

Chief Executive Officer  
Louis Ward, MHA



**Mayers Memorial Hospital District**

**Board of Directors**  
Jeanne Utterback, President  
Tami Vestal-Humphry, Vice President  
Beatriz Vasquez, Ph.D., Secretary  
Abe Hathaway, Treasurer  
Tom Guyn, M.D., Director

Finance Committee

**Meeting Agenda**

January 26, 2022 at 10:30 AM  
Fall River Boardroom  
43563 HWY 299 E, Fall River Mills

**ZOOM MEETING**

**Zoom Meeting Information**

[Click Here to Join](#)

Call In Number: 1-253-215-8782  
Meeting ID: 887 0730 8859

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, ext 1264 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

**Attendees**

Abe Hathaway, Chair, Board Member  
Tami Vestal-Humphry, Board Member  
Louis Ward, CEO  
Travis Lakey, CFO

**1 CALL MEETING TO ORDER**

**2 CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS**

**Approx.  
Time  
Allotted**

**3 APPROVAL OF MINUTES**

3.2 Regular Meeting – December 1, 2021 *Attachment A* **Action Item** 2 min.

**4 DEPARTMENT REPORTS:**

4.1 Medical Staff *Attachment B* Report 2 min.

4.2 Outpatient Medical *Attachment C* Report 2 min.

**5 FINANCIAL REVIEWS/BUSINESS**

5.1 November-December 2021 Financials *Attachment D* **Action Item** 5 min.

5.2 Accounts Payable (AP)/Accounts Receivable (AR) **Action Item** 5 min.

5.3 Retail Pharmacy Sign *Attachment E* **Action Item** 5 min.

5.4 Bank Signors Change: New CEO added into account *Attachment F* **Action Item** 5 min.

**6 ADMINISTRATIVE REPORT**

Report 5 min.

**7 OTHER INFORMATION/ANNOUNCEMENTS**

Information

**8 ADJOURNMENT:** Next Regular Meeting – February 23, 2022

Posted 1/21/2022

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at [www.mayersmemorial.com](http://www.mayersmemorial.com).

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Board of Directors  
Finance Committee  
Minutes

December 1, 2021  
FR Boardroom & Zoom

*These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.*

1	<b>CALL MEETING TO ORDER:</b> Abe Hathaway called the meeting to order at 10:33 am on the above date.		
	<b>BOARD MEMBERS PRESENT:</b>  Abe Hathaway, Committee Chair Tami Vestal-Humphry, Director  <b>ABSENT:</b>	<b>STAFF PRESENT:</b>  Louis Ward, CEO Travis Lakey, CFO Ryan Harris, COO  Theresa Overton, DON Acute Alex Johnson, Manager Facilities & Engineering Jessica DeCoito, Board Clerk	
2	<b>CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS - None</b>		
3	<b>APPROVAL OF MINUTES: October 27, 2021 – minutes attached</b>	<i>Humphry, Hathaway</i>	Approved by All
4	<b>DEPARTMENT REPORTS:</b>		
4.1	<b>Director of Nursing – Acute:</b> submitted written report. Grant from CDPH will potentially help to provide coverage for the COVID surge specifically towards nurse staffing. Continue to recruit full time nurses to join us.		
4.2	<b>Facilities &amp; Engineering:</b> submitted written report. Report showed cost analysis between doing projects in house versus hiring out with a contractor. Significant savings to do these projects in house. Three open positions in Facilities & Engineering. Looking at cost savings for having Waste Management come to each location to pick up trash rather than having our team take loads down there.		
5	<b>FINANCIAL REVIEWS</b>		
5.1	<b>October 2021 Financials:</b> Provider Relief Fund report turned in on Friday, 11.26. Medicare and Medical cost reports are in. Clinic revenue was down in October but November looks really good due to closing of charts on different dates (ex: open patient chart on October 31 but not closed till November 1 – the revenue showed up in November rather than October). Rate Range money should be seen sometime this month or January – medical supplemental payment.	<i>Humphry, Hathaway</i>	Approved by All
5.2	<b>Accounts Payable (AP) &amp; Accounts Receivable (AR):</b> 885,334 AP and 66 75 AR Days		
5.3	<b>Board Quarterly Finance Review:</b> motion moved, seconded and carried to send to full board for approval.	<i>Humphry, Hathaway</i>	Approved by All
5.4	<b>Consideration of CHFFA Loan in replacement of PRIME program payments:</b> 0% for two years. \$93,000 in total. Most hospitals applying for this loan but allocation has been broken up for those hospitals who need more support. MMH was better prepared than most, and we are participating to keep the pool open for hospitals. Recommended to full board for approval. Motion moved, seconded and carried to send to full board for approval. Resolution 2021-20 will be presented at full board for approval and will be included in minutes as an exhibit.	<i>Humphry, Hathaway</i>	Approved by All
6	<b>ADMINISTRATIVE REPORT:</b> SNFs are in the green and we can admit individuals into the facility. Trends on cases are going down. Pharmacy is being set up to administer the oral Merck drug under EUC (being pushed through FDA). This is to combat those who test positive with COVID – by prescription only. Learning more as details become available. Giving Tuesday was 11/30 – turned out to get \$27,000 for our MHF Funds. Years of Service recognitions will occur today at the Board meeting. The Employee of the Year will also be recognized today. Imaging hours have been expanded to better serve our community.		
7	<b>OTHER INFORMATION/ANNOUNCEMENTS: None</b>		
8	<b>ADJOURNMENT – 11:26 am</b>		
	Next Finance Committee Meeting: January 26, 2021		

Medical Staff Report to Finance, January 2022

Policies and Procedures: 1833 policies total, up from 1774  
955 are due or past due,  
377 are currently in process

Practitioners: 145 Practitioners, including 93 Telemedicine

# Outpatient Medical

BOARD FINANCE REPORT

JANUARY 26TH 2022

MICHELLE PETERSON OUTPATIENT ASSISTANT MANAGER, RN CWCN

## Services Provided

- ▶ Advanced Wound Care
- ▶ Debridement (physician and nurse)
- ▶ Dressing Changes
- ▶ Ostomy Evaluation/Education
- ▶ IV Medication/Hydration
- ▶ IM/SQ Injections
- ▶ Blood and Blood Product Transfusions
- ▶ Wound VAC placement and management
- ▶ Skin substitute application

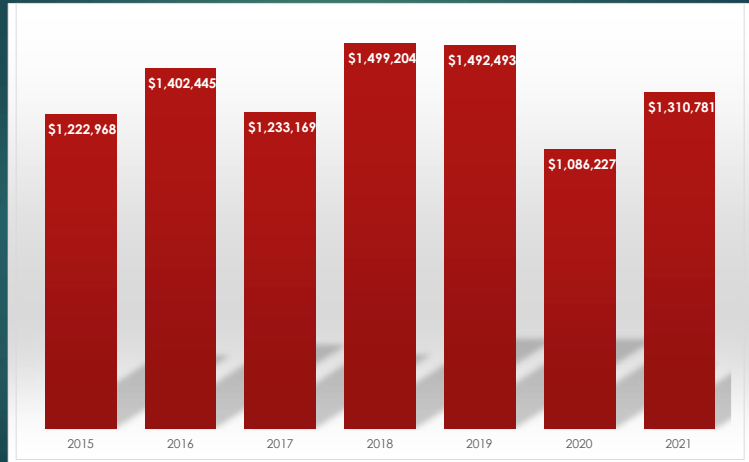
## Services Provided

- ▶ Paracentesis assist and monitoring
- ▶ Lumbar Puncture assist and monitoring
- ▶ Other Physician/CRNA directed procedures
- ▶ Central Line Care and Education
- ▶ Suture/Staple Removal
- ▶ Urinary Catheter Care and Education
- ▶ ABI Ankle brachial index

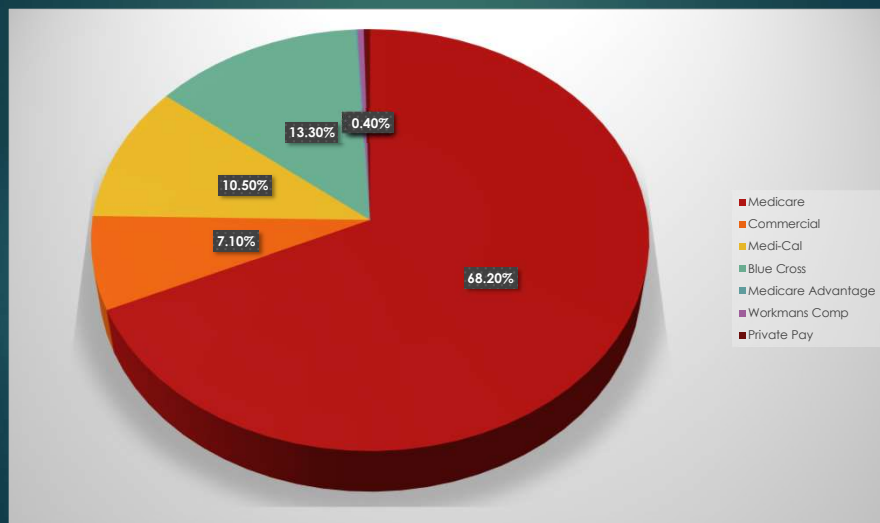
## Physicians with OPM privileges

Physician with OPM privileges		Mercy Oncology physicians	MVHC
Dr Syverson	MMHD	Dr Abdolmohammadi	Dr Babb MVHC (Burney) Sharon Hanson NP MVHC (Burney)
Dr Magno	MMHD	Dr Ghraawi	
Dr Dykes, Dr Austin, Dr Barr, Dr Dillion, Dr Ikuta, Dr Bushell, Dr Davainis	MMHD ED	Dr Kalra	Dr Colas MVHC (Fall River)
Erica Haedrich PA	MMHD RHC	Dr Ravindran	Dr Dale MVHC (Big Valley) Alexandria Conner PA (Big Valley)
Jody Crabtree PA	MMHD	Dr Amacker	
Lewis Furber NP	PRHS		Kyung Lee NP MVHC
Dr McKenzie	MMHD RHC		
Dr Watson	MMHD		
Heather Corr PA	MMHD		
Dr Guthrie	Orthopedic Surgery		
Dr Kynaston	Infectious Diseases		
Dr Saborido	MMHD		

## FY 21 OPM Services Revenue



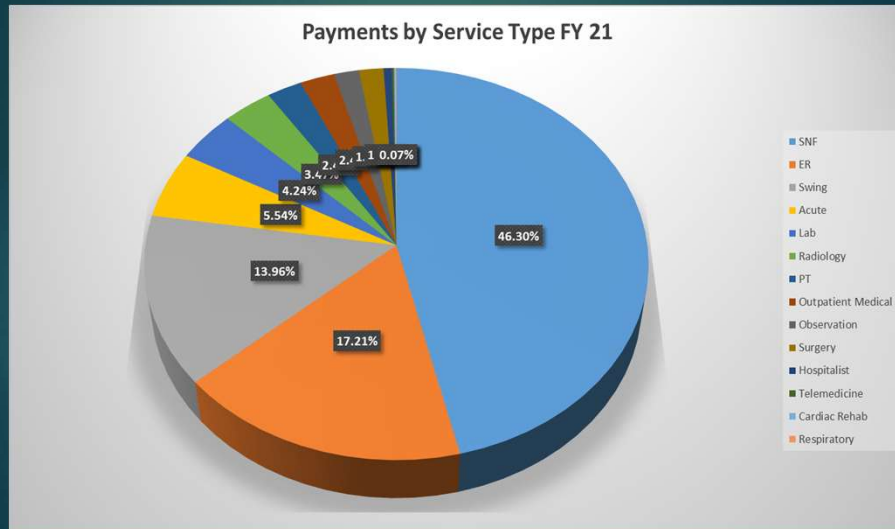
## Payor Mix



## Percentage of Collections on Accounts at zero balance based on FY 21

Payor Class	Sum of Charge	Sum of Payment	Sum of Adjustment	Payment %	Contractual %
BC - BLUE CROSS	\$ 73,648	\$ 52,642	\$ 21,006	71%	29%
CO - COMMERCIAL	\$ 20,094	\$ 8,905	\$ 11,189	44%	56%
MC - MEDICARE	\$ 719,377	\$ 330,383	\$ 388,994	46%	54%
MD - MEDICAID	\$ 187,250	\$ 39,356	\$ 147,894	21%	79%
PP - PRIVATE PAY	\$ 5,397	\$ 1,079	\$ 4,318	20%	80%
WC - WORKMANS COMP	\$ 9,203	\$ 3,276	\$ 5,927	36%	64%
<b>Total</b>	<b>\$ 1,014,969</b>	<b>\$ 435,641</b>	<b>\$ 579,328</b>	<b>43%</b>	<b>57%</b>

## FY 21 Patient Payments



## Finance Notes December FY 22

<b>Summary of Financial Ratios</b>			
<b>Ratios</b>	<b>Period</b>	<b>YTD or Average where Applicable</b>	
<b>Cash on Hand</b>	<b>168</b>	<b>240</b>	<b>Average PY</b>
<b>Net Income</b>	<b>369,482</b>	<b>505,772</b>	<b>Average Monthly FY 20</b>
<b>Current Ratio</b>	<b>37.14</b>		<b>N/A</b>
<b>AR Days</b>	<b>80</b>	<b>61</b>	<b>Average PY</b>
<b>AP</b>	<b>1,106,744</b>	<b>501,619</b>	<b>Average PY</b>
<b>Daily Gross Revenue YE</b>	<b>132,675</b>	<b>114,713</b>	<b>Average PY</b>
<b>% of Gross Revenue Collected</b>	<b>59%</b>	<b>62%</b>	<b>PY Year End</b>

1. I made notes only on the December financials as to not make you review two sets of notes. December is a good view of how we are trending through the year considering it's the half way point. Apologies if I'm a little chart heavy. I'm glad to field any questions from the November packet.
2. Great news is we are officially a CMS approved rural health clinic. Now we just need Noridian and DHCS to process the paperwork to be able to drop bills.
3. Our Rate Range Payment of 3.7 million just came in. Normally we should have received this by the end of December. According to my counterpart at Partnership Health there were issues getting the information needed from DHCS as the amount increased so it didn't match the original model.
4. Our USDA Project finally has is considered 100% complete by OSHPD so we can take our final disbursement from USDA. Between Rate Range and this our cash on hand for January will look much better than December.
5. We paid our HQAF IGT in December and given the delay in Rate Range we may not see our matching funds until March as DHCS seems to be running a month behind their normal schedule.
6. Currently working on the annual audit, single audit (required due to USDA and Provider Relief Funding) and the Medi-Cal Audit.
7. I completed our Provider Relief Reporting back in November and there's another report due by March 31<sup>st</sup>. We had enough expenses on the original report I didn't have to report on revenue loss at all.
8. As of February 1<sup>st</sup> our DPNF rates are increasing starting at \$480 per day due to higher costs. Our rates are the 8<sup>th</sup> lowest in the state out of 71 DPNFs. The average rate is \$637 so even though our costs have increased we have done better to contain them than most facilities. I'll add the DPNF rate attachment to the packet if you anyone wants to look it over.
9. Retail Pharmacy looks pretty rough but that's due to some late invoicing from Mckesson so December ended up with two months of drug spend. Hoping with our new 340B contract we can be in the black before the end of the year.
10. The EMR selection process has been on hold waiting on final pricing from Epic. We recently received pricing but it's still incomplete.

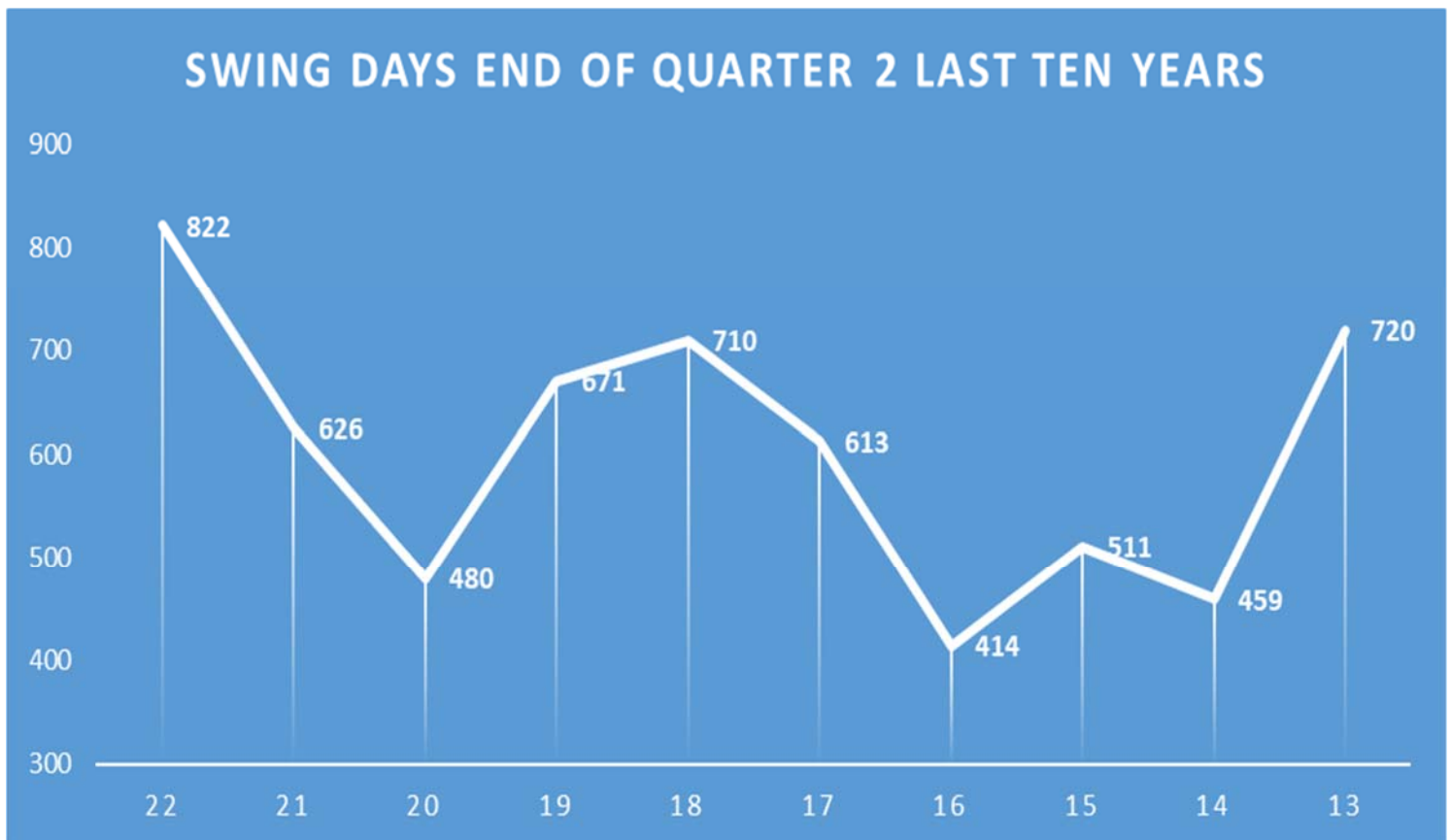


Statistics

1. Acute Days are up significantly due to Covid over the prior four years but basically just about average from FY 13 to FY 17. ER providers are the primary determinant of Acute Admits so it's interesting to see the years where ER visits are up and Acute days are down.



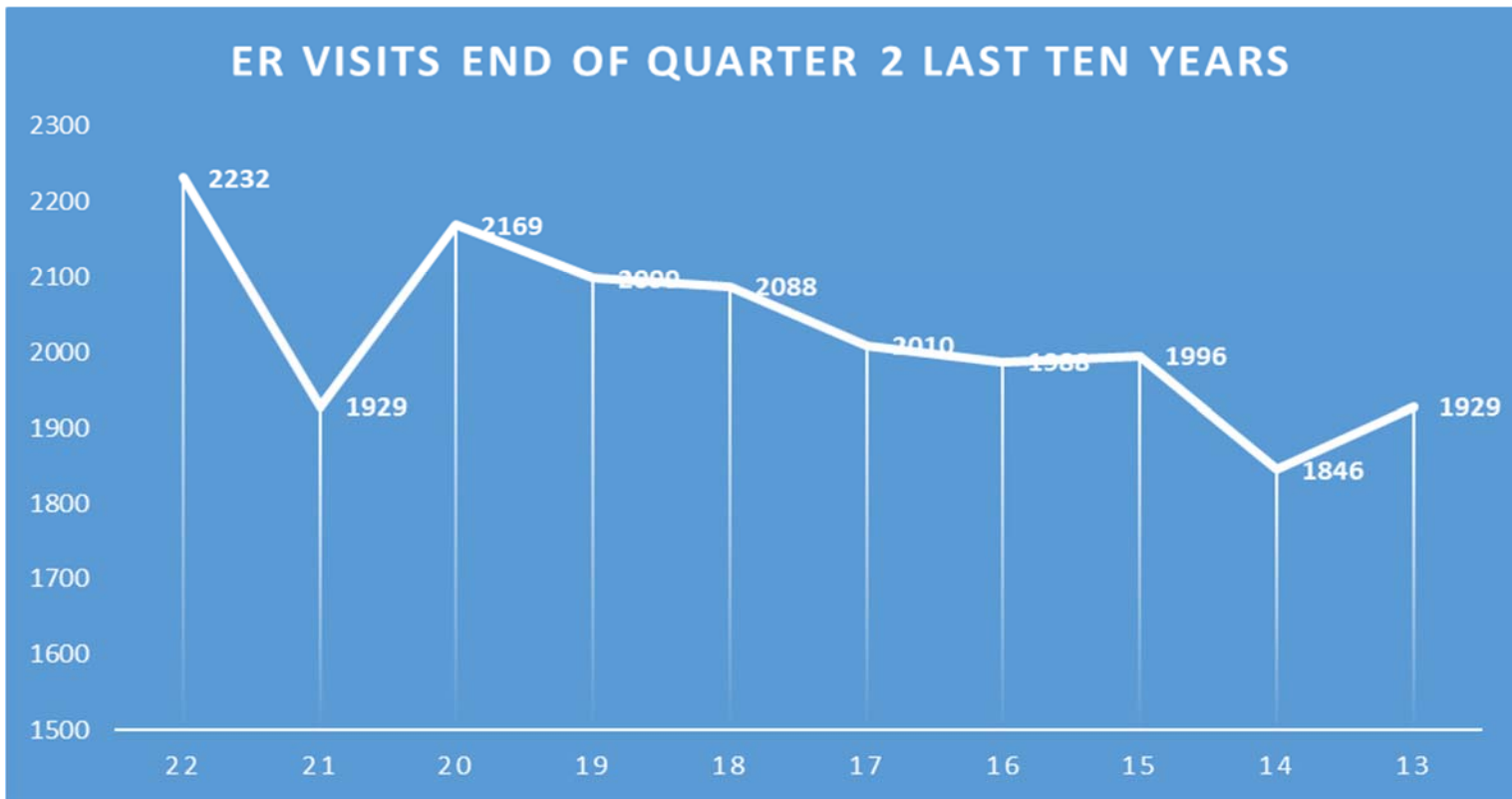
2. Swing days are up 42% over the nine year average due to Covid.



- DPNF Days are down as it's been challenging to admit due to Covid restrictions and some of our patients have been put in Swing when they have been in the Covid Ward.



- Surgery visits are down even compared to the prior year where we were also dealing with Covid.
- ER visits are up 11% compared to the last nine year average primarily due to Covid.



- Outpatient Services is having a good year with an almost 12% increase in procedures over the prior year.
- Radiology Procedures are up as would be expected with an increase in ER visits.
- Hospice visits have more than doubled from the prior year. Hospice is historically hard to predict as the visits will vary dramatically from year to year.
- PT visits have increased this year almost 10% mostly due to our clinic referrals.

10. Ancillary FTEs are up compared to last year due to the clinic.

#### Income Statement

1. Acute Revenue is 49% ahead of the prior year due to the large increase in Acute and Swing Days.
2. Inversely SNF revenue is down due the reduction in days.
3. Care/Cal contractals will start increasing in January as we have received our Rate Range payments we have been accruing for which reduces contractals on a monthly basis.
4. Acute/Swing, SNF and Ancillary Travelers are up due to high traveler usage, RN rates that are around 150 an hour and the agencies sending multiple months of invoices all at one time. I have been waiting for months for the invoices to finally come in. The ER alone had 194K in traveler expenses in December.
5. Other Purchased Services are up mostly due to software increases and RHC expenses that didn't exist at this point last year.
6. Repairs are up due to fixing a waterline in Burney.
7. Insurance is up due to the overall insurance marketplace for property insurance and Workers Comp is a percentage of our wages.
8. Depreciation is up due to the new wing and equipment therein being in use from the beginning of the year.
9. Interest expenses are up as our USDA and CHFFA loans are fully drawn.
10. Non-Operating Revenue is down YTD as there's no QIP/Prime payments this year.
11. Interest Income is down as rates have been down.
12. Non-Operating Expenses are up as they are primarily the Retail Pharmacy expenses.
13. If registry use continues at this rate and with contractals being higher going forward we can easily have some negative net income months going forward.

#### Balance Sheet

1. Cash is down as we contributed over a million for our Hospital Quality Fee Assurance Program.
2. Accounts Receivable is up as commercial insurances have been really slow to pay and we have a lot of higher dollar inpatient accounts sitting out there driving up the days to the highest point in years. I'm going to spend more time in billing until we can bring our days down to a reasonable level. Being able to bill out the clinic claims in the near future will help as well.
3. Accounts Receivable Other will continue to accrue/grow until we receive our HQAF payment.
4. Medicare/Medi-Cal Settlement will decrease next month since we've received our Rate Range Payment.
5. Accounts Payable was high as we had a lot of late invoices after the 31<sup>st</sup> that belong in December.
6. The HQAF payable is zeroed out as we paid it.
7. Fund Equity back in FY 10 was 260K and now it's 37.8 million. It's pretty interesting to look back to those days when every AP and Payroll was a struggle.

#### Miscellaneous

1. Revenue wise December was the second lowest month of this year which isn't great as it was also the highest expense month of the year with all the traveler expenses.
2. AR days are a major focus going forward. It's frustrating as we are doing all the same things we were doing when days were in the low 50s. We'll be focusing additional attention on some of our higher dollar claims. Some of my counterparts have outsourced some of their older AR as they have been dealing with these issues as well. I haven't had very positive experiences with the couple different companies we've used for outsourcing so I'm going to give it a couple months before pursuing that option.
3. The RHC had a below average revenue month which led to a negative bottom line for the period. Given that the business is only nine months old I'm hoping we can get more market share as I know quite a few patients from Burney are still going to Round Mountain for their visits.
4. Collections vs Obligations always is a negative annually until we get our Rate Range and HQAF payments.

Educational

What can you expect to get for a dollar charged in the ER? In our ER we can expect about 35 cents for every dollar charged. If it's a Medi-Cal patient we'll get about 17 cents on the dollar ranging to Blue Cross where we get 68 cents on the dollar. Your overall payor mix is a huge determination of how much you receive. The more Medi-Cal and Medicare the lower your payment percentage will be. What's impressive is even with only 12 patients per day and all the staff and overhead required our ER charges are lower on average than the hospitals in Redding, Mt Shasta and Chico which see a much higher volume of patients.

<b>Sevice Type</b>	<b>Charge</b>	<b>Payment</b>	<b>Payment%</b>	<b>Contractual%</b>	<b>% of Payments</b>	<b>% of Revenue</b>
<b>ER - EMERGENCY SERVICES</b>	<b>\$ 3,654,794</b>	<b>\$ 1,271,793</b>	<b>35%</b>	<b>65%</b>		
BC - BLUE CROSS	\$ 408,573	\$ 277,264	68%	32%	22%	11%
CO - COMMERCIAL	\$ 190,899	\$ 121,832	64%	36%	10%	5%
MC - MEDICARE	\$ 1,030,517	\$ 497,567	48%	52%	39%	28%
MD - MEDICAID	\$ 1,952,200	\$ 336,094	17%	83%	26%	53%
PP - PRIVATE PAY	\$ 21,894	\$ -	0%	100%	0%	1%
WC - WORKMANS COMP	\$ 50,710	\$ 39,035	77%	23%	3%	1%

**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2021		2021		FY 2022		FYE 2021		Variance	% Increase or Decrease
NOVEMBER	OCTOBER	YTD	YTD	Actual	Actual	Actual	Actual		
Actual	Actual	<b>VOLUME:</b>							
<b>DISCHARGES</b>									
14	24	(10)	Acute	92	70	22	31.42%		
14	10	4	Swing Bed	56	28	28	100.02%		
4	9	(5)	Skilled Nursing Care (DISCHG)	26	15	11	73.32%		
7	10	(3)	Observations	57	54	3	5.62%		
<b>PATIENT DAYS</b>									
55	103	(48)	Acute	389	212	177	83.52%		
138	126	12	Swing Bed	707	383	324	84.62%		
2,135	2,052	83	Skilled Nursing Care	11,295	12,390	(1095)	-8.81%		
<b>LENGTH OF STAY</b>									
3.93	4.29	(0)	Acute	4.23	3.03	1	39.52%		
9.86	12.60	(3)	Swing Bed	12.63	13.68	(1)	-7.71%		
<b>AVERAGE DAILY CENSUS</b>									
1.83	3.32	(1)	Acute	2.54	1.39	1	82.92%		
4.60	4.06	1	Swing Bed	4.62	2.50	2	84.82%		
71.17	66.19	5	Skilled Nursing Care	73.82	80.98	(7)	-8.81%		
<b>ANCILLARY SERVICES</b>									
0	0	0	Surgery Inpatient Visits	0	1	(1)	-100.01%		
25	10	15	Surgery OP/ procedure visits	62	86	(24)	-27.91%		
348	375	(27)	Emergency Room Visits	1919	1,653	266	16.12%		
166	126	40	Outpatient Services Procedures	752	677	75	11.12%		
1479	1364	115	Laboratory Visits	6936	5,751	1185	20.62%		
439	438	1	Radiology Procedures	2178	2,088	90	4.32%		
189	125	64	Hospice Patient Days	773	406	367	90.42%		
207	204	3	Physcial Therapy visits	1062	1,011	51	5.02%		
169	196	(27)	Cardiac Rehab	841	1,057	(216)	-20.41%		
37	57	(20)	Telemedicine visits	208	188	20	10.62%		
22	31	(9)	Admissions from ER	136	115	21	18.32%		
7	21	(14)	Transfers from ER	81	103	(22)	-21.41%		
<b>PRODUCTIVITY:</b>									
Productive FTE's									
18.41	19.66		Nursing - Acute	19.30	18.61				
54.35	53.42		Long Term Care	54.96	53.34				
49.94	49.42		Ancillary	51.10	40.48				
77.29	72.86		Service	78.10	83.29				
199.99	195.36		Total Productive	203.46	195.72				
32.35	36.23		Non-Productive FTE's	39.72	314.16				
232.34	231.59		Paid FTE's	243.18	509.88				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
3.02	3.25			3.09	2.99				

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2021 NOV ACTUAL	2020 NOV ACTUAL	Variance		FY 2022 YTD ACTUAL	FY 2021 YTD ACTUAL	Variance	Increase Decrease %
<b>PATIENT REVENUE</b>							
695,997	401,258	294,739	Acute	4,079,281.24	2,135,988.00	1,943,293	91.02%
958,297	1,021,982	(63,685)	Skilled Nursing	5,142,392	5,217,661	(75,269)	-1.41%
			Inpatient Ancillary				
229,959	153,719	76,240	Acute	1,520,457	964,671	555,786	57.62%
837	453	384	Skilled Nursing	2,553	1,632	921	
1,885,089	1,577,412	307,677	Total Inpatient Revenue	10,744,683	8,319,952	2,424,731	29.12%
2,250,238	1,863,508	386,730	Total Outpatient Revenue	11,505,675	9,312,741	2,192,934	23.52%
4,135,327	3,440,920	694,407	<b>Total Patient Revenue</b>	22,250,358	17,632,694	4,617,664	26.22%
<b>DEDUCTIONS FROM REVENUE</b>							
141,514	1,099,262	957,748	Contractuals - Care/Cal	3,365,744	4,243,819	878,075	
297,419	93,372	(204,047)	Contractuals - PPO	1,401,229	467,958	(933,271)	
0	18,036	18,036	Charity and Write Offs	9,664	44,751	35,087	
133,498	87,696	(45,801)	Admin Adjmts/Emp Discounts	612,604	246,726	(365,878)	
22,265	110,867	88,602	Provision for Bad Debts	320,219	464,952	144,733	
594,696	1,409,233	814,538	<b>Total Deductions</b>	5,709,460	5,468,206	(241,254)	
271,543	27,171	244,372	Other Operating Revenues	525,903	171,827	354,076	
3,812,174	2,058,858	1,753,316	<b>Net Revenue</b>	17,066,801	12,336,315	4,730,486	
<b>OPERATING EXPENSES</b>							
1,137,514	1,330,764	193,250	Productive Salaries	5,824,211	5,387,517	(436,694)	-8.11%
123,311	119,838	(3,473)	Non-Productive Salaries	765,229	618,396	(146,832)	-23.71%
318,913	354,718	35,804	Employee Benefits	1,630,530	1,618,908	(11,622)	-0.71%
324,359	160,367	(163,992)	Supplies	1,740,248	1,185,669	(554,578)	-46.81%
143,207	162,578	19,372	Professional Fees	518,256	750,547	232,291	30.92%
57,456	30,695	(26,761)	Acute/Swing Travelers	268,470	73,283	(195,187)	-266.31%
149,102	197,122	48,020	SNF Travelers	682,793	856,377	173,583	20.32%
225,316	56,226	(169,090)	Ancillary Travelers	420,280	398,844	(21,436)	-5.41%
206,070	181,383	(24,687)	Other Purchased Services	1,001,697	769,001	(232,697)	-30.31%
22,639	18,645	(3,994)	Repairs & Maintenance	157,811	119,217	(38,594)	-32.41%
58,508	38,657	(19,851)	Utilities	231,020	233,214	2,194	.92%
33,453	25,419	(8,033)	Insurance	184,952	141,584	(43,368)	-30.61%
64,327	42,423	(21,904)	Other	267,773	241,305	(26,467)	-11.01%
118,438	63,320	(55,118)	Depreciation	610,906	314,903	(296,003)	-94.01%
0	0	0	Bond Repayment Insurance	-	0	0	
17,911	17,911	0	Bond Repayment Interest	89,900	89,554	(346)	-.41%
5,385	3,849	(1,536)	Interest	27,820	15,407	(12,413)	-80.61%
(3,409)	13,978	17,387	Rental - Lease	37,047	55,798	18,751	33.62%
3,002,500	2,817,892	(184,608)	<b>Total Operating Expense</b>	14,458,943	12,869,524	(1,589,419)	-12.41%
809,675	(759,034)	1,568,709	<b>Income From Operations</b>	2,607,858	(533,209)	3,141,067	
<b>NON-OPERATING REVENUE AND EXPENSE</b>							
291,756	475,664	(183,908)	Non-Operating Revenue	1,331,720	1,647,218	(315,498)	
468	482	(14)	Interest Income	31,920	91,388	(59,468)	
174,712	151,768	(22,944)	Non-Operating Expense	813,367	687,342	(126,025)	
117,512	324,378	(206,866)	<b>Total Non-Operating</b>	550,273	1,051,264	(500,992)	
927,187	(434,656)	1,361,843	<b>NET INCOME</b>	3,158,130	518,055	2,640,075	

**MAYERS MEMORIAL HOSPITAL  
NON-OPERATING REVENUE AND EXPENSE  
RETAIL PHARMACY**

2021		2020		Variance		FY 2022		FY 2021		Variance	Increase Decrease %
NOV ACTUAL	NOV ACTUAL	NOV ACTUAL	NOV ACTUAL			YTD ACTUAL	YTD ACTUAL	YTD ACTUAL	YTD ACTUAL		
					<b>RETAIL PHARM REVENUE</b>						
					<b>NON-OPERATING REVENUE</b>						
0	0	0			MEDICARE	0	0	0			#DIV/0!
2,359	2,587	(228)			MEDI-CAL	25,280	9,516	15,764			165.72%
162,024	109,788	52,236			THIRD PARTY	662,602	476,983	185,620			38.92%
28,975	22,455	6,520			PRIVATE	147,970	108,531	39,439			36.32%
2,318	3,010	(692)			OTHER	2,467	5,853	(3,386)			-57.91%
195,676	137,840	57,836			<b>Total Revenue</b>	838,319	600,882	237,436			39.52%
195,676	137,840	57,836			<b>Net Non Operating Revenue</b>	838,319	600,882	237,436			
					<b>NON - OPERATING EXPENSES</b>						
23,313	24,079	767			Productive Salaries	116,252	115,159	(1,094)			-0.91%
382	244	(138)			Non-Productive Salaries	5,101	1,528	(3,573)			-233.81%
2,371	2,284	(87)			Employee Benefits	12,938	11,334	(1,603)			-14.11%
145,390	121,205	(24,184)			Supplies	657,171	537,442	(119,730)			-22.31%
0	0	0			Ancillary Travelers	0	0	0			#DIV/0!
18	705	687			Other Purchased Services	5,193	4,621	(572)			-12.41%
0	0	0			Repairs	0	0	0			#DIV/0!
261	350	90			Utilities	1,344	2,182	837			38.42%
164	94	(70)			Other	1,294	968	(326)			-33.71%
2,807	2,807	0			Depreciation	14,033	14,033	0			.02%
8	0	(8)			Rental - Lease	40	75	35			46.72%
174,712	151,768	(22,944)			<b>Total Non-Operating Expense</b>	813,367	687,342	(126,025)			-18.31%
20,964	(13,928)	34,892			<b>NET INCOME</b>	24,951	(86,460)	111,411			
					(LOSS) GAIN						

**MAYERS MEMORIAL HOSPITAL**  
**Balance Sheet**

	<b>NOVEMBER 2021</b>	<b>OCTOBER 2021</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	1,941,309	1,164,708
Reserve Cash (unrestricted)	16,797,821	18,297,821
Reserve Cash (restricted) - USDA Debt Serv / Construction	1,787,307	1,786,839
Accounts Receivable	10,877,998	10,190,282
County Treasury receivable	156,716	60,662
Less: Reserve for Uncollectibles	(970,789)	(945,640)
Reserve for Medicare/Medi-Cal/Commercial	(3,831,642)	(3,659,190)
Inventories	650,632	652,175
Accounts Receivable - Other	1,699,076	1,153,388
Prepaid Expenses	669,059	618,106
Medicare/Medi-Cal Settlement	3,721,176	3,063,290
<b>TOTAL CURRENT ASSETS</b>	<b>33,498,663</b>	<b>32,382,439</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	935,622	935,622
Building and Fixed Equipment	32,452,509	32,452,509
Equipment	14,255,356	14,255,356
Construction in Progress (other)	6,510,839	6,509,484
Hospital expansion	1,624,646	1,617,792
LESS: Reserve for Depreciation	(24,298,894)	(24,177,649)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>31,480,077</b>	<b>31,593,113</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
<b>TOTAL OTHER ASSETS</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>64,978,740.45</b>	<b>63,975,552.92</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	705,170	885,334
Accrued Payroll	365,507	299,460
Accrued Payroll Taxes	(365,149)	(340,237)
Accrued Vacation & Holiday	869,423	843,861
Accrued Health Insurance	44,649	45,175
Accrued Interest	(1,246,106)	(1,264,017)
RETAINAGE PAYABLE	0	0
PRIME PLAN	0	0
HQAF	752,836	501,891
Rate Range	0	0
NOTES & LOANS PAYABLE	48,608	53,844
Current Portion of Medicare/Medi-Cal Settlement	(0)	(0)
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,174,939</b>	<b>1,025,311</b>
<b>LONG-TERM DEBT</b>		
G.O. Bond	1,404,098	1,404,098
Capital Leases / Settlement pymt		
Leases	(24,194)	(21,729)
Provider Relief Fund- Deferred revenue	2,495,328	2,495,328
Notes & Loans Payable/ CHFFA	1,456,371	1,456,371
GO BOND SERIES B & REFUNDING	20,883,694	20,883,694
<b>TOTAL LONG-TERM DEBT</b>	<b>26,215,296</b>	<b>26,217,762</b>
<b>FUND EQUITY</b>	<b>37,588,505</b>	<b>36,732,481</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>64,978,740.45</b>	<b>63,975,552.92</b>
<b>CURRENT RATIO:</b>	28.51	31.58



**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
- Fiscal Year 2022

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2021	4,105,658.44	132,440.59	2,449,314.84	45,615.44	55,832.53	2,347,866.87	1,013,025.11	3,598.62
August 31, 2021	4,706,227.04	151,813.78	2,742,075.03	59,636.58	103,687.50	2,578,750.95	1,411,499.84	3,346.17
September 30, 2021	4,448,562.34	148,285.41	2,844,417.38	93,286.96	195,784.29	2,555,346.13	1,540,012.85	517.48
October 31, 2021	4,370,932.79	140,997.83	2,619,559.05	131,773.91	17,303.00	2,470,482.14	1,536,779.08	1,791.07
November 30, 2021	3,968,259.86	132,275.33	2,578,141.82	274,634.50	-	2,303,507.32	1,347,115.58	4,473.65
December 31, 2021	-	-	-	-	-	-	-	-
January 30, 2022	-	-	-	-	-	-	-	-
February 28, 2022	-	-	-	-	-	-	-	-
March 31, 2022	-	-	-	-	-	-	-	-
April 30, 2022	-	-	-	-	-	-	-	-
May 31, 2022	-	-	-	-	-	-	-	-
June 30, 2022	-	-	-	-	-	-	-	-
<b>YTD TOTAL</b>	<b>21,599,640.47</b>	<b>141,162.59</b>	<b>13,233,508.12</b>	<b>604,947.39</b>	<b>372,607.32</b>	<b>12,255,953.41</b>	<b>6,848,432.46</b>	<b>13,726.99</b>

<b>ACCOUNTS RECEIVABLE AGING</b>					<b>PAYOR MIX - YTD % OF REVENUE</b>				
	NOVEMBER \$ OUTSTANDING	NOV DAYS OUT	OCT DAYS OUT	SEPT DAYS OUT		NOV	OCT	SEPT	3 MONTH AVERAGE
MEDICARE	3,193,038.28	57.86	54.96	50.69	MEDICARE	38.97%	39.87%	38.95%	39.26%
MEDI - CAL	2,399,528.83	45.68	41.01	43.62	MEDI - CAL	37.57%	38.07%	36.54%	37.39%
THIRD PARTY	3,755,767.70	172.02	109.44	99.63	THIRD PARTY	21.31%	20.93%	22.18%	21.47%
PRIVATE	1,036,719.56				PRIVATE	2.15%	1.13%	2.33%	1.87%
<b>LTC ONLY (INCLUDE)</b>	<b>990,757.49</b>	<b>33.49</b>	<b>29.94</b>	<b>31.49</b>					
<b>OVERALL</b>	<b>10,385,054.37</b>	<b>73.9</b>	<b>66.75</b>	<b>63.89</b>					

**MAYERS MEMORIAL HOSPITAL  
2021-2022 OPERATING ACTUAL**

	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-22	FEB	MAR	APR	MAY	JUN	YTD FY 2022 ACTUAL	YTD PRIOR YR Current Mth ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	697,951.10	962,644.14	871,219.00	851,470.00	695,997.00	-	-	-	-	-	-	-	4,079,281.24	2,135,988
SNF	1,103,358.39	1,096,690.86	1,049,685.58	934,360.58	958,296.63	-	-	-	-	-	-	-	5,142,392.04	5,217,661
Acute Ancillary	258,125.20	289,583.15	343,220.65	399,569.15	229,958.80	-	-	-	-	-	-	-	1,520,456.95	964,671
SNF Ancillary	1,716.00	-	-	-	837.00	-	-	-	-	-	-	-	2,553.00	1,632
Outpatient	2,145,869.61	2,551,558.46	2,288,153.95	2,269,854.93	2,250,238.03	-	-	-	-	-	-	-	11,505,674.98	9,312,741
	4,207,020.30	4,900,476.61	4,552,279.18	4,455,254.66	4,135,327.46	-	-	-	-	-	-	-	22,250,358.21	17,632,694
Less Deductions:														0
Contractuals - Care/Cal	867,547.28	1,063,453.65	529,404.55	763,824.26	141,513.99	-	-	-	-	-	-	-	3,365,743.73	4,243,819
Contractuals - PPO	267,522.45	277,392.72	243,431.19	315,464.08	297,419.03	-	-	-	-	-	-	-	1,401,229.47	467,958
Charity Care & Write off	3,209.00	530.00	-	5,925.00	-	-	-	-	-	-	-	-	9,664.00	44,751
Other Contractual write off:	81,329.18	137,389.22	181,283.45	79,104.35	133,497.75	-	-	-	-	-	-	-	612,603.95	246,726
Medicare	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Medi-Cal	-	-	-	-	-	-	-	-	-	-	-	-	-	0
PPO's	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Administrative & Other	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Provision For Bad Debts	141,033.50	32,906.66	78,582.25	45,431.75	22,264.91	-	-	-	-	-	-	-	320,219.07	464,952
Total Deductions	1,360,641.41	1,511,672.25	1,032,701.44	1,209,749.44	594,695.68	-	-	-	-	-	-	-	5,709,460.22	5,468,206
Other Revenue	57,398.27	30,763.16	54,581.89	111,616.63	271,542.65	-	-	-	-	-	-	-	525,902.60	171,827
Net Revenue	2,903,777.16	3,419,567.52	3,574,159.63	3,357,121.85	3,812,174.43	-	-	-	-	-	-	-	17,066,800.59	12,336,315
<b>Operating Expenses:</b>														0
Salaries - Productive	1,306,672.52	1,207,632.91	1,044,096.23	1,128,295.53	1,137,514.09	-	-	-	-	-	-	-	5,824,211.28	5,387,517
Salaries - Non-productive	184,173.02	137,790.65	162,421.16	157,532.78	123,310.94	-	-	-	-	-	-	-	765,228.55	618,396
Employee Benefits	347,828.84	336,767.99	312,602.13	314,417.66	318,913.33	-	-	-	-	-	-	-	1,630,529.95	1,618,908
Supplies	301,479.92	283,070.40	365,891.52	465,446.70	324,358.99	-	-	-	-	-	-	-	1,740,247.53	1,185,669
Professional Fees	26,851.65	20,348.67	179,654.11	148,194.97	143,206.55	-	-	-	-	-	-	-	518,255.95	750,547
Acute/Swing travelers	34,876.25	61,596.56	56,411.57	58,129.30	57,456.25	-	-	-	-	-	-	-	268,469.93	73,283
SNF travelers	141,190.66	107,883.18	172,884.16	111,733.63	149,101.85	-	-	-	-	-	-	-	682,793.48	856,377
Ancillary travelers	15,665.00	27,611.00	42,039.81	109,647.78	225,316.15	-	-	-	-	-	-	-	420,279.74	398,844
Other Purchased Services	143,896.84	189,748.18	266,758.48	195,223.73	206,070.10	-	-	-	-	-	-	-	1,001,697.33	769,001
Repairs & Maintenance	29,521.36	17,717.75	22,736.38	65,196.61	22,639.04	-	-	-	-	-	-	-	157,811.14	119,217
Utilities	33,895.40	47,436.28	50,265.62	40,914.81	58,508.38	-	-	-	-	-	-	-	231,020.49	233,214
Insurance	33,502.67	51,091.75	33,452.67	33,452.66	33,452.67	-	-	-	-	-	-	-	184,952.42	141,584
Other Expense	44,590.21	50,902.35	56,484.21	51,468.59	64,327.29	-	-	-	-	-	-	-	267,772.65	241,305
Depreciation	126,926.47	123,977.88	123,125.60	118,437.78	118,437.78	-	-	-	-	-	-	-	610,905.51	314,903
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	18,256.38	17,910.82	17,910.82	-	-	-	-	-	-	-	89,899.66	89,554
Interest	5,319.38	5,203.38	6,744.87	5,167.45	5,384.95	-	-	-	-	-	-	-	27,820.03	15,407
Rent/Lease Equipment	10,881.39	10,048.64	10,390.08	9,136.40	(3,409.30)	-	-	-	-	-	-	-	37,047.21	55,798
Total Operating Exp	2,805,182.40	2,696,738.39	2,924,214.98	3,030,307.20	3,002,499.88	-	-	-	-	-	-	-	14,458,942.85	12,869,524
Net Operating Rev over Expense	98,594.76	722,829.13	649,944.65	326,814.65	809,674.55	-	-	-	-	-	-	-	2,607,857.74	(533,209)
<b>Non-Operating Revenue:</b>														0
Non-operating Revenue	248,634.29	258,154.79	271,661.38	261,513.41	291,756.08	-	-	-	-	-	-	-	1,331,719.95	1,647,218
Interest Income	16,413.22	675.30	458.33	13,904.74	468.31	-	-	-	-	-	-	-	31,919.90	91,388
Other non-operating Expense	208,981.60	167,242.89	190,305.02	72,125.79	174,712.05	-	-	-	-	-	-	-	813,367.35	687,342
Total Non-Operating Rever	56,065.91	91,587.20	81,814.69	203,292.36	117,512.34	-	-	-	-	-	-	-	550,272.50	1,051,264
Net Revenue over Expense	154,660.67	814,416.33	731,759.34	530,107.01	927,186.89	-	-	-	-	-	-	-	3,158,130.24	518,055
DIFF s/b 0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses per day	86,395.35	82,992.27	93,369.65	93,931.27	96,135.40	-	-	-	-	-	-	-	-	YTD
DAYS CASH ON HAND	281.94	291.79	240.13	207.20	194.92	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-	-
AVERAGE YTD	281.94	286.76	270.19	253.60	241.15	241.15	241.15	241.15	241.15	241.15	241.15	241.15	-	-

**Rural Health Clinic - Burney**

Gross Revenue	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
TOTAL OUTPT REVENUE	73,698.39	158,328.71	63,420.26	55,337.69	128,725.57	-	-	-	-	-	-	-	479,510.62
<b>Operating Expenses</b>													
PRODUCTIVE SALARIES	126,044.69	64,918.86	61,043.21	80,452.22	93,658.40	-	-	-	-	-	-	-	426,117.38
NON-PRODUCTIVE SALARIES	13,731.96	12,679.88	8,577.74	6,646.15	5,100.77	-	-	-	-	-	-	-	46,736.50
EMPLOYEE BENEFITS	11,200.24	6,296.62	5,739.50	6,466.39	6,390.47	-	-	-	-	-	-	-	36,093.22
SUPPLIES	8,236.32	9,061.88	7,927.22	18,216.80	2,178.83	-	-	-	-	-	-	-	45,621.05
PROFESSIONAL FEES	39.49	42.35	48.90	39.57	37.75	-	-	-	-	-	-	-	208.06
TRAVELERS	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PURCHASED SERVICES	4,673.02	7,657.90	6,212.17	5,148.80	4,396.97	-	-	-	-	-	-	-	28,088.86
REPAIRS	-	-	-	-	-	-	-	-	-	-	-	-	-
INSURANCE	1,310.74	2,621.48	1,310.74	1,310.74	1,310.74	-	-	-	-	-	-	-	7,864.44
OTHER	819.75	(1,678.35)	3,567.59	1,009.64	269.05	-	-	-	-	-	-	-	3,987.68
DEPRECIATION	350.41	350.41	350.41	350.41	350.41	-	-	-	-	-	-	-	1,752.05
RENTAL/LEASE	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	166,406.62	101,951.03	94,777.48	119,640.72	113,693.39	-	-	-	-	-	-	-	596,469.24
Net Profit or (Loss)	(92,708.23)	56,377.68	(31,357.22)	(64,303.03)	15,032.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(116,958.62)

**MAYERS MEMORIAL HOSPITAL  
2020-2021 OPERATING ACTUAL**

	2020	2020	2020	2020	2020	2020	2021	2021	2021	2021	2021	2021	2021	YEAR TO DATE	
	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-21	FEB	MAR	APR	MAY	JUN	FY 2021	FY YTD	
													ACTUAL	ACTUAL	
<b>Operating Revenue:</b>															
Routine															
Acute	228,843.00	445,025.00	600,158.00	460,704.00	401,258.00	1,093,907.00	1,192,670.00	505,454.00	380,702.00	167,420.00	522,810.00	488,263.00	6,487,214.00	2,135,988	
SNF	1,020,182.94	1,046,029.31	1,072,699.83	1,056,767.29	1,021,981.83	1,027,052.78	842,309.97	814,354.90	1,016,531.71	983,466.58	1,000,927.24	1,053,504.26	11,955,808.64	5,217,661	
Acute	163,379.70	179,967.20	265,292.55	202,312.50	153,719.30	204,837.20	227,265.70	105,514.30	162,614.05	83,704.20	167,583.80	167,152.90	2,083,343.40	964,671	
SNF	298.00	924.00	8.00	(51.00)	453.00	(337.00)	-	1,451.00	-	-	58.00	783.00	3,587.00	1,632	
Outpatient	2,096,621.01	1,919,883.07	1,596,769.88	1,835,959.38	1,863,508.12	1,566,152.95	1,491,481.13	1,549,777.69	2,077,114.65	1,694,860.68	2,172,662.79	2,341,489.49	22,206,280.84	9,312,741	
	3,509,324.65	3,591,828.58	3,534,928.26	3,555,692.17	3,440,920.25	3,891,612.93	3,753,726.80	2,976,551.89	3,636,962.41	2,929,451.46	3,864,041.83	4,051,192.65	42,736,233.88	17,632,694	
Less Deductions:															0
Contractuals - Care/Cal	917,579.99	731,408.51	737,551.82	758,017.08	1,099,261.67	619,101.60	293,180.29	(2,299,921.90)	(26,585.45)	206,151.82	321,899.83	792,363.96	4,150,009.22	4,243,819	
Contractuals - PPO	76,752.99	137,171.96	77,299.96	83,361.57	93,371.84	135,132.57	95,162.61	981,362.26	268,862.44	240,683.82	254,674.15	306,165.67	2,750,001.84	467,958	
Charity Care & Write off	26,616.86	-	97.40	-	18,036.40	29,751.54	-	2,721.00	-	20,133.27	-	6,398.00	103,754.47	44,751	
Other Contractual write offs	32,573.28	80,169.43	22,261.64	24,025.15	87,696.26	32,279.98	9,836.31	383,808.37	78,683.53	169,087.29	115,743.91	76,875.28	1,113,040.43	246,726	
															0
															0
Provision For Bad Debts	85,310.41	109,094.37	70,260.59	89,419.78	110,867.20	203,204.31	(11,277.39)	(513,219.09)	24,358.56	53,284.21	104,794.39	349,050.08	675,147.42	464,952	
Total Deductions	1,138,833.53	1,057,844.27	907,471.41	954,823.58	1,409,233.37	1,019,470.00	386,901.82	(1,445,249.36)	345,319.08	689,340.41	797,112.28	1,530,852.99	8,791,953.38	5,468,206	
Other Revenue	19,553.17	79,775.55	14,739.04	30,588.18	27,171.10	40,992.06	72,484.72	14,996.92	15,443.69	34,981.37	59,905.41	44,442.89	455,074.10	171,827	
Net Revenue	2,390,044.29	2,613,759.86	2,642,195.89	2,631,456.77	2,058,857.98	2,913,134.99	3,439,309.70	4,436,798.17	3,307,087.02	2,275,092.42	3,126,834.96	2,564,782.55	34,399,354.60	12,336,315	
<b>Operating Expenses:</b>															0
Salaries - Productive	1,015,951.27	1,071,446.64	966,440.01	1,002,914.78	1,330,764.32	1,049,500.67	1,056,098.21	1,135,038.15	1,037,630.44	1,101,242.13	1,105,225.28	1,329,344.31	13,201,596.21	5,387,517	
Salaries - Non-productive	109,851.27	147,048.45	127,845.82	113,812.84	119,837.86	133,554.80	224,272.38	123,456.68	101,503.72	119,736.64	110,216.42	125,372.00	1,556,508.88	618,396	
Employee Benefits	282,086.36	323,694.05	316,709.61	341,699.89	354,717.72	296,036.46	388,070.29	112,420.80	318,818.40	315,947.35	302,344.16	366,391.85	3,718,936.94	1,618,908	
Supplies	225,466.78	264,039.27	243,318.37	292,477.67	160,367.38	420,136.32	276,211.09	425,420.70	361,388.24	106,503.37	252,680.46	408,801.49	3,436,811.14	1,185,669	
Professional Fees	148,051.68	158,562.18	132,917.12	148,437.83	162,578.12	156,841.13	21,467.32	129,326.58	161,591.12	146,384.61	131,714.49	136,877.87	1,634,750.05	750,547	
Acute/Swing travelers	16,933.75	2,192.00	4,091.75	19,370.44	30,694.94	64,312.25	71,444.20	39,970.38	38,943.69	32,961.82	105,160.06	69,728.12	495,803.40	73,283	
SNF travelers	149,795.45	150,904.14	178,571.19	179,984.22	197,121.69	189,129.00	158,987.24	162,523.78	160,990.42	155,709.73	161,650.77	155,102.79	2,000,470.42	856,377	
Ancillary travelers	52,799.75	129,307.03	97,285.20	63,226.25	56,225.83	68,512.00	69,167.36	55,804.50	95,294.95	116,914.03	83,427.55	53,855.45	941,819.90	398,844	
Other Purchased Services	143,867.26	119,920.06	162,176.33	161,654.04	181,382.97	208,238.70	139,386.36	224,906.38	242,867.36	249,589.89	242,061.12	282,468.99	2,358,519.46	769,001	
Repairs & Maintenance	24,809.56	22,359.64	20,914.00	32,488.90	18,644.78	23,371.33	27,007.12	30,110.19	20,806.13	21,045.45	20,595.06	46,127.21	308,279.37	119,217	
Utilities	52,239.15	53,857.95	33,130.78	55,329.14	38,657.13	45,087.22	57,676.66	54,511.43	50,680.49	42,051.25	33,233.64	48,912.94	565,367.78	233,214	
Insurance	25,559.13	39,766.54	25,419.38	25,419.39	25,419.39	25,419.39	27,057.24	25,419.39	25,419.39	25,419.39	25,419.47	11,122.19	306,860.39	141,584	
Other Expense	39,675.05	67,946.31	53,567.84	37,693.34	42,422.83	41,322.92	67,668.42	61,849.15	64,719.42	52,530.32	54,222.96	79,940.62	663,559.18	241,305	
Depreciation	62,993.54	62,954.27	62,315.52	63,319.69	63,319.69	63,319.69	155,902.58	100,067.32	377,473.19	126,480.83	134,376.79	126,988.82	1,399,511.93	314,903	
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	214,929.84	89,554	
Interest	2,044.95	2,124.89	3,427.40	3,961.30	3,848.62	5,885.72	6,721.64	7,129.33	5,727.42	7,188.21	4,935.61	5,096.61	58,091.70	15,407	
Rent/Lease Equipment	4,907.29	7,058.68	12,839.32	17,014.55	13,978.04	16,036.90	15,347.02	12,006.34	12,247.40	10,375.81	11,827.21	9,648.68	143,287.24	55,798	
Total Operating Expense	2,374,943.06	2,641,092.92	2,458,880.46	2,576,715.19	2,817,892.13	2,824,615.32	2,780,395.95	2,717,871.92	3,094,012.60	2,647,991.65	2,797,001.87	3,273,690.76	33,005,103.83	12,869,524	
Net Operating Rev over Expense	15,101.23	(27,333.06)	183,315.43	54,741.58	(759,034.15)	88,519.67	658,913.75	1,718,926.25	213,074.42	(372,899.23)	329,833.09	(708,908.21)	1,394,250.77	(533,209)	
<b>Non-Operating Revenue:</b>															0
Non-operating Revenue	267,332.95	381,667.46	270,604.35	251,949.56	475,663.84	937,059.29	(70,619.77)	223,255.84	277,474.23	241,481.77	205,861.44	2,843,702.90	6,305,433.86	1,647,218	
Interest Income	52,947.31	605.35	425.27	36,928.32	482.10	450.89	26,926.97	540.86	469.99	18,276.46	575.05	612.04	139,240.61	91,388	
Other non-operating Expense	83,624.59	141,824.80	149,668.10	160,457.16	151,767.61	173,371.66	155,497.77	154,556.43	143,382.92	79,461.52	244,855.88	131,191.22	1,769,659.66	687,342	
Total Non-Operating Revenue	236,655.67	240,448.01	121,361.52	128,420.72	324,378.33	764,138.52	(199,190.57)	69,240.27	134,561.30	180,296.71	(38,419.39)	2,713,123.72	4,675,014.81	1,051,264	
Net Revenue over Expense	251,756.90	213,114.95	304,676.95	183,162.30	(434,655.82)	852,658.19	459,723.18	1,788,166.52	347,635.72	(192,602.52)	291,413.70	2,004,215.51	6,069,265.58	518,055	

MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 month ended

NOVEMBER 2021

FISCAL 2022

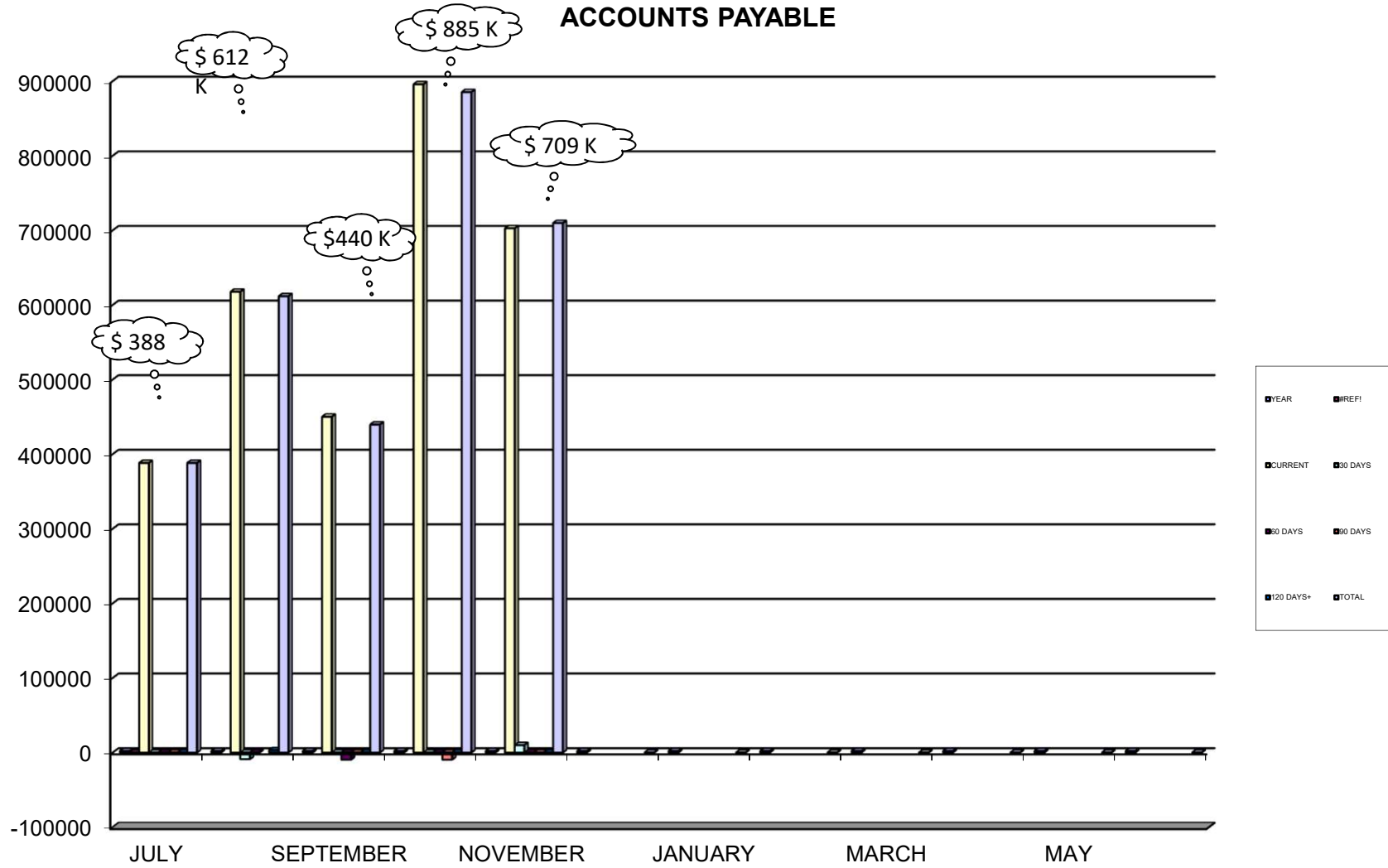
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD ACTUAL YTD

	NOVEMBER 2021	NOVEMBER 2020	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 4,079,281	\$ 2,135,988	1,943,293.24	91%
SNF	\$ 5,142,392	\$ 5,217,661	(75,269.16)	-1%
Inpatient Ancillary Revenue				
Acute/OB/Swing	1,520,457	964,671	555,785.70	58%
SNF	2,553	1,632	921.00	56%
Outpatient Revenue	11,505,675	9,312,741	2,192,933.52	24%
Total Gross Revenue	\$ 22,250,358	\$ 17,632,694	4,617,664.30	26%

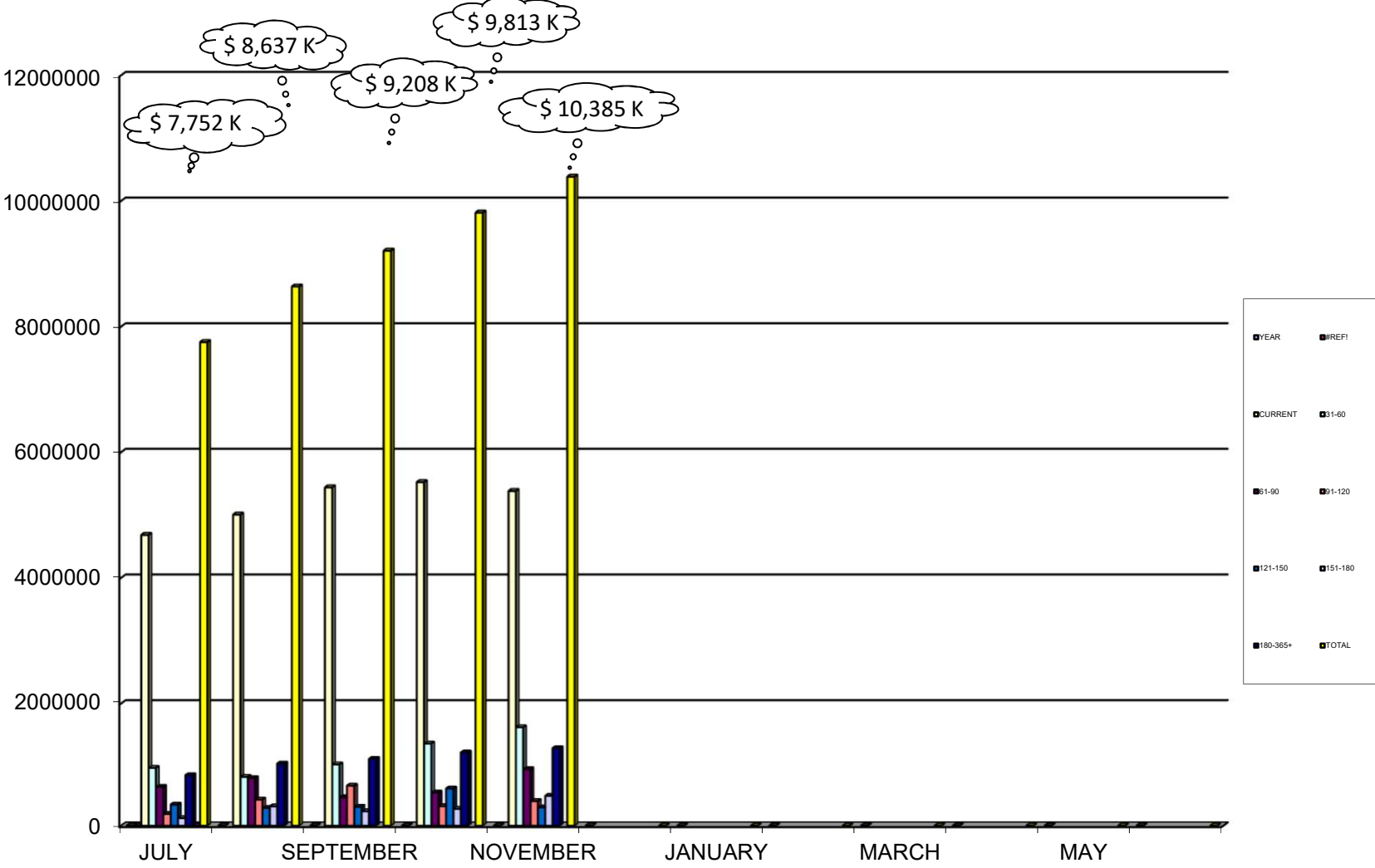
ACTUAL YTD ACTUAL YTD

<u>Statistics</u>	NOVEMBER 2021	NOVEMBER 2020	<u>Variance</u>	<u>Variance %</u>
Patient Days	12,391	12,985	(594)	-4.6%
Outpatient Services	752	677	75	11%
Labs	6,936	5,751	1,185	21%
Imaging	2,178	2,088	90	4%
Hospice	773	406	367	90%
PT	1,062	1,011	51	5%

# ACCOUNTS PAYABLE



### ACCOUNTS RECEIVABLE



### ACCOUNTS RECEIVABLE

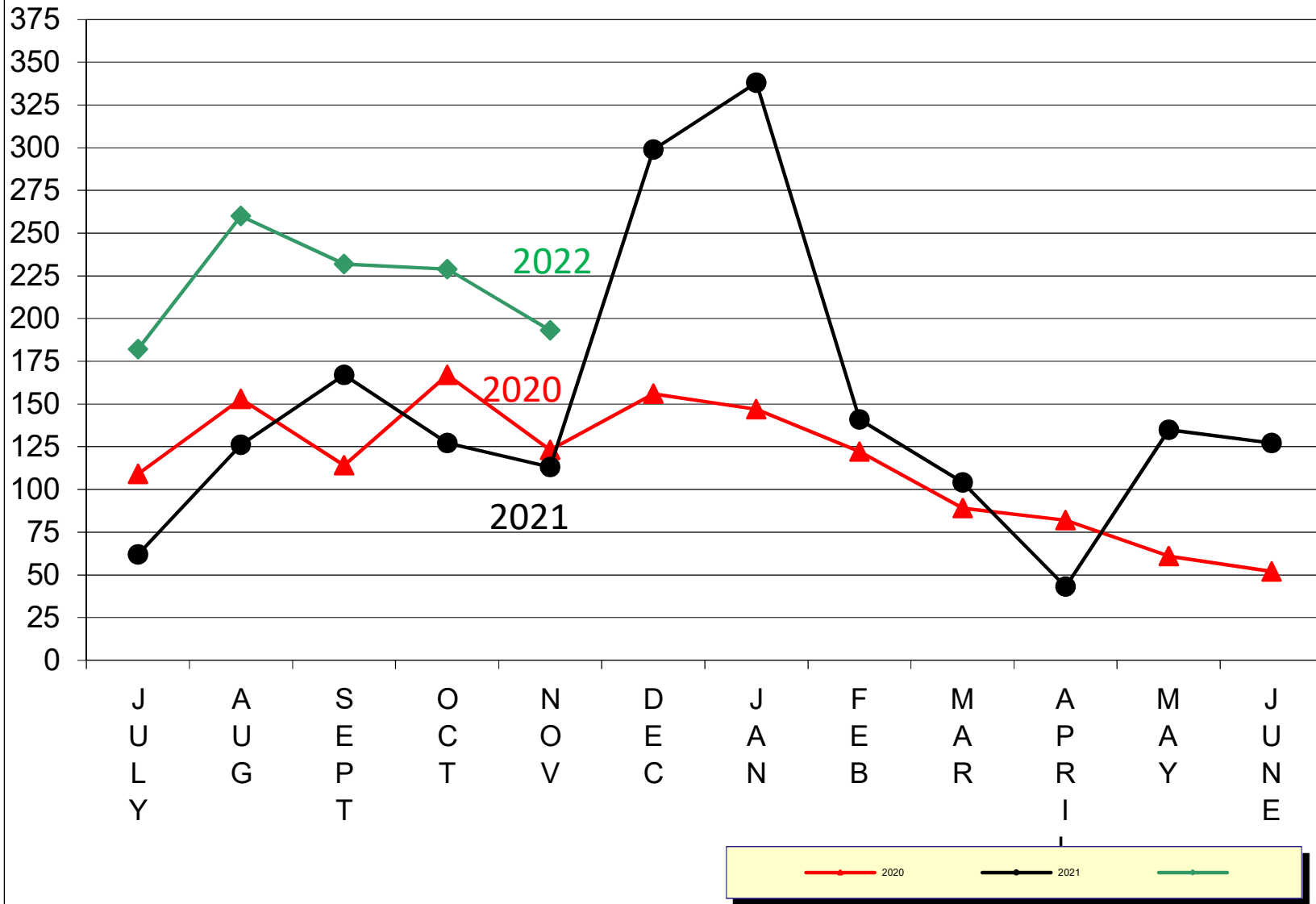
<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2021	4,683,665.66	946,192.78	634,913.71	192,030.37	345,530.33	124,395.99	825,972.44	7,752,701.28
AUGUST	2021	5,007,140.45	799,771.05	778,987.53	427,448.37	289,396.40	317,742.26	1,016,777.02	8,637,263.08
SEPTEMBER	2021	5,440,458.17	1,003,722.61	467,258.67	654,855.31	309,814.27	237,612.27	1,094,382.32	9,208,103.62
OCTOBER	2021	5,523,501.96	1,344,155.94	542,574.35	320,892.16	609,432.71	274,679.84	1,198,657.98	9,813,894.94
NOVEMBER	2021	5,382,777.57	1,612,723.10	926,651.54	403,554.41	300,571.82	489,205.19	1,269,570.74	10,385,054.37
DECEMBER	2021								0.00
JANUARY	2022								0.00
FEBRUARY	2022								0.00
MARCH	2022								0.00
APRIL	2022								0.00
MAY	2022								0.00
JUNE	2022								0.00

### ACCOUNTS PAYABLE (includes accrued payables)

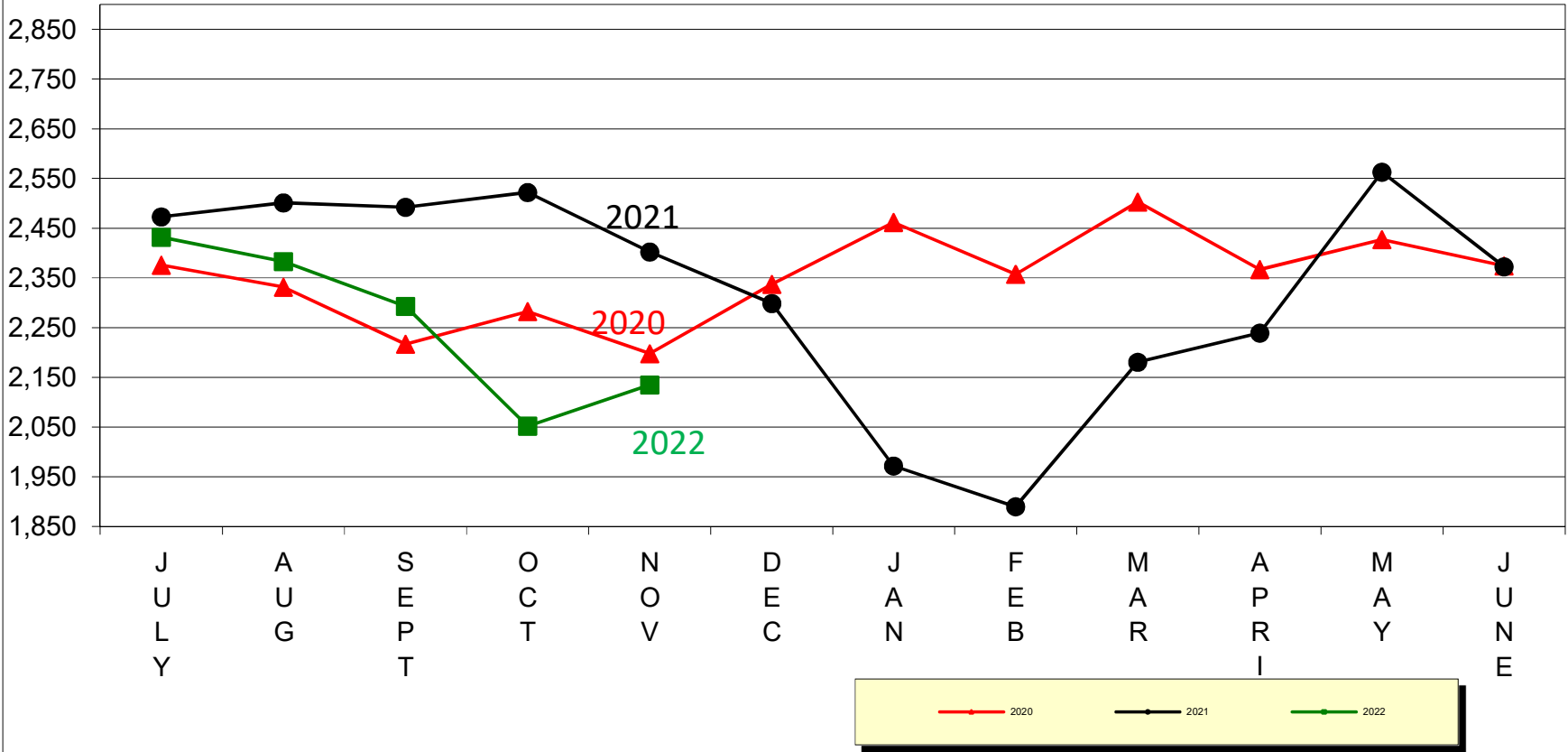
<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2021	388,123.96	0.00	0.00	0.00	0.00	388,123.96
AUGUST	2021	617,612.17	(8,869.35)	(87.91)		2,995.00	611,649.91
SEPTEMBER	2021	450,083.88	(728.94)	(9,575.50)	(193.86)	0.00	439,585.58
OCTOBER	2021	895,693.43	0.00	(728.94)	(9,575.50)	(193.86)	885,195.13
NOVEMBER	2021	702,686.08	9,911.70	37.53	(728.94)	(2,178.61)	709,727.76
DECEMBER	2021						0.00
JANUARY	2022						0.00
FEBRUARY	2022						0.00
MARCH	2022						0.00
APRIL	2022						0.00
MAY	2022						0.00
JUNE	2022						0.00



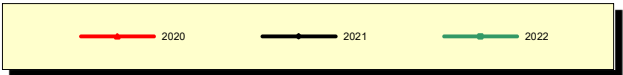
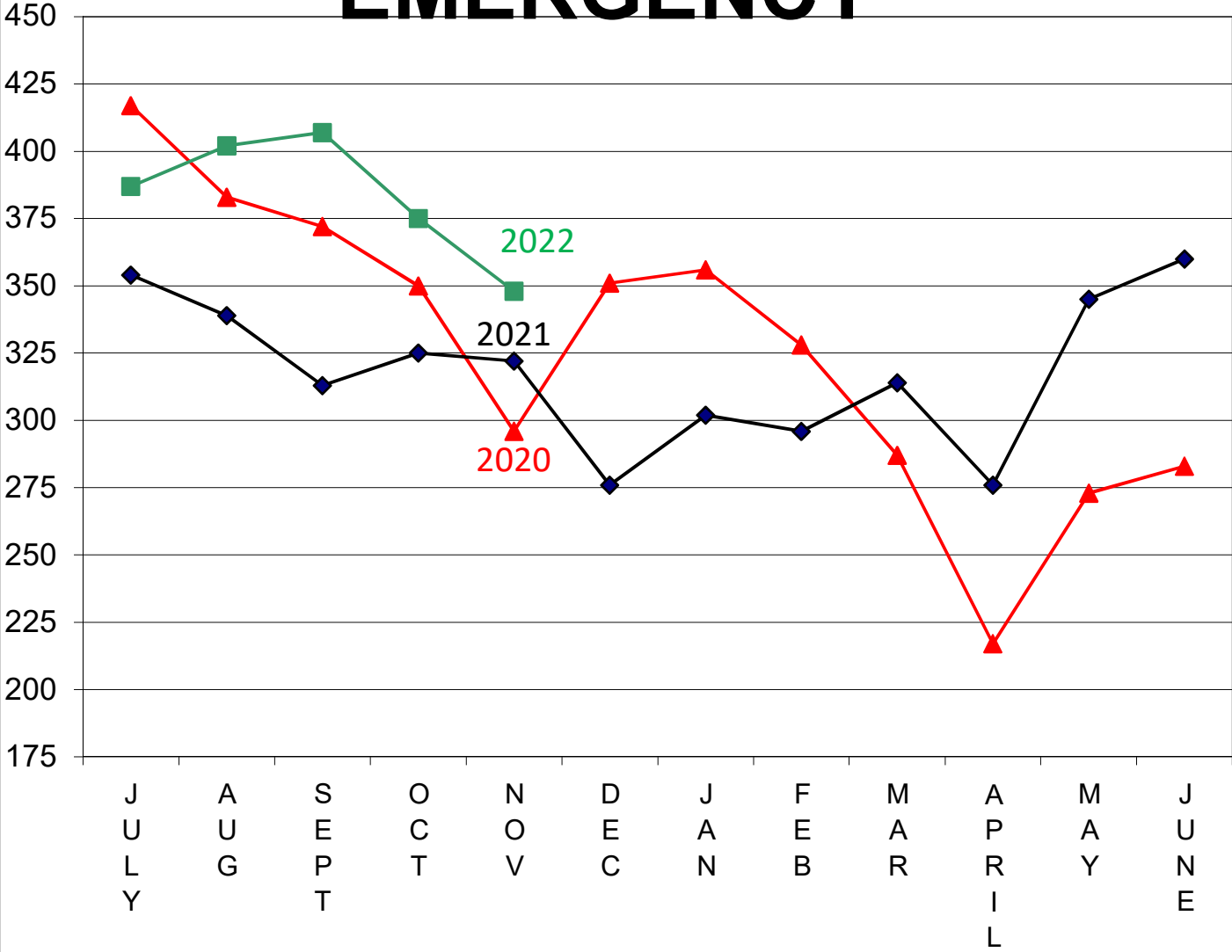
# ACUTE / SWING PATIENT DAYS



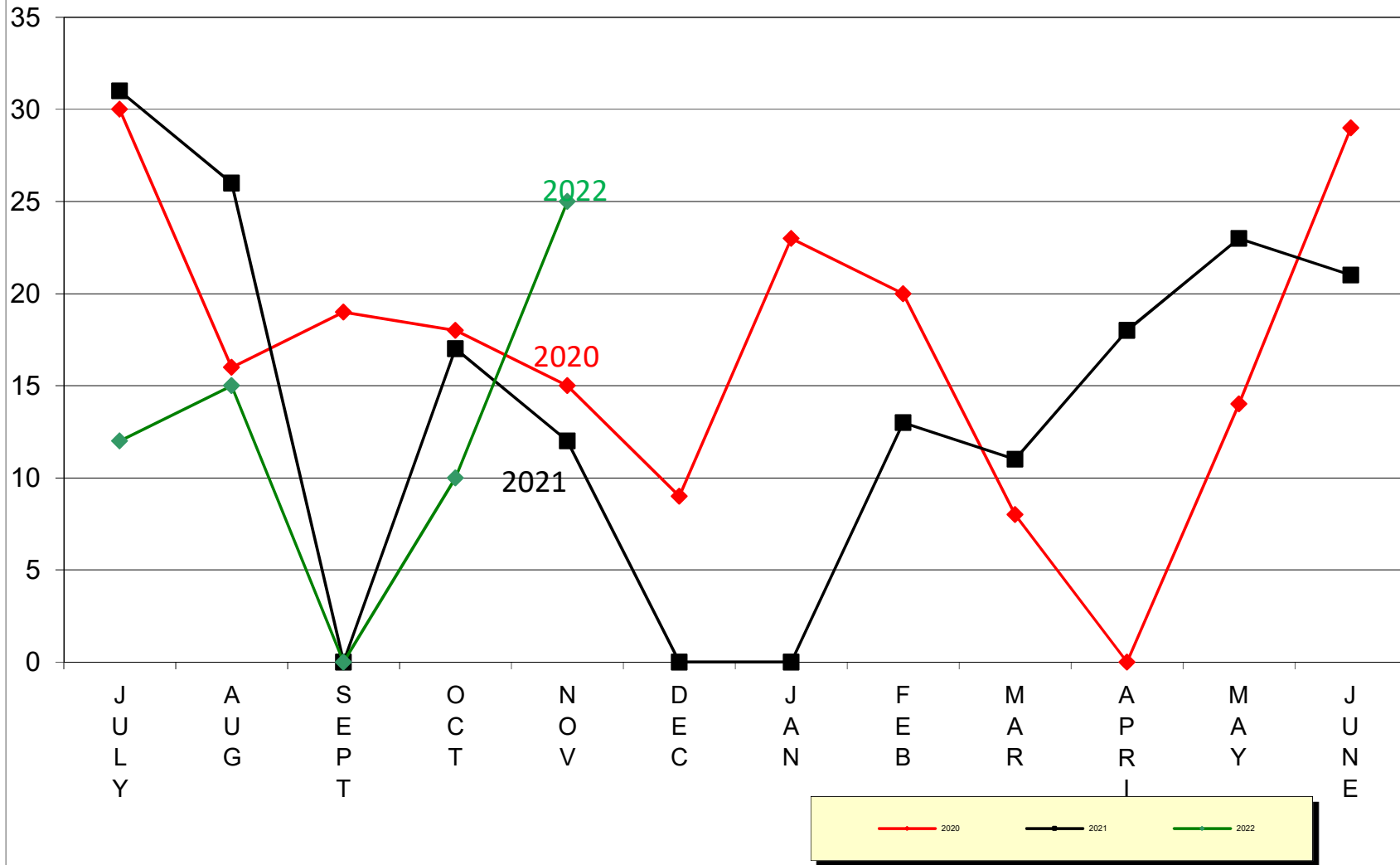
# SNF PATIENT DAYS



# EMERGENCY



# SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2021		2021		FY 2022		FYE 2021		Variance	% Increase or Decrease
December	NOVEMBER	YTD	YTD	Actual	Actual	Actual	Actual		
<b>Actual</b>	<b>Actual</b>								
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
17	14	3	Acute	109	88	21	23.92%		
11	14	(3)	Swing Bed	67	54	13	24.12%		
6	4	2	Skilled Nursing Care (DISCHG)	32	23	9	39.12%		
9	7	2	Observations	66	67	(1)	-1.51%		
<b>PATIENT DAYS</b>									
88	55	33	Acute	477	268	209	78.02%		
115	138	(23)	Swing Bed	822	626	196	31.32%		
2,221	2,135	86	Skilled Nursing Care	13,516	14,689	(1173)	-8.01%		
<b>LENGTH OF STAY</b>									
5.18	3.93	1	Acute	4.38	3.05	1	43.52%		
10.45	9.86	1	Swing Bed	12.27	71.59	(59)	-82.91%		
			Skilled Nursing Care						
<b>AVERAGE DAILY CENSUS</b>									
2.84	1.83	1	Acute	2.59	1.46	1	77.62%		
3.71	4.60	(1)	Swing Bed	4.47	3.40	1	31.42%		
71.65	71.17	0	Skilled Nursing Care	73.46	79.83	(6)	-8.01%		
<b>ANCILLARY SERVICES</b>									
0	0	0	Surgery Inpatient Visits	0	1	(1)	-100.01%		
16	25	(9)	Surgery OP/ procedure visits	78	86	(8)	-9.31%		
313	348	(35)	Emergency Room Visits	2232	1,929	303	15.72%		
132	166	(34)	Outpatient Services Procedures	884	791	93	11.82%		
961	1479	(518)	Laboratory Visits	7897	7,729	168	2.22%		
435	439	(4)	Radiology Procedures	2613	2,427	186	7.72%		
246	189	57	Hospice Patient Days	1019	490	529	108.02%		
206	207	(1)	Physical Therapy visits	1268	1,157	111	9.62%		
106	169	(63)	Cardiac Rehab	947	1,214	(267)	-22.01%		
30	37	(7)	Telemedicine visits	238	225	13	5.82%		
21	22	(1)	Admissions from ER	157	140	17	12.12%		
13	7	6	Transfers from ER	94	115	(21)	-18.31%		
<b>PRODUCTIVITY:</b>									
Productive FTE's									
17.97	18.41		Nursing - Acute	19.09	19.12				
55.23	54.35		Long Term Care	54.98	53.36				
49.86	49.94		Ancillary	50.95	40.14				
75.37	77.29		Service	77.72	83.25				
198.43	199.99		Total Productive	202.74	195.87				
38.00	32.35		Non-Productive FTE's	39.39	284.78				
236.43	232.34		Paid FTE's	242.13	234.08				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.97	3.02			3.07	3.08				

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2021 DEC ACTUAL	2020 DEC ACTUAL	Variance		FY 2022 YTD ACTUAL	FY 2021 YTD ACTUAL	Variance	Increase Decrease %
<b>PATIENT REVENUE</b>							
741,332	1,093,907	(352,575)	Acute	4,820,613.24	3,229,895.00	1,590,718	49.22%
969,513	1,027,053	(57,540)	Skilled Nursing	6,111,905	6,244,714	(132,809)	-2.11%
214,502	204,837	9,664	Inpatient Ancillary				
75	(337)	412	Acute	1,734,959	1,169,508	565,450	48.32%
			Skilled Nursing	2,628	1,295	1,333	
1,925,421	2,325,460	(400,039)	<b>Total Inpatient Revenue</b>	12,670,104	10,645,412	2,024,692	19.02%
2,308,978	1,566,153	742,825	<b>Total Outpatient Revenue</b>	13,814,653	10,878,894	2,935,758	27.02%
4,234,399	3,891,613	342,786	<b>Total Patient Revenue</b>	26,484,757	21,524,307	4,960,450	23.02%
<b>DEDUCTIONS FROM REVENUE</b>							
246,065	619,102	373,037	Contractuals - Care/Cal	3,611,809	4,862,921	1,251,112	
208,878	135,133	(73,745)	Contractuals - PPO	1,610,107	603,091	(1,007,016)	
4,418	29,752	25,334	Charity and Write Offs	14,082	74,502	60,420	
94,900	32,280	(62,620)	Admin Adjmts/Emp Discounts	707,504	279,006	(428,498)	
72,817	203,204	130,387	Provision for Bad Debts	393,036	668,157	275,120	
627,078	1,019,470	392,392	<b>Total Deductions</b>	6,336,538	6,487,676	151,138	
65,053	40,992	24,061	Other Operating Revenues	590,955	212,819	378,136	
3,672,374	2,913,135	759,239	<b>Net Revenue</b>	20,739,174	15,249,450	5,489,724	
<b>OPERATING EXPENSES</b>							
1,093,664	1,049,501	(44,163)	Productive Salaries	6,917,875	6,437,018	(480,857)	-7.51%
130,217	133,555	3,338	Non-Productive Salaries	895,445	751,951	(143,494)	-19.11%
300,869	296,036	(4,833)	Employee Benefits	1,931,399	1,914,944	(16,455)	-0.91%
395,629	420,136	24,507	Supplies	2,135,876	1,605,806	(530,071)	-33.01%
167,836	156,841	(10,995)	Professional Fees	686,092	907,388	221,296	24.42%
89,121	64,312	(24,809)	Acute/Swing Travelers	357,591	137,595	(219,996)	-159.91%
245,144	189,129	(56,015)	SNF Travelers	927,937	1,045,506	117,568	11.22%
258,590	68,512	(190,078)	Ancillary Travelers	678,870	467,356	(211,514)	-45.31%
266,194	208,239	(57,956)	Other Purchased Services	1,267,892	977,239	(290,652)	-29.71%
27,850	23,371	(4,479)	Repairs & Maintenance	185,662	142,588	(43,073)	-30.21%
63,586	45,087	(18,499)	Utilities	294,606	278,301	(16,305)	-5.91%
33,453	25,419	(8,033)	Insurance	218,405	167,003	(51,402)	-30.81%
80,925	41,323	(39,602)	Other	348,698	282,628	(66,069)	-23.41%
118,587	63,320	(55,267)	Depreciation	729,492	378,222	(351,270)	-92.91%
0	0	0	Bond Repayment Insurance	-	0	0	
0	17,911	17,911	Bond Repayment Interest	89,900	107,465	17,565	16.32%
5,728	5,886	158	Interest	33,548	21,293	(12,255)	-57.61%
14,521	16,037	1,516	Rental - Lease	51,568	71,835	20,267	28.22%
3,291,912	2,824,615	(467,297)	<b>Total Operating Expense</b>	17,750,855	15,694,139	(2,056,716)	-13.11%
380,461	88,520	291,942	<b>Income From Operations</b>	2,988,319	(444,689)	3,433,008	
<b>NON-OPERATING REVENUE AND EXPENSE</b>							
296,278	937,059	(640,782)	Non-Operating Revenue	1,627,998	2,584,277	(956,280)	
484	451	33	Interest Income	32,404	91,839	(59,435)	
307,741	173,372	(134,370)	Non-Operating Expense	1,121,109	860,714	(260,395)	
(10,979)	764,139	(775,118)	<b>Total Non-Operating</b>	539,293	1,815,403	(1,276,110)	
369,482	852,658	(483,176)	<b>NET INCOME</b>	3,527,612	1,370,713	2,156,899	

**MAYERS MEMORIAL HOSPITAL  
NON-OPERATING REVENUE AND EXPENSE  
RETAIL PHARMACY**

2021		2020		Variance	RETAIL PHARM REVENUE	FY 2022		FY 2021		Variance	Increase Decrease %
DEC ACTUAL	DEC ACTUAL	DEC ACTUAL	DEC ACTUAL			YTD ACTUAL	YTD ACTUAL	YTD ACTUAL	YTD ACTUAL		
					<b>NON-OPERATING REVENUE</b>						
					MEDICARE	0	615	(615)			-100.01%
					MEDI-CAL	29,531	13,249	16,282			122.92%
					THIRD PARTY	808,819	600,590	208,230			34.72%
					PRIVATE	179,155	131,441	47,714			36.32%
					OTHER	21,011	13,123	7,888			60.12%
					<b>Total Revenue</b>	<b>1,038,516</b>	<b>759,018</b>	<b>279,499</b>			<b>36.82%</b>
					<b>Net Non Operating Revenue</b>	<b>1,038,516</b>	<b>759,018</b>	<b>279,499</b>			
					<b>NON - OPERATING EXPENSES</b>						
					Productive Salaries	138,847	132,969	(5,878)			-4.41%
					Non-Productive Salaries	7,256	3,085	(4,171)			-135.21%
					Employee Benefits	14,707	12,551	(2,156)			-17.21%
					Supplies	931,380	684,954	(246,426)			-36.01%
					Ancillary Travelers	0	0	0			#DIV/0!
					Other Purchased Services	8,534	6,206	(2,328)			-37.51%
					Repairs	0	41	41			100.02%
					Utilities	1,344	2,639	1,295			49.12%
					Other	2,152	1,353	(799)			-59.01%
					Depreciation	16,840	16,840	0			.02%
					Rental - Lease	48	75	27			36.02%
					<b>Total Non-Operating Expense</b>	<b>1,121,109</b>	<b>860,714</b>	<b>(260,395)</b>			<b>-30.31%</b>
					<b>NET INCOME</b>	<b>(82,593)</b>	<b>(101,696)</b>	<b>19,104</b>			
					(LOSS) GAIN						

**MAYERS MEMORIAL HOSPITAL****Balance Sheet**

	<b>DECEMBER 2021</b>	<b>NOVEMBER 2021</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	430,092	1,941,309
Reserve Cash (unrestricted)	16,797,821	16,797,821
Reserve Cash (restricted) - USDA Debt Serv / Construction	1,787,791	1,787,307
Accounts Receivable	11,416,083	10,877,998
County Treasury receivable	245,701	156,716
Less: Reserve for Uncollectibles	<b>(1,050,704)</b>	<b>(970,789)</b>
Reserve for Medicare/Medi-Cal/Commercial	<b>(3,981,408)</b>	<b>(3,831,642)</b>
Inventories	614,887	650,632
Accounts Receivable - Other	2,244,804	1,699,076
Prepaid Expenses	687,588	669,059
Medicare/Medi-Cal Settlement	4,379,062	3,721,176
<b>TOTAL CURRENT ASSETS</b>	<b>33,571,717</b>	<b>33,498,663</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	935,622	935,622
Building and Fixed Equipment	32,452,509	32,452,509
Equipment	14,255,356	14,255,356
Construction in Progress (other)	6,552,049	6,510,839
Hospital expansion	1,631,500	1,624,646
LESS: Reserve for Depreciation	<b>(24,420,287)</b>	<b>(24,298,894)</b>
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>31,406,748</b>	<b>31,480,077</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
<b>TOTAL OTHER ASSETS</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>64,978,465.76</b>	<b>64,978,740.45</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	1,106,774	705,170
Accrued Payroll	487,687	365,507
Accrued Payroll Taxes	<b>(372,571)</b>	<b>(365,149)</b>
Accrued Vacation & Holiday	839,538	869,423
Accrued Health Insurance	45,143	44,649
Accrued Interest	<b>(1,246,106)</b>	<b>(1,246,106)</b>
RETAINAGE PAYABLE	0	0
PRIME PLAN	0	0
HQAF	0	752,836
Rate Range	0	0
NOTES & LOANS PAYABLE	43,364	48,608
Current Portion of Medicare/Medi-Cal Settlement	<b>(0)</b>	<b>(0)</b>
<b>TOTAL CURRENT LIABILITIES</b>	<b>903,828</b>	<b>1,174,939</b>
<b>LONG-TERM DEBT</b>		
G.O. Bond	1,404,098	1,404,098
Capital Leases / Settlement pymt		
Leases	<b>(26,660)</b>	<b>(24,194)</b>
Provider Relief Fund- Deffered revenue	2,495,328	2,495,328
Notes & Loans Payable/ CHFFA	1,456,371	1,456,371
GO BOND SERIES B & REFUNDING	20,883,694	20,883,694
<b>TOTAL LONG-TERM DEBT</b>	<b>26,212,830</b>	<b>26,215,296</b>
<b>FUND EQUITY</b>	<b>37,861,807</b>	<b>37,588,505</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>64,978,465.76</b>	<b>64,978,740.45</b>
<b>CURRENT RATIO:</b>	37.14	<del>28.34</del> <b>32</b>



**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
- Fiscal Year 2022

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2021	4,105,658.44	132,440.59	2,449,314.84	45,615.44	55,832.53	2,347,866.87	1,013,025.11	3,598.62
August 31, 2021	4,706,227.04	151,813.78	2,742,075.03	59,636.58	103,687.50	2,578,750.95	1,411,499.84	3,346.17
September 30, 2021	4,448,562.34	148,285.41	2,844,417.38	93,286.96	195,784.29	2,555,346.13	1,540,012.85	517.48
October 31, 2021	4,370,932.79	140,997.83	2,619,559.05	131,773.91	17,303.00	2,470,482.14	1,536,779.08	1,791.07
November 30, 2021	3,968,259.86	132,275.33	2,578,141.82	274,634.50	-	2,303,507.32	1,347,115.58	5,573.47
December 31, 2021	4,112,921.24	132,674.88	2,610,465.78	66,935.22	103,687.50	2,439,843.06	1,438,662.58	3,184.60
January 30, 2022	-	-	-	-	-	-	-	-
February 28, 2022	-	-	-	-	-	-	-	-
March 31, 2022	-	-	-	-	-	-	-	-
April 30, 2022	-	-	-	-	-	-	-	-
May 31, 2022	-	-	-	-	-	-	-	-
June 30, 2022	-	-	-	-	-	-	-	-
<b>YTD TOTAL</b>	<b>25,712,561.71</b>	<b>139,747.97</b>	<b>15,843,973.90</b>	<b>671,882.61</b>	<b>476,294.82</b>	<b>14,695,796.47</b>	<b>8,287,095.04</b>	<b>18,011.41</b>

<b>ACCOUNTS RECEIVABLE AGING</b>					<b>PAYOR MIX - YTD % OF REVENUE</b>				
	DECEMBER	DEC	NOV	OCT		DEC	NOV	OCT	3 MONTH
	<u>\$ OUTSTANDING</u>	<u>DAYS OUT</u>	<u>DAYS OUT</u>	<u>DAYS OUT</u>					<u>AVERAGE</u>
MEDICARE	3,178,210.83	59.41	57.86	54.96	MEDICARE	39.69%	38.97%	39.87%	39.51%
MEDI - CAL	2,404,898.78	46.94	45.68	41.01	MEDI - CAL	37.91%	37.57%	38.07%	37.85%
THIRD PARTY	4,098,423.24	146.72	124.40	109.44	THIRD PARTY	19.68%	21.31%	20.93%	20.64%
PRIVATE	1,163,604.76				PRIVATE	2.73%	2.15%	1.13%	2.00%
<b>LTC ONLY (INCLUDE)</b>	<b>1,071,922.59</b>	<b>37.3</b>	<b>33.63</b>	<b>29.94</b>					
<b>OVERALL</b>	<b>10,845,137.61</b>	<b>80.13</b>	<b>73.90</b>	<b>66.75</b>					

**MAYERS MEMORIAL HOSPITAL  
2021-2022 OPERATING ACTUAL**

	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-22	FEB	MAR	APR	MAY	JUN	YTD FY 2022 ACTUAL	YTD PRIOR YR Current Mth ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	697,951.10	962,644.14	871,219.00	851,470.00	695,997.00	741,332.00	-	-	-	-	-	-	4,820,613.24	3,229,895
SNF	1,103,358.39	1,096,690.86	1,049,685.58	934,360.58	958,296.63	969,512.60	-	-	-	-	-	-	6,111,904.64	6,244,714
Acute Ancillary	258,125.20	289,583.15	343,220.65	399,569.15	229,958.80	214,501.65	-	-	-	-	-	-	1,734,958.60	1,169,508
SNF Ancillary	1,716.00	-	-	-	837.00	75.00	-	-	-	-	-	-	2,628.00	1,295
Outpatient	2,145,869.61	2,551,558.46	2,288,153.95	2,269,854.93	2,250,238.03	2,308,977.59	-	-	-	-	-	-	13,814,652.57	10,878,894
	4,207,020.30	4,900,476.61	4,552,279.18	4,455,254.66	4,135,327.46	4,234,398.84	-	-	-	-	-	-	26,484,757.05	21,524,307
														0
<b>Less Deductions:</b>														
Contractuals - Care/Cal	867,547.28	1,063,453.65	529,404.55	763,824.26	141,513.99	246,064.99	-	-	-	-	-	-	3,611,808.72	4,862,921
Contractuals - PPO	267,522.45	277,392.72	243,431.19	315,464.08	297,419.03	208,877.56	-	-	-	-	-	-	1,610,107.03	603,091
Charity Care & Write off	3,209.00	530.00	-	5,925.00	-	4,418.00	-	-	-	-	-	-	14,082.00	74,502
Other Contractual write off:	81,329.18	137,389.22	181,283.45	79,104.35	133,497.75	94,900.14	-	-	-	-	-	-	707,504.09	279,006
Medicare														0
Medi-Cal														0
PPO's														0
Administrative & Other														0
Provision For Bad Debts	141,033.50	32,906.66	78,582.25	45,431.75	22,264.91	72,817.41	-	-	-	-	-	-	393,036.48	668,157
Total Deductions	1,360,641.41	1,511,672.25	1,032,701.44	1,209,749.44	594,695.68	627,078.10	-	-	-	-	-	-	6,336,538.32	6,487,676
														0
Other Revenue	57,398.27	30,763.16	54,581.89	111,616.63	271,542.65	65,052.89	-	-	-	-	-	-	590,955.49	212,819
Net Revenue	2,903,777.16	3,419,567.52	3,574,159.63	3,357,121.85	3,812,174.43	3,672,373.63	-	-	-	-	-	-	20,739,174.22	15,249,450
														0
<b>Operating Expenses:</b>														
Salaries - Productive	1,306,672.52	1,207,632.91	1,044,096.23	1,128,295.53	1,137,514.09	1,093,663.84	-	-	-	-	-	-	6,917,875.12	6,437,018
Salaries - Non-productive	184,173.02	137,790.65	162,421.16	157,532.78	123,310.94	130,216.64	-	-	-	-	-	-	895,445.19	751,951
Employee Benefits	347,828.84	336,767.99	312,602.13	314,417.66	318,913.33	300,869.10	-	-	-	-	-	-	1,931,399.05	1,914,944
Supplies	301,479.92	283,070.40	365,891.52	465,446.70	324,358.99	395,628.93	-	-	-	-	-	-	2,135,876.46	1,605,806
Professional Fees	26,851.65	20,348.67	179,654.11	148,194.97	143,206.55	167,835.73	-	-	-	-	-	-	686,091.68	907,388
Acute/Swing travelers	34,876.25	61,596.56	56,411.57	58,129.30	57,456.25	89,120.95	-	-	-	-	-	-	357,590.88	137,595
SNF travelers	141,190.66	107,883.18	172,884.16	111,733.63	149,101.85	245,144.00	-	-	-	-	-	-	927,937.48	1,045,506
Ancillary travelers	15,665.00	27,611.00	42,039.81	109,647.78	225,316.15	258,589.89	-	-	-	-	-	-	678,869.63	467,356
Other Purchased Services	143,896.84	189,748.18	266,758.48	195,223.73	206,070.10	266,194.25	-	-	-	-	-	-	1,267,891.58	977,239
Repairs & Maintenance	29,521.36	17,717.75	22,736.38	65,196.61	22,639.04	27,850.36	-	-	-	-	-	-	185,661.50	142,588
Utilities	33,895.40	47,436.28	50,265.62	40,914.81	58,508.38	63,585.74	-	-	-	-	-	-	294,606.23	278,301
Insurance	33,502.67	51,091.75	33,452.67	33,452.66	33,452.67	33,452.67	-	-	-	-	-	-	218,405.09	167,003
Other Expense	44,590.21	50,902.35	56,484.21	51,468.59	64,327.29	80,924.92	-	-	-	-	-	-	348,697.57	282,628
Depreciation	126,926.47	123,977.88	123,125.60	118,437.78	118,437.78	118,586.53	-	-	-	-	-	-	729,492.04	378,222
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	18,256.38	17,910.82	17,910.82	-	-	-	-	-	-	-	89,899.66	107,465
Interest	5,319.38	5,203.38	6,744.87	5,167.45	5,384.95	5,728.15	-	-	-	-	-	-	33,548.18	21,293
Rent/Lease Equipment	10,881.39	10,048.64	10,390.08	9,136.40	(3,409.30)	14,520.67	-	-	-	-	-	-	51,567.88	71,835
Total Operating Exp	2,805,182.40	2,696,738.39	2,924,214.98	3,030,307.20	3,002,499.88	3,291,912.37	-	-	-	-	-	-	17,750,855.22	15,694,139
														0
Net Operating Rev over Expense	98,594.76	722,829.13	649,944.65	326,814.65	809,674.55	380,461.26	-	-	-	-	-	-	2,988,319.00	(444,689)
														0
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	248,634.29	258,154.79	271,661.38	261,513.41	291,756.08	296,277.68	-	-	-	-	-	-	1,627,997.63	2,584,277
Interest Income	16,413.22	675.30	458.33	13,904.74	468.31	484.06	-	-	-	-	-	-	32,403.96	91,839
Other non-operating Expense	208,981.60	167,242.89	190,305.02	72,125.79	174,712.05	307,741.20	-	-	-	-	-	-	1,121,108.55	860,714
Total Non-Operating Rever	56,065.91	91,587.20	81,814.69	203,292.36	117,512.34	(10,979.46)	-	-	-	-	-	-	539,293.04	1,815,403
														0
Net Revenue over Expense	154,660.67	814,416.33	731,759.34	530,107.01	927,186.89	369,481.80	-	-	-	-	-	-	3,527,612.04	1,370,713
DIFF s/b 0														
Expenses per day	86,395.35	82,992.27	93,369.65	93,931.27	96,135.40	102,365.35	-	-	-	-	-	-		YTD
DAYS CASH ON HAND	281.94	291.79	240.13	207.20	194.92	168.30	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		-
AVERAGE YTD	281.94	286.76	270.19	253.60	241.15	227.71	227.71	227.71	227.71	227.71	227.71	227.71		

**Rural Health Clinic - Burney**

Gross Revenue	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
TOTAL OUTPT REVENUE	73,698.39	158,328.71	63,420.26	55,337.69	128,725.57	91,534.00	-	-	-	-	-	-	571,044.62
<b>Operating Expenses</b>													
PRODUCTIVE SALARIES	126,044.69	64,918.86	61,043.21	80,452.22	93,658.40	79,232.41	-	-	-	-	-	-	505,349.79
NON-PRODUCTIVE SALARIES	13,731.96	12,679.88	8,577.74	6,646.15	5,100.77	6,730.76	-	-	-	-	-	-	53,467.26
EMPLOYEE BENEFITS	11,200.24	6,296.62	5,739.50	6,466.39	6,390.47	5,037.78	-	-	-	-	-	-	41,131.00
SUPPLIES	8,236.32	9,061.88	7,927.22	18,216.80	2,178.83	4,050.15	-	-	-	-	-	-	49,671.20
PROFESSIONAL FEES	39.49	42.35	48.90	39.57	37.75	240.56	-	-	-	-	-	-	448.62
TRAVELERS	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PURCHASED SERVICES	4,673.02	7,657.90	6,212.17	5,148.80	4,396.97	6,656.49	-	-	-	-	-	-	34,745.35
REPAIRS	-	-	-	-	-	-	-	-	-	-	-	-	-
INSURANCE	1,310.74	2,621.48	1,310.74	1,310.74	1,310.74	1,310.74	-	-	-	-	-	-	9,175.18
OTHER	819.75	(1,678.35)	3,567.59	1,009.64	269.05	2,213.78	-	-	-	-	-	-	6,201.46
DEPRECIATION	350.41	350.41	350.41	350.41	350.41	350.41	-	-	-	-	-	-	2,102.46
RENTAL/LEASE	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	166,406.62	101,951.03	94,777.48	119,640.72	113,693.39	105,823.08	-	-	-	-	-	-	702,292.32
Net Profit or (Loss)	(92,708.23)	56,377.68	(31,357.22)	(64,303.03)	15,032.18	(14,289.08)	0.00	0.00	0.00	0.00	0.00	0.00	(131,247.70)

**MAYERS MEMORIAL HOSPITAL  
2020-2021 OPERATING ACTUAL**

	2020 JULY	2020 AUG	2020 SEPT	2020 OCT	2020 NOV	2020 DEC	2021 Jan-21	2021 FEB	2021 MAR	2021 APR	2021 MAY	2021 JUN	YEAR TO DATE FY 2021 ACTUAL	FY YTD ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	228,843.00	445,025.00	600,158.00	460,704.00	401,258.00	1,093,907.00	1,192,670.00	505,454.00	380,702.00	167,420.00	522,810.00	488,263.00	6,487,214.00	3,229,895
SNF	1,020,182.94	1,046,029.31	1,072,699.83	1,056,767.29	1,021,981.83	1,027,052.78	842,309.97	814,354.90	1,016,531.71	983,466.58	1,000,927.24	1,053,504.26	11,955,808.64	6,244,714
Acute SNF	163,379.70	179,967.20	265,292.55	202,312.50	153,719.30	204,837.20	227,265.70	105,514.30	162,614.05	83,704.20	167,583.80	167,152.90	2,083,343.40	1,169,508
Outpatient	298.00	924.00	8.00	(51.00)	453.00	(337.00)	-	1,451.00	-	-	58.00	783.00	3,587.00	1,295
	2,096,621.01	1,919,883.07	1,596,769.88	1,835,959.38	1,863,508.12	1,566,152.95	1,491,481.13	1,549,777.69	2,077,114.65	1,694,860.68	2,172,662.79	2,341,489.49	22,206,280.84	10,878,894
	3,509,324.65	3,591,828.58	3,534,928.26	3,555,692.17	3,440,920.25	3,891,612.93	3,753,726.80	2,976,551.89	3,636,962.41	2,929,451.46	3,864,041.83	4,051,192.65	42,736,233.88	21,524,307
Less Deductions:														
Contractuals - Care/Cal	917,579.99	731,408.51	737,551.82	758,017.08	1,099,261.67	619,101.60	293,180.29	(2,299,921.90)	(26,585.45)	206,151.82	321,899.83	792,363.96	4,150,009.22	4,862,921
Contractuals - PPO	76,752.99	137,171.96	77,299.96	83,361.57	93,371.84	135,132.57	95,162.61	981,362.26	268,862.44	240,683.82	254,674.15	306,165.67	2,750,001.84	603,091
Charity Care & Write off	26,616.86	-	97.40	-	18,036.40	29,751.54	-	2,721.00	-	20,133.27	-	6,398.00	103,754.47	74,502
Other Contractual write offs	32,573.28	80,169.43	22,261.64	24,025.15	87,696.26	32,279.98	9,836.31	383,808.37	78,683.53	169,087.29	115,743.91	76,875.28	1,113,040.43	279,006
Provision For Bad Debts	85,310.41	109,094.37	70,260.59	89,419.78	110,867.20	203,204.31	(11,277.39)	(513,219.09)	24,358.56	53,284.21	104,794.39	349,050.08	675,147.42	668,157
Total Deductions	1,138,833.53	1,057,844.27	907,471.41	954,823.58	1,409,233.37	1,019,470.00	386,901.82	(1,445,249.36)	345,319.08	689,340.41	797,112.28	1,530,852.99	8,791,953.38	6,487,676
Other Revenue	19,553.17	79,775.55	14,739.04	30,588.18	27,171.10	40,992.06	72,484.72	14,996.92	15,443.69	34,981.37	59,905.41	44,442.89	455,074.10	212,819
Net Revenue	2,390,044.29	2,613,759.86	2,642,195.89	2,631,456.77	2,058,857.98	2,913,134.99	3,439,309.70	4,436,798.17	3,307,087.02	2,275,092.42	3,126,834.96	2,564,782.55	34,399,354.60	15,249,450
<b>Operating Expenses:</b>														
Salaries - Productive	1,015,951.27	1,071,446.64	966,440.01	1,002,914.78	1,330,764.32	1,049,500.67	1,056,098.21	1,135,038.15	1,037,630.44	1,101,242.13	1,105,225.28	1,329,344.31	13,201,596.21	6,437,018
Salaries - Non-productive	109,851.27	147,048.45	127,845.82	113,812.84	119,837.86	133,554.80	224,272.38	123,456.68	101,503.72	119,736.64	110,216.42	125,372.00	1,556,508.88	751,951
Employee Benefits	282,086.36	323,694.05	316,709.61	341,699.89	354,717.72	296,036.46	388,070.29	112,420.80	318,818.40	315,947.35	302,344.16	366,391.85	3,718,936.94	1,914,944
Supplies	225,466.78	264,039.27	243,318.37	292,477.67	160,367.38	420,136.32	276,211.09	425,420.70	361,388.24	106,503.37	252,680.46	408,801.49	3,436,811.14	1,605,806
Professional Fees	148,051.68	158,562.18	132,917.12	148,437.83	162,578.12	156,841.13	21,467.32	129,326.58	161,591.12	146,384.61	131,714.49	136,877.87	1,634,750.05	907,388
Acute/Swing travelers	16,933.75	2,192.00	4,091.75	19,370.44	30,694.94	64,312.25	71,444.20	39,970.38	38,943.69	32,961.82	105,160.06	69,728.12	495,803.40	137,595
SNF travelers	149,795.45	150,904.14	178,571.19	179,984.22	197,121.69	189,129.00	158,987.24	162,523.78	160,990.42	155,709.73	161,650.77	155,102.79	2,000,470.42	1,045,506
Ancillary travelers	52,799.75	129,307.03	97,285.20	63,226.25	56,225.83	68,512.00	69,167.36	55,804.50	95,294.95	116,914.03	83,427.55	53,855.45	941,819.90	467,356
Other Purchased Services	143,867.26	119,920.06	162,176.33	161,654.04	181,382.97	208,238.70	139,386.36	224,906.38	242,867.36	249,589.89	242,061.12	282,468.99	2,358,519.46	977,239
Repairs & Maintenance	24,809.56	22,359.64	20,914.00	32,488.90	18,644.78	23,371.33	27,007.12	30,110.19	20,806.13	21,045.45	20,595.06	46,127.21	308,279.37	142,588
Utilities	52,239.15	53,857.95	33,130.78	55,329.14	38,657.13	45,087.22	57,676.66	54,511.43	50,680.49	42,051.25	33,233.64	48,912.94	565,367.78	278,301
Insurance	25,559.13	39,766.54	25,419.38	25,419.49	25,419.39	25,419.39	27,057.24	25,419.39	25,419.39	25,419.39	25,419.47	11,122.19	306,860.39	167,003
Other Expense	39,675.05	67,946.31	53,567.84	37,693.34	42,422.83	41,322.92	67,668.42	61,849.15	64,719.42	52,530.32	54,222.96	79,940.62	663,559.18	282,628
Depreciation	62,993.54	62,954.27	62,315.52	63,319.69	63,319.69	63,319.69	155,902.58	100,067.32	377,473.19	126,480.83	134,376.79	126,988.82	1,399,511.93	378,222
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	214,929.84	107,465
Interest	2,044.95	2,124.89	3,427.40	3,961.30	3,848.62	5,885.72	6,721.64	7,129.33	5,727.42	7,188.21	4,935.61	5,096.61	58,091.70	21,293
Rent/Lease Equipment	4,907.29	7,058.68	12,839.32	17,014.55	13,978.04	16,036.90	15,347.02	12,006.34	12,247.40	10,375.81	11,827.21	9,648.68	143,287.24	71,835
Total Operating Expense	2,374,943.06	2,641,092.92	2,458,880.46	2,576,715.19	2,817,892.13	2,824,615.32	2,780,395.95	2,717,871.92	3,094,012.60	2,647,991.65	2,797,001.87	3,273,690.76	33,005,103.83	15,694,139
Net Operating Rev over Expense	15,101.23	(27,333.06)	183,315.43	54,741.58	(759,034.15)	88,519.67	658,913.75	1,718,926.25	213,074.42	(372,899.23)	329,833.09	(708,908.21)	1,394,250.77	(444,689)
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	267,332.95	381,667.46	270,604.35	251,949.56	475,663.84	937,059.29	(70,619.77)	223,255.84	277,474.23	241,481.77	205,861.44	2,843,702.90	6,305,433.86	2,584,277
Interest Income	52,947.31	605.35	425.27	36,928.32	482.10	450.89	26,926.97	540.86	469.99	18,276.46	575.05	612.04	139,240.61	91,839
Other non-operating Expense	83,624.59	141,824.80	149,668.10	160,457.16	151,767.61	173,371.66	155,497.77	154,556.43	143,382.92	79,461.52	244,855.88	131,191.22	1,769,659.66	860,714
Total Non-Operating Revenue	236,655.67	240,448.01	121,361.52	128,420.72	324,378.33	764,138.52	(199,190.57)	69,240.27	134,561.30	180,296.71	(38,419.39)	2,713,123.72	4,675,014.81	1,815,403
Net Revenue over Expense	251,756.90	213,114.95	304,676.95	183,162.30	(434,655.82)	852,658.19	459,723.18	1,788,166.52	347,635.72	(192,602.52)	291,413.70	2,004,215.51	6,069,265.58	1,370,713

MAYERS MEMORIAL HOSPITAL DISTRICT  
FINANCIAL SNAPSHOT

month ended

DECEMBER 2021

FISCAL 2022

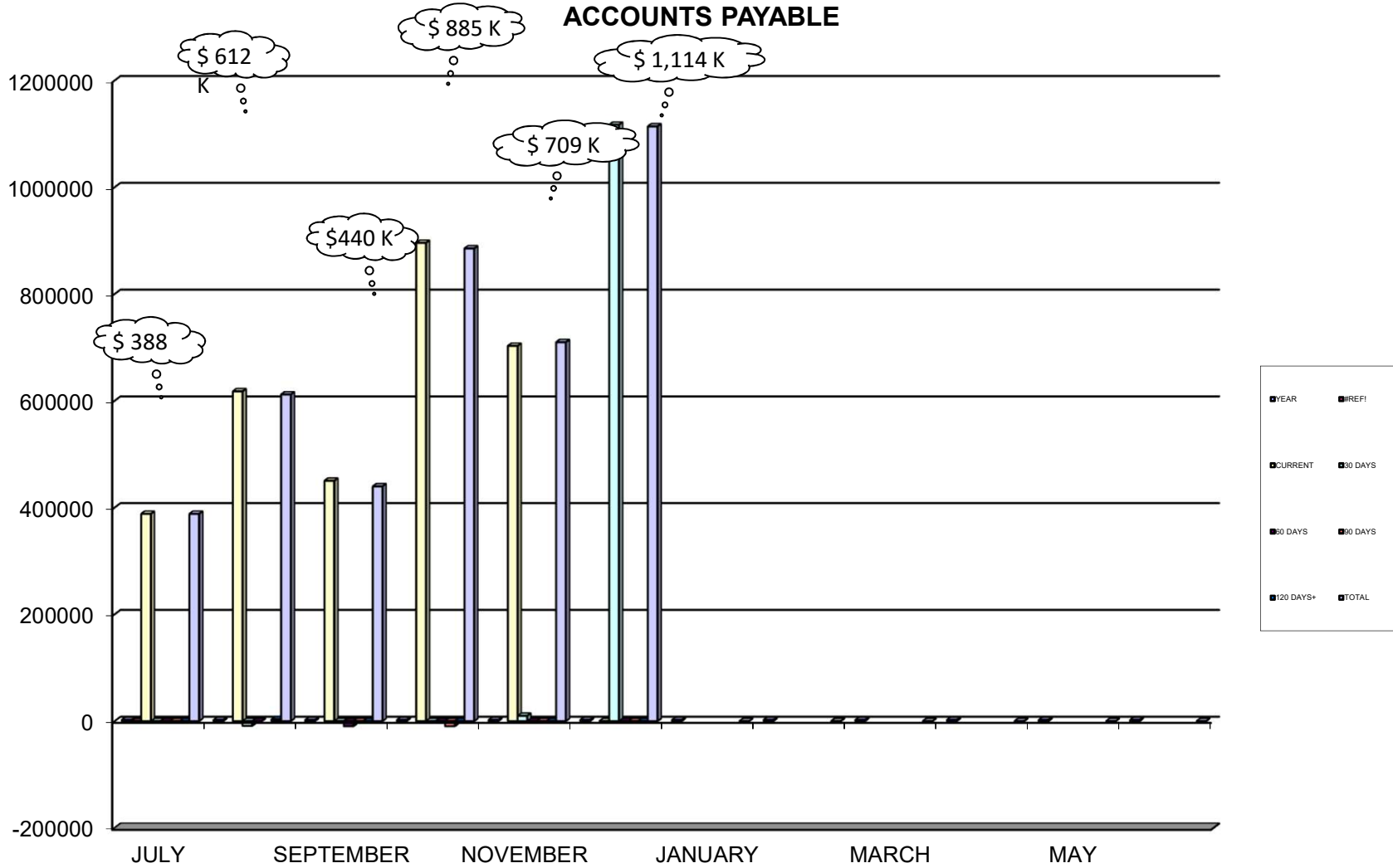
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
ACTUAL YTD ACTUAL YTD

	DECEMBER 2021	DECEMBER 2020	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 4,820,613	\$ 3,229,895	1,590,718.24	49%
SNF	\$ 6,111,905	\$ 6,244,714	(132,809.34)	-2%
Inpatient Ancillary Revenue				
Acute/OB/Swing	1,734,959	1,169,508	565,450.15	48%
SNF	2,628	1,295	1,333.00	103%
Outpatient Revenue	13,814,653	10,878,894	2,935,758.16	27%
Total Gross Revenue	\$ 26,484,757	\$ 21,524,307	4,960,450.21	23%

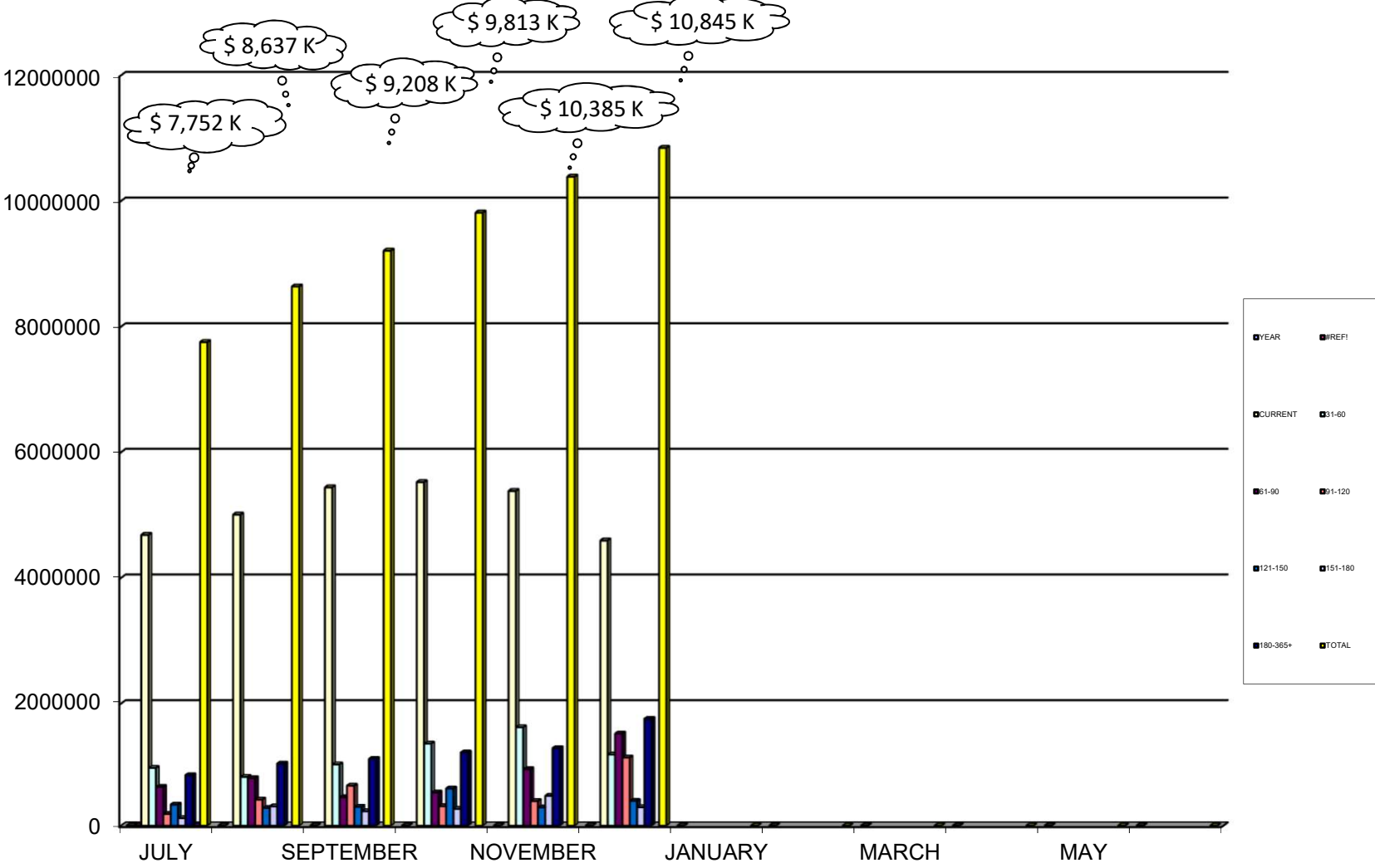
ACTUAL YTD ACTUAL YTD

<u>Statistics</u>	DECEMBER 2021	DECEMBER 2020	<u>Variance</u>	<u>Variance %</u>
Patient Days	14,815	15,583	(768)	-4.9%
Outpatient Services	884	791	93	12%
Labs	7,897	7,729	168	2%
Imaging	2,613	2,427	186	8%
Hospice	1,019	490	529	108%
PT	1,268	1,157	111	10%

### ACCOUNTS PAYABLE



### ACCOUNTS RECEIVABLE



### ACCOUNTS RECEIVABLE

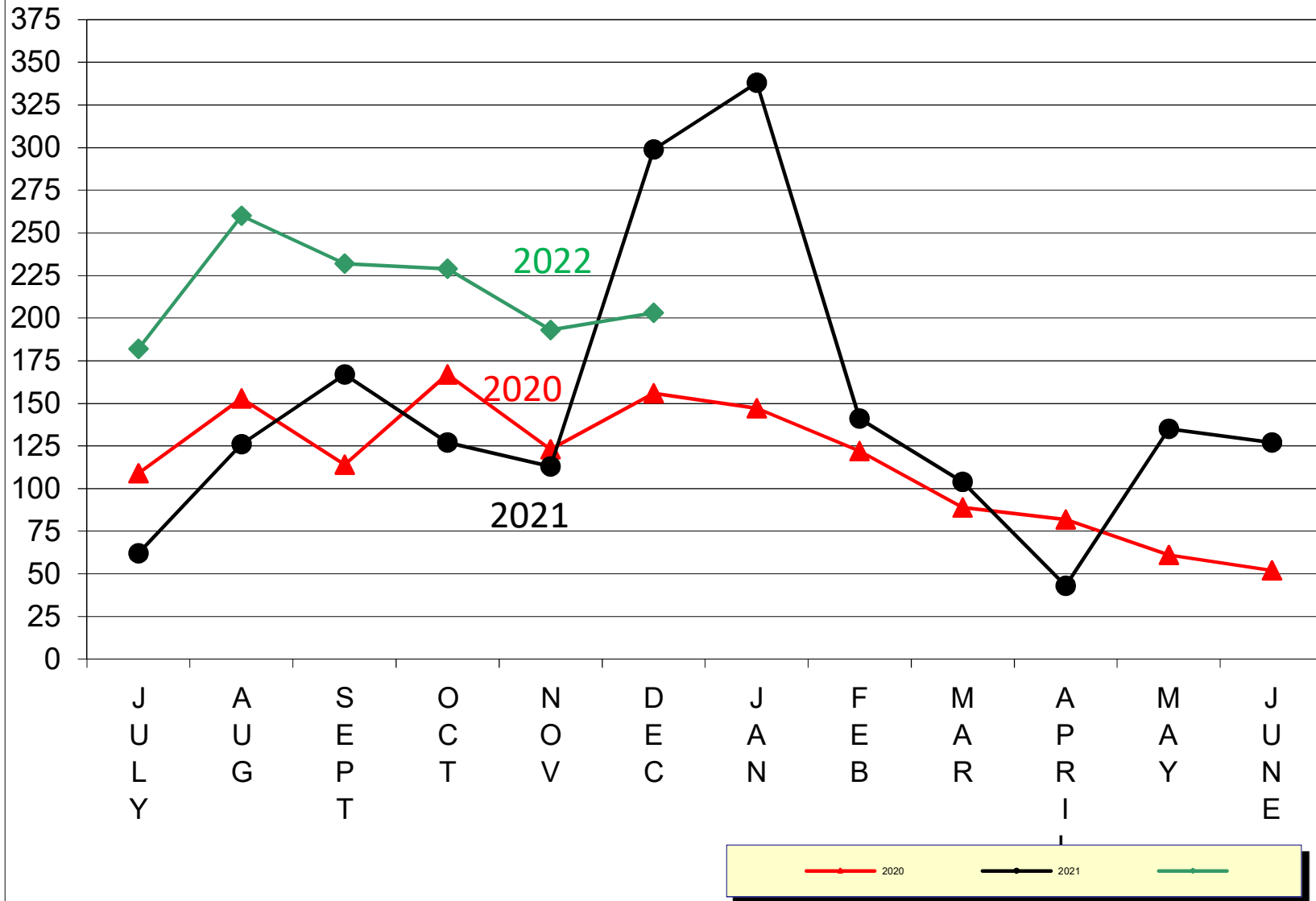
<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2021	4,683,665.66	946,192.78	634,913.71	192,030.37	345,530.33	124,395.99	825,972.44	7,752,701.28
AUGUST	2021	5,007,140.45	799,771.05	778,987.53	427,448.37	289,396.40	317,742.26	1,016,777.02	8,637,263.08
SEPTEMBER	2021	5,440,458.17	1,003,722.61	467,258.67	654,855.31	309,814.27	237,612.27	1,094,382.32	9,208,103.62
OCTOBER	2021	5,523,501.96	1,344,155.94	542,574.35	320,892.16	609,432.71	274,679.84	1,198,657.98	9,813,894.94
NOVEMBER	2021	5,382,777.57	1,612,723.10	926,651.54	403,554.41	300,571.82	489,205.19	1,269,570.74	10,385,054.37
DECEMBER	2021	4,593,883.57	1,166,139.45	1,507,536.68	1,116,995.95	406,015.26	303,991.94	1,750,574.76	10,845,137.61
JANUARY	2022								0.00
FEBRUARY	2022								0.00
MARCH	2022								0.00
APRIL	2022								0.00
MAY	2022								0.00
JUNE	2022								0.00

### ACCOUNTS PAYABLE (includes accrued payables)

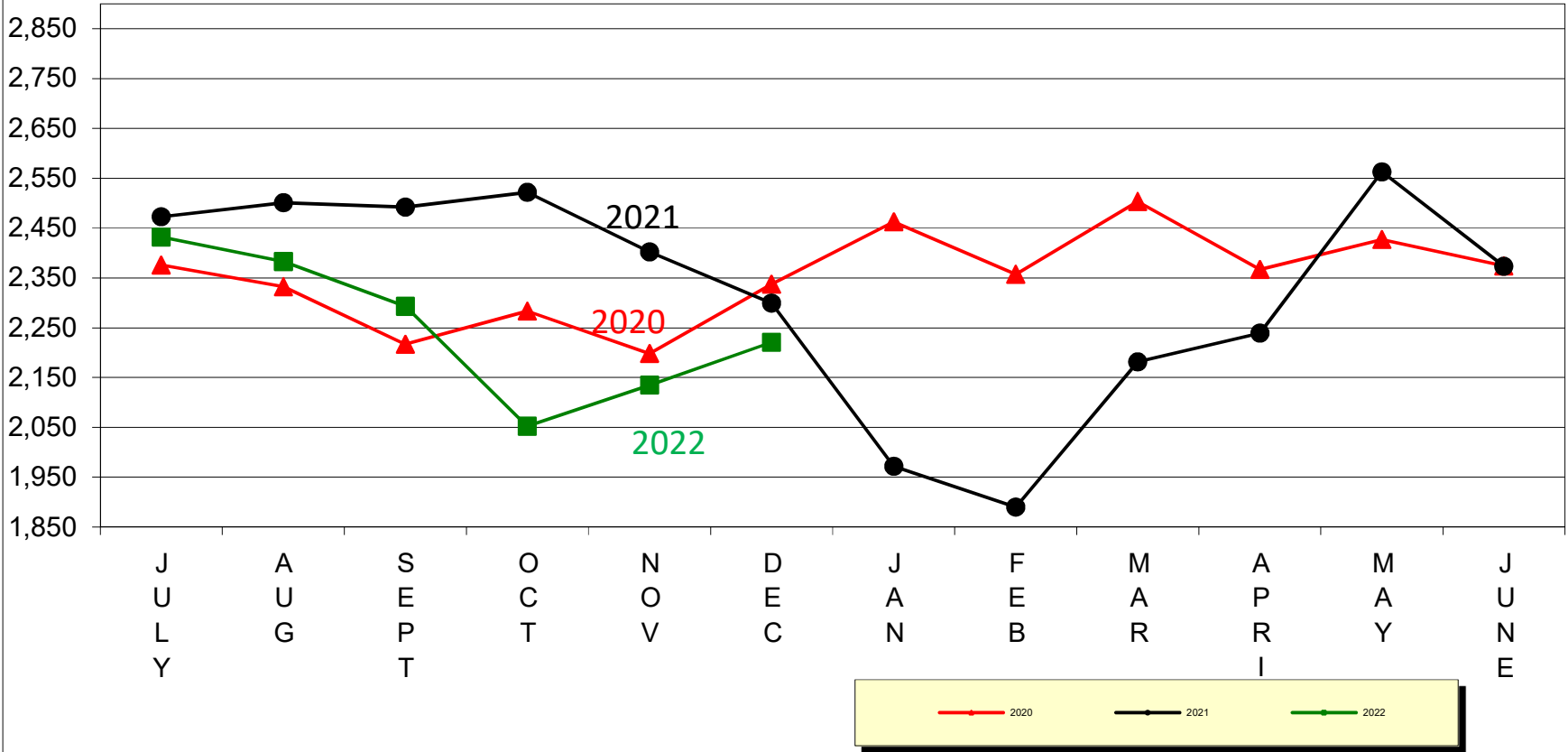
<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2021	388,123.96	0.00	0.00	0.00	0.00	388,123.96
AUGUST	2021	617,612.17	(8,869.35)	(87.91)		2,995.00	611,649.91
SEPTEMBER	2021	450,083.88	(728.94)	(9,575.50)	(193.86)	0.00	439,585.58
OCTOBER	2021	895,693.43	0.00	(728.94)	(9,575.50)	(193.86)	885,195.13
NOVEMBER	2021	702,686.08	9,911.70	37.53	(728.94)	(2,178.61)	709,727.76
DECEMBER	2021	0.00	1,116,848.05	0.00	0.00	(2,907.55)	1,113,940.50
JANUARY	2022						0.00
FEBRUARY	2022						0.00
MARCH	2022						0.00
APRIL	2022						0.00
MAY	2022						0.00
JUNE	2022						0.00



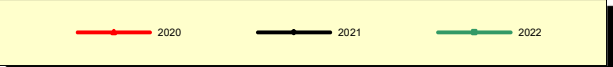
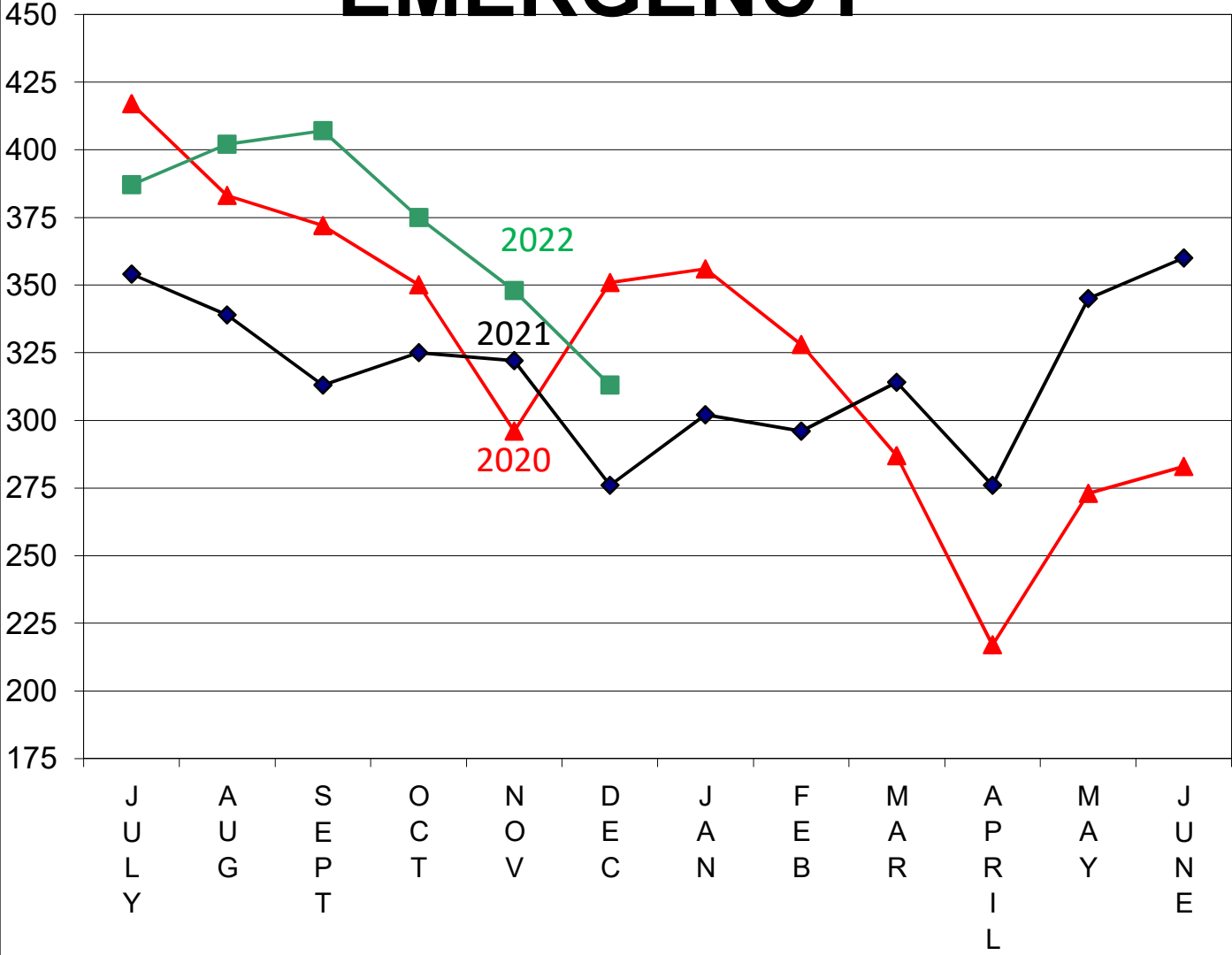
# ACUTE / SWING PATIENT DAYS



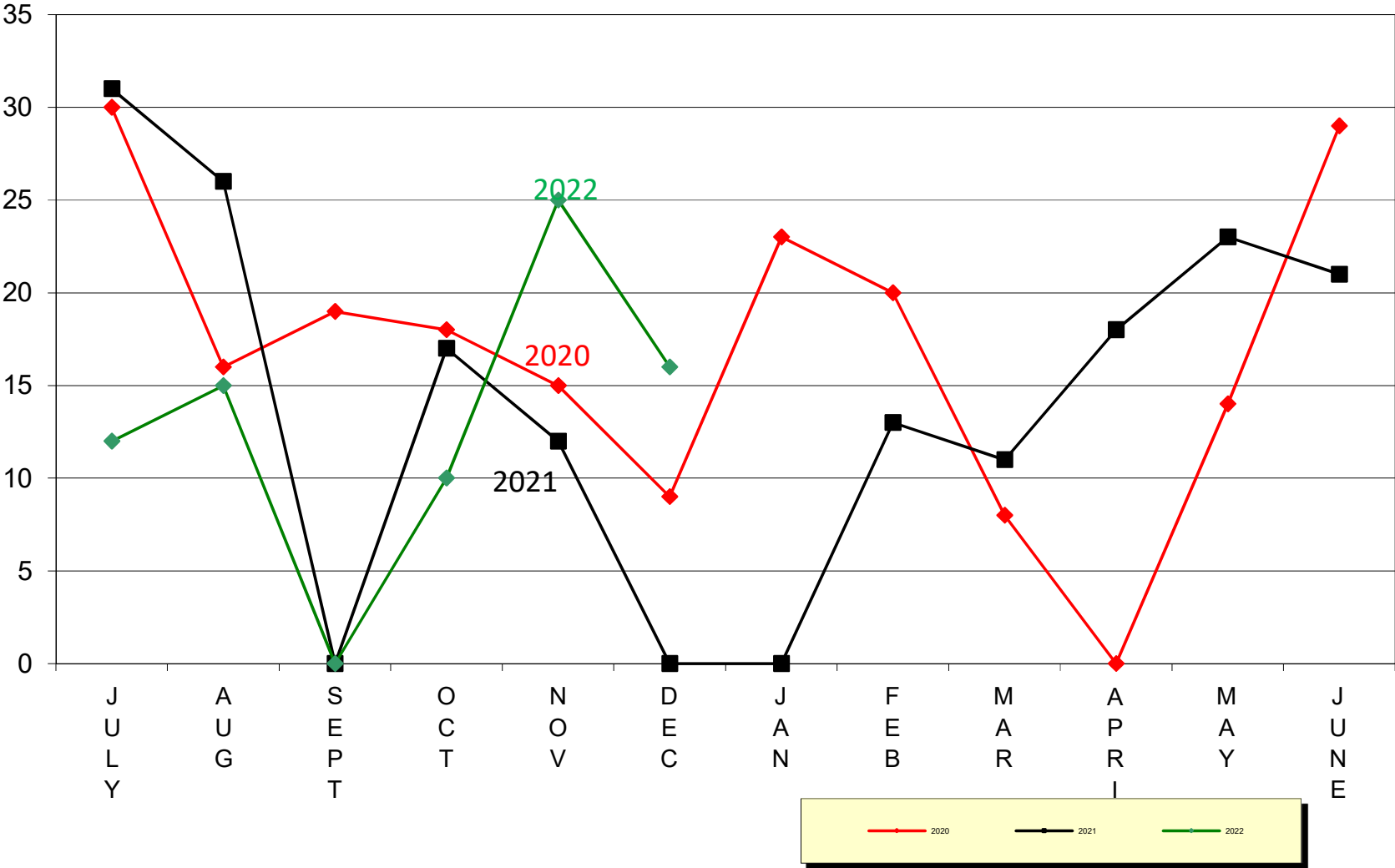
# SNF PATIENT DAYS



# EMERGENCY



# SURGERY / OUTPATIENT PROCEDURES



MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2022

	2021						2022						average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	1,045,681.72	388,123.96	611,649.91	439,585.58	885,195.13	709,727.76	1,113,940.50	0.00	0.00	0.00	0.00	0.00	741,986.37
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b><u>CASH COLLECTIONS</u></b>													<b><u>YTD total</u></b>
PATIENT PAYMENTS	2,357,814.33	2,337,744.53	2,657,888.05	2,500,558.98	2,335,639.45	2,498,466.32	0.00	0.00	0.00	0.00	0.00	0.00	14,688,111.66
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	17,304.00	0.00	0.00	17,303.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34,607.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHFFA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	103,687.50	0.00	0.00	0.00	103,687.50	0.00	0.00	0.00	0.00	0.00	0.00	207,375.00
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	29,455.73	289,827.00	745.04	33,087.06	26.68	7,094.86	0.00	0.00	0.00	0.00	0.00	0.00	360,236.37
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	3,212.25	165.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,377.25
Telemed Grant (HRSA)	3,000.00	10,000.00	0.00	13,910.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,910.01
Mayers Healthcare Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MISC (REBATES/REIMB, CARES ACT ETC)	38,528.53	651.00	185,784.29	54,700.00	242,475.69	1,217.10	0.00	0.00	0.00	0.00	0.00	0.00	523,356.61
<b><u>TOTAL COLLECTIONS</u></b>	<b>2,449,314.84</b>	<b>2,742,075.03</b>	<b>2,844,417.38</b>	<b>2,619,559.05</b>	<b>2,578,141.82</b>	<b>2,610,465.78</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>15,843,973.90</b>
<b><u>EXPENSES</u></b>													<b><u>YTD total</u></b>
INCOME STATEMENT EXPENSES	2,672,936.55	2,567,557.13	2,794,344.51	2,906,701.97	2,878,677.15	3,167,597.69	0.00	0.00	0.00	0.00	0.00	0.00	16,987,815.00
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIP EXPENSES	37,399.33	339,390.43	1,433,176.06	520,376.61	8,208.57	48,064.17	0.00	0.00	0.00	0.00	0.00	0.00	2,386,615.17
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	21,755.43	0.00	1,246,904.00	0.00	1,003,781.08	0.00	0.00	0.00	0.00	0.00	0.00	2,272,440.51
USDA PRIN-INT PYMTS	0.00	0.00	705,493.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	705,493.77
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	0.00	0.00	16,797.20	4,931.42	2,465.71	2,465.71	0.00	0.00	0.00	0.00	0.00	0.00	26,660.04
<b><u>TOTAL EXPENSES</u></b>	<b>2,710,335.88</b>	<b>2,928,702.99</b>	<b>4,949,811.54</b>	<b>4,678,914.00</b>	<b>2,889,351.43</b>	<b>4,221,908.65</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>22,379,024.49</b>
<b><u>collections less expenses</u></b>	<b>(261,021.04)</b>	<b>(186,627.96)</b>	<b>(2,105,394.16)</b>	<b>(2,059,354.95)</b>	<b>(311,209.61)</b>	<b>(1,611,442.87)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(6,535,050.59)</b>
													<b><u>average</u></b>
ENDING AP BALANCE	388,123.96	611,649.91	439,585.58	885,195.13	709,727.76	1,113,940.50	0.00	0.00	0.00	0.00	0.00	0.00	691,370.47
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													<b><u>ending balance</u></b>

**2021-22 Distinct Part Nursing Facility - Level B  
Temporary COVID-19 Increased Rates  
Effective 8/1/2021  
(Includes \$1.97 of Add-Ons)**

NO	NPI	Accommodation Code 01	Accommodation Code 02	Accommodation Code 03	Facility	BedHold Amount
43	1497802078	\$312.26	\$303.31	\$303.31	ORCHARD HOSPITAL	\$8.95
11	1295816569	\$377.52	\$368.57	\$368.57	FRESNO COMMUNITY HOSPITAL AND MEDICAL CENTER	\$8.95
21	1639565088	\$398.46	\$389.51	\$389.51	HDMC HOLDINGS, LLC	\$8.95
29	1427049964	\$402.61	\$393.66	\$393.66	KERN VALLEY HEALTHCARE DISTRICT	\$8.95
64	1700963956	\$428.39	\$419.44	\$419.44	SURPRISE VALLEY HOSPITAL DISTRICT	\$8.95
26	1841342334	\$437.15	\$428.20	\$428.20	JOHN C. FREMONT HEALTHCARE DISTRICT	\$8.95
27	1487681631	\$465.01	\$456.06	\$456.06	GRANCELL VILLAGE OF THE LOS ANGELES JEWISH HOME FOR THE AGING	\$8.95
34	1386763456	\$477.25	\$468.30	\$468.30	MAYERS MEMORIAL HOSPITAL DISTRICT	\$8.95
14	1609872415	\$497.67	\$488.72	\$488.72	EASTERN PLUMAS HEALTH CARE DISTRICT	\$8.95
2	1396176160	\$499.18	\$490.23	\$490.23	ALAMEDA HEALTH SYSTEM	\$8.95
40	1861533648	\$506.42	\$497.47	\$497.47	OAK VALLEY HOSPITAL DISTRICT	\$8.95
49	1669734653	\$516.44	\$507.49	\$507.49	RIDGECREST REGIONAL HOSPITAL	\$8.95
36	1326146333	\$543.50	\$534.55	\$534.55	LAST FRONTIER HEALTHCARE DISTRICT (Modoc)	\$8.95
52	1710066634	\$545.37	\$536.42	\$536.42	COUNTY OF SAN MATEO	\$8.95
67	1154404010	\$558.34	\$549.39	\$549.39	MOUNTAIN COMMUNITIES HEALTHCARE DISTRICT (Trinity)	\$8.95
25	1275525115	\$563.77	\$554.82	\$554.82	HEBREW HOME FOR AGED DISABLED	\$8.95
32	1376539130	\$590.77	\$581.82	\$581.82	LOMPOC VALLEY MEDICAL CENTER	\$8.95
60	1801887401	\$595.73	\$586.78	\$586.78	SONORA COMMUNITY HOSPITAL	\$8.95
38	1174674246	\$599.96	\$591.01	\$591.01	SAN BERNARDINO MOUNTAINS COMMUNITY HOSPITAL DISTRICT	\$8.95
20	1184936023	\$646.36	\$637.41	\$637.41	KPC GLOBAL MEDICAL CENTERS, INC	\$8.95
62	1831128602	\$666.90	\$657.95	\$657.95	SOUTHERN INYO HEALTHCARE DISTRICT	\$8.95
28	1093776338	\$668.74	\$659.79	\$659.79	KAWEAH DELTA HEALTH CARE DISTRICT	\$8.95
42	1770659153	\$668.98	\$660.03	\$660.03	COMMUNITY MEMORIAL HEALTH SYSTEM	\$8.95
19	1467585471	\$682.38	\$673.43	\$673.43	HAZEL HAWKINS MEMORIAL HOSPITAL	\$8.95
24	1245458421	\$685.99	\$677.04	\$677.04	SOUTHERN HUMBOLDT COMMUNITY HOSPITAL DISTRICT	\$8.95
53	1326234022	\$686.54	\$677.59	\$677.59	SENECA HEALTHCARE DISTRICT	\$8.95
5	1467560599	\$687.14	\$678.19	\$678.19	DIGNITY COMMUNITY CARE	\$8.95
56	1184607418	\$687.32	\$678.37	\$678.37	SHARP CORONADO HOSPITAL AND HEALTHCARE CENTER	\$8.95
30	1629240577	\$687.80	\$678.85	\$678.85	THC - ORANGE COUNTY, LLC	\$8.95
1	1235261652	\$693.00	\$684.05	\$684.05	ALAMEDA HEALTH SYSTEM	\$8.95
3	1891759502	\$693.00	\$684.05	\$684.05	BARTON HEALTHCARE SYSTEM	\$8.95
4	1073553756	\$693.00	\$684.05	\$684.05	BEAR VALLEY COMMUNITY HEALTH CARE DISTRICT	\$8.95
6	1215095419	\$693.00	\$684.05	\$684.05	SUTTER WEST BAY HOSPITALS	\$8.95
7	1346250347	\$693.00	\$684.05	\$684.05	AVALON MEDICAL DEVELOPMENT CORPORATION	\$8.95
8	1477672665	\$693.00	\$684.05	\$684.05	CHAPMAN GLOBAL MEDICAL CENTER, INC	\$8.95
9	1215476734	\$693.00	\$684.05	\$684.05	COLUSA MEDICAL CENTER LLC	\$8.95
10	1235290818	\$693.00	\$684.05	\$684.05	COMMUNITY HOSPITAL OF SAN BERNARDINO	\$8.95
12	1033247622	\$693.00	\$684.05	\$684.05	ADVENTIST HEALTH DELANO	\$8.95
13	1104856095	\$693.00	\$684.05	\$684.05	DESERT REGIONAL MEDICAL CENTER, INC	\$8.95
16	1619141298	\$693.00	\$684.05	\$684.05	PRIME HEALTHCARE SERVICES ENCINO LLC	\$8.95
17	1225228646	\$693.00	\$684.05	\$684.05	SOUTHERN MONTEREY COUNTY MEMORIAL HOSPITAL	\$8.95
18	1417930249	\$693.00	\$684.05	\$684.05	GROSSMONT HOSPITAL CORPORATION	\$8.95
22	1336164151	\$693.00	\$684.05	\$684.05	CHA HOLLYWOOD MEDICAL CENTER LP	\$8.95
23	1750309837	\$693.00	\$684.05	\$684.05	PROVIDENCE HEALTH SYSTEM - SOUTHERN CALIFORNIA	\$8.95
31	1417997370	\$693.00	\$684.05	\$684.05	CITY & COUNTY OF SAN FRANCISCO	\$8.95

**2021-22 Distinct Part Nursing Facility - Level B  
Temporary COVID-19 Increased Rates  
Effective 8/1/2021  
(Includes \$1.97 of Add-Ons)**

NO	NPI	Accommodation Code 01	Accommodation Code 02	Accommodation Code 03	Facility	BedHold Amount
33	1144358953	\$693.00	\$684.05	\$684.05	DIGNITY HEALTH	\$8.95
35	1811107410	\$693.00	\$684.05	\$684.05	GARDENA HOSPITAL, L.P.	\$8.95
37	1336289966	\$693.00	\$684.05	\$684.05	MOTION PICTURE AND TELEVISION FUND	\$8.95
39	1770524928	\$693.00	\$684.05	\$684.05	NORTHERN CALIFORNIA REHABILITATION HOSPITAL, LLC	\$8.95
41	1447724646	\$693.00	\$684.05	\$684.05	COUNTY OF SANTA CLARA	\$8.95
44	1891872883	\$693.00	\$684.05	\$684.05	PACIFICA OF THE VALLEY CORPORATION	\$8.95
45	1619947090	\$693.00	\$684.05	\$684.05	PALOMAR HEALTH	\$8.95
46	1952348518	\$693.00	\$684.05	\$684.05	PROVIDENCE HEALTH SYSTEM - SOUTHERN CALIFORNIA	\$8.95
47	1770639809	\$693.00	\$684.05	\$684.05	PROVIDENCE HEALTH SYSTEM - SOUTHERN CALIFORNIA	\$8.95
48	1114091055	\$693.00	\$684.05	\$684.05	RADY CHILDREN'S HOSPITAL - SAN DIEGO	\$8.95
50	1285677518	\$693.00	\$684.05	\$684.05	CITY & COUNTY OF SAN FRANCISCO	\$8.95
51	1710174818	\$693.00	\$684.05	\$684.05	AHMC SAN GABRIEL VALLEY MEDICAL	\$8.95
54	1932200441	\$693.00	\$684.05	\$684.05	SETON MEDICAL CENTER	\$8.95
55	1538142369	\$693.00	\$684.05	\$684.05	SHARP CHULA VISTA MEDICAL CENTER	\$8.95
57	1396031639	\$693.00	\$684.05	\$684.05	PRIME HEALTHCARE SERVICES-SHERMAN OAKS, LLC	\$8.95
58	1235352618	\$693.00	\$684.05	\$684.05	SIERRA VIEW LOCAL HEALTH CARE DISTRICT	\$8.95
59	1407938574	\$693.00	\$684.05	\$684.05	SONOMA VALLEY HEALTH CARE DISTRICT	\$8.95
61	1922350206	\$693.00	\$684.05	\$684.05	SOUTHERN CALIFORNIA HEALTHCARE SYSTEM, INC	\$8.95
63	1245227180	\$693.00	\$684.05	\$684.05	ST FRANCIS MEDICAL CENTER	\$8.95
65	1295897395	\$693.00	\$684.05	\$684.05	TAHOE FOREST HOSPITAL DISTRICT	\$8.95
66	1740268713	\$693.00	\$684.05	\$684.05	TORRANCE MEMORIAL MEDICAL CENTER	\$8.95
68	1154715845	\$693.00	\$684.05	\$684.05	UNIVERSITY OF SOUTHERN CALIFORNIA	\$8.95
69	1285795559	\$693.00	\$684.05	\$684.05	THE HOSPITAL COMMITTEE FOR THE LIVERMORE-PLEASANTON AREAS	\$8.95
70	1255723490	\$693.00	\$684.05	\$684.05	WEST COVINA MEDICAL CENTER, INC.	\$8.95
71	1942281936	\$693.00	\$684.05	\$684.05	WHITE MEMORIAL MEDICAL CENTER	\$8.95
15	1962556290	\$733.40	\$724.45	\$724.45	COUNTY OF SAN DIEGO	\$8.95



# WESTERN SIGN COMPANY

SINCE 1959

6221 ENTERPRISE DRIVE DIAMOND SPRINGS, CA 95619  
**PROPOSAL & CONTRACT**

1-800-974-4676

(530) 622-1420

PLACERVILLE

(916) 933-3765

SACRAMENTO

FAX (530) 622-9367

DATE January 20, 2022

SALESPERSON Todd Johnston [toddj@westernsign.com](mailto:toddj@westernsign.com)

TO John Morris  
 Mayers Memorial Hospital Pharmacy  
 43471 Highway 299 East  
 Fall River Mills, CA  
 925-519-5041

JOB NAME Pole sign

SHIPPING METHOD		SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	DUE DATE
N/A				Due on receipt	
ITEM #	DESCRIPTION	UNIT PRICE	QTY	LINE TOTAL	
1	Manufacture one double sided free standing pole sign. 8' wide x 7' tall x 15" deep. 15' overall height. Steel and aluminum construction. Top sign cabinet to be 4' tall x 8' wide and to have Lexan faces with printed graphics. LED internally illuminated.	\$17,650.00	1	\$ 17,650.00	
2	Furnish two Watchfire electronic message centers. 16 mm RGB full color. 3' tall x 8' wide.	\$16,417.00	2	\$ 32,834.00	
3	Standard installation.	\$9,925.00	1	\$ 9,925.00	
4	Site survey, mark for USA and construction drawings.	\$1,500.00	1	\$ 1,500.00	
5	Engineering.	\$1,250.00	1	\$ 1,250.00	
				\$	-
	* Sales tax not included.			\$	-
	* Permits to be billed at cost plus \$100.00 per hour staff time. Special inspections if needed extra.			\$	-
	* Electrical circuits for sign to be provided by others within 5' of sign location.			\$	-
	* Any underground obstructions will result in additional costs.			\$	-
				\$	-
				\$	-
<b>PAYMENT TO BE MADE AS FOLLOWS: 1/2 down, balance upon completion</b>				<b>SUBTOTAL</b>	<b>\$ 63,159.00</b>
* EXCAVATION THROUGH ANY UNDERGROUND HAZARD OR OBSTACLE				<b>SALES TAX</b>	
* PERMITS TO BE BILLED AT COST PLUS STAFF TIME *				<b>TOTAL</b>	<b>\$ 63,159.00</b>

One year parts and labor warranty. All signs and components to be listed with and will bare the mark of Underwriters Laboratories (if applicable). Service wires of suitable capacity shall be brought within five (5) unobstructed feet of display (if applicable). Any alteration deviation from the above specifications involving extra cost or material or labor will only be executed upon written order for same, and will become an extra charge over the sum mentioned in this contract. All agreements must be made in writing. All signage to remain the property of Western Sign Co. until final payment. Payment is due upon receipt of invoice. Finance charges of 2% will be attached after 30 days, on a monthly basis, on all unpaid balances.

**NOTICE TO PROPERTY OWNER** If bills are not paid in full for the labor, services, equipment, or materials furnished or to be furnished, a mechanic's lien leading to the loss, through court foreclosure proceedings, of all or part of your property being so improved may be placed against the property even though you have paid your contractor in full. You may wish to protect yourself against this consequence by (1) requiring your contractor to furnish a signed release by the person or firm giving you this notice before making payment to your contractor, or (2) any other method or device that is appropriate under the circumstances. Other than residential homeowners of dwellings containing fewer than five units, private project owners must notify the original contractor and any lien claimant who has provided the owner with a preliminary 20-day lien notice in accordance with Section 3097 of the Civil Code that a notice of completion or notice of cessation has been recorded within 10 days of its recordation. Notice shall be by registered mail, certified mail, or first-class mail, evidenced by a certificate of mailing. Failure to notify will extend the deadlines to record a lien.

This contract is accepted at Western Sign Company principle place of business namely Diamond Springs, CA., within the venue of El Dorado County.

**Acceptance of proposal - The above prices, specifications and conditions are satisfactory and hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.**

NOTE: This proposal may be withdrawn if not accepted within 10 days of date posted above.

Date of acceptance \_\_\_\_\_

Signature \_\_\_\_\_



Chief Executive Officer  
Louis Ward, MHA



Mayers Memorial Hospital District

Board of Directors  
Jeanne Utterback, President  
Tami Vestal-Humphry, Vice President  
Beatriz Vasquez, Ph.D., Secretary  
Abe Hathaway, Treasurer  
Tom Guyn, M.D., Director

January 26, 2022

Tri Counties Bank  
Fall River Mills Branch  
Attn: Manager  
43308 State HWY 299 E  
Fall River Mills, CA 96028

Subject: Change in Authorized Signatory  
Reference: Mayers Memorial Hospital District Account

Dear Manager,

The Board of Directors of Mayers Memorial Hospital District (MMHD) in its meeting held on January 26<sup>th</sup>, 2022 approved a change to the authorized signatories. Please accept this letter as notification to remove Louis Ward as a signer on the MMHD Account and replace with Christopher Bjornber. Jeanne Utterback and Jerry "Abe" Hathaway are to remain as signers on the account.

If you have any questions, please feel free to reach out at 530-336-5511.

Sincerely,

Jeanne Utterback  
President, Board of Directors  
Mayers Memorial Hospital District