

Chief Executive Officer
Chris Bjornberg



Mayers Memorial Hospital District

Board of Directors
Jeanne Utterback, President
Tami Vestal-Humphry, Vice President
Beatriz Vasquez, Ph.D., Secretary
Abe Hathaway, Treasurer
Tom Guyn, M.D., Director

Finance Committee

Meeting Agenda

June 29, 2022 at 10:30 AM

Fall River Boardroom

43563 HWY 299 E, Fall River Mills

MICROSOFT TEAMS MEETING

Meeting Information

[Click Here to Join](#)

Call In Number: 1-279-895-6380

Phone Conference ID: 747 720 282#

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Attendees

Abe Hathaway, Chair, Board Member
Tami Vestal-Humphry, Board Member
Chris Bjornberg, CEO
Travis Lakey, CFO

1 CALL MEETING TO ORDER

2 CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS

**Approx.
Time
Allotted**

3 APPROVAL OF MINUTES

3.2	Regular Meeting –May 25, 2022		Attachment A	Action Item	2 min.
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4 DEPARTMENT REPORTS

4.1	Patient Access	Amy Parker	Attachment B	Report	2 min.
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4.2	Business Office	Danielle Olson	Attachment C	Report	2 min.
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4.3	Health & Information Records	Lori Gibbons	Attachment D	Report	2 min.
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5 FINANCIAL REVIEWS/BUSINESS

5.1	May 2022 Financials		Attachment E	Action Item	5 min.
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5.2	Accounts Payable (AP)/Accounts Receivable (AR)			Action Item	5 min.
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5.3	Board Quarterly Finance Review			Action Item	10 min.
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5.4	FY 2023 Budget Adoption: Recommendation to full Board for approval		Attachment F	Action Item	10 min.
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5 ADMINISTRATIVE REPORT

				Report	5 min.
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6 OTHER INFORMATION/ANNOUNCEMENTS

				Information	
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7 ADJOURNMENT: Next Regular Meeting – July 27th, 2022

Posted 6/24/2022

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at www.mayersmemorial.com.

Board of Directors
Finance Committee
Minutes
 May 25, 2022
 FR Boardroom & Microsoft Teams

These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.

1	CALL MEETING TO ORDER: Abe Hathaway called the meeting to order at 10:34 am on the above date.		
	BOARD MEMBERS PRESENT:	STAFF PRESENT:	
	Abe Hathaway, Committee Chair Tami Vestal-Humphry, Director	Chris Bjornberg, CEO Travis Lakey, CFO Ryan Harris, COO Jessica DeCoito, Board Clerk Libby Mee, Director of HR	
	ABSENT:		
2	CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS - None		
3	APPROVAL OF MINUTES: April 27, 2022 – minutes attached. Motion moved, seconded, and carried.	<i>Humphry, Hathaway</i>	Approved by All
4	FINANCIAL REVIEWS		
4.1	April 2022 Financials: Found an error in the Clinic financials which an adjustment will be shown in the next month's financials. Retail Pharmacy had a good month. We have scheduled our consultant to come into the Retail Pharmacy in June. We are signed up for 340B in our clinic. A mobile health clinic would be helpful to the Retail Pharmacy as well. Budget has been started on. Working on getting more FTEs rather than using Registry staff. Motion moved, seconded and carried to take to full board for approval.	<i>Humphry, Hathaway</i>	Approved by All
4.2	Accounts Payable (AP) & Accounts Receivable (AR): AR Days 72, days of cash on hand is 272		
4.3	Human Resources Information System Proposal: written recommendations and information provided. Discussion took place over the written report submitted. Paycom is being used by our local counterparts. Paycom takes our 9 different systems and processes and combines into one. It is the recommendation of the staff to move forward with Paycom. A motion has been moved, seconded and carried to take to the full board for approval.	<i>Hathaway , Humphry</i>	Approved by All
4.4	Daycare Operational Budget: review of the submitted report. No motion taken. Will discuss at the full board.		
4.5	Mobile Rural Health Clinic: submitted proposal in packet. Proposed for \$423,182 with two exam rooms and the necessary items included. This is the basic cost to show what our initial investment would be. If MMHD is interested, we would then provide a full proposal that would include an operational budget that includes insurance, fuel, sales tax, staffing cost, etc. We can take this to the whole board for discussion. And will report at future meetings with more operating budget information. No motion was taken.		
5	ADMINISTRATIVE REPORT: Some opportunities could be available for us at the county and state level. We are advocating for these funds and hoping we can get some here locally. We are working on some possible solutions to the OR 1 HVAC unit and air flows. Hopefully this works and we can get back into the use of OR 1.		
6	OTHER INFORMATION/ANNOUNCEMENTS: None		
7	ADJOURNMENT – 12:01 pm		
	Next Finance Committee Meeting: June 29, 2022		

Patient Access Representatives are every patient and visitors first interaction at MMHD. Representatives utilize office equipment such as computers, fax/copy machines, point of sale devices, scanners and a multi-line phone system. Representatives are responsible for obtaining and recording accurate information to assist in clean billing processes that will ensure a timely, maximum reimbursement. Representatives check paperwork to certify that all necessary information is included before scanning orders into the patient's electronic medical record- which will be used by clinical staff and during the billing process. Since Covid-19 precautions have been put into place Patient Access is responsible for staffing the main entrance to screen incoming patients, visitors and employees for any potential covid symptoms.

Representatives use the patient's demographics to determine insurance eligibility and patient's out-of-pocket obligations at time of service. Some services are 'cleared for scheduling' by a Patient Access-Scheduler once active eligibility has been determined and financial obligations are secured. All representatives have received 'Up Front Collections' training and are able to collect and process: cash, credit card and check payments. Any co-pays, co-insurances and/or deductibles collected are put into the deposit. The NOC shift prepares all forms of payment and 'remittance advice' reports for the Patient Access Lead to post to personal patient accounts the following day.

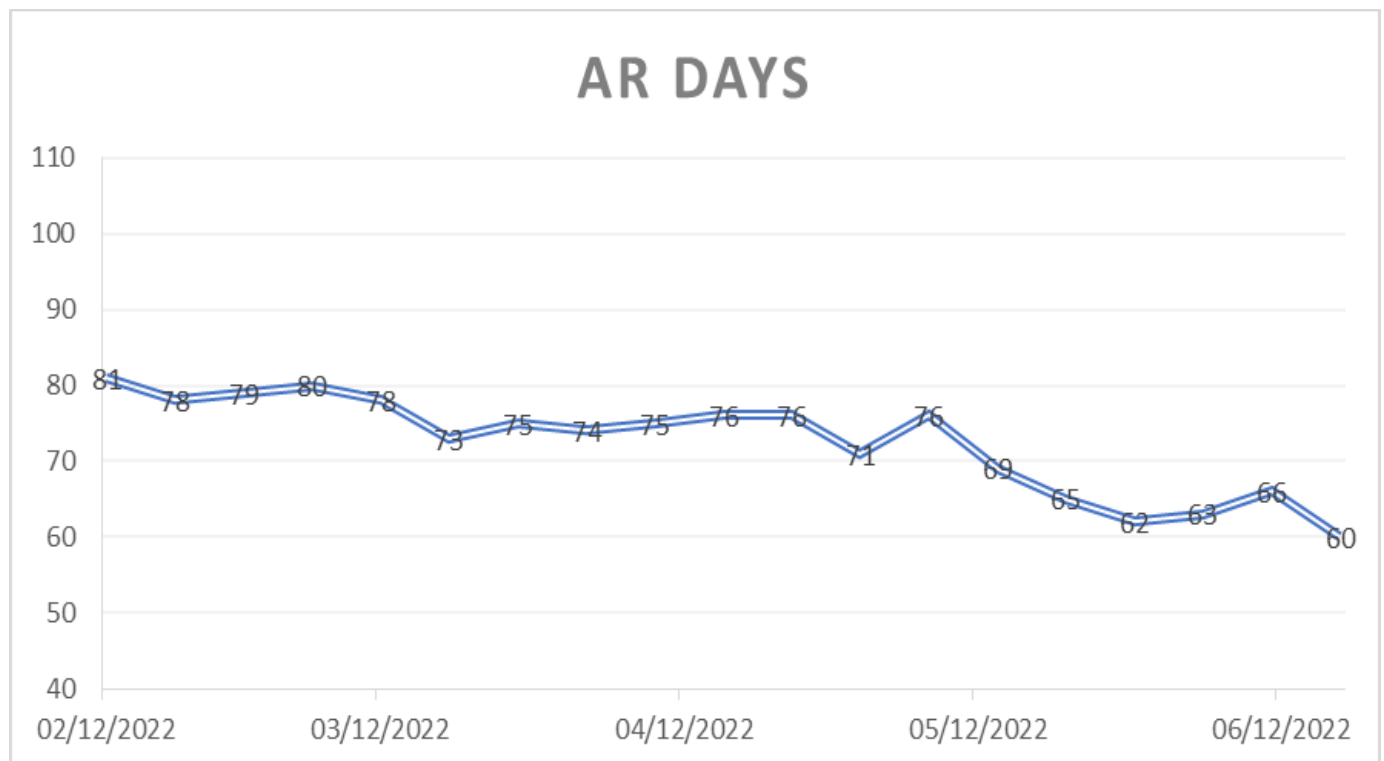
Depending on the service to be rendered, Patient Access will follow certain rules set by each specific payer type in order to avoid a payer denial. Representatives deliver and obtain required forms, get insurance pre-authorizations, submit Treatment Authorization Requests, start Inpatient Utilization Reviews and initiate Work Comp claims. Patient Access also runs compliance to check for medical necessity on outpatient orders when patients have Medicare as their primary payer. This avoids write-offs for failure to discuss Advance Beneficiary Notices with the patient. For outpatients without coverage: representatives will provide an estimate and request payment up front. Those that are unable to pay in full are required to pay a deposit of 25% of those charges and a representative will assist them in filling out a payment contract. Patient Access will schedule an appointment with our Financial Counselor for patients that require urgent services and are unable to pay the minimum amount due. Private pay patients that receive care in our Emergency Department are offered the opportunity to allow a Patient Access Representative to apply for Presumptive Eligibility through Medi-cal on the patient's behalf- if approved, it provides immediate coverage.

All representatives are cross-trained to understand billing. They are able to read an 'Explanation of Benefits' and educate patients on how their claim was processed by their payer so that the Patient Access department can successfully collect payments outside of the Business Office hours.

Business Office Finance Committee Report

The Business Office department is responsible for submission for all insurances, for all patient accounts. We are responsible for all the follow up for those accounts as well. The Business Office is also responsible for Patient Financial Counseling, self-pay billing, the hospital deposit, and the posting of those payments. Participates in the yearly audits from our outside audit agency as well as our yearly audit for Medi-Cal.

Over the last year the Business Office has worked hard to bring our AR Days back down through the COVID pandemic as well as having a brand new clinic and waiting for Medicare and Medi-Cal approval to drop bills has been challenging. The highest our AR Days were 86.46 was in January of 2022. We have brought them down to 60.47. Utilization Review has a more streamlined process and more communication between departments helping get higher dollar claims paid. We are working to get our AR Days to 55 or under which is in line with California Critical Access Hospital Flex Monitoring Team averages.



Health Information Management Finance Report

HIM handles the coding for ER, Lab, Radiology, Physical Therapy, and SNF. It also coordinates the sending of information to Atos who codes the Inpatients, and some Surgery. When the codes come back from Atos, HIM inputs them into the account so bills can go out the door. In addition, they maintain the medical records for all patients that are seen at Mayers Memorial Hospital District. This includes scanning and indexing documents that do not automatically populate to our electronic database. There is still a good amount of paper documentation that needs to be scanned into the EMR system. The HIM department also completes quarterly OSHPD reports, Cancer Registry reports, Birth Certificates, Blood Utilization reports, Genetic Screening for CDPH, Blood Utilization reports, Records Releases and Peer Reviews. The department also purges records that are beyond the records retention guidelines of 10 years.

HIM also prints and works portions of the CRC edit report (delinquent billing report by Error) on a daily basis. This report shows accounts that are held up before billing can take place and the reasons. The HIM department works on the accounts that are held up for coding, occurrence span dates and charts that are needing a completion date added. Once the errors are fixed the accounts will then drop for billing. Working this list daily keeps the patient encounter to coding to billing workflow smoother for a quicker turnaround to have lower AR Days.

Finance Notes May FY 22

Summary of Financial Ratios			
Ratios	Period	YTD or Average where Applicable	
Cash on Hand	264	240	Average PY
Net Income	213,164	505,772	Average Monthly FY 20
Current Ratio	31.54		N/A
AR Days	65	61	Average PY
AP	526,815	501,619	Average PY
Daily Gross Revenue YE	127,986	114,713	Average PY
% of Gross Revenue Collected	75%	62%	PY Year End

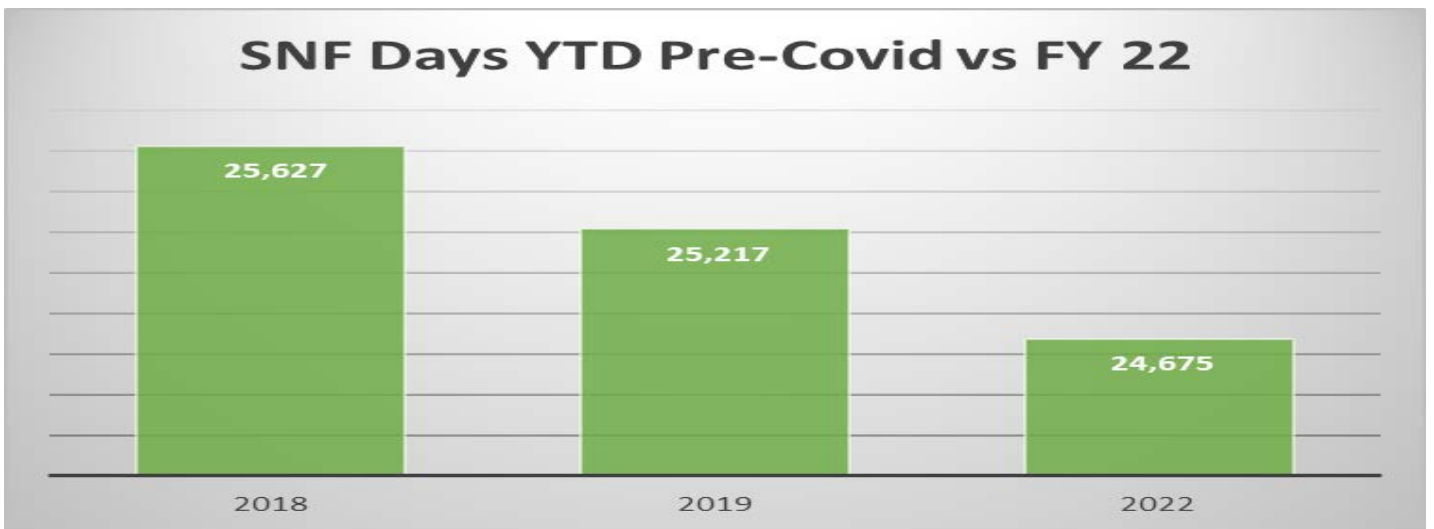
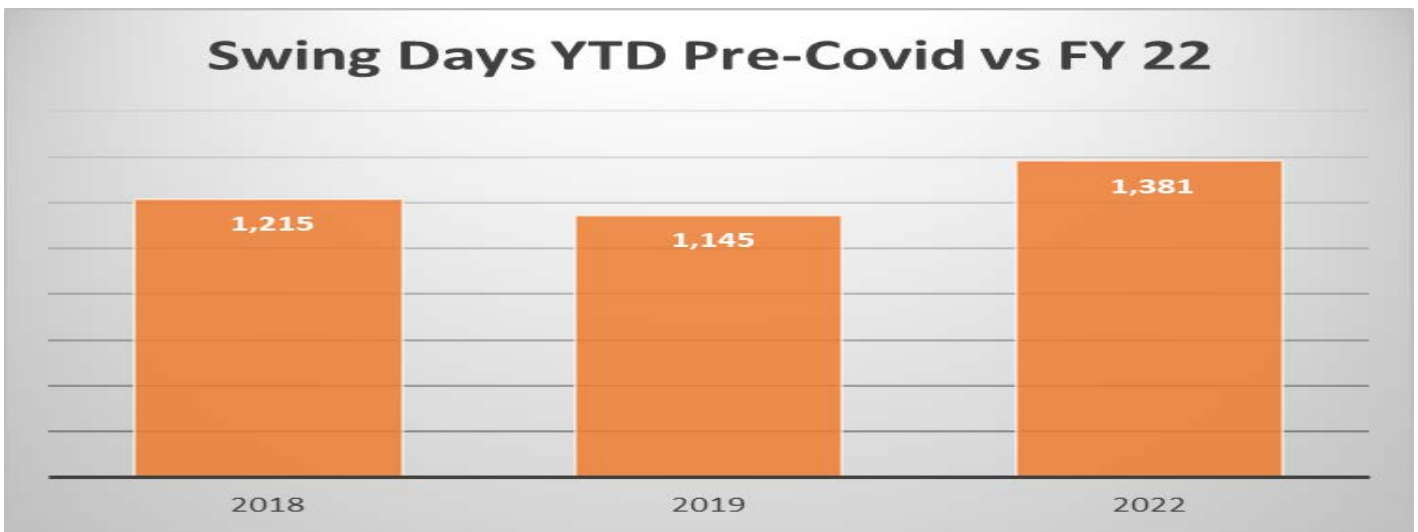
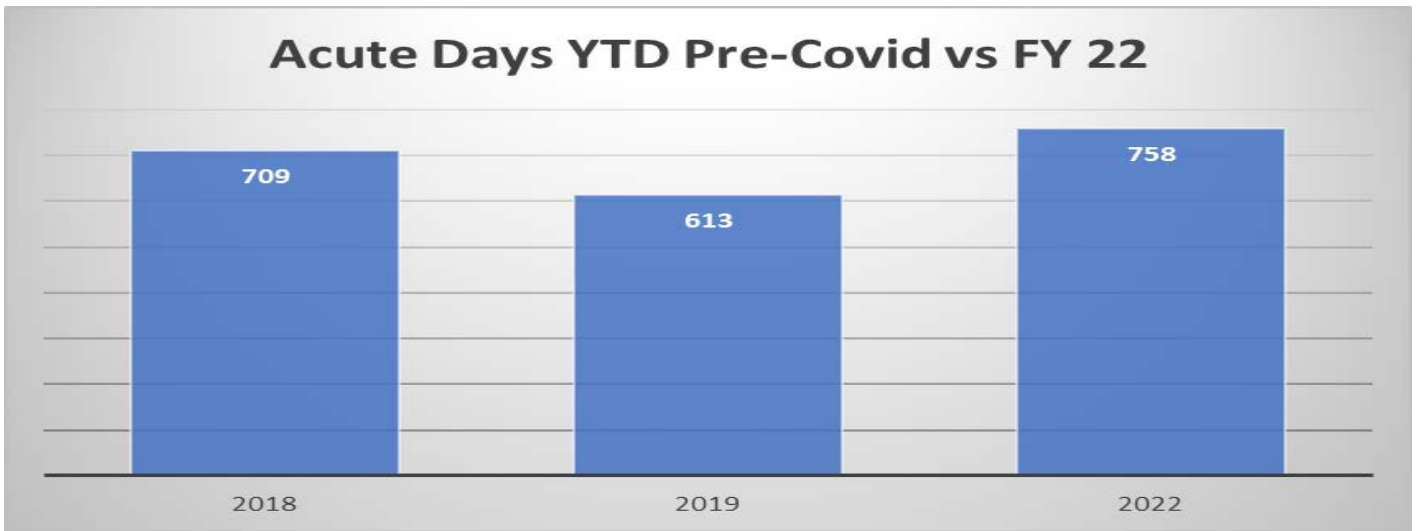
1. AR Days are down 60 as I'm writing my notes and were 65 at the end of May as we had a very strong month of Patient Payments at 3.8 million.
2. Cash on Hand remained high but will dip in June as we paid our interim cost report settlement. In July it will decrease as well when we buy the lodge.
3. Net Income is a positive as we had a large jump in Non-Operating Revenue as we recognized the 1.1 million from our Provider Relief Funds. Operating Expenses were 3.6 million for the month as we booked and paid a lot of the EMSA/SNAP nurses.
4. I've worked with Noridian to wrap up our FY 20 Cost Report Review. We have a 94K receivable that should be coming within the next month.
5. The Retail Pharmacy had a great month compared to last May. We have the consultant scheduled to be onsite next week.
6. Our annual audit is scheduled for the second week of September. Starting in July there's 100's of reports and documents we need to start preparing for the audit and cost reports (Medicare, Medi-Cal and Hospice)
7. The RHC is a positive YTD as there were a lot of charge corrections from prior periods that the billers are finding as now that we are linked with Medicare they can finally drop those bills. I'm frustrated with OCHIN on the poor initial set up and support we've received.
8. AP and I are working to try to get timecards and corrections on about 1.5 million dollars' worth of invoices that will hit in the June financials so it will be rough period.
9. The lodge is set to close on July 15th. The only outstanding item is Alex is going to go verify all agreed upon repairs are completed.

Budget

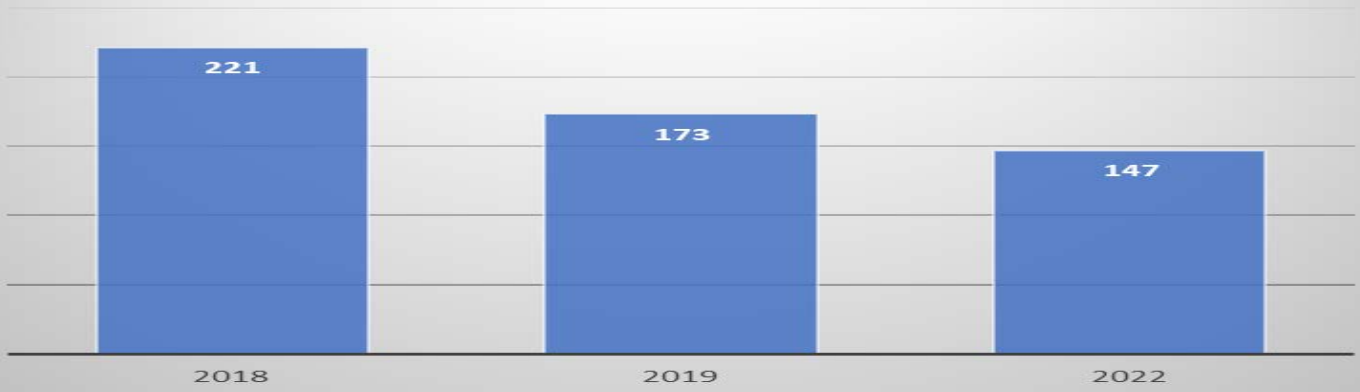
In creating the budget for FY 23 I've analyzed from 2016 to the current year so I'm almost working with seven years of data. I have a Pre-Covid Average, Covid Average and a blended comparison over the seven years. Budgeting has been more challenging than normal over the last couple of years as historical averages haven't been as accurate as they have been prior. I've put together what I consider conservative budget with the data and inflationary trends. I'm assuming of a large reduction in Covid hospitalizations which should translate into a large reduction in traveler costs. Fortunately, we have a full year of Rate Range payments and our HQAF payment so we should end the year in a strong positive position.

Statistics

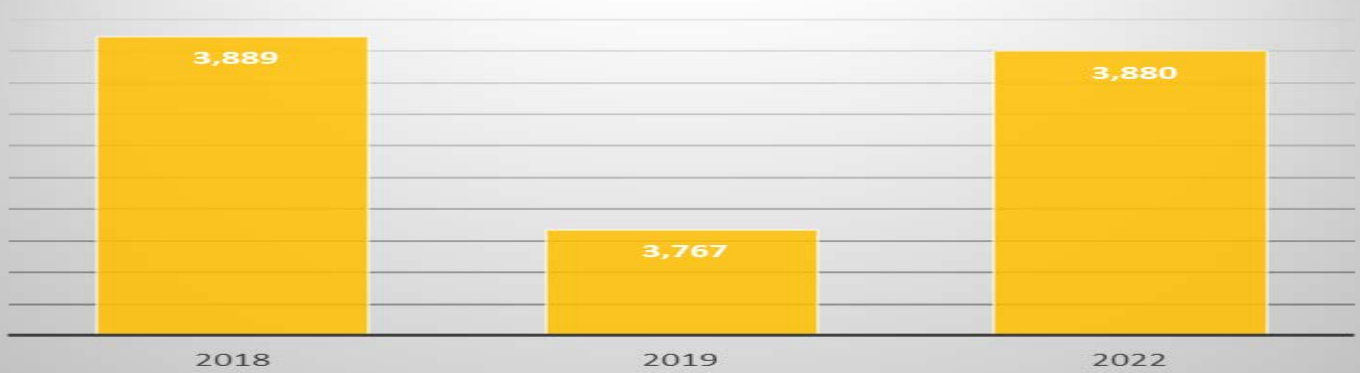
1. As requested, I've made charts to compare our volumes to pre-covid levels.



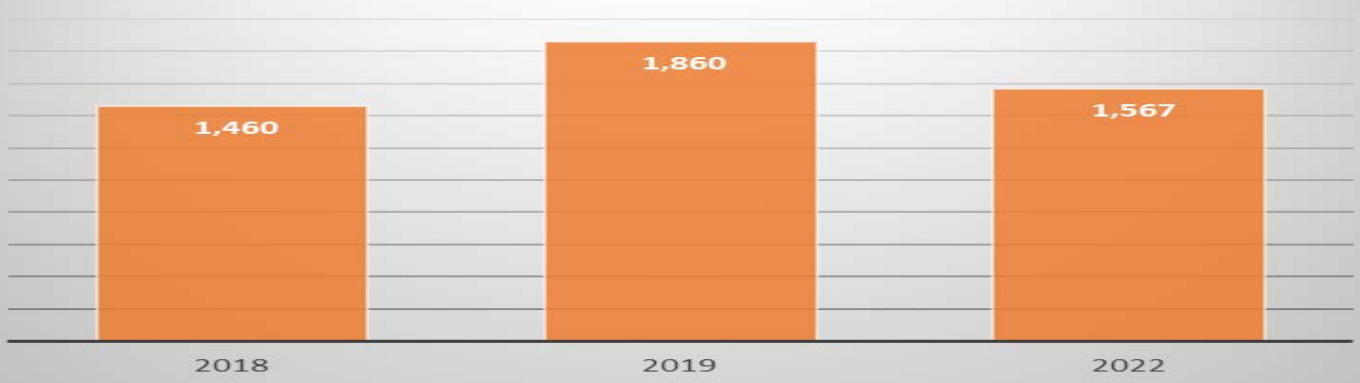
Surgeries YTD Pre-Covid vs FY 22



ER Visits YTD Pre-Covid vs FY 22



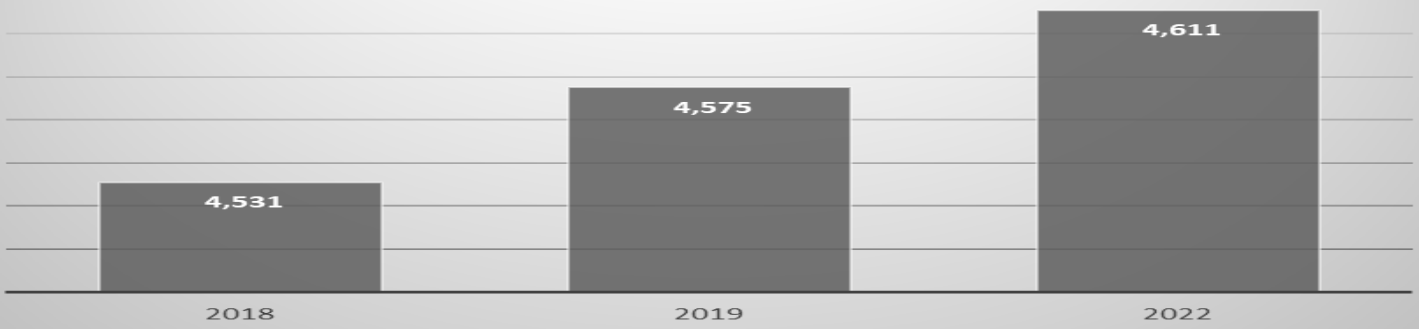
OP Services YTD Pre-Covid vs FY 22



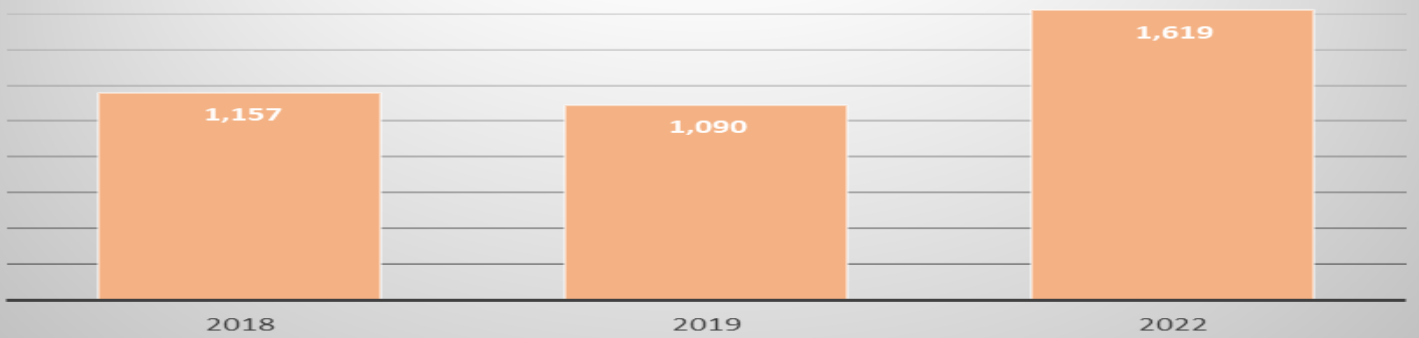
Lab Visits YTD Pre-Covid vs FY 22



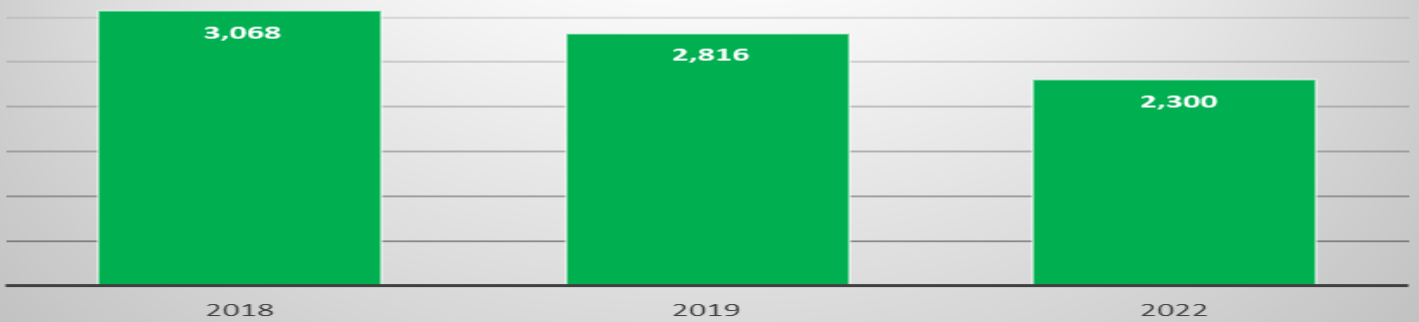
Radiology Procedures YTD Pre-Covid vs FY 22



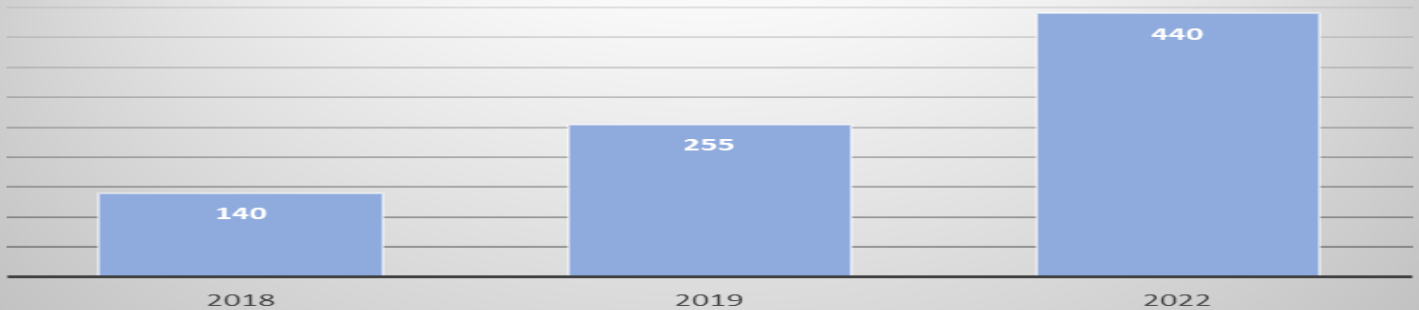
Hospice Days YTD Pre-Covid vs FY 22



PT Visits YTD Pre-Covid vs FY 22



Telemed Visits YTD Pre-Covid vs FY 22



Income Statement

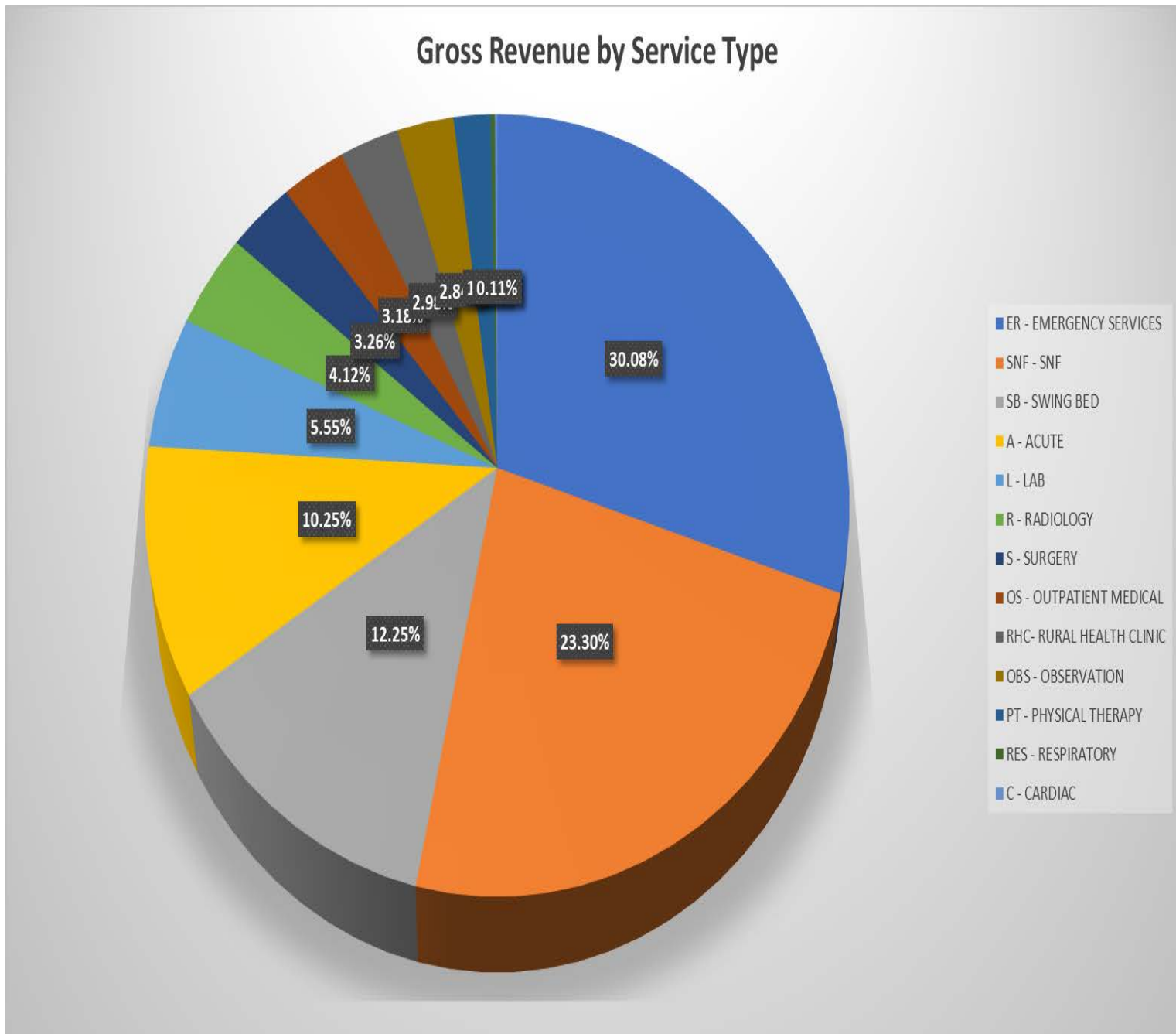
1. Acute Revenue is down due to a reduction in Acute and Swing days in May compared to earlier in the year when we had a large bump due to covid.
2. SNF Revenue is up as our census is slowly climbing and we had 269 days more than our average for this year.
3. Outpatient Revenue is up as we had an increase in ER (up 47), Surgery (up 7), and PT (up 33).
4. Contractuals are up as we have received all our supplemental payments for the year. This month is a good look at what contractuals look like as they are at 39.4% of our gross revenue and we collect 60 to 61% of what we bill. Next month these are going to be high as we will book the Medicare repayment on our interim cost report here pretty much the inverse of when we receive a Medicare/Medi-Cal settlement that decreases our contractuals. If anyone wants to meet and go over contractuals I would be happy to as that's the most common cause of questions and issues for hospital financials.
5. Productive and Non Productive Salaries are up YTD due to pay increases to keep up with the labor market.
6. Benefits are up YTD due to price increases enacted back in January. Early indications are an increase of similar size for next year if we keep our same package.
7. Supply Costs were averaging a 10% increase prior to Covid and have been a horrible combination of shortages and inflation driving our increase to 24% this year.
8. Pro Fees are up due to price increases to Envision. Next year this should decrease as we will staff inhouse and some of this cost will go to wages as two of our ER docs are employees.
9. Travelers overall are up. The SNAP/EMSA nurses through the state are hitting in Other Purchased Services due to how I'm tracking Covid expenses so I can split them out easier on the reports we do for CMS every six months. As mentioned above we have 1.5 million in invoices that we have requested timecards and corrections that aren't booked yet.
10. Repairs and Maintenance are up due to the clinic and laundry facility repairs.
11. Insurance is up due to rate increases on the property insurance side due to the market and past claims.
12. Other is up as the new pyxis monthly maintenance fees are being booked here. Historically we've had them in Other Purchased Services. Either way is technically fine but I will probably do a journal entry at the end of the year to make it in line with past years.
13. Bond Repayment Interest is up as we have actually booked the interest vs past years where we waited until the end of the year as there are a lot of moving pieces with four loan accounts that didn't match the existing loan schedules as the loan wasn't fully drawn.
14. Rental Lease is down as we purchased beds vs renting beds long term which is the more expensive option.
15. Non-Operating Revenue is up due to booking the Provider Relief Funds as mentioned above.
16. Net Income will take a big hit next month due to EMSA invoices and higher contractuals with the Medicare Repayment. We will still have a positive bottom line which is better than 51% of hospitals in California. A lot of districts had a rough year due to changes in the timing of the Rate Range program and all the Covid expenses endured throughout the year.

Balance Sheet

1. Cash is down as we paid out a lot of the EMSA invoices.
2. AR is coming down as we had a great collection month
3. The County Treasury Receivable is a negative as we received more then we anticipated using the model from the last five years.
4. The Reserve for Uncollectibles goes down as the AR goes down.
5. Accounts Payable could be very large at year end depending where we are at on processing the EMSA invoices.
6. Provider Relief Fund Deferred Revenue is zero as we recognized that revenue.

Miscellaneous

1. You might want to look at the charts tab as the Acute/Swing and SNF Days are interesting to see the variances from year to year. Also, ER is interesting as we always have a drop in visits in April.
2. On the Collections vs Obligations spreadsheet, you have the ability to compare this year to prior years back to 2015. Therefore, I've never added this as a tab to the spreadsheet with the Income Statement, Balance Sheet, Deposit and other tabs.
3. Below is a chart for revenue by Service Type YTD.



MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2022		2022		FY 2022		FYE 2021		Variance	% Increase or Decrease
May	April	Actual	Actual	YTD	YTD	Actual	Actual		
Actual	Actual								
VOLUME:									
DISCHARGES									
17	13	4	Acute	183	153	30	19.62%		
7	9	(2)	Swing Bed	107	104	3	2.92%		
2	2	0	Skilled Nursing Care (DISCHG)	47	37	10	27.02%		
9	10	(1)	Observations	111	100	11	11.02%		
PATIENT DAYS									
36	54	(18)	Acute	758	467	291	62.32%		
97	92	5	Swing Bed	1,381	1,188	193	16.22%		
2,303	2,307	(4)	Skilled Nursing Care	24,675	25,534	(859)	-3.41%		
LENGTH OF STAY									
2.12	4.15	(2)	Acute	4.14	3.05	1	35.82%		
13.86	10.22	4	Swing Bed	12.91	11.42	1	13.02%		
Skilled Nursing Care									
AVERAGE DAILY CENSUS									
1.16	1.80	(1)	Acute	2.26	1.39	1	62.82%		
3.13	3.07	0	Swing Bed	4.12	3.55	1	16.12%		
74.29	76.90	(3)	Skilled Nursing Care	73.66	76.22	(3)	-3.41%		
ANCILLARY SERVICES									
0	0	0	Surgery Inpatient Visits	1	2	(1)	-50.01%		
19	7	12	Surgery OP/ procedure visits	146	151	(5)	-3.31%		
366	306	60	Emergency Room Visits	3880	3,462	418	12.12%		
118	149	(31)	Outpatient Services Procedures	1567	1,267	300	23.72%		
832	760	72	Laboratory Visits	13293	15,140	(1847)	-12.21%		
453	358	95	Radiology Procedures	4611	4,510	101	2.22%		
125	67	58	Hospice Patient Days	1619	1,623	(4)	-.21%		
222	195	27	Physcial Therapy visits	2300	2,327	(27)	-1.21%		
210	182	28	Cardiac Rehab	1867	2,011	(144)	-7.21%		
48	29	19	Telemedicine visits	440	424	16	3.82%		
22	20	2	Admissions from ER	259	223	36	16.12%		
21	6	15	Transfers from ER	158	196	(38)	-19.41%		
PRODUCTIVITY:									
Productive FTE's									
17.91	19.65		Nursing - Acute	19.28	18.51				
60.06	58.38		Long Term Care	55.79	54.99				
47.31	49.55		Ancillary	50.35	42.16				
86.36	88.57		Service	80.34	85.49				
211.64	216.15		Total Productive	205.76	201.15				
36.87	36.38		Non-Productive FTE's	39.06	227.15				
248.51	252.53		Paid FTE's	244.82	181.73				
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED									
3.10	3.15			3.08	3.22				

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2022 MAY ACTUAL	2021 MAY ACTUAL	Variance		FY 2022 YTD ACTUAL	FY 2021 YTD ACTUAL	Variance	Increase Decrease %
PATIENT REVENUE							
488,671	522,810	(34,139)	Acute	7,907,532.24	5,998,951.00	1,908,581	31.82%
1,155,824	1,000,927	154,897	Skilled Nursing	11,536,704	10,902,304	634,400	5.82%
131,222	167,584	(36,362)	Inpatient Ancillary				
0	58	(58)	Acute	2,806,342	1,916,191	890,152	46.52%
			Skilled Nursing	2,915	2,804	111	
1,775,717	1,691,379	84,338	Total Inpatient Revenue	22,253,493	18,820,250	3,433,244	18.22%
2,396,737	2,172,663	224,075	Total Outpatient Revenue	25,764,497	19,864,791	5,899,705	29.72%
4,172,455	3,864,042	308,413	Total Patient Revenue	48,017,990	38,685,041	9,332,949	24.12%
DEDUCTIONS FROM REVENUE							
1,145,409	321,900	(823,509)	Contractuals - Care/Cal	8,661,277	3,357,645	(5,303,632)	
167,034	254,674	87,640	Contractuals - PPO	2,616,605	2,443,836	(172,769)	
0	0	0	Charity and Write Offs	42,503	97,356	54,854	
225,474	115,744	(109,730)	Admin Adjmts/Emp Discounts	1,777,771	1,036,165	(741,606)	
106,244	104,794	(1,450)	Provision for Bad Debts	828,181	326,097	(502,084)	
1,644,161	797,112	(847,049)	Total Deductions	13,926,337	7,261,100	(6,665,237)	
38,066	59,905	(21,839)	Other Operating Revenues	914,989	410,631	504,358	
2,566,360	3,126,835	(560,475)	Net Revenue	35,006,641	31,834,572	3,172,069	
OPERATING EXPENSES							
1,193,246	1,105,225	(88,021)	Productive Salaries	12,594,026	11,872,252	(721,774)	-6.11%
108,441	110,216	1,775	Non-Productive Salaries	1,683,185	1,431,137	(252,048)	-17.61%
335,737	302,344	(33,392)	Employee Benefits	3,626,608	3,352,545	(274,062)	-8.21%
188,826	252,680	63,854	Supplies	3,781,081	3,028,010	(753,071)	-24.91%
238,756	131,714	(107,042)	Professional Fees	1,569,280	1,497,872	(71,408)	-4.81%
84,193	105,160	20,967	Acute/Swing Travelers	619,820	426,075	(193,745)	-45.51%
122,133	161,651	39,518	SNF Travelers	1,673,958	1,845,368	171,410	9.32%
101,410	83,428	(17,983)	Ancillary Travelers	1,405,523	887,964	(517,559)	-58.31%
864,980	242,061	(622,918)	Other Purchased Services	3,146,118	2,076,050	(1,070,067)	-51.51%
135,230	20,595	(114,635)	Repairs & Maintenance	440,433	262,152	(178,281)	-68.01%
9,998	33,234	23,235	Utilities	539,141	516,455	(22,686)	-4.41%
33,580	25,419	(8,161)	Insurance	386,307	295,738	(90,569)	-30.61%
73,887	54,223	(19,664)	Other	701,027	583,619	(117,409)	-20.11%
111,538	134,377	22,839	Depreciation	1,294,507	1,272,523	(21,984)	-1.71%
0	0	0	Bond Repayment Insurance	-	0	0	
0	17,911	17,911	Bond Repayment Interest	420,426	197,019	(223,407)	-113.41%
5,818	4,936	(883)	Interest	60,939	52,995	(7,944)	-15.01%
7,820	11,827	4,007	Rental - Lease	88,020	133,639	45,618	34.12%
3,615,594	2,797,002	(818,592)	Total Operating Expense	34,030,400	29,731,413	(4,298,987)	-14.51%
(1,049,234)	329,833	(1,379,067)	Income From Operations	976,242	2,103,159	(1,126,917)	
NON-OPERATING REVENUE AND EXPENSE							
1,369,156	205,861	1,163,295	Non-Operating Revenue	4,616,673	3,461,731	1,154,942	
578	575	3	Interest Income	60,835	138,629	(77,794)	
107,336	244,856	137,520	Non-Operating Expense	1,915,095	1,638,468	(276,627)	
1,262,398	(38,419)	1,300,818	Total Non-Operating	2,762,413	1,961,891	800,522	
213,164	291,414	(78,250)	NET INCOME	3,738,654	4,065,050	(326,396)	

MAYERS MEMORIAL HOSPITAL**Balance Sheet**

	MAY 2022	APRIL 2022
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	3,458,232	1,922,251
Reserve Cash (unrestricted)	22,323,461	24,323,461
Reserve Cash (restricted) - USDA Debt Serv / Construction	2,012,319	2,011,741
Accounts Receivable	9,262,505	10,077,817
County Treasury receivable	(205,968)	24,860
Less: Reserve for Uncollectibles	(838,940)	(791,422)
Reserve for Medicare/Medi-Cal/Commercial	(2,818,366)	(3,379,707)
Inventories	688,108	665,107
Accounts Receivable - Other	50,641	51,891
Prepaid Expenses	554,067	611,759
Medicare/Medi-Cal Settlement	30,357	30,357
TOTAL CURRENT ASSETS	34,516,416	35,548,115
PROPERTY, PLANT AND EQUIPMENT		
Land	948,076	948,076
Building and Fixed Equipment	32,452,509	32,452,509
Equipment	14,334,267	14,348,251
Construction in Progress (other)	7,422,584	7,407,941
Hospital expansion	1,624,646	1,631,500
LESS: Reserve for Depreciation	(24,999,335)	(24,884,990)
TOTAL PROPERTY, PLANT AND EQUIPMENT	31,782,746	31,903,287
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
TOTAL OTHER ASSETS	0	0
TOTAL ASSETS	66,299,162.96	67,451,402.00
CURRENT LIABILITIES		
Accounts Payable	526,815	949,263
Accrued Payroll	375,424	262,577
Accrued Payroll Taxes	(411,671)	(378,964)
Accrued Vacation & Holiday	861,362	847,792
Accrued Health Insurance	50,038	50,496
Accrued Interest	(418,975)	(418,975)
RETAINAGE PAYABLE	94,399	94,399
PRIME PLAN	0	0
HQAF	0	0
Rate Range	0	0
NOTES & LOANS PAYABLE	17,010	22,299
Current Portion of Medicare/Medi-Cal Settlement	(0)	(0)
TOTAL CURRENT LIABILITIES	1,094,402	1,428,887
LONG-TERM DEBT		
G.O. Bond	1,501,848	1,501,848
Capital Leases / Settlement pymt		
Leases	(36,523)	(36,523)
Provider Relief Fund- Deffered revenue	0	1,099,394
Notes & Loans Payable/ CHFFA	1,456,371	1,456,371
GO BOND SERIES B & REFUNDING	21,214,000	21,214,000
TOTAL LONG-TERM DEBT	24,135,696	25,235,090
FUND EQUITY	41,069,065	40,787,425
TOTAL LIABILITIES AND FUND BALANCE	66,299,162.96	67,451,402.00
CURRENT RATIO:	31.54	24.88

**MAYERS MEMORIAL HOSPITAL
NON-OPERATING REVENUE AND EXPENSE
RETAIL PHARMACY**

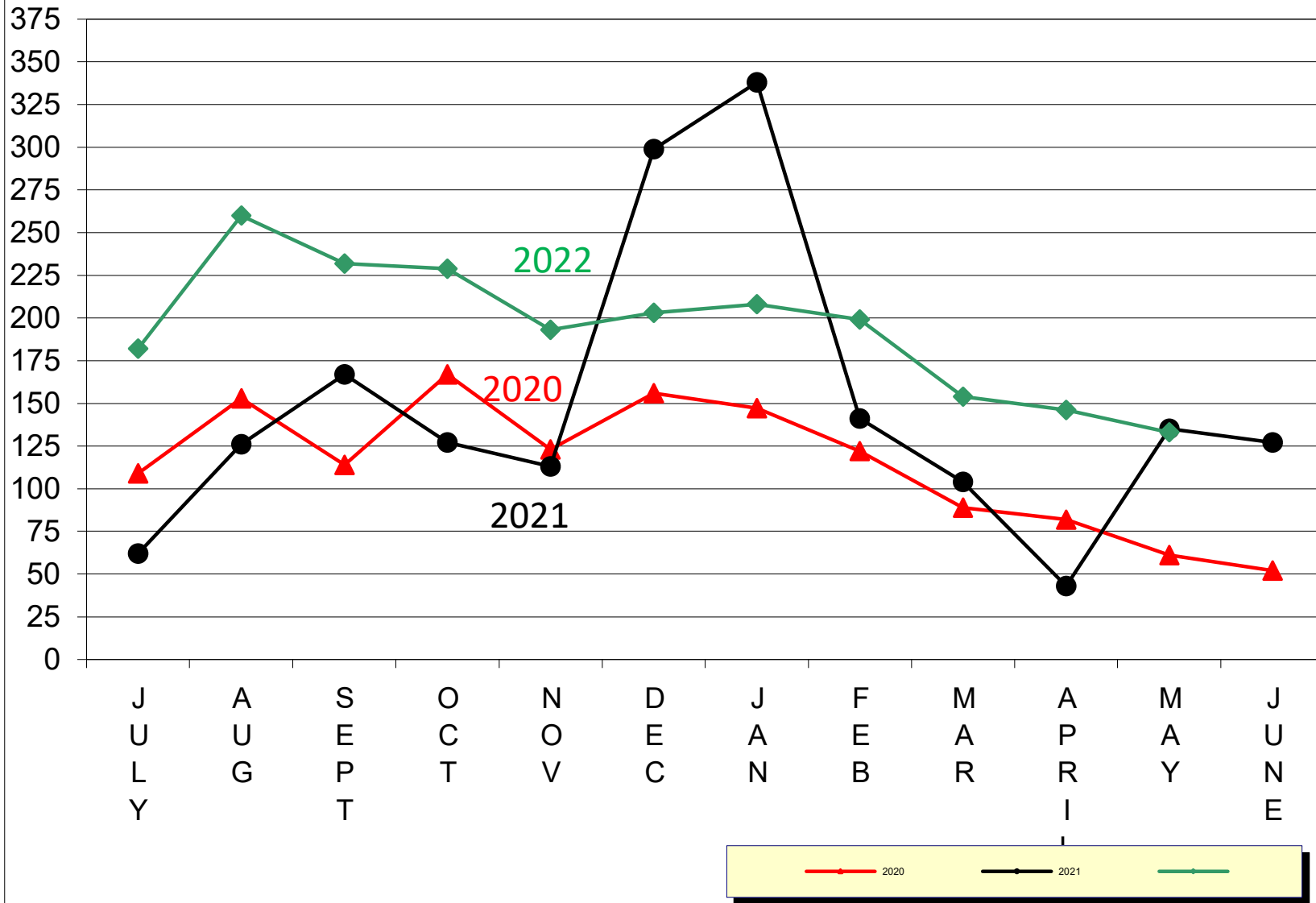
2022		2021		Variance	RETAIL PHARM REVENUE	FY 2022		FY 2021		Variance	Increase Decrease %
MAY ACTUAL	MAY ACTUAL	MAY ACTUAL	MAY ACTUAL			YTD ACTUAL	YTD ACTUAL	YTD ACTUAL	YTD ACTUAL		
					NON-OPERATING REVENUE						
					MEDICARE	0	615	(615)	-100.01%		
					MEDI-CAL	186,732	32,860	153,872	468.32%		
					THIRD PARTY	1,305,389	1,109,397	195,993	17.72%		
					PRIVATE	333,715	276,832	56,884	20.52%		
					OTHER	13,715	3,306	10,408	314.82%		
					Total Revenue	1,839,552	1,423,009	416,542	29.32%		
					Net Non Operating Revenue	1,839,552	1,423,009	416,542			
					NON - OPERATING EXPENSES						
					Productive Salaries	235,194	233,716	(1,478)	-0.61%		
					Non-Productive Salaries	29,994	14,847	(15,147)	-102.01%		
					Employee Benefits	27,804	23,677	(4,127)	-17.41%		
					Supplies	1,518,440	1,315,100	(203,340)	-15.51%		
					Ancillary Travelers	0	0	0	#DIV/0!		
					Other Purchased Services	65,124	13,418	(51,707)	-385.41%		
					Repairs	0	120	120	100.02%		
					Utilities	3,231	4,736	1,505	31.82%		
					Other	4,339	1,899	(2,440)	-128.51%		
					Depreciation	30,873	30,873	0	.02%		
					Rental - Lease	97	83	(14)	-16.41%		
					Total Non-Operating Expense	1,915,095	1,638,468	(276,627)	-16.91%		
					NET INCOME	(75,544)	(215,459)	139,915			
					(LOSS) GAIN						

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
- Fiscal Year 2022

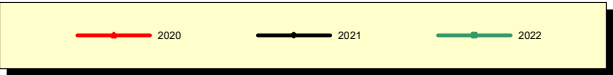
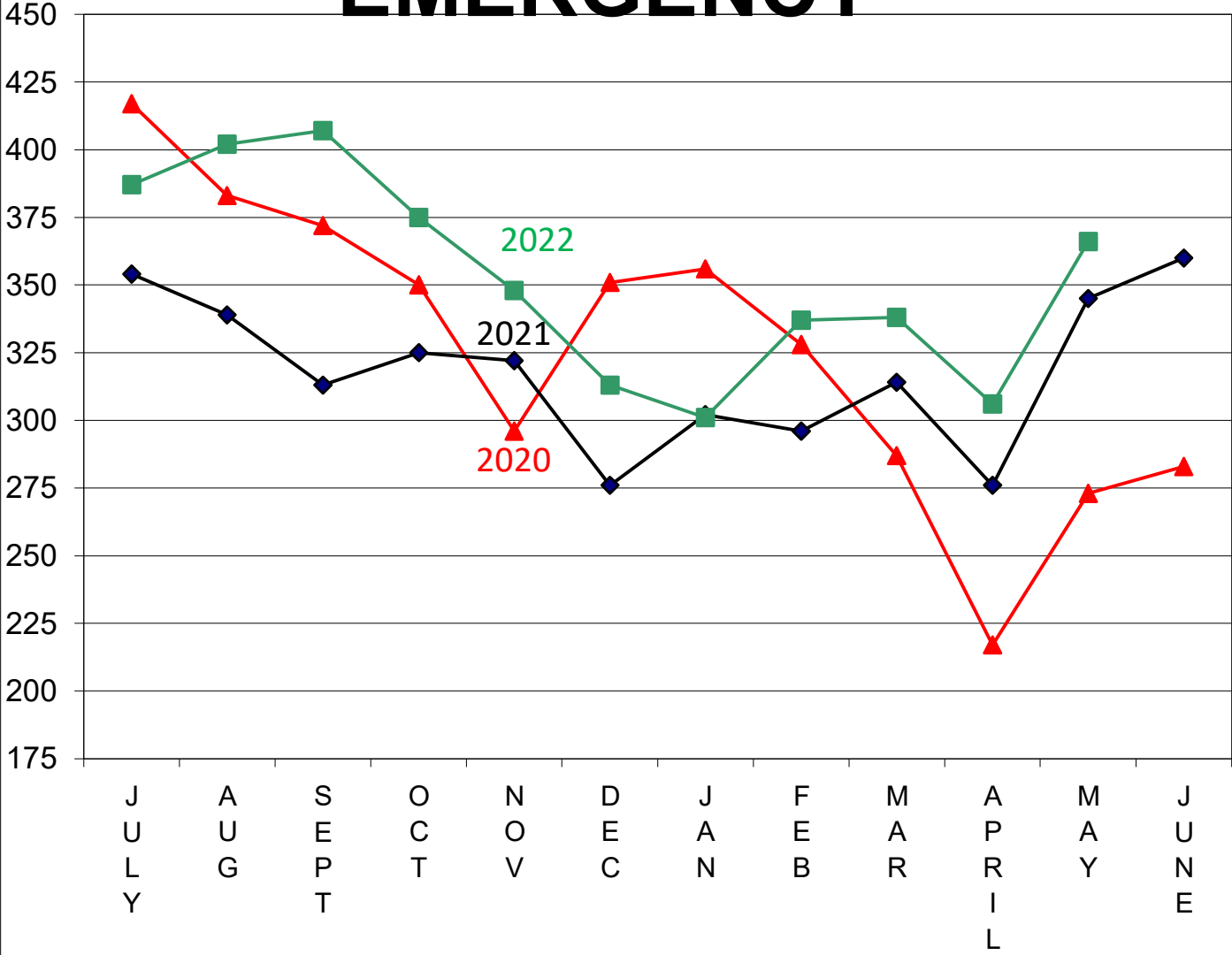
DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2021	4,105,658.44	132,440.59	2,449,314.84	45,615.44	55,832.53	2,347,866.87	1,013,025.11	3,598.62
August 31, 2021	4,706,227.04	151,813.78	2,742,075.03	59,636.58	103,687.50	2,578,750.95	1,411,499.84	3,346.17
September 30, 2021	4,448,562.34	148,285.41	2,844,417.38	93,286.96	195,784.29	2,555,346.13	1,540,012.85	517.48
October 31, 2021	4,370,932.79	140,997.83	2,619,559.05	131,773.91	17,303.00	2,470,482.14	1,536,779.08	1,791.07
November 30, 2021	3,968,259.86	132,275.33	2,578,141.82	274,634.50	-	2,303,507.32	1,347,115.58	5,573.47
December 31, 2021	4,112,921.24	132,674.88	2,610,465.78	66,935.22	103,687.50	2,439,843.06	1,438,662.58	3,184.60
January 30, 2022	4,194,144.94	135,295.00	6,844,384.15	643,222.01	3,738,410.11	2,462,752.03	1,519,788.12	6,898.67
February 28, 2022	4,205,542.49	150,197.95	8,725,310.09	1,229,980.04	4,961,830.42	2,533,499.63	1,843,525.62	6,839.25
March 31, 2022	4,270,766.42	137,766.66	4,226,028.37	38,242.76	103,687.50	4,084,098.11	1,894,876.07	20,980.31
April 30, 2022	3,863,975.26	128,799.18	2,983,701.41	730,749.39	146,280.47	2,106,671.55	2,554,620.78	1,611.31
May 31, 2022	3,967,559.03	127,985.78	4,260,735.16	395,069.44	-	3,865,665.72	1,909,302.80	13,286.37
June 30, 2022	-	-	-	-	-	-	-	-
YTD TOTAL	46,214,549.85	138,048.40	42,884,133.08	3,709,146.25	9,426,503.32	29,748,483.51	18,009,208.43	67,627.32

ACCOUNTS RECEIVABLE AGING					PAYOR MIX - YTD % OF REVENUE				
	MARCH	MAY	APRIL	MARCH					3 MONTH
	<u>\$ OUTSTANDING</u>	<u>DAYS OUT</u>	<u>DAYS OUT</u>	<u>DAYS OUT</u>		MAY	APRIL	MARCH	AVERAGE
MEDICARE	2,676,580.20	55.89	49.95	56.11	MEDICARE	38.25%	34.71%	40.99%	37.98%
MEDI - CAL	3,430,501.38	34.21	61.70	46.56	MEDI - CAL	39.66%	44.97%	39.79%	41.47%
THIRD PARTY	2,928,696.97	126.1	112.18	130.68	THIRD PARTY	18.05%	17.20%	16.79%	17.35%
PRIVATE	933,488.31				PRIVATE	4.04%	3.12%	2.43%	3.20%
LTC ONLY (INCLUDE)	2,080,597.01	36.24	59.72	38.07					
OVERALL	9,969,266.86	65.19	71.90	75.12					

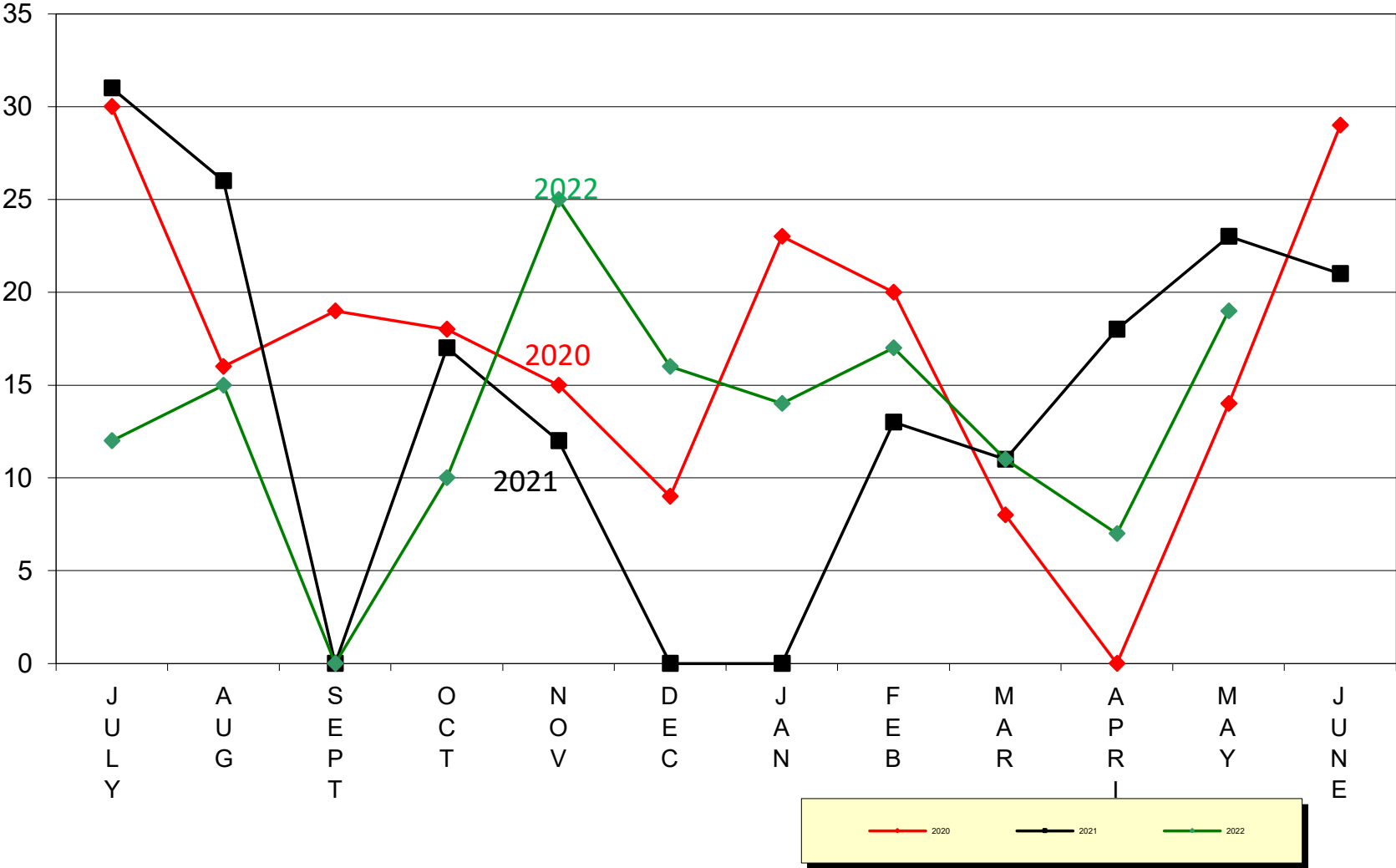
ACUTE / SWING PATIENT DAYS



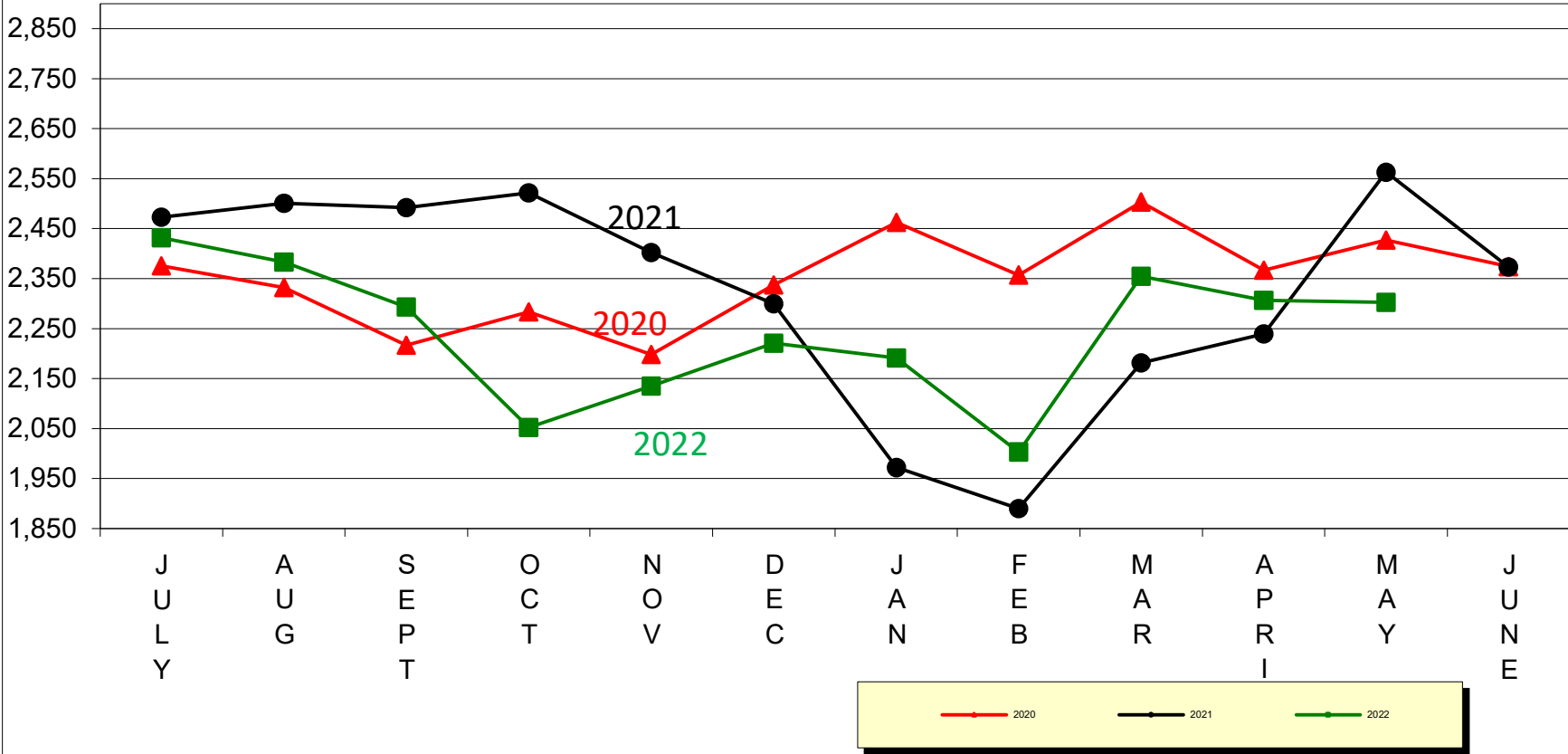
EMERGENCY



SURGERY / OUTPATIENT PROCEDURES



SNF PATIENT DAYS



**MAYERS MEMORIAL HOSPITAL
2021-2022 OPERATING ACTUAL**

	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-22	FEB	MAR	APR	MAY	JUN	YTD FY 2022 ACTUAL	YTD PRIOR YR Current Mth ACTUAL
Operating Revenue:														
Routine														
Acute	697,951.10	962,644.14	871,219.00	851,470.00	695,997.00	741,332.00	761,658.00	726,316.00	567,331.00	542,943.00	488,671.00	-	7,907,532.24	5,998,951
SNF	1,103,358.39	1,096,690.86	1,049,685.58	934,360.58	958,296.63	969,512.60	956,104.32	977,508.87	1,199,507.00	1,135,854.84	1,155,824.47	-	11,536,704.14	10,902,304
Acute Ancillary	258,125.20	289,583.15	343,220.65	399,569.15	229,958.80	214,501.65	266,517.20	217,677.60	248,551.90	207,414.80	131,221.95	-	2,806,342.05	1,916,191
SNF Ancillary	1,716.00	-	-	-	837.00	75.00	-	157.00	-	130.00	-	-	2,915.00	2,804
Outpatient	2,145,869.61	2,551,558.46	2,288,153.95	2,269,854.93	2,250,238.03	2,308,977.59	2,370,671.38	2,392,064.29	2,434,713.60	2,355,657.24	2,396,737.44	-	25,764,496.52	19,864,791
	4,207,020.30	4,900,476.61	4,552,279.18	4,455,254.66	4,135,327.46	4,234,398.84	4,354,950.90	4,313,723.76	4,450,103.50	4,241,999.88	4,172,454.86	-	48,017,989.95	38,685,041
Less Deductions:														0
Contractuals - Care/Cal	867,547.28	1,063,453.65	529,404.55	763,824.26	141,513.99	246,064.99	677,517.41	878,085.70	1,424,846.48	923,609.71	1,145,409.26	-	8,861,277.28	3,357,645
Contractuals - PPO	267,522.45	277,392.72	243,431.19	315,464.08	297,419.03	208,877.56	165,125.79	408,317.42	266,293.55	(272.19)	167,033.66	-	2,616,605.26	2,443,836
Charity Care & Write off	3,209.00	530.00	-	5,925.00	-	4,418.00	-	10,034.00	12,176.79	6,210.00	-	-	42,502.79	97,356
Other Contractual write off:	81,329.18	137,389.22	181,283.45	79,104.35	133,497.75	94,900.14	236,087.47	135,856.42	132,040.60	340,808.01	225,474.22	-	1,777,770.81	1,036,165
Medicare	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Medi-Cal	-	-	-	-	-	-	-	-	-	-	-	-	-	0
PPO's	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Administrative & Other	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Provision For Bad Debts	141,033.50	32,906.66	78,582.25	45,431.75	22,264.91	72,817.41	(1,176.86)	100,471.77	(1,860.45)	231,466.17	106,244.09	-	828,181.20	326,097
Total Deductions	1,360,641.41	1,511,672.25	1,032,701.44	1,209,749.44	594,695.68	627,078.10	1,077,553.81	1,532,765.31	1,833,496.97	1,501,821.70	1,644,161.23	-	13,926,337.34	7,261,100
Other Revenue	57,398.27	30,763.16	54,581.89	111,616.63	271,542.65	65,052.89	172,094.23	86,867.23	(73,711.76)	100,717.30	38,066.22	-	914,988.71	410,631
Net Revenue	2,903,777.16	3,419,567.52	3,574,159.63	3,357,121.85	3,812,174.43	3,672,373.63	3,449,491.32	2,867,825.68	2,542,894.77	2,840,895.48	2,566,359.85	-	35,006,641.32	31,834,572
Operating Expenses:														0
Salaries - Productive	1,306,672.52	1,207,632.91	1,044,096.23	1,128,295.53	1,137,514.09	1,093,663.84	1,081,017.63	1,060,820.24	1,171,571.68	1,169,495.01	1,193,246.18	-	12,594,025.86	11,872,252
Salaries - Non-productive	184,173.02	137,790.65	162,421.16	157,532.78	123,310.94	130,216.64	284,230.90	166,663.36	122,105.84	106,298.43	108,441.40	-	1,683,185.12	1,431,137
Employee Benefits	347,828.84	336,767.99	312,602.13	314,417.66	318,913.33	300,869.10	363,135.37	330,289.03	327,886.52	338,161.01	335,736.59	-	3,626,607.57	3,352,545
Supplies	301,479.92	283,070.40	365,891.52	465,446.70	324,358.99	395,628.93	421,494.42	308,547.05	433,177.25	293,159.22	188,826.31	-	3,781,080.71	3,028,010
Professional Fees	26,851.65	20,348.67	179,654.11	148,194.97	143,206.55	167,835.73	142,481.41	188,203.14	152,075.90	161,672.25	238,756.06	-	1,569,280.44	1,497,872
Acute/Swing travelers	34,876.25	61,596.56	56,411.57	58,129.30	56,411.57	89,120.95	40,063.88	42,531.18	38,918.63	56,522.25	84,193.19	-	618,820.01	426,075
SNF travelers	141,190.66	107,883.18	172,884.16	111,733.63	149,101.85	245,144.00	140,948.27	114,693.57	173,405.67	194,840.61	122,132.50	-	1,673,958.10	1,845,368
Ancillary travelers	15,665.00	27,611.00	42,039.81	109,647.78	225,316.15	258,589.89	213,983.60	67,651.50	215,104.75	128,503.35	101,410.17	-	1,405,523.00	887,964
Other Purchased Services	143,896.84	189,748.18	266,758.48	195,223.73	206,070.10	266,194.25	264,909.71	221,089.61	294,623.33	232,623.88	864,979.51	-	3,146,117.62	2,076,050
Repairs & Maintenance	29,521.36	17,717.75	22,736.38	65,196.61	22,639.04	27,850.36	18,432.70	33,293.63	40,117.10	27,697.88	135,229.86	-	440,432.67	262,152
Utilities	33,895.40	47,436.28	50,265.62	40,914.81	58,508.38	63,585.74	47,602.38	49,869.60	49,260.97	87,803.68	9,998.15	-	539,141.01	516,455
Insurance	33,502.67	51,091.75	33,452.67	33,452.66	33,452.67	33,452.67	33,580.48	33,580.48	33,580.48	33,580.48	33,580.48	-	386,307.49	295,738
Other Expense	44,590.21	50,902.35	56,484.21	51,468.59	64,327.29	80,924.92	79,768.39	67,125.85	71,540.23	60,008.06	73,887.22	-	701,027.32	583,619
Depreciation	126,926.47	123,977.88	123,125.60	118,437.78	118,437.78	118,586.53	114,435.30	113,893.07	113,610.06	111,538.29	111,538.29	-	1,294,507.05	1,272,523
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	18,256.38	17,910.82	17,910.82	-	-	-	330,526.50	-	-	-	420,426.16	197,019
Interest	5,319.38	5,203.38	6,744.87	5,167.45	5,384.95	5,728.15	5,225.52	5,396.95	5,441.51	5,508.90	5,818.27	-	60,939.33	52,995
Rent/Lease Equipment	10,881.39	10,048.64	10,390.08	9,136.40	(3,409.30)	14,520.67	3,405.00	18,792.85	3,479.77	2,955.00	7,819.75	-	88,020.25	133,639
Total Operating Exp	2,805,182.40	2,696,738.39	2,924,214.98	3,030,307.20	3,002,499.88	3,291,912.37	3,254,714.96	2,822,441.11	3,576,426.19	3,010,368.30	3,615,593.93	-	34,030,399.71	29,731,413
Net Operating Rev over Expense	98,594.76	722,829.13	649,944.65	326,814.65	809,674.55	380,461.26	194,776.36	45,384.57	(1,033,531.42)	(169,472.82)	(1,049,234.08)	-	976,241.61	2,103,159
Non-Operating Revenue:														0
Non-operating Revenue	248,634.29	258,154.79	271,661.38	261,513.41	291,756.08	296,277.68	262,232.19	222,917.71	305,394.08	828,975.01	1,369,156.29	-	4,616,672.91	3,461,731
Interest Income	16,413.22	675.30	458.33	13,904.74	468.31	484.06	10,406.53	586.59	577.80	16,281.98	578.13	-	60,834.99	138,629
Other non-operating Expense	208,981.60	167,242.89	190,305.02	72,125.79	174,712.05	307,741.20	87,124.98	198,364.51	237,984.88	163,175.98	107,336.30	-	1,915,095.20	1,638,468
Total Non-Operating Rever	56,065.91	91,587.20	81,814.69	203,292.36	117,512.34	(10,979.46)	185,513.74	25,139.79	67,987.00	682,081.01	1,262,398.12	-	2,762,412.70	1,961,891
Net Revenue over Expense	154,660.67	814,416.33	731,759.34	530,107.01	927,186.89	369,481.80	380,290.10	70,524.36	(965,544.42)	512,608.19	213,164.04	-	3,738,654.31	4,065,050
DIFF s/b 0	-	-	-	-	-	-	-	-	0.00	-	-	-	-	-
Expenses per day	86,395.35	82,992.27	93,369.65	93,931.27	96,135.40	102,365.35	101,299.34	96,733.86	111,703.75	96,627.67	113,034.05	-	-	-
DAYS CASH ON HAND	281.94	291.79	240.13	207.20	194.92	168.30	208.13	273.66	244.65	271.62	228.06	#DIV/0!	97,689.82	-
AVERAGE YTD	281.94	286.76	270.19	253.60	241.15	227.71	224.69	230.98	232.75	236.65	235.75	235.75	-	-
													263.88	

Rural Health Clinic - Burney

Gross Revenue	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
TOTAL OUTPT REVENUE	73,698.39	158,328.71	63,420.26	55,337.69	128,725.57	91,534.00	137,856.64	84,282.40	101,487.08	350,387.78	157,466.23	-	1,402,524.75
Operating Expenses													
PRODUCTIVE SALARIES	126,044.69	64,918.86	61,043.21	80,452.22	93,658.40	79,232.41	102,320.24	75,396.66	76,565.55	81,574.71	79,379.14	-	920,586.09
NON-PRODUCTIVE SALARIES	13,731.96	12,679.88	8,577.74	6,646.15	5,100.77	6,730.76	15,308.82	9,529.60	5,393.67	3,519.74	8,768.06	-	95,987.15
EMPLOYEE BENEFITS	11,200.24	6,296.62	5,739.50	6,466.39	6,390.47	5,037.78	10,004.75	6,989.99	6,617.27	6,904.89	7,092.66	-	78,740.56
SUPPLIES	8,236.32	9,061.88	7,927.22	18,216.80	2,178.83	4,050.15	11,624.30	5,845.76	6,480.18	1,596.84	3,993.18	-	79,211.46
PROFESSIONAL FEES	39.49	42.35	48.90	39.57	37.75	240.56	36.52	51.50	40.71	42.12	58.74	-	678.21
TRAVELERS	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PURCHASED SERVICES	4,673.02	7,657.90	6,212.17	5,148.80	4,396.97	6,656.49	7,625.62	5,872.81	5,223.21	5,759.62	12,344.08	-	71,570.69
REPAIRS	-	-	-	-	-	-	-	-	658.96	-	90,878.52	-	91,537.48
INSURANCE	1,310.74	2,621.48	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	-	15,728.88
OTHER	819.75	(1,678.35)	3,567.59	1,009.64	269.05	2,213.78	180.13	16,508.18	155.83	1,030.43	76.99	-	24,153.02
DEPRECIATION	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	-	3,854.51
RENTAL/LEASE	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	166,406.62	101,951.03	94,777.48	119,640.72	113,693.39	105,823.08	148,761.53	121,855.65	102,796.53	102,089.50	204,252.52	-	1,382,048.05
Net Profit or (Loss)	(92,708.23)	56,377.68	(31,357.22)	(64,303.03)	15,032.18	(14,289.08)	(10,904.89)	(37,573.25)	(1,309.45)	248,298.28	(46,786.29)	0.00	20,476.70

**MAYERS MEMORIAL HOSPITAL
2021-2022 OPERATING ACTUAL**

	2020	2020	2020	2020	2020	2020	2021	2021	2021	2021	2021	2021	YEAR TO DATE		
	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-21	FEB	MAR	APR	MAY	JUN	FY 2021	FY YTD	
													ACTUAL	ACTUAL	
Operating Revenue:															
Routine															
Acute	228,843.00	445,025.00	600,158.00	460,704.00	401,258.00	1,093,907.00	1,192,670.00	505,454.00	380,702.00	167,420.00	522,810.00	488,263.00	6,487,214.00	5,998,951	
SNF	1,020,182.94	1,046,029.31	1,072,699.83	1,056,767.29	1,021,981.83	1,027,052.78	842,309.97	814,354.90	1,016,531.71	983,466.58	1,000,927.24	1,053,504.26	11,955,808.64	10,902,304	
Acute	163,379.70	179,967.20	265,292.55	202,312.50	153,719.30	204,837.20	227,265.70	105,514.30	162,614.05	83,704.20	167,583.80	167,152.90	2,083,343.40	1,916,191	
SNF	298.00	924.00	8.00	(51.00)	453.00	(337.00)	-	1,451.00	-	-	58.00	783.00	3,587.00	2,804	
Outpatient	2,096,621.01	1,919,883.07	1,596,769.88	1,835,959.38	1,863,508.12	1,566,152.95	1,491,481.13	1,549,777.69	2,077,114.65	1,694,860.68	2,172,662.79	2,341,489.49	22,206,280.84	19,864,791	
	3,509,324.65	3,591,828.58	3,534,928.26	3,555,692.17	3,440,920.25	3,891,612.93	3,753,726.80	2,976,551.89	3,636,962.41	2,929,451.46	3,864,041.83	4,051,192.65	42,736,233.88	38,685,041	
														0	
Less Deductions:															
Contractuals - Care/Cal	917,579.99	731,408.51	737,551.82	758,017.08	1,099,261.67	619,101.60	293,180.29	(2,299,921.90)	(26,585.45)	206,151.82	321,899.83	792,363.96	4,150,009.22	3,357,645	
Contractuals - PPO	76,752.99	137,171.96	77,299.96	83,361.57	93,371.84	135,132.57	95,162.61	981,362.26	268,862.44	240,683.82	254,674.15	306,165.67	2,750,001.84	2,443,836	
Charity Care & Write off	26,616.86	-	97.40	-	18,036.40	29,751.54	-	2,721.00	-	20,133.27	-	6,398.00	103,754.47	97,356	
Other Contractual write offs	32,573.28	80,169.43	22,261.64	24,025.15	87,696.26	32,279.98	9,836.31	383,808.37	78,683.53	169,087.29	115,743.91	76,875.28	1,113,040.43	1,036,165	
														0	
														0	
														0	
														0	
Provision For Bad Debts	85,310.41	109,094.37	70,260.59	89,419.78	110,867.20	203,204.31	(11,277.39)	(513,219.09)	24,358.56	53,284.21	104,794.39	349,050.08	675,147.42	326,097	
Total Deductions	1,138,833.53	1,057,844.27	907,471.41	954,823.58	1,409,233.37	1,019,470.00	386,901.82	(1,445,249.36)	345,319.08	689,340.41	797,112.28	1,530,852.99	8,791,953.38	7,261,100	
														0	
Other Revenue	19,553.17	79,775.55	14,739.04	30,588.18	27,171.10	40,992.06	72,484.72	14,996.92	15,443.69	34,981.37	59,905.41	44,442.89	455,074.10	410,631	
Net Revenue	2,390,044.29	2,613,759.86	2,642,195.89	2,631,456.77	2,058,857.98	2,913,134.99	3,439,309.70	4,436,798.17	3,307,087.02	2,275,092.42	3,126,834.96	2,564,782.55	34,399,354.60	31,834,572	
														0	
Operating Expenses:															
Salaries - Productive	1,015,951.27	1,071,446.64	966,440.01	1,002,914.78	1,330,764.32	1,049,500.67	1,056,098.21	1,135,038.15	1,037,630.44	1,101,242.13	1,105,225.28	1,329,344.31	13,201,596.21	11,872,252	
Salaries - Non-productive	109,851.27	147,048.45	127,845.82	113,812.84	119,837.86	133,554.80	224,272.38	123,456.68	101,503.72	119,736.64	110,216.42	125,372.00	1,556,508.88	1,431,137	
Employee Benefits	282,086.36	323,694.05	316,709.61	341,699.89	354,717.72	296,036.46	388,070.29	112,420.80	318,818.40	315,947.35	302,344.16	366,391.85	3,718,936.94	3,352,545	
Supplies	225,466.78	264,039.27	243,318.37	292,477.67	160,367.38	420,136.32	276,211.09	425,420.70	361,388.24	106,503.37	252,680.46	408,801.49	3,436,811.14	3,028,010	
Professional Fees	148,051.68	158,562.18	132,917.12	148,437.83	162,578.12	156,841.13	21,467.32	129,326.58	161,591.12	146,384.61	131,714.49	136,877.87	1,634,750.05	1,497,872	
Acute/Swing travelers	16,933.75	2,192.00	4,091.75	19,370.44	30,694.94	64,312.25	71,444.20	39,970.38	38,943.69	32,961.82	105,160.06	69,728.12	495,803.40	426,075	
SNF travelers	149,795.45	150,904.14	178,571.19	179,984.22	197,121.69	189,129.00	158,987.24	162,523.78	160,990.42	155,709.73	161,650.77	155,102.79	2,000,470.42	1,845,368	
Ancillary travelers	52,799.75	129,307.03	97,285.20	63,226.25	56,225.83	68,512.00	69,167.36	55,804.50	95,294.95	116,914.03	83,427.55	53,855.45	941,819.90	887,964	
Other Purchased Services	143,867.26	119,920.06	162,176.33	161,654.04	181,382.97	208,238.70	139,386.36	224,906.38	242,867.36	249,589.89	242,061.12	282,468.99	2,358,519.46	2,076,050	
Repairs & Maintenance	24,809.56	22,359.64	20,914.00	32,488.90	18,644.78	23,371.33	27,007.12	30,110.19	20,806.13	21,045.45	20,595.06	46,127.21	308,279.37	262,152	
Utilities	52,239.15	53,857.95	33,130.78	55,329.14	38,657.13	45,087.22	57,676.66	54,511.43	50,680.49	42,051.25	33,233.64	48,912.94	565,367.78	516,455	
Insurance	25,559.13	39,766.54	25,419.38	25,419.49	25,419.39	25,419.39	27,057.24	25,419.39	25,419.39	25,419.39	25,419.47	11,122.19	306,860.39	295,738	
Other Expense	39,675.05	67,946.31	53,567.84	37,693.34	42,422.83	41,322.92	67,668.42	61,849.15	64,719.42	52,530.32	54,222.96	79,940.62	663,559.18	583,619	
Depreciation	62,993.54	62,954.27	62,315.52	63,319.69	63,319.69	63,319.69	155,902.58	100,067.32	377,473.19	126,480.83	134,376.79	126,988.82	1,399,511.93	1,272,523	
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0	
Bond Repayment Interest	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	214,929.84	197,019	
Interest	2,044.95	2,124.89	3,427.40	3,961.30	3,848.62	5,885.72	6,721.64	7,129.33	5,727.42	7,188.21	4,935.61	5,096.61	58,091.70	52,995	
Rent/Lease Equipment	4,907.29	7,058.68	12,839.32	17,014.55	13,978.04	16,036.90	15,347.02	12,006.34	12,247.40	10,375.81	11,827.21	9,648.68	143,287.24	133,639	
Total Operating Expense	2,374,943.06	2,641,092.92	2,458,880.46	2,576,715.19	2,817,892.13	2,824,615.32	2,780,395.95	2,717,871.92	3,094,012.60	2,647,991.65	2,797,001.87	3,273,690.76	33,005,103.83	29,731,413	
														0	
Net Operating Rev over Expense	15,101.23	(27,333.06)	183,315.43	54,741.58	(759,034.15)	88,519.67	658,913.75	1,718,926.25	213,074.42	(372,899.23)	329,833.09	(708,908.21)	1,394,250.77	2,103,159	
														0	
Non-Operating Revenue:															
Non-operating Revenue	267,332.95	381,667.46	270,604.35	251,949.56	475,663.84	937,059.29	(70,619.77)	223,255.84	277,474.23	241,481.77	205,861.44	2,843,702.90	6,305,433.86	3,461,731	
Interest Income	52,947.31	605.35	425.27	36,928.32	482.10	450.89	26,926.97	540.86	469.99	18,276.46	575.05	612.04	139,240.61	138,629	
Other non-operating Expense	83,624.59	141,824.80	149,668.10	160,457.16	151,767.61	173,371.66	155,497.77	154,556.43	143,382.92	79,461.52	244,855.88	131,191.22	1,769,659.66	1,638,468	
Total Non-Operating Revenue	236,655.67	240,448.01	121,361.52	128,420.72	324,378.33	764,138.52	(199,190.57)	69,240.27	134,561.30	180,296.71	(38,419.39)	2,713,123.72	4,675,014.81	1,961,891	
														0	
Net Revenue over Expense	251,756.90	213,114.95	304,676.95	183,162.30	(434,655.82)	852,658.19	459,723.18	1,788,166.52	347,635.72	(192,602.52)	291,413.70	2,004,215.51	6,069,265.58	4,065,050	

MAYERS MEMORIAL HOSPITAL DISTRICT
FINANCIAL SNAPSHOT

month ended

MAY 2022

FISCAL 2022

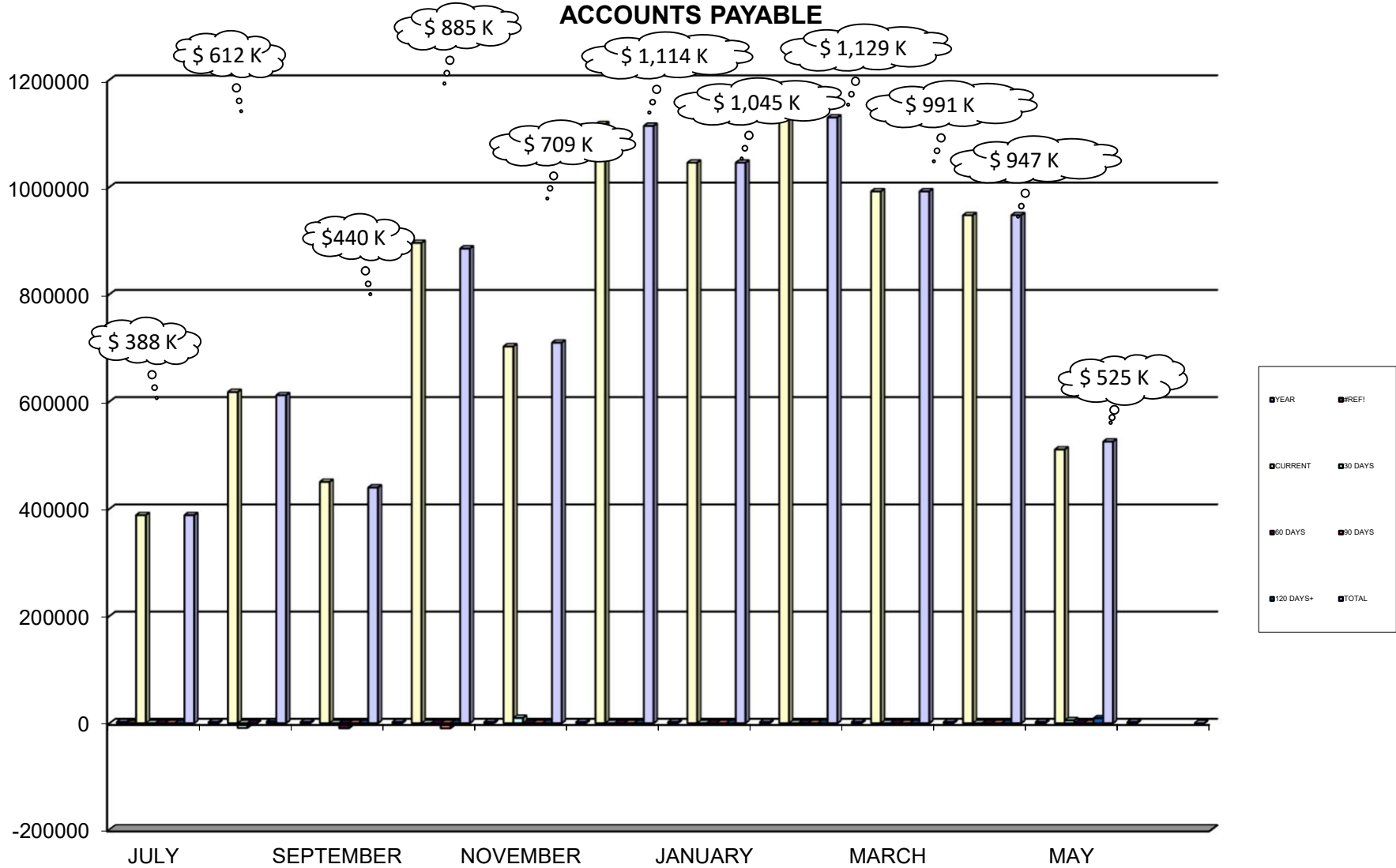
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
ACTUAL YTD ACTUAL YTD

	MAY 2022	MAY 2021	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 7,907,532	\$ 5,998,951	1,908,581.24	32%
SNF	\$ 11,536,704	\$ 10,902,304	634,399.76	6%
Inpatient Ancillary Revenue				
Acute/OB/Swing	2,806,342	1,916,191	890,151.55	46%
SNF	2,915	2,804	111.00	4%
Outpatient Revenue	25,764,497	19,864,791	5,899,705.17	30%
Total Gross Revenue	\$ 48,017,990	\$ 38,685,041	9,332,948.72	24%

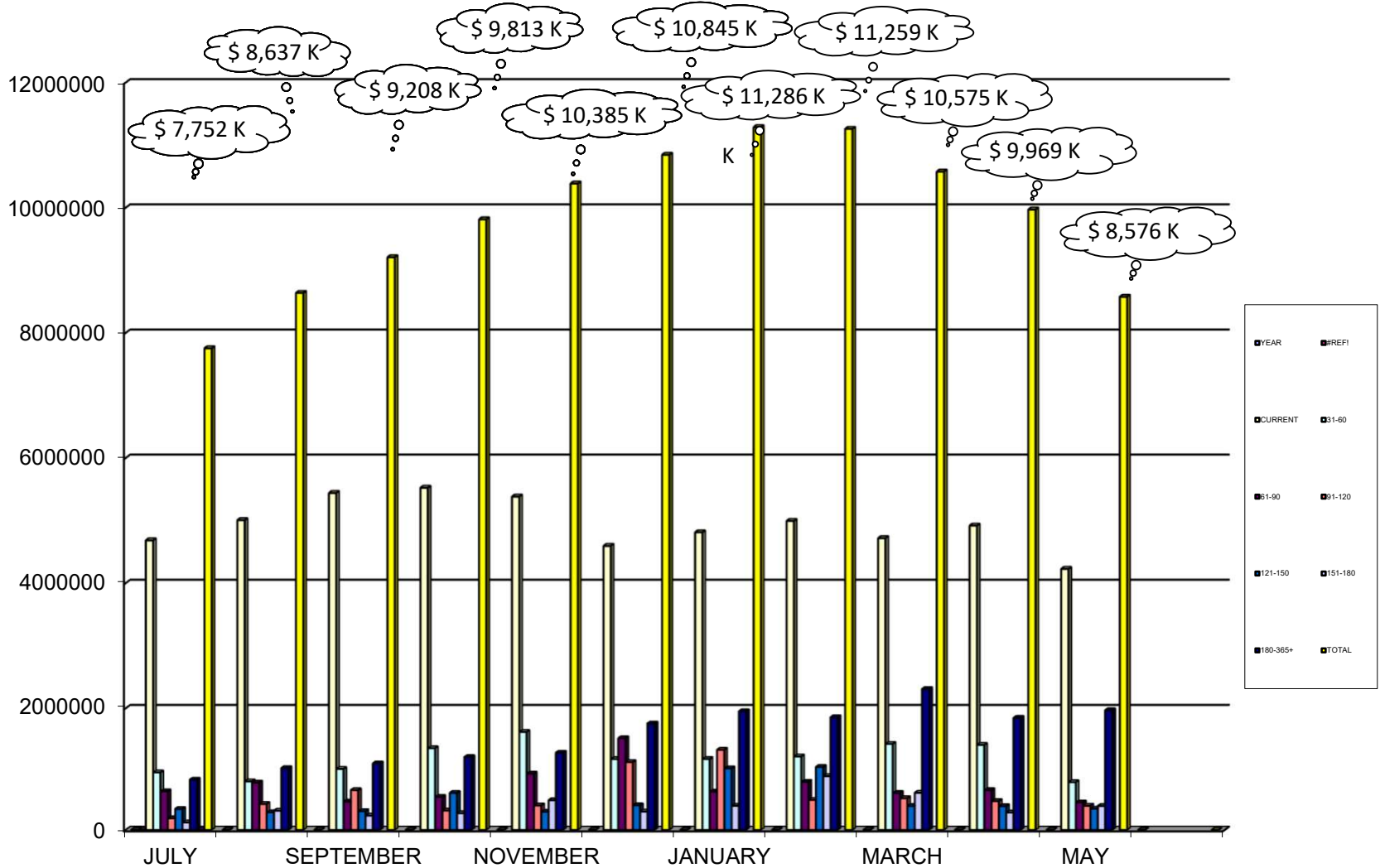
ACTUAL YTD ACTUAL YTD

Statistics	MAY 2022	MAY 2021	Variance	Variance %
Patient Days	26,814	27,189	(375)	-1.4%
Outpatient Services	1,567	1,267	300	24%
Labs	13,293	15,140	(1,847)	-12%
Imaging	4,611	4,510	101	2%
Hospice	1,619	1,623	(4)	0%
PT	2,300	2,327	(27)	-1%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2021	4,683,665.66	946,192.78	634,913.71	192,030.37	345,530.33	124,395.99	825,972.44	7,752,701.28
AUGUST	2021	5,007,140.45	799,771.05	778,987.53	427,448.37	289,396.40	317,742.26	1,016,777.02	8,637,263.08
SEPTEMBER	2021	5,440,458.17	1,003,722.61	467,258.67	654,855.31	309,814.27	237,612.27	1,094,382.32	9,208,103.62
OCTOBER	2021	5,523,501.96	1,344,155.94	542,574.35	320,892.16	609,432.71	274,679.84	1,198,657.98	9,813,894.94
NOVEMBER	2021	5,382,777.57	1,612,723.10	926,651.54	403,554.41	300,571.82	489,205.19	1,269,570.74	10,385,054.37
DECEMBER	2021	4,593,883.57	1,166,139.45	1,507,536.68	1,116,995.95	406,015.26	303,991.94	1,750,574.76	10,845,137.61
JANUARY	2022	4,811,970.66	1,166,555.17	628,989.16	1,317,296.78	1,013,375.90	397,272.43	1,951,252.51	11,286,712.61
FEBRUARY	2022	4,993,405.07	1,208,986.89	789,443.09	494,297.63	1,035,119.96	885,203.57	1,852,703.37	11,259,159.58
MARCH	2022	4,717,736.94	1,415,284.53	607,928.82	522,614.85	393,885.57	611,865.62	2,306,572.16	10,575,888.49
APRIL	2022	4,919,023.12	1,399,235.82	655,121.35	474,311.89	391,803.32	286,585.29	1,843,186.07	9,969,266.86
MAY	2022	4,226,673.40	785,747.26	452,634.33	398,713.45	351,360.32	394,301.38	1,966,612.56	8,576,042.70
JUNE	2022								0.00

ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2021	388,123.96	0.00	0.00	0.00	0.00	388,123.96
AUGUST	2021	617,612.17	(8,869.35)	(87.91)		2,995.00	611,649.91
SEPTEMBER	2021	450,083.88	(728.94)	(9,575.50)	(193.86)	0.00	439,585.58
OCTOBER	2021	895,693.43	0.00	(728.94)	(9,575.50)	(193.86)	885,195.13
NOVEMBER	2021	702,686.08	9,911.70	37.53	(728.94)	(2,178.61)	709,727.76
DECEMBER	2021	1,116,848.05	0.00	0.00	0.00	(2,907.55)	1,113,940.50
JANUARY	2022	1,045,308.56	0.00	0.00	0.00	0.00	1,045,308.56
FEBRUARY	2022	1,129,580.66	0.00	0.00	0.00	0.00	1,129,580.66
MARCH	2022	991,828.47	0.00	0.00	0.00	0.00	991,828.47
APRIL	2022	947,331.94	0.00	0.00	0.00	0.00	947,331.94
MAY	2022	510,547.77	5,414.04	220.81	0.00	9,100.16	525,282.78
JUNE	2022						0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2022

	2022												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	1,045,681.72	388,123.96	611,649.91	439,585.58	885,195.13	709,727.76	1,113,940.50	1,045,308.56	1,129,580.66	991,828.47	947,331.94	525,282.78	819,436.41
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<u>CASH COLLECTIONS</u>													<u>YTD total</u>
PATIENT PAYMENTS	2,357,814.33	2,337,744.53	2,657,888.05	2,500,558.98	2,335,639.45	2,498,466.32	2,526,850.76	2,654,404.84	4,111,785.05	2,132,581.43	3,920,095.86	0.00	30,033,829.60
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,679,960.00	0.00	0.00	0.00	0.00	1,679,960.00
DSH (Disproportionate Share)	17,304.00	0.00	0.00	17,303.00	0.00	0.00	17,303.56	0.00	0.00	16,825.00	0.00	0.00	68,735.56
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	129,455.47	0.00	0.00	129,455.47
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	691,306.37	0.00	0.00	0.00	0.00	0.00	691,306.37
CHFFA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	574,255.74	0.00	0.00	574,255.74
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	3,721,106.55	0.00	0.00	0.00	0.00	0.00	3,721,106.55
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	103,687.50	0.00	0.00	0.00	103,687.50	0.00	3,281,870.42	103,687.50	0.00	0.00	0.00	3,592,932.92
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	29,455.73	289,827.00	745.04	33,087.06	26.68	7,094.86	430,126.33	44.28	8,969.18	51,005.24	326,908.30	0.00	1,177,289.70
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	3,212.25	165.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,377.25
Telemed Grant (HRSA)	3,000.00	10,000.00	0.00	13,910.01	0.00	0.00	23,908.25	9,000.00	0.00	26,920.53	13,000.00	0.00	99,738.79
Mayers Healthcare Foundation	0.00	0.00	0.00	0.00	0.00	0.00	24,588.70	0.00	0.00	0.00	0.00	0.00	24,588.70
MISC (REBATES/REIMB, CARES ACT ETC)	38,528.53	651.00	185,784.29	54,700.00	242,475.69	1,217.10	100,500.00	1,100,030.55	1,586.64	52,658.00	731.00	0.00	1,778,862.80
<u>TOTAL COLLECTIONS</u>	2,449,314.84	2,742,075.03	2,844,417.38	2,619,559.05	2,578,141.82	2,610,465.78	7,535,690.52	8,725,310.09	4,226,028.37	2,983,701.41	4,260,735.16	0.00	43,575,439.45
<u>EXPENSES</u>													<u>YTD total</u>
INCOME STATEMENT EXPENSES	2,672,936.55	2,567,557.13	2,794,344.51	2,906,701.97	2,878,677.15	3,167,597.69	3,135,054.14	2,703,151.09	3,457,374.62	2,893,321.11	3,498,237.37	0.00	32,674,953.33
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIP EXPENSES	37,399.33	339,390.43	1,433,176.06	520,376.61	8,208.57	48,064.17	253,189.80	117,565.50	42,194.66	348,543.11	7,788.76	0.00	3,155,897.00
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	21,755.43	0.00	1,246,904.00	0.00	1,003,781.08	0.00	160,086.61	0.00	119,419.90	0.00	0.00	2,551,947.02
USDA PRIN-INT PYMTS	0.00	0.00	705,493.77	0.00	0.00	0.00	0.00	0.00	330,526.50	0.00	0.00	0.00	1,036,020.27
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	0.00	0.00	16,797.20	4,931.42	2,465.71	2,465.71	2,465.71	2,465.71	4,931.42	0.00	0.00	0.00	36,522.88
<u>TOTAL EXPENSES</u>	2,710,335.88	2,928,702.99	4,949,811.54	4,678,914.00	2,889,351.43	4,221,908.65	3,390,709.65	2,983,268.91	3,835,027.20	3,361,284.12	3,506,026.13	0.00	39,455,340.50
<u>collections less expenses</u>	(261,021.04)	(186,627.96)	(2,105,394.16)	(2,059,354.95)	(311,209.61)	(1,611,442.87)	4,144,980.87	5,742,041.18	391,001.17	(377,582.71)	754,709.03	0.00	4,120,098.95
													<u>average</u>
ENDING AP BALANCE	388,123.96	611,649.91	439,585.58	885,195.13	709,727.76	1,113,940.50	1,045,308.56	1,129,580.66	991,828.47	947,331.94	525,282.78	0.00	798,868.66
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
													<u>ending balance</u>

MAYERS MEMORIAL HOSPITAL

OPERATING BUDGET

	ACTUAL YTD APRIL '22	PROJ ACTUAL FYE '22	BUDGET FYE 2023	DIFF	DIFF %	Notes
REVENUE:						
IP Nursing Service						
Medical/Surgical	7,418,861.24	8,902,633.49	6,231,345.24	(2,671,288.24)	-30.01%	Had an abnormal amount of Swing days due to Covid so I expect this to be down around historical levels
Skilled Nursing	10,380,879.67	12,457,055.60	13,137,409.08	680,353.47	5.46%	Our rates went up slightly and our census should go up as well
Ancillary Services						
Inpatient	2,675,120.10	3,210,144.12	2,586,405.06	(623,739.06)	-19.43%	Combination of the two lines above
Outpatient - SNF Ancillary	2,915.00	3,498.00	3,632.57	134.57	3.85%	
OP Services	23,367,759.08	28,041,310.90	29,227,234.07	1,185,923.17	4.23%	I expect a Covid rebound plus increased referrals from our clinic
Total Patient Revenue	43,845,535.09	52,614,642.11	51,186,026.02	(1,428,616.08)	-2.72%	Down due to decreased Swing Days
DEDUCTIONS FROM REVENUE:						
Contractual - Medicare/Medi-Cal	(7,115,868.02)	(10,498,666.12)	(6,287,935.65)	4,210,730.47	-40.11%	Down due to receiving a full year of Rate Range vs the half we got this year
Contractual - PPO	(2,449,571.60)	(2,939,485.92)	(3,221,807.17)	(282,321.25)	9.60%	Up due to increased Outpatient volumes
Charity and Other Allowances	(42,502.79)	(51,003.35)	(54,573.58)	(3,570.23)	7.00%	Forecasting an increased use of tax vouchers
Admin Adjmts/Employee Discounts	(1,552,296.59)	(1,862,755.91)	(1,942,362.81)	(79,606.90)	4.27%	Up due to higher overall revenue
Provision For Bad Debts	(721,937.11)	(866,324.53)	(831,671.55)	34,652.98	-4.00%	Down due to a lower Accounts Receivable
Total Deductions	(11,882,176.11)	(16,218,235.83)	(12,338,350.75)	3,879,885.08	-23.92%	Down mostly due to a reduction in Medicare/Medi-Cal Contractuals
Net Patient Revenues	31,963,358.98	36,396,406.28	38,847,675.27	2,451,268.99	6.73%	Up due to lower contractuals due to Rate Range
OTHER OPERATING REVENUE:	876,922.49	1,052,306.99	990,837.80	(61,469.19)	-5.84%	Down slightly due to less interest income as we have less cash in LAIF
Net Revenue	32,840,281.47	37,448,713.26	39,838,513.06	2,389,799.80	6.38%	Up due to lower contractuals
OPERATING EXPENSES:						
Productive Salaries	(11,400,779.68)	(13,738,937.30)	(15,318,450.09)	(1,579,512.79)	11.50%	Up due to market increases, less travelers due to C.N.A. classes and ER doctors being employed
Non-Productive Salaries	(1,585,351.84)	(1,836,201.95)	(2,003,908.36)	(167,706.41)	9.13%	Moves with Productive Salaries. Up slightly more as we are making changes to our PTO policy
Employee Benefits	(3,290,870.98)	(3,956,299.17)	(4,255,161.60)	(298,862.43)	7.55%	Due to annual health insurance increases
Supplies	(3,592,254.40)	(4,124,815.32)	(4,623,369.58)	(498,554.26)	12.09%	Projecting a smaller increase more in line with Pre-Covid years. Also less inpatient days so we should need less supplies there.
Professional Fees	(1,330,524.38)	(1,711,942.30)	(1,147,290.33)	564,651.97	-32.98%	Down due to some of our ER doctors being employed
Acute/Swing Purch Serv	(535,626.82)	(676,167.28)	(578,476.97)	97,690.32	-14.45%	Down due to the Covid Unit being closed
SNF Purch Serv	(1,551,825.60)	(1,826,136.11)	(1,731,837.37)	94,298.74	-5.16%	Down due to C.N.A. Program
Ancillary Purch Serv	(1,304,112.83)	(1,533,297.82)	(1,591,975.55)	(58,677.73)	3.83%	Radiology and Lab Staffing remains difficult
Other Purch Serv	(2,281,138.11)	(3,432,128.31)	(2,594,926.77)	837,201.55	-24.39%	Down due to not using State Travelers
Repairs	(305,202.81)	(480,472.00)	(382,754.83)	97,717.17	-20.34%	FY 22 was an outlier year so I'm going with historical averages
Utilities	(529,142.86)	(588,153.83)	(650,438.79)	(62,284.97)	10.59%	Up due to factoring in the lodge
Insurance	(352,727.01)	(421,426.35)	(527,804.12)	(106,377.77)	25.24%	Property Insurance Rates went up significantly and we are adding the lodge
Other	(701,840.10)	(764,757.08)	(928,323.02)	(163,565.94)	21.39%	Up due to outside travel and training
Depreciation	(1,182,968.76)	(1,412,189.51)	(1,498,779.07)	(86,589.56)	6.13%	Increased due to the new wing and clinic
Bond Repayment Insurance	0.00	0.00	0.00	0.00	0.00%	
Bond Repayment Interest	(420,426.16)	(458,646.72)	(787,584.79)	(328,938.07)	71.72%	Used actual debt service numbers
Interest	(55,121.06)	(66,479.27)	(68,811.91)	(2,332.64)	3.51%	Based off historical averages
Rental & Leases	(80,200.50)	(96,022.09)	(100,435.84)	(4,413.75)	4.60%	Based off historical averages
Total Operating Expenses	(30,500,113.90)	(37,124,072.41)	(38,790,328.98)	(1,666,256.57)	4.49%	Total
Net Operating Revenue or (Loss)	2,340,167.57	324,640.85	1,048,184.08	723,543.23	222.87%	Net Revenue minus Total Operating Expenses
NONOPERATING REVENUES AND EXPENSE:						
District and County taxes	960,802.70	1,152,963.24	1,176,022.50	23,059.26	2.00%	Will go up due to the USDA loan being fully drawn and the county collecting more
Interest Income	60,256.86	72,308.23	65,077.41	(7,230.82)	-10.00%	Reduced due less funds in LAIF
Other Non-operating expense/rev	489,563.14	587,475.77	(78,688.74)	(666,164.51)	-113.39%	Lower as we won't be receiving Provider Relief Funds
Total Nonoperating Revenue	1,510,622.70	1,812,747.24	1,162,411.17	(650,336.07)	-35.88%	Down due to not having Provider Relief Funds
PROFIT or (LOSS)	3,850,790.27	2,137,388.09	2,210,595.25	73,207.16	3.43%	Projecting a positive bottom line