712.88	905,454.79
RENTS	4,464.00	0.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	0.00	6,696.00	0.00	2,232.00	26,784.00
VENDING / CAFETERIA	2,002.55	3,392.05	2,457.80	4,405.79	3,275.14	3,530.53	3,455.13	4,257.74	3,754.31	3,943.77	4,361.01	4,108.94	42,944.76
MISC (REBATES/REIMB ETC)	15,337.82	29,884.69	32,891.26	108,748.16	13,665.82	39,931.31	17,723.31	131,847.89	33,790.21	1,073,668.59	162,809.31	10,590.34	1,670,888.71
TOTAL COLLECTIONS	2,268,794.86	2,955,231.43	2,187,710.19	2,084,413.15	3,974,353.71	1,787,833.00	2,341,321.67	4,645,911.52	3,001,841.98	4,180,660.03	12,027,329.31	2,868,571.18	44,323,972.03
													YTD total
EXPENSES													expenses
INCOME STATEMENT EXPENSES	2,091,754.00	2,057,660.00	2,234,738.00	2,231,569.03	1,921,004.98	2,334,740.00	2,232,843.80	2,116,234.84	2,176,946.03	2,368,274.28	2,170,387.00	(72,671.53)	23,863,480.44
ASSET EXPENSES	102,330.40	11,529.08	0.00	0.00	66,348.46	43,314.13	327,117.63	0.00	0.00	66,987.64	0.00	8,168.79	625,796.13
CIP EXPENSES	503,438.88	713,227.49	81,174.16	131,966.85	786,444.04	249,334.41	282,502.70	2,052,770.19	18,360.38	2,816,412.00	618,712.47	621,416.37	8,875,759.94
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,436,322.00	0.00	0.00	540,417.96	0.00	1,976,739.96
USDA PRIN-INT PYMTS	0.00	0.00	231,613.83	0.00	0.00	0.00	0.00	0.00	150,124.66	0.00	0.00	0.00	381,738.49
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	24,990.96
TOTAL EXPENSES	2,699,605.86	2,784,499.15	2,549,608.57	2,365,618.46	2,775,880.06	2,629,471.12	2,844,546.71	5,607,409.61	2,347,513.65	5,253,756.50	3,331,600.01	558,996.22	35,748,505.92
collections less expenses	(430,811.00)	170,732.28	(361,898.38)	(281,205.31)	1,198,473.65	(841,638.12)	(503,225.04)	(961,498.09)	654,328.33	(1,073,096.47)	8,695,729.30	2,309,574.97	8,575,466.12
													average
ENDING AP BALANCE	272,028.97	234,986.52	406,231.17	345,087.81	254,834.80	458,399.76	636,982.41	720,959.31	192,824.43	394,889.29	211,741.55	464,958.41	375,360.55
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													ending balance

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2020

	2019						2020						average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	464,958.41	293,970.52	565,004.61	500,949.55	606,967.36	294,555.16	460,952.68	493,266.07	242,261.91	448,978.72	469,315.46	621,654.80	435,876.25
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<u>CASH COLLECTIONS</u>													<u>YTD total</u>
													<u>cash collections</u>
PATIENT PAYMENTS	2,054,550.07	2,023,782.09	1,774,139.24	2,276,150.54	2,077,542.19	1,980,831.00	2,008,536.70	1,980,838.09	2,068,619.51	1,896,703.33	2,036,163.31	1,612,181.31	23,790,037.38
COST REPORT SETTLEMENTS	0.00	0.00	31,219.00	0.00	0.00	0.00	0.00	0.00	0.00	948,040.00	30,836.00	513,000.00	1,523,095.00
DSH (Disproportionate Share)	17,006.00	146.65	0.00	0.00	17,005.00	0.00	17,006.03	1,203.35	0.00	15,578.00	0.00	0.00	67,945.03
OUTPATIENT SUPPLEMENTAL	54,237.08	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	914,187.71	78,191.08	0.00	1,046,615.87
DPNF SUPPLEMENTAL	0.00	0.00	0.00	10,661.04	44,170.42	0.00	0.00	0.00	124,129.10	1,103,896.49	0.00	0.00	1,282,857.05
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	722,137.57	1,619,108.25	1,171,809.59	485,745.02	0.00	926,284.79	723,370.50	0.00	277,012.93	0.00	0.00	0.00	5,925,468.65
PRIME	0.00	0.00	0.00	0.00	675,000.00	0.00	0.00	0.00	0.00	0.00	573,750.00	0.00	1,248,750.00
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,425,504.48	0.00	0.00	4,425,504.48
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	0.00	0.00	156,477.74	0.00	12,205.23	0.00	0.00	3,358,986.58	46,948.67	0.00	227,448.23	3,802,066.45
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	20,930.11	4,147.05	837.32	29,321.61	41.71	6,636.58	386,176.88	96,141.01	16.40	0.00	295,400.87	0.00	839,649.54
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	3,564.40	3,884.73	4,564.52	2,391.97	3,204.59	2,952.59	4,534.07	4,257.74	1,139.10	0.00	0.00	850.00	31,343.71
MISC (REBATES/REIMB, CARES ACT ETC)	540,128.99	17,453.67	12,597.73	15,790.83	47,445.12	537,401.96	5,282.25	12,398.09	56,852.76	547,471.22	3,947,330.39	245,624.60	5,985,777.61
<u>TOTAL COLLECTIONS</u>	3,412,554.22	3,668,522.44	2,995,167.40	2,976,538.75	2,864,409.03	3,466,312.15	3,144,906.43	2,094,838.28	5,886,756.38	9,898,329.90	6,961,671.65	2,599,104.14	49,969,110.77
													<u>YTD total</u>
<u>EXPENSES</u>													<u>expenses</u>
INCOME STATEMENT EXPENSES	2,241,050.00	2,404,838.00	2,428,272.00	2,083,420.82	2,000,784.87	2,186,708.20	2,557,406.62	2,336,681.35	2,431,655.70	2,356,651.67	2,223,553.92	2,425,859.21	27,676,882.36
ASSET EXPENSES	0.00	0.00	0.00	0.00	883,011.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	883,011.43
CIP EXPENSES	871,023.18	2,088,240.00	1,352,052.41	169,228.41	844,942.85	997,518.70	1,047,291.49	34,046.91	186,035.01	277,253.45	561,547.50	1,169,223.71	9,598,403.62
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	0.00	0.00	337,500.00	0.00	0.00	1,010,999.00	0.00	1,543,334.00	286,950.00	120,475.58	0.00	3,299,258.58
USDA PRIN-INT PYMTS	0.00	0.00	328,696.29	0.00	0.00	0.00	0.00	0.00	283,982.46	0.00	0.00	0.00	612,678.75
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	31,219.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31,219.00
CAPITAL LEASES	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	24,990.96
<u>TOTAL EXPENSES</u>	3,114,155.76	4,495,160.58	4,142,322.28	2,592,231.81	3,730,821.73	3,186,309.48	4,617,779.69	2,372,810.84	4,447,089.75	2,922,937.70	2,907,659.58	3,597,165.50	42,126,444.70
<u>collections less expenses</u>	298,398.46	(826,638.14)	(1,147,154.88)	384,306.94	(866,412.70)	280,002.67	(1,472,873.26)	(277,972.56)	1,439,666.63	6,975,392.20	4,054,012.07	(998,061.36)	7,842,666.07
													<u>average</u>
ENDING AP BALANCE	293,970.52	565,004.61	500,949.55	606,967.36	294,555.16	460,952.68	493,266.07	242,261.91	448,978.72	469,315.46	621,654.80	1,368,758.41	434,100.73
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													<u>ending balance</u>

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2021

	2020		2021										average
	<u>JULY</u>	<u>AUGUST</u>	<u>SEPTEMBER</u>	<u>OCTOBER</u>	<u>NOVEMBER</u>	<u>DECEMBER</u>	<u>JANUARY</u>	<u>FEBRUARY</u>	<u>MARCH</u>	<u>APRIL</u>	<u>MAY</u>	<u>JUNE</u>	<u>beg balance</u>
BEGINNING AP BALANCE	1,368,758.41	(325,971.33)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,368,758.41
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													<u>YTD total</u>
<u>CASH COLLECTIONS</u>													<u>cash collections</u>
PATIENT PAYMENTS	1,665,061.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,665,061.10
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	15,578.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,578.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	539,674.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	539,674.67
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	30,014.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,014.65
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	1,487.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,487.50
Telemed Grant	9,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00
Mayers Healthcare Foundation	7,119.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,119.00
MISC (REBATES/REIMB, CARES ACT ETC)	36,771.73	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36,771.73
<u>TOTAL COLLECTIONS</u>	2,304,706.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,304,706.65
													<u>YTD total</u>
<u>EXPENSES</u>													<u>expenses</u>
INCOME STATEMENT EXPENSES	2,309,904.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,309,904.57
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIP EXPENSES	318,690.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	318,690.83
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA PRIN-INT PYMTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	2,082.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,082.58
<u>TOTAL EXPENSES</u>	2,630,677.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,630,677.98
<u>collections less expenses</u>	(325,971.33)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(325,971.33)
													<u>average</u>
ENDING AP BALANCE	489,204.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	489,204.13
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													<u>ending balance</u>



Rural Development

Alturas Field Office

221 W. 8th Street
Alturas, CA
96101-3211

Voice 530.233.4137
Fax 844.206.6796

July 30, 2020

Mr. Travis Lakey, CFO
Mayers Memorial Hospital District
PO Box 459
Fall River Mills, CA 96028

Subject: Hospital Expansion Project
Partial Payment Estimate No. 39A

Dear Mr. Lakey:

Enclosed is a copy of the accepted Form RD 1924-18, Partial Payment Estimate No. 39A, reflecting total "Other Costs" of \$166,344.60 for the period of 6/1/2020 through 6/30/2020 as itemized on the attached Outlay Report.

Please let this letter serve as authorization to issue payments in the amount of \$166,344.60 from the project account.

The sources of funds for this payment are as follows:

Mayers Memorial Hospital District	\$39,322.61
USDA Loan Funds:	\$127,021.99

The loan funds have been ordered and should be deposited into the project account within five business days of the date of this letter.

If you have any questions or need further information, please do not hesitate to contact me at (530) 233-4137, ext. 112 or mike.colbert@ca.usda.gov.

Sincerely,

J. Michael Colbert
Community Programs Specialist

Enclosures

Form RD 1924-18 (Rev. 6-97)	UNITED STATES DEPARTMENT OF AGRICULTURE RURAL DEVELOPMENT FARM SERVICE AGENCY PARTIAL PAYMENT ESTIMATE	CONTRACT NO. PARTIAL PAYMENT ESTIMATE NO 39A PAGE 1 of 1 PERIOD OF ESTIMATE FROM <u>6/1/2020</u> TO <u>6/30/2020</u>
OWNER. MAYERS MEMORIAL HOSPITAL DISTRICT	"NON-CONTRACTOR COSTS"	


CONTRACT CHANGE ORDER SUMMARY

NO.	Agency Approval Date	Amount			
		Additions	Deductions		
2	02/08/19		\$13,273.65	1. Original Contract	\$10,704,588.10
3	05/20/19	\$29,228.81		2. Change Orders	-\$49,674.45
1-A	06/05/19		\$10,992.62	3. Revised Contract (1+2)	\$10,654,911.65
4-10	08/14/19		\$302,519.04	4. Work Completed*	\$10,394,317.95
11-16	10/03/19		\$53,219.29	5. Stored Materials*	
18	10/23/19		\$6,172.64	6. Subtotal (4+5)	\$10,394,317.95
20-24	02/27/20	\$340,661.15	\$25,689.46	7. Retainage*	
25	11/11/19		\$7,597.71	8. Previous Payments	\$10,227,973.35
TOTALS		\$369,789.96	\$419,464.41	9. Amount Due (6-7-8)	\$166,344.60
NET CHANGE			-\$49,674.45	* Detailed breakdown attached	

CONTRACT TIME

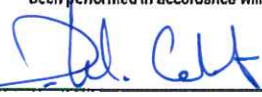
Original (days)	390		Yes		Starting Date	6/11/2018
Revised		On Schedule	<input checked="" type="checkbox"/> No		Projected Completion	7/6/2019
Remaining	-360					

APPROVED BY OWNER

Owner 
 By CFD
 Date 7/29/2020

ACCEPTED BY AGENCY

The review and acceptance of this estimate does not attest to the correctness of the quantities shown or that the work has been performed in accordance with the contract documents.

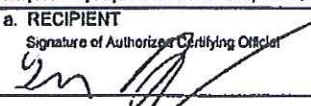
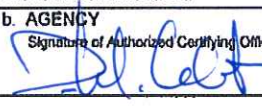
By 
 Title Community Programs Specialist
 Date 7/30/2020

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0575-0042. The time required to complete this information collection is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

OUTLAY REPORT AND REQUEST FOR REIMBURSEMENT FOR CONSTRUCTION PROGRAMS (See Instructions on Back)		OMB Approval No. 0348-0002	Page 1 of 1
3. Federal Sponsoring Agency USDA Rural Development		1. Type of Request Final Partial <input checked="" type="checkbox"/>	2. Basis of Request <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual
6. Employer ID Number 04-045-754413938		4. Federal Grant ID Number	5. Partial Payment Request No. 39A
9. Recipient Organization Name: Mayers Memorial Hospital District No. and Street: PO Box 459 City, State and Zip Code: Fall River Mills, CA 96028		10. Payee Name: Mayers Memorial Hospital District No. and Street: PO Box 459 City, State and Zip Code: Fall River Mills, CA 96028	
PERIOD COVERED BY THIS REQUEST From 6/1/2020 To: 6/30/2020			

CLASSIFICATION	PROGRAMS		FUNCTIONS		ACTIVITIES		TOTAL
	ORIGINAL BUDGET	REVISED BUDGET	COSTS THIS PERIOD	ACCUM TO DATE			
a. Administrative & Legal Expenses	\$ 100,000.00	\$ 141,896.67	\$ 1,777.50	\$ 141,896.67		\$ -	
b. Land & Right-of-Ways	\$ 10,000.00	\$ 10,289.32	\$ -	\$ 10,289.32		\$ -	
c. Bond Issuance Fees	\$ 130,000.00	\$ 74,700.00	\$ -	\$ 74,700.00		\$ -	
d. Moving Expenses	\$ 25,000.00	\$ 25,000.00	\$ -	\$ -		\$ 25,000.00	
e. OSHPD Fees	\$ 260,000.00	\$ 263,787.10	\$ 500.00	\$ 253,787.10		\$ -	
f. Consultants - Specialty	\$ 145,120.00	\$ 145,405.28	\$ 9,788.58	\$ 61,405.28		\$ -	
- Project Management	\$ 254,880.00	\$ 1,208,134.28	## \$ 80,945.05	\$ 1,208,134.28		\$ -	
g. Special Inspection & IOR	District USDA \$ 505,000.00	\$ 9,942.49 \$ 483,163.19	\$ 9,942.49 \$ 34,030.88	\$ 9,942.49 ## \$ 483,163.19		\$ -	
h. County & Local Fees, Testing	District \$ 200,000.00	\$ 1,343.30 \$ 242,378.99	\$ 1,343.30 \$ -	\$ 1,343.30 \$ 242,378.99		\$ -	
i. Pre-Design Architectural		\$ 99,323.10 \$ 160,717.78	\$ - \$ -	\$ 99,323.10 ## \$ 160,717.78		\$ -	
Solsmic Demolition/Misc							
j. Equipment	District \$ 1,804,000.00	\$ 1,581,488.10	\$ 134.08	\$ 1,308,703.85		\$ 274,782.25	
k. Refinance Debt	2011 COP \$ 1,848,832.00	\$ 1,709,484.20	\$ -	\$ 1,709,484.20		\$ -	
2011 GO Bond	\$ 4,632,668.00	# \$ 4,699,365.63	## \$ -	\$ 4,699,365.63		\$ -	
l. Landscaping - District Forced Account	District \$ -	\$ 150,000.00	\$ -	\$ -		\$ 150,000.00	
m. Miscellaneous	District \$ -	\$ 27,902.76	\$ 27,902.76	\$ 27,902.76		\$ -	
n. Contingencies	\$ 2,222,708.00	\$ -	\$ -	\$ -		\$ -	
TOTAL SOFT COSTS	\$ 12,128,206.00	\$ 10,844,100.20	\$ 168,344.60	\$ 10,394,317.85		\$ 449,782.25	
Design Build Contract - Design	\$ 1,080,000.00	\$ 1,239,760.00	\$ -	\$ 1,149,801.01		\$ 89,958.99	
- Construction	\$ 9,596,894.00	\$ 11,995,581.00	## \$ -	\$ 10,941,213.77		\$ 1,054,367.23	
- Change Orders		\$ 49,874.45	\$ -	\$ (130,622.15)		\$ 180,298.60	
- Contingency		# \$ 306,862.00	## \$ -	\$ 291,328.80		\$ 15,333.10	
TOTAL DESIGN-BUILD COSTS	\$ 10,676,894.00	\$ 13,691,677.45	\$ -	\$ 12,251,721.53		\$ 1,339,956.92	
o. TOTAL CUMULATIVE COSTS	\$ 22,805,100.00	\$ 24,435,777.65	\$ 168,344.60	\$ 22,646,039.48		\$ 1,789,739.17	
p. Applicant Contributions	\$ 1,000,100.00	\$ 2,830,777.65	\$ 39,322.61	\$ 2,206,095.40		\$ 424,682.25	
q. NET CUMULATIVE COSTS	\$ 21,805,000.00	\$ 21,805,000.00	\$ 127,021.99	\$ 20,439,946.08		\$ 1,365,053.92	
r. Federal loan to date	07-01 \$ 9,900,000.00	\$ 9,900,000.00	\$ -	\$ 9,273,681.01		\$ 626,318.19	
	07-02 RF \$ -	\$ 1,709,484.20	\$ -	\$ 1,709,484.20		\$ -	
	07-02 \$ 4,300,000.00	\$ 2,580,615.80	\$ 127,021.99	\$ 1,851,780.51		\$ 738,735.29	
	07-03 RF \$ -	\$ 4,574,000.00	\$ -	\$ 4,574,000.00		\$ -	
	07-04 B \$ 7,605,000.00	# \$ 3,031,000.00	\$ -	\$ 3,031,000.00		\$ -	
TOTAL FEDERAL SHARE TO DATE	\$ 21,805,000.00	\$ 21,805,000.00	\$ 127,021.99	\$ 20,439,946.52		\$ 1,365,053.48	
s. Federal payments previously requested	\$ 21,805,000.00	\$ 21,805,000.00		\$ 20,312,924.53			
t. Amount requested for reimbursement	\$ 21,805,000.00	\$ 21,805,000.00	\$ 127,021.99	\$ 20,439,946.52		\$ 1,365,053.48	
u. Percentage of physical completion	100%		0.68%	92.68%			

12. CERTIFICATION
 I certify that to the best of my knowledge and belief the billed costs or disbursements are in accordance with the terms of the project and that the reimbursement represents the Federal share due which has not been previously requested and that an inspection has been performed and all work is in accordance with the terms of the award.

a. RECIPIENT Signature of Authorized Certifying Official  Date 7/29/2020	b. AGENCY Signature of Authorized Certifying Official  Date 7/30/2020
Travis Lahey (Typed or Printed Name and Title)	J. Michael Colbert (Typed or Printed Name and Title)
530.336.7512 (Telephone)	530.233.4137 X 112 (Telephone)

CORNING FORD

Source: REFERAL		Salesperson: KELLY BREEDLOVE	
Price	39,191.00	Trade	0.00
Taxable A.M.O.	0.00	Payoff	0.00
Document Processing Charge	85.00	Net Trade	0.00
Emissions Testing Charge	0.00	Cash Down	0.00
Sales Tax	2,847.51	Deferred Down	0.00
Non-Tax A.M.O.	21,998.00	Rebate	1,000.00
Service Contract	0.00	Total Down	1,000.00
Subtotal	64,121.51		
DMV Fees	0.00	APR	0.00
State Emissions Certification or Exemption Fee	0.00	Term	1
California Tire Fee	8.75	Monthly Payment	63,160.26
Electronic Veh Reg or Transfer Charge	30.00	Final Payment of	
Total Insurance	0.00		
Total			
Amount Financed	63,160.26		
Finance Charges	0.00		
Total of Payments	63,160.26		

63,16.26

*** BUYER ***

MAYERS MEMORIAL HOSPITAL
P O BOX 459
FALL RIVER MILLS, CA 96028

Date of Birth: _____
Home Phone Number: (530) 336-5511
Work Phone Number: (530) 336-7556
County: SHASTA
Email: rharrsi@mayersmemorial.com

*** CO-BUYER ***

Date of Birth: _____
Home Phone Number: _____
Work Phone Number: _____
County: _____
Email: _____

*** PURCHASE ***

*** TRADE 1 ***

*** TRADE 2 ***

Stock Number
Year
Make
Model
Body Style
Color
Trim
Key 1 Number
Key 2 Number
Weight
License
Odometer
VIN
Cylinders
Vehicle Type

*** BANK ***

NONE

CA

*** INSURANCE ***



www.norcalvans.com



1300 Nord Ave. Chico CA 95926

866-892-0150

Fed ID# 94-2698111



NorCal Vans Upfit Ordering Guide

(Version 6-20) Created By:	Greg Hollis	Email:	Greg@nor-calvans.com	Proposal#	SO6130
Quote Date:	7/30/2020	Quote Expiration Date:	8/29/2020	Price Level:	Dealer

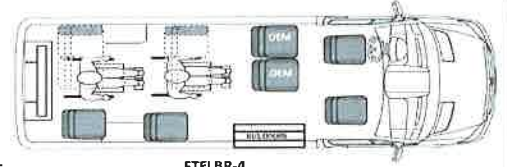
Dealer/Customer:	Corning Ford	Contact:	Kelly Breedlove	Reference:	Mayer
Street:	2280 Short Drive		Phone:	530-824-5434	
City/State/ZIP:	Corning	CA	96021	Email:	kbreedlove@corningford.com
Model:	350 EL Passenger Van	Ext Color:	TBD	VIN:	TBD

Nor-Cal Vans Paratransit Package Standard Features

- ADA-Compliant Commercial Wheelchair Lift.
- Flush-mount L-Track
- Tie-Down Storage Bags
- Freedman Seating (Level 1 Gray Vinyl, Inboard Armrest)
- Ford OEM seats retained when possible.
- Wheelchair Lifts and Installation FMVSS 403/404 Compliant
- Wheelchair Lift Interlock System.
- Q-Strait M-Series manual tie-down belts, with lap and shoulder.
- Altro Transflor Meta Flooring at Wheelchair Securement areas.
- Entry Grab Bar Stanchion at non-lift door.

Package	NorCal Vans Base Package Pricing	QTY	Dealer	Retail	TOTAL
ELBR-4	Transit Bus Door Wheelchair Transporter ELBR-4	1	\$21,198	\$24,198	\$21,198

- *Transit Bus Wheelchair Transporter (ELBR-4)
- *36" Wide Opening (33" net) X 76" Tall
- *Door Operator Switch at Driver Station
- *Second Door Operator Switch at Curb-Side B-Pillar.
- *Non-Slip Flooring On Steps
- *Stainless Steel Wheel Liners
- *One 2-Passenger OEM Seat, Curb-Side.
- *Two 2-Passenger Fold-Away Seats, Street-Side.
- *Two 1-Passenger Seats, Curb-Side.
- *Two Wheelchair Securement Locations.
- *Automatic Bus Door Entry (White)
- *Door Interlock System
- *Lowered Stepwell Entry
- *Boarding Lights
- *Tinted Glass Doors
- *Entry Grab Handles
- *Braun Century II ADA-Compliant Wheelchair Lift
- *34"x 54" Platform, 800lb Rating.



FTELBR-4

Option	Additional Available NorCal Vans Options	QTY	Dealer	Retail	TOTAL
C02255	Upgrade Manual belts to QRT Max Belts	2	\$211	\$253	\$422
KA-SA-01155	Safety kit #1, Transit (5lb BC Fire extinguisher, 25-Unit First Aid Kit, Reflective triangle flare kit (3), Seatbelt strap cutter/window breaker escape tool)	1	\$165	\$198	\$165
KA-DE-01201	ADA Signage/Decal Kit	1	\$30	\$36	\$30
KA-EL-01235	Back Up Alarm (Ecco) Mounted Under Rear Of Van	1	\$80	\$96	\$80
KA-SO-02093	Oxygen Tank Holder, Basic Floor Mount, fixed-in-place	1	\$103	\$124	\$103

Conversion Total: \$21,998

Transportation, Estimate n/a

Total Sale \$21,998

Tax and License Fees are not included in this price.

Signature _____ Date _____ Purchase Order # _____

Crown Motors

555 W. Cypress Ave. Redding, CA 96001

Cell# 530-241-4321 Fax# 530-255-2932

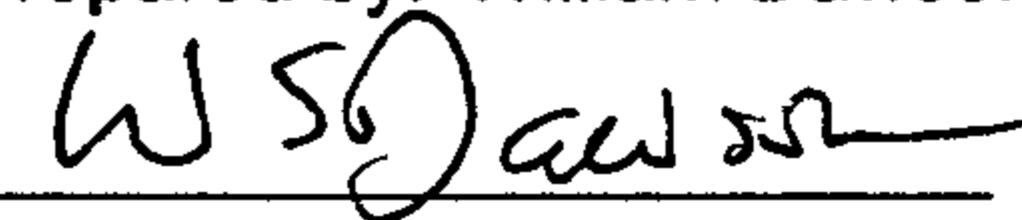
Email: bill@crownworktrucks.com www.crownworktrucks.com

Fleet Bid

7/31/2020

To: Mayers Memorial Hospital District
Attn: Travis Lakey

Prepared by: William Dawson



Vehicle Quoted: New 2020 Ford Transit 350 Passenger Wagon

Quantity	Description	Unit Price	Total
1	New 2020 Ford Transit 350 Passenger Wagon Ordered Van Approximately 90-120 days to delivery *Price includes Transit Bus Wheelchair Transporter Package ELBR-4 per Proposal# SO6130 ** Delivery to Mayers Memorial is included	\$60,678.55	\$60,678.55
Exempt Plates		Net Price	\$60,678.55
		Sales Tax	\$4,399.20
		License	\$0.00
		Doc Fee	\$0.00
		Tire Tax	\$12.25
		MVCS Fee	\$30.00
		Bid Amount	\$65,120.00

Good Until 8/10/2020

Submitted by:
William Dawson
Fleet Manager
bill@crownworktrucks.com
cell# 530-523-6011



www.norcalvans.com



1300 Nord Ave. Chico CA 95926

866-892-0150

Fed ID# 94-2698111



NorCal Vans Upfit Ordering Guide

(Version 6-20) Created By:	Greg Hollis	Email:	Greg@nor-calvans.com	Proposal#	SO6130
Quote Date:	7/30/2020	Quote Expiration Date:	8/29/2020	Price Level:	Dealer

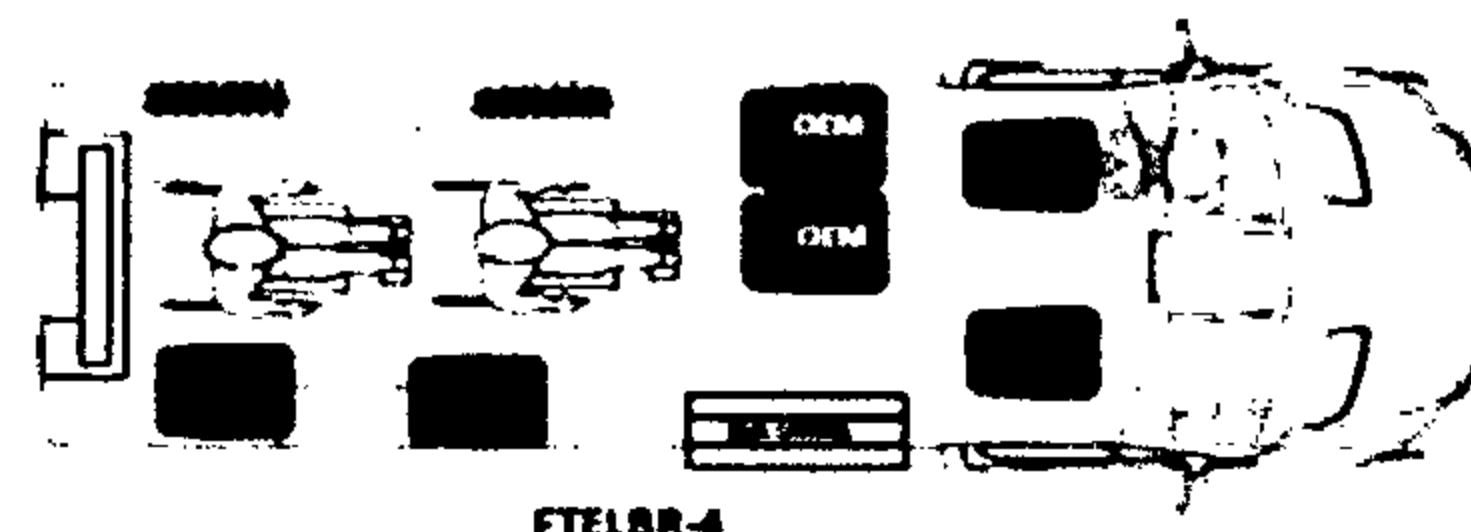
Dealer/Customer:	Crown Motors	Contact:	Bill Dawson	Reference:	Mayer
Street:	555 Cypress Ave.		Phone:	530-523-6044	
City/State/ZIP:	Redding	CA	93001	Email:	bill@crowworktrucks.com
Model:	350 EL Passenger Van	Ext Color:	TBD	VIN:	TBD

Nor-Cal Vans Paratransit Package Standard Features

- ADA-Compliant Commercial Wheelchair Lift.
- Flush-mount L-Track
- Tie-Down Storage Bags
- Freedman Seating (Level 1 Gray Vinyl, Inboard Armrest)
- Ford OEM seats retained when possible.
- Wheelchair Lifts and Installation FMVSS 403/404 Compliant
- Wheelchair Lift Interlock System.
- Q-Straint M-Series manual tie-down belts, with lap and shoulder.
- Altro Transflor Meta Flooring at Wheelchair Securement areas.
- Entry Grab Bar Stanchion at non-lift door.

Package	NorCal Vans Base Package Pricing	QTY	Dealer	Retail	TOTAL
ELBR-4	Transit Bus Door Wheelchair Transporter ELBR-4	1	\$21,198	\$24,198	\$21,198

- | | |
|---|---|
| *Transit Bus Wheelchair Transporter (ELBR-4) | *Automatic Bus Door Entry (White) |
| *36" Wide Opening (33" net) X 76" Tall | *Door Interlock System |
| *Door Operator Switch at Driver Station | *Lowered Stepwell Entry |
| *Second Door Operator Switch at Curb-Side B-Pillar. | *Boarding Lights |
| *Non-Slip Flooring On Steps | *Tinted Glass Doors |
| *Stainless Steel Wheel Liners | *Entry Grab Handles |
| *One 2-Passenger OEM Seat, Curb-Side. | *Braun Century II ADA-Compliant Wheelchair Lift |
| *Two 2-Passenger Fold-Away Seats, Street-Side. | *34"x 54" Platform, 800lb Rating. |
| *Two 1-Passenger Seats, Curb-Side. | |
| *Two Wheelchair Securement Locations. | |



Option	Additional Available NorCal Vans Options	QTY	Dealer	Retail	TOTAL
C02255	Upgrade Manual belts to QRT Max Belts	2	\$211	\$253	\$422
KA-SA-01155	Safety kit #1, Transit (5lb BC Fire extinguisher, 25-Unit First Aid Kit, Reflective triangle flare kit (3), Seatbelt strap cutter/window breaker escape tool)	1	\$165	\$198	\$165
KA-DE-01201	ADA Signage/Decal Kit	1	\$30	\$36	\$30
KA-EL-01235	Back Up Alarm (Ecco) Mounted Under Rear Of Van	1	\$80	\$96	\$80
KA-SO-02093	Oxygen Tank Holder, Basic Floor Mount, fixed-in-place	1	\$103	\$124	\$103
KA-SE-01586	Add 2-Pass. OEM Seat from Inventory (subject to availability) (street side floor mount)	1	\$250	\$350	\$250

Conversion Total:	\$22,248
Transportation, Estimate	n/a
Total Sale	\$22,248

Tax and License Fees are not included in this price.

Signature _____ Date _____ Purchase Order # _____

Prepared for: Travis Lakey

Mayers Memorial Hospital District

Prepared by: Bill Dawson

07/31/2020

Crown Ford | 555 West Cypress Redding California | 960012819

**2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)**

Price Level: 40 | Quote ID: MMH20U4X

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
U4X	Base Vehicle Price (U4X)	\$45,160.00
Packages		
301A	Order Code 301A <i>Includes:</i> - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - GVWR: 10,360 lbs - Tires: 195/75R16C 107/105 R AS BSW - Wheels: 16" Heavy Duty Silver Steel Includes exposed lug nuts. The center ornament only comes on the front wheels, and not on the rear wheels. - Radio: AM/FM Stereo Includes Bluetooth, dual USB ports and a 4.0" multi-function display. - 8 Speakers (4 Front/4 Rear)	N/C
Powertrain		
99G	Engine: 3.5L EcoBoost V6 <i>Includes auto start-stop technology.</i>	\$1,495.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X7L	3.73 Limited-Slip Axle Ratio	\$325.00
STDGV	GVWR: 10,360 lbs	Included
Wheels & Tires		
STDTR	Tires: 195/75R16C 107/105 R AS BSW	Included
STDWL	Wheels: 16" Heavy Duty Silver Steel <i>Includes exposed lug nuts. The center ornament only comes on the front wheels, and not on the rear wheels.</i>	Included
Seats & Seat Trim		
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Deletes driver lumbar support. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C
V	Vinyl Front Bucket Seats	N/C

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

As Configured Vehicle (cont'd)

Code	Description	MSRP
96K	2-Passenger Seats w/Add. Rear Seat Attachment Points <i>13 rear seats are removed, but seat attachment points are still present.</i>	Included
Other Options		
PAINT	Monotone Paint Application	STD
148WB	148" Wheelbase	STD
153	Front License Plate Bracket <i>Standard in states requiring two license plates and optional in all other states.</i>	Included
545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$160.00
92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i> <i>Includes:</i> <i>- Rear-Window Defroster</i>	\$675.00
57N	Rear-Window Defroster	Included
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00
87E	Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> <i>Includes:</i> <i>- Dual AGM Batteries (70 Amp-hr Each)</i> <i>- Modified Vehicle Wiring System</i> <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$385.00
53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
58U	Radio: AM/FM Stereo <i>Includes Bluetooth, dual USB ports and a 4.0" multi-function display.</i> <i>Includes:</i> <i>- 8 Speakers (4 Front/4 Rear)</i>	Included
63E	Dual AGM Batteries (70 Amp-hr Each)	Included
41H	Engine Block Heater <i>(400W rating). Recommended when minimum temperature is 10 degrees F or below.</i>	\$75.00

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Crown Ford | 555 West Cypress Redding California | 960012819

2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

As Configured Vehicle (cont'd)

Code	Description	MSRP
47E	Builder's Prep Package <i>Deletes rear floor covering, rear-seats and restraints and rear-seat rails and fasteners.</i> <i>Includes:</i> - Front License Plate Bracket - Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i> - Front Only Vinyl Floor Covering - 2-Passenger Seats w/Add. Rear Seat Attachment Points <i>13 rear seats are removed, but seat attachment points are still present.</i>	-\$1,240.00
Fleet Options		
942	Daytime Running Lights Requires valid FIN code. <i>Provides enhanced vehicle visibility during daylight conditions.</i>	\$45.00
Emissions		
425	50-State Emissions System	STD
Interior Colors		
VK_02	Dark Palazzo	N/C
Primary Colors		
YZ_01	Oxford White	N/C
SUBTOTAL		\$47,405.00
Destination Charge		\$1,695.00
TOTAL		\$49,100.00

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs

Dimensions

- Exterior length: 263.9"
- Exterior height: 107.7"
- Front track: 68.2"
- Front headroom: 56.6"
- Front shoulder room: 67.9"
- Maximum cargo volume: 425.4cu.ft.
- Exterior width: 81.3"
- Wheelbase: 148.0"
- Front legroom: 41.3"
- Front hiproom: 60.7"
- Cargo volume: 100.5cu.ft.

Powertrain

- * **EcoBoost 310hp 3.5L DOHC 24 valve twin turbo V-6 engine with variable valve control, gasoline direct injection**
- * **Recommended fuel : premium unleaded**
- 10 speed automatic transmission with overdrive
- * **Limited slip differential**
- Fuel Economy Highway: N/A
- * **Auto stop-start feature**
- ULEV II
- Rear-wheel drive
- Fuel Economy Cty: N/A
- Capless fuel filler

Suspension/Handling

- Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- Electric power-assist rack-pinion Steering
- LT195/75SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with gas-pressurized shocks
- Front and rear 16 x 6 argent steel wheels
- Dual rear wheels

Body Exterior

- 3 doors
- * **Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator**
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)
- Sliding right rear passenger
- * **Turn signal indicator in mirrors**
- Black bumpers
- Front and rear 16 x 6 wheels

Convenience

- Manual air conditioning
- * **Ford Co-Pilot360 - Adaptive Cruise Control with ASLD distance pacing**
- Driver 1-touch down
- Manual tilt steering wheel
- Day-night rearview mirror
- Emergency SOS
- * **Cruise control with steering wheel controls**
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

- 1 1st row LCD monitor
- Full overhead console
- Rear door bins
- Front and rear cupholders
- Driver and passenger door bins

Seats and Trim

- * **Seating capacity of 2**
- 4-way driver seat adjustment
- Driver and passenger armrests
- Front bucket seats
- 4-way passenger seat adjustment
- Metal-look instrument panel insert

Entertainment Features

- AM/FM stereo radio
- External memory control
- 8 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Variable intermittent front windshield wipers
- * **Rear window defroster**
- * **Deep tinted windows**
- Tachometer
- Low tire pressure warning
- Lane departure
- Fully automatic headlights
- Rain sensing wipers
- Fixed rearmost windows
- Front reading lights
- Camera(s) - rear
- Trip odometer

Safety and Security

- 4-wheel ABS brakes
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature
- Brake assist with hill hold control
- Ford Co-Pilot360 w/Side Wind Stabilization Electronic stability control
- Dual front impact airbag supplemental restraint system
- * **Safety Canopy System curtain 1st row overhead airbag supplemental restraint system**
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints

Dimensions

General Weights

Curb.....	6,865 lbs.	GVWR.....	10,360 lbs.
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Crown Ford | 555 West Cypress Redding California | 960012819

2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Payload..... 3,420 lbs.

Front Weights

Front GAWR..... 4,130 lbs.

Rear Weights

Rear GAWR..... 6,725 lbs.

General Trailering

* Towing capacity..... 7100 lbs.

* GCWR..... 12600 lbs.

Fuel Tank type

Capacity..... 25.1 gal.

Capless fuel filler..... Yes

Off Road

Load floor height..... 28 "

Interior cargo

Cargo volume..... 100.5 cu.ft.

Maximum cargo volume..... 425.4 cu.ft.

Height..... 77.0 "

Length..... 170.2 "

Minimum width..... 53.7 "

Powertrain

Engine Type

* Brand..... **EcoBoost**

Block material..... Aluminum

Cylinders..... V-6

Head material..... Aluminum

Ignition..... Spark

* Injection..... **Gasoline direct injection**

Liters..... 3.5L

Orientation..... Longitudinal

* Recommended fuel..... **Premium unleaded**

Valves per cylinder..... 4

Valvetrain..... DOHC

Variable valve control..... Yes

* Forced induction..... **Twin turbo**

Engine Spec

Bore..... 3.64"

* Compression ratio..... **10.0:1**

Displacement..... 213 cu.in.

Stroke..... 3.41"

Engine Power

* SAEJ1349 AUG2004 compliant..... Yes

* Output..... **310 HP @ 5,000 RPM**

* Torque..... **400 ft.-lb @ 2,500 RPM**

Alternator

Type..... HD

Amps..... 250

Battery

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Amp hours 70
* Type Dual

Run down protection Yes

Engine Extras

* Block heater Yes

* Auto stop-start feature Yes

Transmission

Electronic control Yes
Overdrive Yes
Type Automatic

Lock-up Yes
Speed 10

Transmission Gear Ratios

1st 4.689
3rd 2.146
5th 1.52
7th 1
9th 0.689
Reverse Gear ratios 4.866

2nd 2.985
4th 1.769
6th 1.275
8th 0.854
10th 0.636

Transmission Extras

Sequential shift control SelectShift

Oil cooler Regular duty

Drive Type

Type Rear-wheel

Drive Feature

* Limited slip differential Mechanical

Traction control ABS and driveline

Drive Axle

* Ratio 3.73

Exhaust

Material Stainless steel

System type Single

Emissions

CARB ULEV II

EPA Tier 2 Bin 5

Fuel Economy

Fuel type Gasoline

Driveability

Brakes

ABS 4-wheel
Type 4-wheel disc

ABS channels 4
Vented discs Front

Brake Assistance

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Brake assist	Yes	Hill hold control	Yes
<i>Suspension Control</i>			
Ride	Regular	Electronic stability control	Stability control with anti-roll
<i>Front Suspension</i>			
Independence	Independent	Type	Strut
Anti-roll bar	Regular		
<i>Front Spring</i>			
Type	Coil	Grade	Regular
<i>Front Shocks</i>			
Type	Gas-pressurized		
<i>Rear Suspension</i>			
Independence	Rigid axle	Type	Leaf
<i>Rear Spring</i>			
Type	Leaf	Grade	Regular
<i>Rear Shocks</i>			
Type	HD		
<i>Steering</i>			
Activation	Electric power-assist	Type	Rack-pinion
<i>Steering Specs</i>			
# of wheels	2		

Exterior

<i>Front Wheels</i>			
Diameter	16"	Width	6.00"
<i>Rear Wheels</i>			
Diameter	16"	Width	6.00"
Dual	Yes		
<i>Spare Wheels</i>			
Wheel material	Steel		
<i>Front and Rear Wheels</i>			
Appearance	Argent	Material	Steel
Covers	Hub		
<i>Front Tires</i>			
Aspect	75	Diameter	16"

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Sidewalls BSW
 Tread AS
 Width 195mm
 RPM 733

Speed S
 Type LT
 LT load rating C

Rear Tires

Aspect 75
 Sidewalls BSW
 Tread AS
 Width 195mm
 RPM 733

Diameter 16"
 Speed S
 Type LT
 LT load rating C

Spare Tire

Mount Underbody w/crankdown

Type Full-size

Wheels

Front track 68.2"

Wheelbase 148.0"

Body Features

* Front license plate bracket Yes
 Side impact beams Yes

Body material Fully galvanized steel
 Rear tow hook(s) 1

Body Doors

Door count 3
 Rear cargo Split swing-out

Right rear passenger Sliding

Exterior Dimensions

Length 263.9"
 Body height 107.7"
 Side door opening height 63.0"
 Rear door opening height 72.2"
 Rear door opening degree 253.0

Body width 81.3"
 Front bumper to Front axle 40.3"
 Side door opening width 51.2"
 Rear door opening width 59.8"

Safety

Airbags

Driver front-impact Yes
 Occupancy sensor Yes

Driver side-impact Seat mounted
 * Overhead Safety Canopy System curtain
 1st row

Passenger front-impact Yes

Passenger side-impact Seat mounted

Seatbelt

Height adjustable Front
 Pre-tensioners (#) 2

Pre-tensioners Front

Security

Immobilizer SecuriLock

Panic alarm Yes

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Seating

Passenger Capacity

* Capacity 2

Front Seats

Split Buckets Type Bucket

Driver Seat

Fore/aft Manual Reclining Manual

Way direction control 4

Passenger seat

Fore/aft Manual Reclining Manual

Way direction control 4

Front Head Restraint

Control Manual Type Adjustable

Front Armrest

Driver Yes Passenger Yes

Front Seat Trim

* Material Vinyl * Back material Vinyl

Rear Seat Trim Group

* Material Vinyl * Back material Vinyl

3rd Row Seat Trim

* Material Vinyl * Back material Vinyl

Convenience

AC And Heat Type

Air conditioning Manual Underseat ducts Yes

Audio System

Auxiliary audio input Yes Radio AM/FM stereo

Radio grade Regular Seek-scan Yes

External memory control External memory control

Audio Speakers

Speaker type Regular Speakers 8

Audio Controls

Steering wheel controls Yes Streaming audio Bluetooth yes

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Audio Antenna

Type Fixed

LCD Monitors

1st row 1

Primary monitor size (inches) 4

Cruise Control

* Cruise control With steering wheel controls

* Distance pacing Ford Co-Pilot360 - Adaptive Cruise Control with ASLD

Convenience Features

Driver foot rest Yes

12V DC power outlet 2

Emergency SOS Integrated

Wireless phone connectivity Bluetooth

Door Lock Activation

Type Power with 2 stage unlock

Remote Keyfob (all doors)

Integrated key/remote Yes

Auto locking Yes

Door Lock Type

Tailgate/rear door lock Included with power door locks

Instrumentation Type

Display Analog

Instrumentation Gauges

Tachometer Yes

Engine temperature Yes

Instrumentation Warnings

Oil pressure Yes

Engine temperature Yes

Battery Yes

Lights on Yes

Key Yes

Low fuel Yes

Low washer fluid Yes

Door ajar Yes

Rear cargo ajar Yes

Service interval Yes

Brake fluid Yes

Low tire pressure Yes

Instrumentation Displays

Clock In-radio display

Camera(s) - rear Yes

Instrumentation Feature

Trip odometer Yes

Lane departure Warning

Forward collision Mitigation

Steering Wheel Type

Material Urethane

Tilting Manual

Telescoping Manual

Front Side Windows

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Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Window 1st row activation.....	Power		
<i>Windows Rear Side</i>			
2nd row activation.....	Fixed	3rd row activation.....	Fixed
<i>Window Features</i>			
1-touch down.....	Driver	* Tinted.....	Deep
<i>Front Windshield</i>			
Wiper.....	Variable intermittent	Rain detecting wipers.....	Yes
<i>Rear Windshield</i>			
* Defroster.....	Yes	Window.....	Fixed
Interior			
<i>Rear View Mirror</i>			
Day-night.....	Yes		
<i>Headliner</i>			
Coverage.....	Full	Material.....	Cloth
<i>Floor Trim</i>			
* Coverage.....	Front	Covering.....	Vinyl/rubber
<i>Trim Feature</i>			
Instrument panel insert.....	Metal-look	Gear shifter material.....	Urethane
<i>Lighting</i>			
Dome light type.....	Fade	Front reading.....	Yes
Illuminated entry.....	Yes	Variable IP lighting.....	Yes
<i>Floor Console Storage</i>			
Storage.....	Yes	Type.....	Partial
<i>Overhead Console Storage</i>			
Storage.....	Yes	Type.....	Full
<i>Storage</i>			
Driver door bin.....	Yes	Front Beverage holder(s).....	Yes
Glove box.....	Locking	Passenger door bin.....	Yes
Rear yes.....	Yes	Instrument panel.....	Bin
Rear door bins.....	Yes		
<i>Cargo Space Feature</i>			
Tie downs.....	Yes		
<i>Legroom</i>			

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2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Selected Equip & Specs (cont'd)

Front.....	41.3"
<i>Headroom</i>	
Front.....	56.6"
<i>Hip Room</i>	
Front.....	60.7"
<i>Shoulder Room</i>	
Front.....	67.9"

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Prepared by: Bill Dawson

07/31/2020



Crown Ford | 555 West Cypress Redding California | 960012819

2020 Transit-350 Passenger RWD High Roof HD Ext. Van 148" WB DRW XL (U4X)

Price Level: 40 | Quote ID: MMH20U4X

Warranty

Standard Warranty

Basic

Distance 36,000 miles Months 36 months

Powertrain

Distance 60,000 miles Months 60 months

Corrosion Perforation

Distance Unlimited miles Months 60 months

Roadside Assistance

Distance 60,000 miles Months 60 months

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.