

Chief Executive Officer  
Chris Bjornberg



Board of Directors  
Abe Hathaway, President  
Jeanne Utterback, Vice President  
Tom Guyn, M.D., Secretary  
Tami Humphry, Treasurer  
Lester Cufaude, Director

Finance Committee  
**Meeting Agenda**  
June 28, 2023 at 10:00 AM  
Mayers Memorial Hospital District  
Burney Annex Boardroom  
20647 Commerce Ave, Burney, CA

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, ext 1264 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

**Attendees**

Tami Vestal-Humphry, Chair, Board Member  
Abe Hathaway, Board Member  
Chris Bjornberg, CEO  
Travis Lakey, CFO

				<b>Approx. Time Allotted</b>
1	<b>CALL MEETING TO ORDER</b>			
2	<b>CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS</b>			
3	<b>APPROVAL OF MINUTES</b>			
3.1	Regular Meeting –May 31, 2023	<i>Attachment A</i>	<b>Action Item</b>	2 min.
4	<b>FINANCIAL REVIEWS/BUSINESS</b>			
4.1	May 2023 Financials	<i>Attachment B</i>	<b>Action Item</b>	15 min.
4.2	Accounts Payable (AP)/Accounts Receivable (AR)		<b>Action Item</b>	15 min.
5	<b>NEW BUSINESS</b>			
5.1	FY2024 Budget Adoption: Recommendation to full Board for Approval	<i>Attachment C</i>	<b>Action Item</b>	5 min.
5.2	Master Planning Criteria Documents		Information	5 min.
5.3	Nutanix Quote	<i>Attachment D</i>	<b>Action Item</b>	5 min.
6	<b>ADMINISTRATIVE REPORT</b>		Information	5 min.
7	<b>OTHER INFORMATION/ANNOUNCEMENTS</b>			
8	<b>ADJOURNMENT:</b> Next Regular Meeting – July 26, 2023 Posted 06/23/2023			

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at [www.mayersmemorial.com](http://www.mayersmemorial.com).



Board of Directors  
**Finance Committee**  
**Minutes**

May 31, 2023

FR Boardroom & Microsoft Teams

*These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.*

1	<b>CALL MEETING TO ORDER:</b> Tami Humphry called the meeting to order at 10:35 am on the above date.			
	<b>BOARD MEMBERS PRESENT:</b>	<b>STAFF PRESENT:</b>		
	Tami Vestal-Humphry, Committee Chair Abe Hathaway, Director	Chris Bjornberg, CEO Travis Lakey, CFO Ryan Harris, COO Jessica DeCoito, Board Clerk		
	<b>ABSENT:</b>			
2	<b>CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS - None</b>			
3	<b>Special Presentation:</b> Lisa Grimmatt, VP Treasury Management Officer and Scott Caddow, Senior VP and Director of Treasury Management.  Review of secure account processes and procedures was shared for the funds that MMHD, as a public entity, will keep with Tri-Counties Bank.			
4	<b>APPROVAL OF MINUTES: April 27, 2023 – minutes attached.</b> Motion moved, seconded and carried.	<i>Hathaway , Humphry</i>	<b>Approved by All</b>	
5	<b>FINANCIAL REVIEWS</b>			
	5.1	<b>April 2023 Financials:</b> The bump in salaries was due to the Retention Payments issued out. Working on insurance renewals which is forecasted to be more than before and won't be changing vendors. GPO is moving right along. Controller position is currently being flown – applications have been received. In 2025 we are expecting another supplemental payment on top of what we already see. But the models are still being reviewed and worked on.	<i>Hathaway , Humphry</i>	<b>Approved by All</b>
	5.2	<b>Accounts Payable (AP) &amp; Accounts Receivable (AR):</b> AR Days at 58, Days of Cash on Hand is 237. Accounts payable looks good.		
6	<b>NEW BUSINESS</b>			
	6.1	Transferring funds from LAIF to MM with Tri-Counties Bank. Recommendation to move to the full board for final approval was made, seconded and carried.	<i>Hathaway , Humphry</i>	<b>Approved by All</b>
7	<b>ADMINISTRATIVE REPORT:</b> Minimum wage bill made it out of the committee. Conversations with MVHC continue to take place.			
8	<b>OTHER INFORMATION/ANNOUNCEMENTS: None</b>			
9	<b>ADJOURNMENT – 11:47 pm</b>			
	Next Finance Committee Meeting: June 28, 2023			

## Attachment B

## MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2023

COMPARISON TO ACTUAL

2023		2023		FY 2023		FYE 2022		Variance	% Increase or Decrease
May	April	Actual	Actual	YTD	YTD	Actual	Actual		
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
23	20	3	Acute	183	183	0	.02%		
5	10	(5)	Swing Bed	91	107	(16)	-15.01%		
7	2	5	Skilled Nursing Care (DISCHG)	41	47	(6)	-12.81%		
9	10	(1)	Observations	85	111	(26)	-23.41%		
<b>PATIENT DAYS</b>									
70	61	9	Acute	693	758	(65)	-8.61%		
57	58	(1)	Swing Bed	963	1,381	(418)	-30.31%		
2,383	2,389	(6)	Skilled Nursing Care	26,342	24,675	1667	6.82%		
<b>LENGTH OF STAY</b>									
3.04	3.05	(0)	Acute	3.79	4.14	(0)	-8.51%		
11.40	5.80	6	Swing Bed	10.58	12.91	(2)	-18.01%		
			Skilled Nursing Care						
<b>AVERAGE DAILY CENSUS</b>									
2.26	2.03	0	Acute	2.07	2.26	(0)	-8.51%		
1.84	1.93	(0)	Swing Bed	2.87	4.12	(1)	-30.21%		
76.87	79.63	(3)	Skilled Nursing Care	78.63	73.66	5	6.82%		
<b>ANCILLARY SERVICES</b>									
0	0	0	Surgery Inpatient Visits	0	1	(1)	-100.01%		
0	0	0	Surgery OP/ procedure visits	3	146	(143)	-97.91%		
377	375	2	Emergency Room Visits	3952	3,880	72	1.92%		
129	158	(29)	Outpatient Services Procedures	1380	1,567	(187)	-11.91%		
689	704	(15)	Laboratory Visits	9110	13,293	(4183)	-31.51%		
529	422	107	Radiology Procedures	4801	4,611	190	4.12%		
75	45	30	Hospice Patient Days	1186	1,619	(433)	-26.71%		
218	187	31	Physcial Therapy visits	2235	2,300	(65)	-2.81%		
188	187	1	Cardiac Rehab	2145	1,867	278	14.92%		
63	67	(4)	Telemedicine visits	493	440	53	12.02%		
34	23	11	Admissions from ER	245	259	(14)	-5.41%		
17	11	6	Transfers from ER	167	158	9	5.72%		
796	693	103	Clinic Visits	7273	6,756	517	7.72%		
<b>PRODUCTIVITY:</b>									
Productive FTE's									
9.25	8.18		Nursing - Acute	12.73	19.28				
41.50	37.85		Long Term Care	46.59	55.79				
46.28	42.47		Ancillary	44.64	50.35				
66.67	67.61		Service	71.92	80.34				
163.70	156.11		Total Productive	175.88	205.76				
64.46	71.39		Non-Productive FTE's	69.95	39.06				
228.16	227.50		Paid FTE's	245.83	244.82				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.50	2.32			2.61	3.08				

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2023

COMPARISON TO ACTUAL

2023 MAY ACTUAL	2022 MAY ACTUAL	Variance		FY 2023 YTD ACTUAL	FY 2022 YTD ACTUAL	Variance	Increase Decrease %
<b>PATIENT REVENUE</b>							
574,661	488,671	85,990	Acute	6,489,945.00	7,907,532.24	(1,417,587)	-17.91%
1,349,681	1,155,824	193,857	Skilled Nursing	13,259,272	11,536,704	1,722,568	14.92%
270,308	131,222	139,086	Inpatient Ancillary				
529	0	529	Acute	3,123,627	2,806,342	317,285	11.32%
			Skilled Nursing	(92)	2,915	(3,007)	
2,195,179	1,775,717	419,462	Total Inpatient Revenue	22,872,752	22,253,493	619,259	2.82%
2,632,601	2,396,737	235,863	Total Outpatient Revenue	26,670,783	25,764,497	906,286	3.52%
4,827,780	4,172,455	655,325	<b>Total Patient Revenue</b>	49,543,535	48,017,990	1,525,545	3.22%
<b>DEDUCTIONS FROM REVENUE</b>							
2,778,685	1,145,409	(1,633,275)	Contractuals - Care/Cal	8,511,035	8,661,277	150,242	
488,805	167,034	(321,771)	Contractuals - PPO	3,404,703	2,616,605	(788,097)	
1,241	0	(1,241)	Charity and Write Offs	66,562	42,503	(24,059)	
143,536	225,474	81,939	Admin Adjmts/Emp Discounts	1,054,954	1,777,771	722,817	
59,447	106,244	46,797	Provision for Bad Debts	755,418	828,181	72,763	
3,471,713	1,644,161	(1,827,551)	<b>Total Deductions</b>	13,792,672	13,926,337	133,665	
101,713	38,066	63,646	Other Operating Revenues	601,802	914,989	(313,187)	
1,457,780	2,566,360	(1,108,580)	<b>Net Revenue</b>	36,352,665	35,006,641	1,346,023	
<b>OPERATING EXPENSES</b>							
1,484,822	1,193,246	(291,576)	Productive Salaries	14,454,232	12,594,026	(1,860,206)	-14.81%
84,783	108,441	23,658	Non-Productive Salaries	1,574,412	1,683,185	108,773	6.52%
374,666	335,737	(38,930)	Employee Benefits	3,824,206	3,626,608	(197,598)	-5.41%
365,532	188,826	(176,705)	Supplies	3,652,149	3,781,081	128,932	3.42%
108,905	238,756	129,851	Professional Fees	1,419,754	1,569,280	149,526	9.52%
85,312	84,193	(1,118)	Acute/Swing Travelers	1,114,830	619,820	(495,010)	-79.91%
313,916	122,133	(191,784)	SNF Travelers	2,770,693	1,673,958	(1,096,735)	-65.51%
198,555	101,410	(97,145)	Ancillary Travelers	2,155,641	1,405,523	(750,118)	-53.41%
141,828	864,980	723,151	Other Purchased Services	1,795,930	3,146,118	1,350,188	42.92%
28,044	135,230	107,186	Repairs & Maintenance	389,147	440,433	51,286	11.62%
62,936	9,998	(52,938)	Utilities	971,469	539,141	(432,328)	-80.21%
41,719	33,580	(8,138)	Insurance	464,234	386,307	(77,926)	-20.21%
124,386	73,887	(50,499)	Other	1,099,756	701,027	(398,728)	-56.91%
146,461	111,538	(34,922)	Depreciation	1,641,464	1,294,507	(346,957)	-26.81%
0	0	0	Bond Repayment Insurance	-	0	0	
0	0	0	Bond Repayment Interest	671,109	420,426	(250,683)	-59.61%
6,421	5,818	(602)	Interest	67,232	60,939	(6,293)	-10.31%
11,228	7,820	(3,408)	Rental - Lease	105,336	88,020	(17,316)	-19.71%
3,579,513	3,615,594	36,081	<b>Total Operating Expense</b>	38,171,594	34,030,400	(4,141,194)	-12.21%
(2,121,733)	(1,049,234)	(1,072,499)	<b>Income From Operations</b>	(1,818,929)	976,242	(2,795,171)	
<b>NON-OPERATING REVENUE AND EXPENSE</b>							
364,913	1,369,156	(1,004,243)	Non-Operating Revenue	5,346,016	4,616,673	729,343	
2,145	578	1,567	Interest Income	295,349	60,835	234,515	
340,813	107,336	(233,477)	Non-Operating Expense	2,427,757	1,915,095	(512,662)	
26,245	1,262,398	(1,236,153)	<b>Total Non-Operating</b>	3,213,608	2,762,413	451,196	
(2,095,488)	213,164	(2,308,652)	<b>NET INCOME</b>	1,394,680	3,738,654	(2,343,975)	

**MAYERS MEMORIAL HOSPITAL****Balance Sheet**

	<b>MAY 2023</b>	<b>APRIL 2023</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	1,273,888	1,885,848
Reserve Cash (unrestricted)	23,602,751	23,602,751
Reserve Cash (restricted) - USDA Debt Serv / Construction	2,562,604	2,560,474
Accounts Receivable	8,018,676	8,444,608
County Treasury receivable	(300,379)	(48,668)
Less: Reserve for Uncollectibles	(757,681)	(692,756)
Reserve for Medicare/Medi-Cal/Commercial	(3,375,758)	(3,194,239)
Inventories	759,132	715,375
Accounts Receivable - Other	103,341	173,421
Prepaid Expenses	933,230	956,506
Medicare/Medi-Cal Settlement	30,357	30,357
<b>TOTAL CURRENT ASSETS</b>	<b>32,850,162</b>	<b>34,433,678</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land and Building Improvements	3,969,852	3,969,852
Building and Fixed Equipment	36,702,223	36,297,250
Equipment	15,431,077	15,461,777
Construction in Progress (other)	3,855,971	4,258,743
Hospital expansion	0	0
LESS: Reserve for Depreciation	(26,890,087)	(26,771,520)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>33,069,036</b>	<b>33,216,103</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
<b>TOTAL OTHER ASSETS</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>65,919,198.36</b>	<b>67,649,780.56</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	860,416	553,349
Accrued Payroll	421,454	306,512
Accrued Payroll Taxes	(407,589)	(374,967)
Accrued Vacation & Holiday	852,446	868,911
Accrued Health Insurance	54,256	51,133
Accrued Interest	196,965	196,965
RETAINAGE PAYABLE	94,399	94,399
QIP	0	0
HQAF	0	0
Rate Range	0	0
NOTES & LOANS PAYABLE	5,404	10,799
Current Portion of Medicare/Medi-Cal Settlement	(7,082)	(7,082)
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,070,670</b>	<b>1,700,018</b>
<b>LONG-TERM DEBT</b>		
G.O. Bond	1,687,478	1,687,478
Capital Leases / Settlement pymt		
Leases	(68,819)	(63,637)
Provider Relief Fund- Deffered revenue	0	0
Notes & Loans Payable/ CHFFA	1,329,126	1,329,126
GO BOND SERIES B & REFUNDING	20,457,000	20,457,000
<b>TOTAL LONG-TERM DEBT</b>	<b>23,404,785</b>	<b>23,409,967</b>
<b>FUND EQUITY</b>	<b>40,443,743</b>	<b>42,539,796</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>65,919,198.36</b>	<b>67,649,780.56</b>
<b>CURRENT RATIO:</b>	<b>15.86</b>	<b>20.5</b>

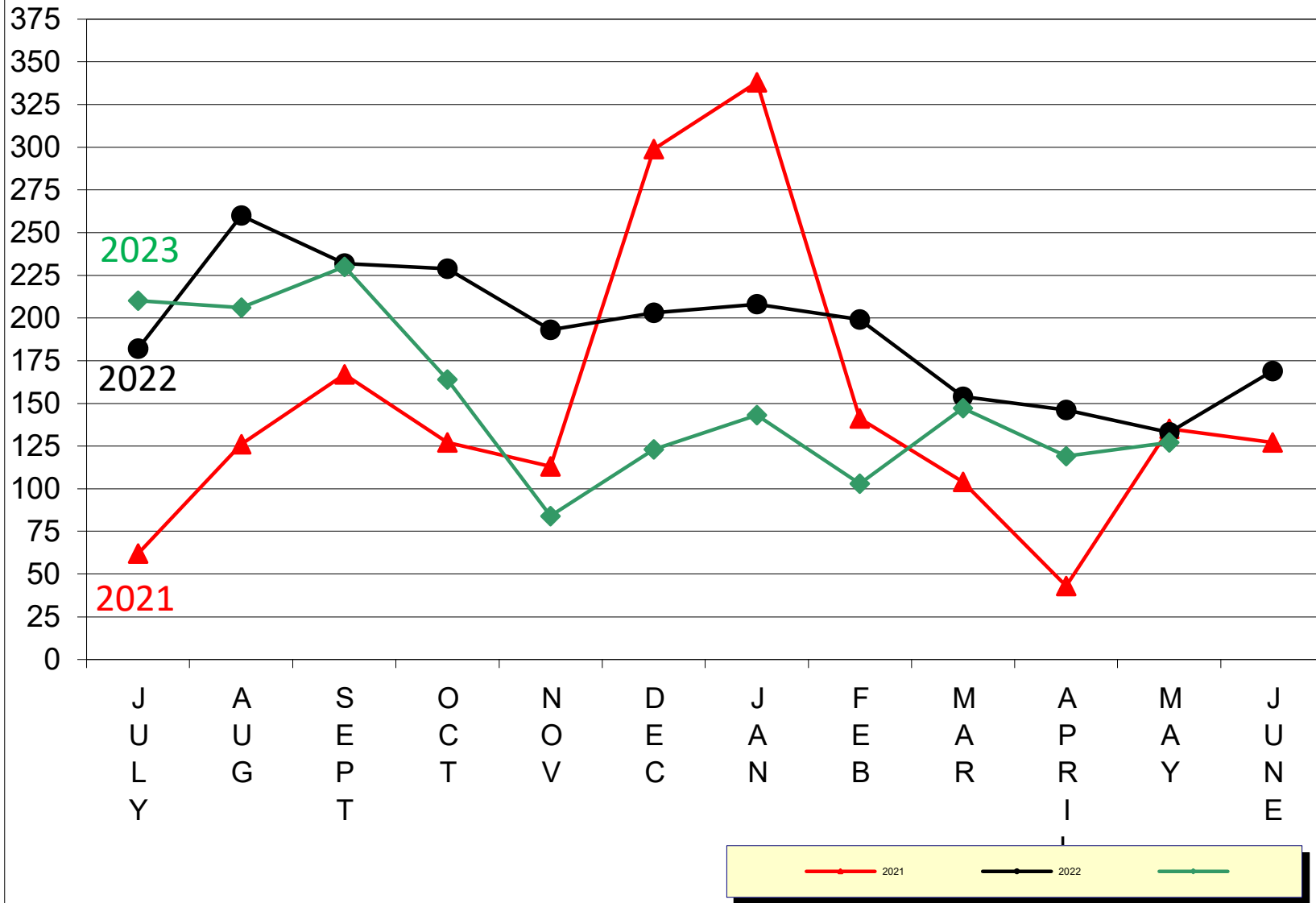
**MAYERS MEMORIAL HOSPITAL  
NON-OPERATING REVENUE AND EXPENSE  
RETAIL PHARMACY**

2023		2022		Variance		FY 2023		FY 2022		Variance	Increase Decrease %
MAY ACTUAL	MAY ACTUAL					YTD ACTUAL	YTD ACTUAL				
					<b>RETAIL PHARM REVENUE</b>						
					<b>NON-OPERATING REVENUE</b>						
0	0	0			MEDICARE	0	0	0			#DIV/0!
0	21,301	(21,301)			MEDI-CAL	18,762	186,732	(167,970)			-90.01%
227,541	122,019	105,522			THIRD PARTY	2,031,087	1,305,389	725,698			55.62%
38,416	29,409	9,007			PRIVATE	351,403	333,715	17,688			5.32%
(101)	953	(1,054)			OTHER	(166)	0	(166)			#DIV/0!
265,856	173,682	92,174			<b>Total Revenue</b>	2,401,086	1,825,837	575,249			31.52%
265,856	173,682	92,174			<b>Net Non Operating Revenue</b>	2,401,086	1,825,837	575,249			
					<b>NON - OPERATING EXPENSES</b>						
26,144	20,644	(5,499)			Productive Salaries	286,595	235,194	(51,401)			-21.91%
8,222	4,740	(3,482)			Non-Productive Salaries	25,928	29,994	4,066			13.62%
3,119	2,585	(534)			Employee Benefits	31,393	27,804	(3,589)			-12.91%
287,395	61,361	(226,034)			Supplies	1,986,165	1,518,440	(467,725)			-30.81%
0	0	0			Ancillary Travelers	4,983	0	(4,983)			#DIV/0!
11,504	14,870	3,367			Other Purchased Services	42,899	65,124	22,226			34.12%
0	0	0			Repairs	0	0	0			#DIV/0!
373	320	(54)			Utilities	7,255	3,231	(4,024)			-124.61%
195	1	(194)			Other	7,052	4,339	(2,713)			-62.51%
2,807	2,807	0			Depreciation	30,873	30,873	0			.02%
0	8	8			Rental - Lease	372	97	(275)			-285.21%
339,758	107,336	(232,422)			<b>Total Non-Operating Expense</b>	2,423,514	1,915,095	(508,419)			-26.51%
(73,902)	66,346	(140,248)			<b>NET INCOME</b>	(22,427)	(89,258)	66,831			
					(LOSS) GAIN						

Rural Health Clinic - Burney

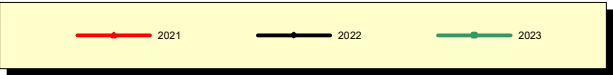
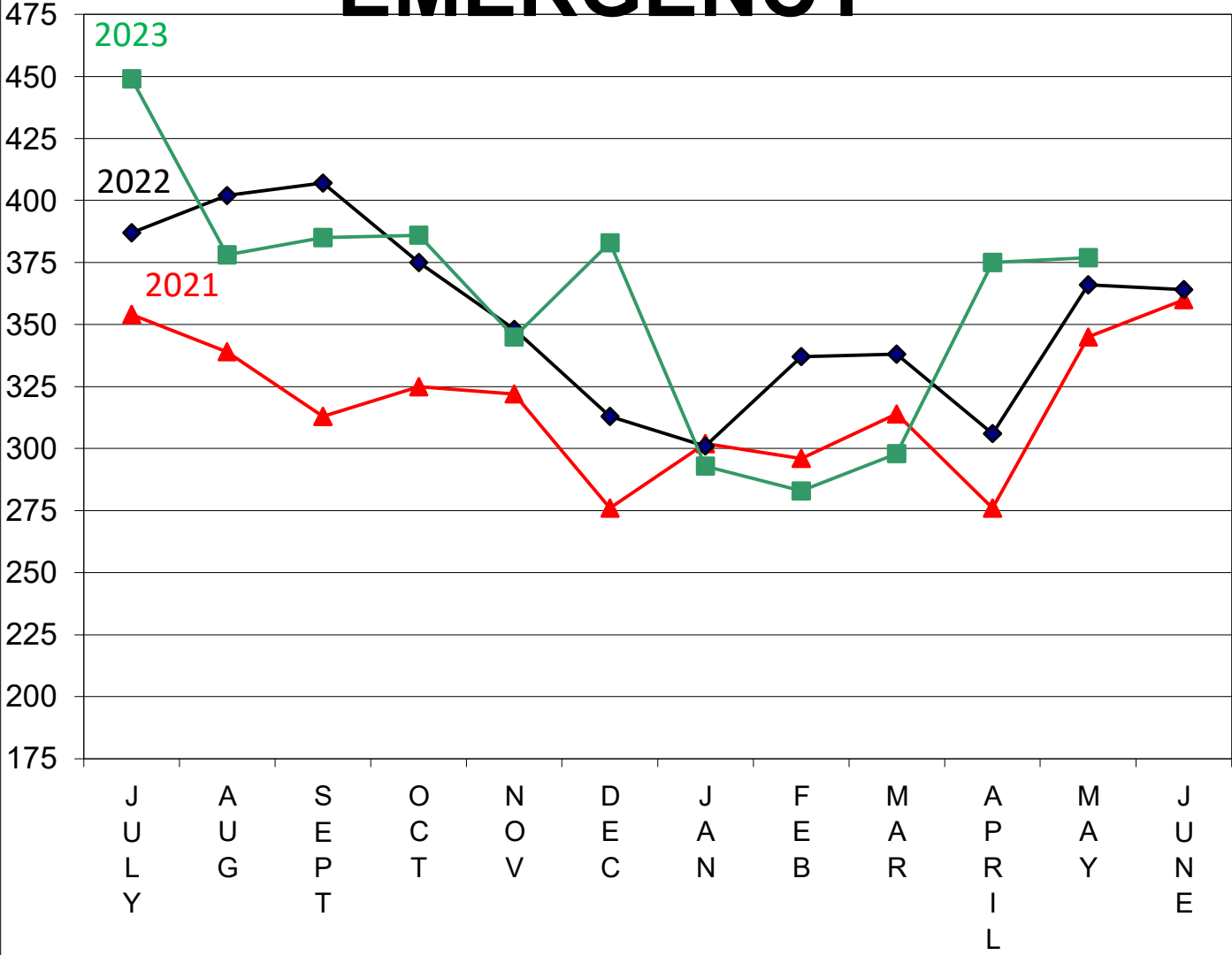
Gross Revenue	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	YTD
TOTAL OUTPT REVENUE	108,130.38	171,033.56	170,106.44	101,131.60	153,571.59	161,847.81	125,573.34	133,087.17	166,057.51	111,339.64	175,984.95	-	1,577,863.99
<b>Operating Expenses</b>													
PRODUCTIVE SALARIES	124,945.78	97,617.19	101,189.90	106,221.81	109,123.34	113,742.39	112,683.94	110,822.00	117,701.05	136,829.21	116,490.42	-	1,247,367.03
NON-PRODUCTIVE SALARIES	9,889.28	936.16	4,910.98	3,644.93	3,549.13	13,292.59	4,297.50	3,870.73	2,585.15	1,229.28	5,005.17	-	53,210.90
EMPLOYEE BENEFITS	11,187.87	7,132.26	8,226.53	8,061.39	8,458.73	12,328.27	10,979.07	11,431.91	11,173.45	12,634.99	10,180.41	-	111,794.88
SUPPLIES	2,808.01	8,267.90	5,087.64	5,791.60	19,057.55	8,456.79	9,667.31	1,891.86	15,021.53	2,525.36	12,217.09	-	90,792.64
PROFESSIONAL FEES	92.57	101.62	116.72	69.20	66.48	274.12	95.45	76.44	91.94	80.49	63.98	-	1,129.01
TRAVELERS	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PURCHASED SERVICES	7,976.51	7,490.63	7,634.78	7,003.98	5,868.18	7,215.34	7,636.19	9,281.66	6,823.98	7,797.72	9,554.04	-	84,283.01
REPAIRS	-	-	-	-	-	-	-	500.00	-	-	-	-	500.00
INSURANCE	-	-	-	-	-	-	-	11,507.92	1,438.49	1,438.49	1,438.49	-	15,823.39
OTHER	218.57	1,307.54	200.52	326.68	752.43	1,614.29	495.05	509.76	516.35	1,943.18	576.08	-	8,460.45
DEPRECIATION	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	-	3,854.51
RENTAL/LEASE	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	157,469.00	123,203.71	127,717.48	131,470.00	147,226.25	157,274.20	146,204.92	150,242.69	155,702.35	164,829.13	155,876.09	-	1,617,215.82
Net Profit or (Loss)	(49,338.62)	47,829.85	42,388.96	(30,338.40)	6,345.34	4,573.61	(20,631.58)	(17,155.52)	10,355.16	(53,489.49)	20,108.86	0.00	(39,351.83)

# ACUTE / SWING PATIENT DAYS

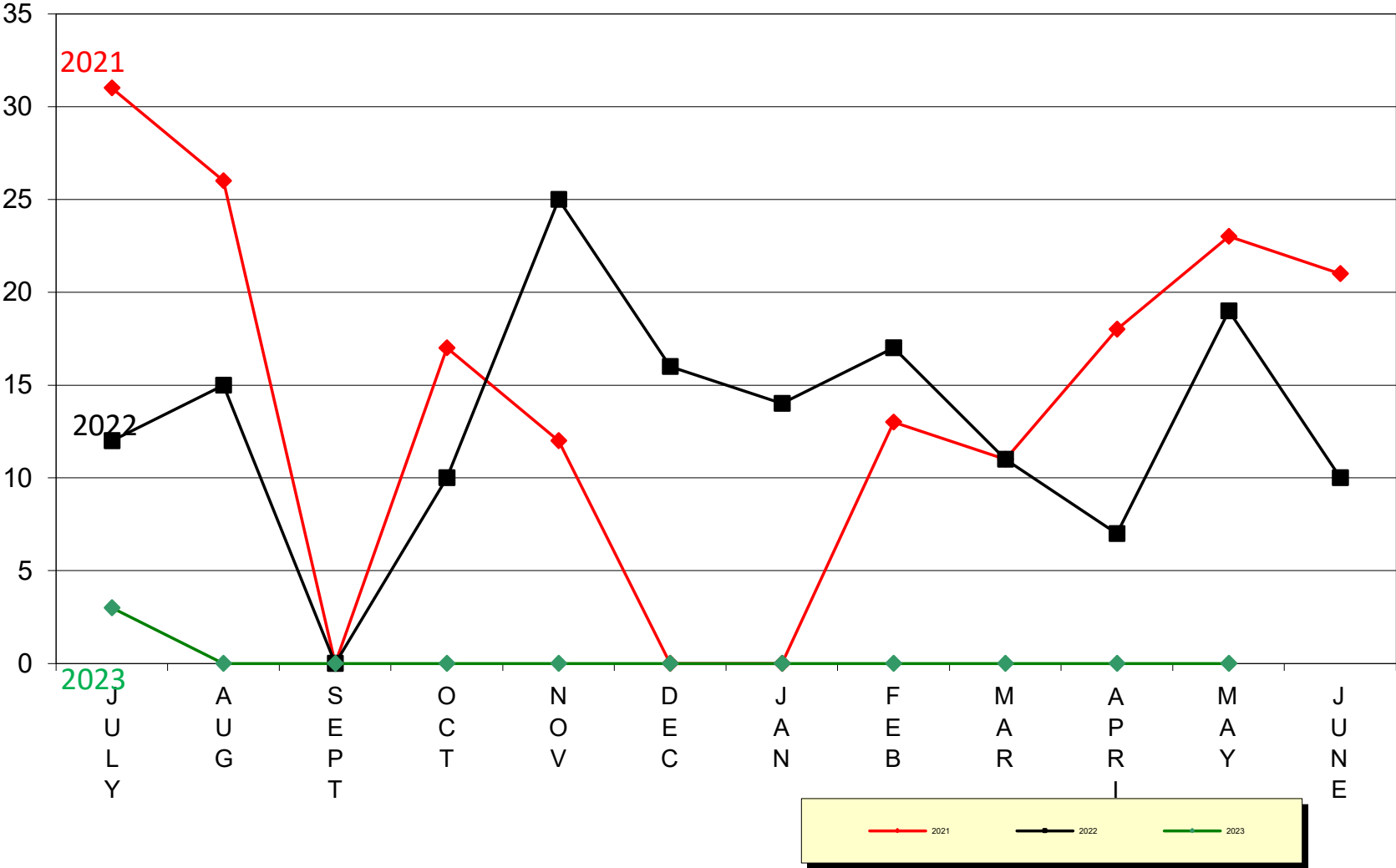




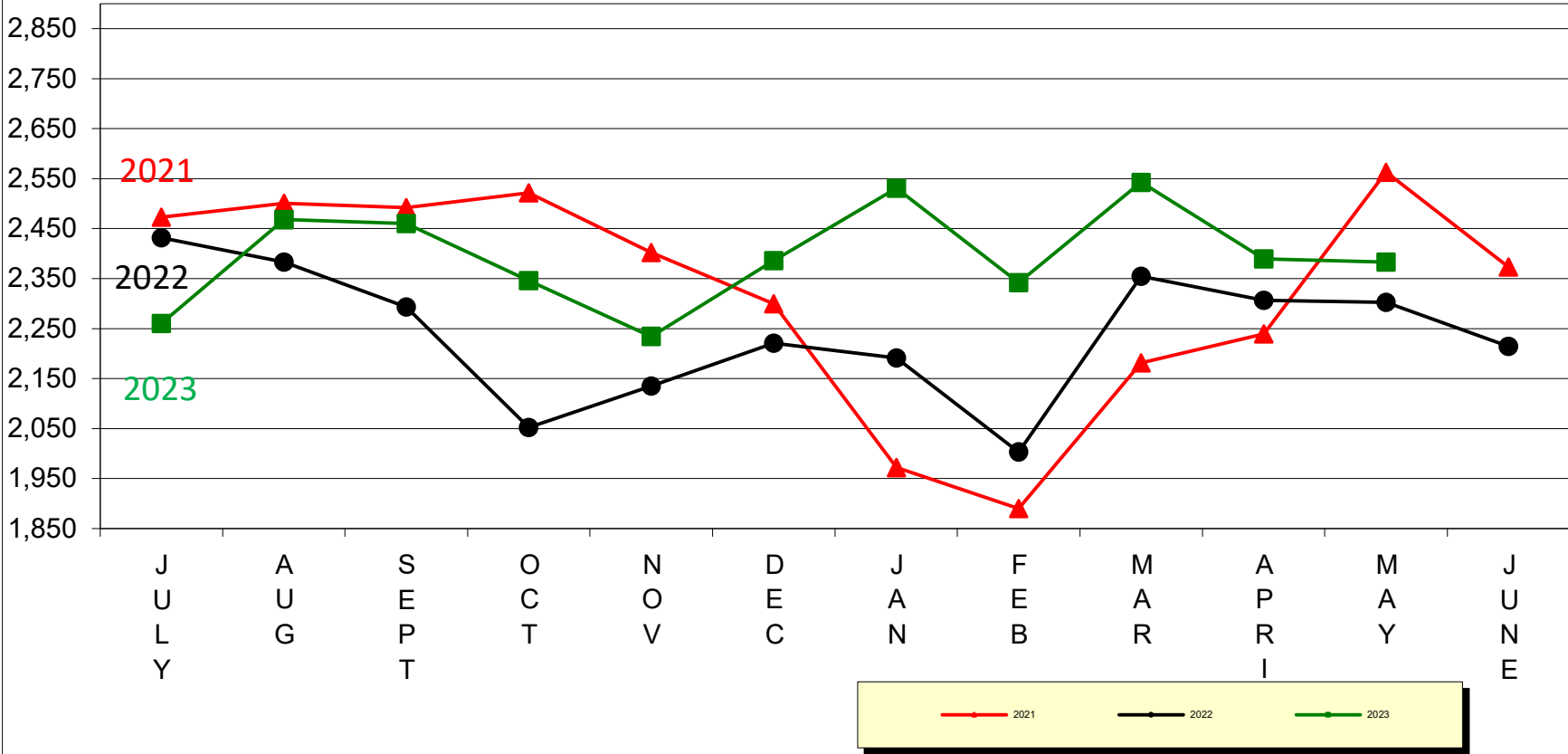
# EMERGENCY



# SURGERY / OUTPATIENT PROCEDURES



# SNF PATIENT DAYS



**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
- Fiscal Year 2023

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2022	4,665,515.38	150,500.50	3,318,978.74	263,239.28	16,825.00	3,038,914.46	1,506,553.80	7,898.24
August 31, 2022	5,143,194.31	165,909.49	3,416,118.51	335,527.56	-	3,080,590.95	1,954,193.05	13,566.53
September 30, 2022	4,956,524.74	165,217.49	2,988,469.36	63,716.15	-	2,924,753.21	1,673,077.03	946.90
October 31, 2022	4,245,367.42	136,947.34	3,491,414.58	93,557.78	16,824.00	3,381,032.80	2,242,104.29	2,744.92
November 30, 2022	3,816,571.82	127,219.06	2,815,604.03	113,701.62	-	2,701,902.41	2,259,542.97	2,253.97
December 31, 2022	3,937,352.34	127,011.37	2,772,009.87	85,415.63	98,374.48	2,588,219.76	1,538,030.24	20,042.39
January 30, 2023	4,115,044.12	132,743.36	3,155,768.18	592,477.70	115,199.54	2,448,090.94	1,577,690.36	8,034.68
February 28, 2023	3,781,813.98	135,064.79	4,766,036.34	85,719.37	1,769,308.00	2,911,008.97	2,096,286.93	7,837.54
March 31, 2023	4,126,643.77	133,117.54	3,185,974.71	102,100.88	184,127.88	2,899,745.95	2,357,334.84	14,445.82
April 30, 2023	4,140,127.94	138,004.26	17,213,214.33	2,279,394.65	13,025,293.68	1,908,526.00	2,355,977.89	2,112.90
May 31, 2023	4,586,941.62	147,965.86	2,811,849.70	425,172.07	69,671.55	2,317,006.08	3,508,561.92	2,796.15
June 30, 2023	-	-	-	-	-	-	-	-
<b>YTD TOTAL</b>	<b>47,515,097.44</b>	<b>141,791.00</b>	<b>49,935,438.35</b>	<b>4,440,022.69</b>	<b>15,295,624.13</b>	<b>30,199,791.53</b>	<b>23,069,353.32</b>	<b>82,680.04</b>

ACCOUNTS RECEIVABLE AGING					PAYOR MIX - YTD % OF REVENUE				
	MAY \$ OUTSTANDING	MAY DAYS OUT	APR DAYS OUT	MAR DAYS OUT		MAY	APRIL	MARCH	3 MONTH AVERAGE
MEDICARE	2,215,039.56	42.71	41.27	42.30	MEDICARE	34.28%	36.58%	40.81%	37.22%
MEDI - CAL	1,828,500.58	29.1	40.77	37.36	MEDI - CAL	45.50%	44.98%	44.37%	44.95%
THIRD PARTY	2,271,546.64	102.02	110.44	125.44	THIRD PARTY	18.38%	16.65%	12.50%	15.84%
PRIVATE	1,068,413.75				PRIVATE	1.84%	1.78%	2.32%	1.98%
<b>LTC ONLY (INCLUDE)</b>	<b>812,539.76</b>	<b>20.97</b>	<b>41.82</b>	<b>39.79</b>					
<b>OVERALL</b>	<b>7,383,500.53</b>	<b>52.85</b>	<b>57.68</b>	<b>56.37</b>					

**MAYERS MEMORIAL HOSPITAL  
2022-2023 OPERATING ACTUAL**

	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-22	FEB	MAR	APR	MAY	JUN	YTD FY 2023 ACTUAL	YTD PRIOR YR Current Mth ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	797,204.00	751,559.00	868,817.00	602,634.00	343,652.00	488,214.00	548,040.00	444,328.00	585,721.00	485,115.00	574,661.00	-	6,489,945.00	7,907,532
SNF	1,111,826.19	1,236,607.79	1,219,709.97	1,166,794.54	1,128,133.44	1,181,039.18	1,257,370.44	1,158,558.46	1,269,948.59	1,179,601.96	1,349,681.48	-	13,259,272.04	11,536,704
Acute Ancillary	402,916.15	402,486.90	451,809.40	242,860.05	270,675.40	228,108.55	109,417.95	209,684.55	254,949.45	280,410.90	270,307.90	-	3,123,627.20	2,806,342
SNF Ancillary	(621.00)	-	-	-	-	-	-	-	-	-	529.00	-	(92.00)	2,915
Outpatient	2,489,335.61	2,970,516.97	2,624,969.78	2,371,905.05	2,281,762.72	2,234,827.60	2,365,836.38	2,133,714.60	2,228,607.83	2,336,705.68	2,632,600.67	-	26,670,782.89	25,764,497
	4,800,660.95	5,361,170.66	5,165,306.15	4,384,193.64	4,024,223.56	4,132,189.33	4,280,664.77	3,946,285.61	4,339,226.87	4,281,833.54	4,827,780.05	-	49,543,535.13	48,017,990
Less Deductions:														0
Contractuals - Care/Cal	359,000.82	1,035,179.70	865,516.47	701,777.62	930,815.21	1,047,515.49	1,050,667.66	1,044,042.27	(1,317,975.61)	15,810.92	2,778,684.68	-	8,511,035.23	8,661,277
Contractuals - PPO	562,191.62	180,639.78	376,061.31	346,036.18	130,262.92	227,747.82	197,242.49	221,029.65	553,196.34	121,489.89	488,804.64	-	3,404,702.64	2,616,605
Charity Care & Write off	-	8,098.67	-	28,244.50	20,703.35	3,532.78	(23.80)	-	3,725.00	1,040.64	1,241.00	-	66,562.14	42,503
Other Contractual write off:	122,141.89	138,719.85	80,524.61	22,504.47	166,826.92	65,954.06	191,660.08	32,045.28	81.28	90,960.06	143,535.57	-	1,054,954.07	1,777,771
Medicare	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Medi-Cal	-	-	-	-	-	-	-	-	-	-	-	-	-	0
PPO's	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Administrative & Other	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Provision For Bad Debts	70,780.26	118,769.10	149,742.17	(37,360.85)	6,499.96	75,941.70	111,730.34	(2,228.98)	115,595.18	86,502.63	59,446.76	-	755,418.27	828,181
Total Deductions	1,114,114.59	1,481,407.10	1,471,844.56	1,061,201.92	1,255,108.36	1,420,691.85	1,551,276.77	1,294,888.22	(645,377.81)	315,804.14	3,471,712.65	-	13,792,672.35	13,926,337
Other Revenue	33,672.28	296,957.52	20,478.03	81,009.72	25,809.91	(233,545.67)	19,781.09	41,870.68	61,745.44	152,310.32	101,712.61	-	601,801.93	914,989
Net Revenue	3,720,218.64	4,176,721.08	3,713,939.62	3,404,001.44	2,794,925.11	2,477,951.81	2,749,169.09	2,693,268.07	5,046,350.12	4,118,339.72	4,457,780.01	-	36,352,664.71	35,006,641
<b>Operating Expenses:</b>														0
Salaries - Productive	1,232,974.57	1,237,494.11	1,173,090.06	1,232,108.37	1,154,179.78	1,289,785.64	1,269,694.51	1,313,811.55	1,427,982.54	1,638,288.17	1,484,822.31	-	14,454,231.61	12,594,026
Salaries - Non-productive	266,128.69	124,745.26	154,721.12	91,203.92	145,780.60	293,987.01	144,853.01	149,263.52	98,784.55	20,161.66	84,783.07	-	1,574,412.41	1,683,185
Employee Benefits	376,492.16	331,348.32	318,811.26	322,852.88	316,449.63	338,083.40	349,110.45	359,242.49	360,324.00	376,825.08	374,666.38	-	3,824,206.05	3,626,608
Supplies	263,383.02	294,409.18	340,664.40	415,512.57	317,012.37	313,464.93	280,294.77	260,332.71	491,996.12	309,547.33	365,531.64	-	3,652,149.04	3,781,081
Professional Fees	102,089.09	127,277.94	111,251.04	197,351.65	144,445.50	58,742.94	171,721.12	118,093.76	132,512.88	147,363.41	108,904.75	-	1,419,754.08	1,569,280
Acute/Swing travelers	160,437.84	141,009.20	141,171.78	75,113.80	51,357.48	22,623.12	138,610.87	123,277.73	101,242.29	74,674.41	85,311.50	-	1,114,830.02	619,820
SNF travelers	227,327.76	246,770.52	231,398.85	138,067.36	312,373.24	219,576.31	245,538.42	264,237.69	280,219.04	291,268.02	313,916.05	-	2,770,693.26	1,673,958
Ancillary travelers	226,664.40	223,868.05	208,106.38	173,652.67	239,653.05	160,537.76	210,967.74	124,066.21	228,789.77	160,780.14	198,555.24	-	2,155,641.41	1,405,523
Other Purchased Services	119,773.12	205,371.77	151,297.85	106,842.32	163,839.27	239,822.93	190,392.63	183,404.87	143,033.55	150,313.35	141,828.10	-	1,795,929.76	3,146,118
Repairs & Maintenance	24,073.00	52,548.47	52,297.71	31,960.74	24,610.33	30,818.63	58,618.82	23,933.86	34,223.79	28,017.64	28,044.06	-	389,147.05	440,433
Utilities	23,100.21	61,760.42	108,807.49	136,367.60	77,675.75	96,562.17	110,166.49	110,721.98	97,318.19	86,052.52	62,935.99	-	971,468.81	539,141
Insurance	16,776.20	19,729.01	31,712.01	20,629.72	20,629.72	20,629.72	20,629.72	187,343.00	42,716.96	41,718.89	41,718.89	-	464,233.84	386,307
Other Expense	77,555.43	67,015.07	83,843.48	75,550.05	81,264.90	88,976.61	92,766.90	93,026.05	95,831.21	219,539.86	124,386.05	-	1,099,755.61	701,027
Depreciation	124,559.07	132,880.42	134,168.75	132,999.57	163,451.04	133,971.02	231,525.33	147,964.73	148,293.84	145,189.33	146,460.77	-	1,641,463.87	1,294,507
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	-	-	338,682.50	-	-	-	-	-	332,426.25	-	-	-	671,108.75	420,426
Interest	6,432.20	5,281.71	6,007.59	5,456.27	5,452.57	6,097.33	6,366.39	6,745.79	5,680.68	7,291.05	6,420.66	-	67,232.24	60,939
Rent/Lease Equipment	4,288.62	6,857.58	2,747.77	10,024.09	11,511.78	11,126.58	24,118.94	8,604.63	8,728.05	6,100.10	11,227.66	-	105,335.80	88,020
Total Operating Exp	3,252,055.38	3,278,367.03	3,588,780.04	3,165,693.58	3,229,687.01	3,324,806.10	3,545,376.11	3,474,070.57	4,030,113.71	3,703,130.96	3,579,513.12	-	38,171,593.61	34,030,400
Net Operating Rev over Expense	468,163.26	898,354.05	125,159.58	238,307.86	(434,761.90)	(846,854.29)	(796,207.02)	(780,802.50)	1,016,236.41	415,208.76	(2,121,733.11)	-	(1,818,928.90)	976,242
<b>Non-Operating Revenue:</b>														0
Non-operating Revenue	277,983.20	312,650.83	313,971.11	315,578.59	266,392.33	544,902.48	472,860.86	374,174.71	864,054.29	1,238,534.52	364,912.84	-	5,346,015.76	4,616,673
Interest Income	43,738.28	763.08	609.10	64,800.92	1,683.41	1,820.20	90,230.72	1,693.11	2,139.57	85,725.67	2,145.43	-	295,349.49	60,835
Other non-operating Expense	196,173.00	193,566.29	163,464.07	226,046.78	254,155.12	229,545.99	237,228.67	172,610.79	266,641.22	147,511.82	340,813.08	-	2,427,756.83	1,915,095
Total Non-Operating Rever	125,548.48	119,847.62	151,116.14	154,332.73	13,920.62	317,176.69	325,862.91	203,257.03	599,552.64	1,176,748.37	26,245.19	-	3,213,608.42	2,762,413
Net Revenue over Expense	593,711.74	1,018,201.67	276,275.72	392,640.59	(420,841.28)	(529,677.60)	(470,344.11)	(577,545.47)	1,615,789.05	1,591,957.13	(2,095,487.92)	-	1,394,679.52	3,738,654
DIFF s/b 0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses per day	100,886.98	101,467.31	115,153.71	97,828.84	102,207.87	102,930.16	106,898.41	118,789.49	125,220.00	118,598.05	110,743.62	-	-	-
DAYS CASH ON HAND	214.16	197.91	168.93	199.49	189.60	175.99	170.04	115.12	96.74	214.92	224.63	#DIV/0!	109,156.77	-
AVERAGE YTD	214.16	206.01	192.56	194.20	193.29	190.42	187.42	177.27	166.89	172.12	176.96	-	227.90	-

**MAYERS MEMORIAL HOSPITAL  
2021-2022 OPERATING ACTUAL**

	2021 JULY	2021 AUG	2021 SEPT	2021 OCT	2021 NOV	2021 DEC	2022 Jan-21	2022 FEB	2022 MAR	2022 APR	2022 MAY	2022 JUN	YEAR TO DATE FY 2022 ACTUAL	FY YTD ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	697,951.10	962,644.14	871,219.00	851,470.00	695,997.00	741,332.00	761,658.00	726,316.00	567,331.00	542,943.00	488,671.00	662,225.06	8,569,757.30	7,907,532
SNF	1,103,358.39	1,096,690.86	1,049,685.58	934,360.58	958,296.63	969,512.60	956,104.32	977,508.87	1,199,507.00	1,135,854.84	1,155,824.47	1,096,317.29	12,633,021.43	11,536,704
Acute SNF	258,125.20	289,583.15	343,220.65	399,569.15	229,958.80	214,501.65	266,517.20	217,677.60	248,551.90	207,414.80	131,221.95	347,471.80	3,153,813.85	2,806,342
Outpatient	1,716.00	-	-	-	837.00	75.00	-	157.00	-	130.00	-	334.00	3,249.00	2,915
	2,145,869.61	2,551,558.46	2,288,153.95	2,269,854.93	2,250,238.03	2,308,977.59	2,370,671.38	2,392,064.29	2,434,713.60	2,355,657.24	2,396,737.44	2,538,012.81	28,302,509.33	25,764,497
	4,207,020.30	4,900,476.61	4,552,279.18	4,455,254.66	4,135,327.46	4,234,398.84	4,354,950.90	4,313,723.76	4,450,103.50	4,241,999.88	4,172,454.86	4,644,360.96	52,662,350.91	48,017,990
Less Deductions:														
Contractuals - Care/Cal	867,547.28	1,063,453.65	529,404.55	763,824.26	141,513.99	246,064.99	677,517.41	878,085.70	1,424,846.48	923,609.71	1,145,409.26	1,712,901.09	10,374,178.37	8,661,277
Contractuals - PPO	267,522.45	277,392.72	243,431.19	315,464.08	297,419.03	208,877.56	165,125.79	408,317.42	266,293.55	(272.19)	167,033.66	738,693.40	3,355,298.66	2,616,605
Charity Care & Write off	3,209.00	530.00	-	5,925.00	-	4,418.00	-	10,034.00	12,176.79	6,210.00	-	(302.66)	42,200.13	42,503
Other Contractual write offs	81,329.18	137,389.22	181,283.45	79,104.35	133,497.75	94,900.14	236,087.47	135,856.42	132,040.60	340,808.01	225,474.22	244,258.17	2,022,028.98	1,777,771
	141,033.50	32,906.66	78,582.25	45,431.75	22,264.91	72,817.41	(1,176.86)	100,471.77	(1,860.45)	231,466.17	106,244.09	35,278.77	863,459.97	828,181
Total Deductions	1,360,641.41	1,511,672.25	1,032,701.44	1,209,749.44	594,695.68	627,078.10	1,077,553.81	1,532,765.31	1,833,496.97	1,501,821.70	1,644,161.23	2,730,828.77	16,657,166.11	13,926,337
Other Revenue	57,398.27	30,763.16	54,581.89	111,616.63	271,542.65	65,052.89	172,094.23	86,867.23	(73,711.76)	100,717.30	38,066.22	30,611.97	945,600.68	914,989
Net Revenue	2,903,777.16	3,419,567.52	3,574,159.63	3,357,121.85	3,812,174.43	3,672,373.63	3,449,491.32	2,867,825.68	2,542,894.77	2,840,895.48	2,566,359.85	1,944,144.16	36,950,785.48	35,006,641
<b>Operating Expenses:</b>														
Salaries - Productive	1,306,672.52	1,207,632.91	1,044,096.23	1,128,295.53	1,137,514.09	1,093,663.84	1,081,017.63	1,060,820.24	1,171,571.68	1,169,495.01	1,193,246.18	1,093,971.20	13,687,997.06	12,594,026
Salaries - Non-productive	184,173.02	137,790.65	162,421.16	157,532.78	123,310.94	130,216.64	284,230.90	166,663.36	122,105.84	106,298.43	108,441.40	155,399.15	1,838,584.27	1,683,185
Employee Benefits	347,828.84	336,767.99	312,602.13	314,417.66	318,913.33	300,869.10	363,135.37	330,289.03	327,886.52	338,161.01	335,736.59	335,069.43	3,961,677.00	3,626,608
Supplies	301,479.92	283,070.40	365,891.52	465,446.70	324,358.99	395,628.93	421,494.42	308,547.05	433,177.25	293,159.22	188,826.31	404,454.42	4,185,535.13	3,781,081
Professional Fees	26,851.65	20,348.67	179,654.11	148,194.97	143,206.55	167,835.73	142,481.41	188,203.14	152,075.90	161,672.25	238,756.06	177,450.42	1,746,730.86	1,569,280
Acute/Swing travelers	34,876.25	61,596.56	56,411.57	58,129.30	57,456.25	89,120.95	40,063.88	42,531.18	38,918.63	56,522.25	84,193.19	114,171.50	733,991.51	619,820
SNF travelers	141,190.66	107,883.18	172,884.16	111,733.63	149,101.85	245,144.00	140,948.27	114,693.57	173,405.67	194,840.61	122,132.50	227,720.91	1,901,679.01	1,673,958
Ancillary travelers	15,665.00	27,611.00	42,039.81	109,647.78	225,316.15	258,589.89	213,983.60	67,651.50	215,104.75	128,503.35	101,410.17	198,510.10	1,604,033.10	1,405,523
Other Purchased Services	143,896.84	189,748.18	266,758.48	195,223.73	206,070.10	266,194.25	264,909.71	221,089.61	294,623.33	232,623.88	864,979.51	973,800.14	4,119,917.76	3,146,118
Repairs & Maintenance	29,521.36	17,717.75	22,736.38	65,196.61	22,639.04	27,850.36	18,432.70	33,293.63	40,117.10	27,697.88	135,229.86	60,457.36	500,890.03	440,433
Utilities	33,895.40	47,436.28	50,265.62	40,914.81	58,508.38	63,585.74	47,602.38	49,869.60	49,260.97	87,803.68	9,998.15	44,607.64	583,748.65	539,141
Insurance	33,502.67	51,091.75	33,452.67	33,452.66	33,452.67	33,452.67	33,580.48	33,580.48	33,580.48	33,580.48	33,580.48	16,241.70	402,549.19	386,307
Other Expense	44,590.21	50,902.35	56,484.21	51,468.59	64,327.29	80,924.92	79,768.39	67,125.85	71,540.23	60,008.06	73,887.22	82,354.76	783,382.08	701,027
Depreciation	126,926.47	123,977.88	123,125.60	118,437.78	118,437.78	118,586.53	114,435.30	113,893.07	113,610.06	111,538.29	111,538.29	352,254.72	1,646,761.77	1,294,507
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	18,256.38	17,910.82	17,910.82	-	-	-	330,526.50	-	-	243,939.67	664,365.83	420,426
Interest	5,319.38	5,203.38	6,744.87	5,167.45	5,384.95	5,728.15	5,225.52	5,396.95	5,441.51	5,508.90	5,818.27	8,334.80	69,274.13	60,939
Rent/Lease Equipment	10,881.39	10,048.64	10,390.08	9,136.40	(3,409.30)	14,520.67	3,405.00	18,792.85	3,479.77	2,955.00	7,819.75	6,011.90	94,032.15	88,020
Total Operating Expense	2,805,182.40	2,696,738.39	2,924,214.98	3,030,307.20	3,002,499.88	3,291,912.37	3,254,714.96	2,822,441.11	3,576,426.19	3,010,368.30	3,615,593.93	4,494,749.82	38,525,149.53	34,030,400
Net Operating Rev over Expense	98,594.76	722,829.13	649,944.65	326,814.65	809,674.55	380,461.26	194,776.36	45,384.57	(1,033,531.42)	(169,472.82)	(1,049,234.08)	(2,550,605.66)	(1,574,364.05)	976,242
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	248,634.29	258,154.79	271,661.38	261,513.41	291,756.08	296,277.68	262,232.19	222,917.71	305,394.08	828,975.01	1,369,156.29	175,905.04	4,792,577.95	4,616,673
Interest Income	16,413.22	675.30	458.33	13,904.74	468.31	484.06	10,406.53	586.59	577.80	16,281.98	578.13	641.27	61,476.26	60,835
Other non-operating Expense	208,981.60	167,242.89	190,305.02	72,125.79	174,712.05	307,741.20	87,124.98	198,364.51	237,984.88	163,175.98	107,336.30	179,439.36	2,094,534.56	1,915,095
Total Non-Operating Revenue	56,065.91	91,587.20	81,814.69	203,292.36	117,512.34	(10,979.46)	185,513.74	25,139.79	67,987.00	682,081.01	1,262,398.12	(2,893.05)	2,759,519.65	2,762,413
Net Revenue over Expense	154,660.67	814,416.33	731,759.34	530,107.01	927,186.89	369,481.80	380,290.10	70,524.36	(965,544.42)	512,608.19	213,164.04	(2,553,498.71)	1,185,155.60	3,738,654
	-	-	-	-	-	-	-	-	0.00	-	-	-	-	-

MAYERS MEMORIAL HOSPITAL DISTRICT  
FINANCIAL SNAPSHOT

month ended

MAY 2023

FISCAL 2023

FINANCIAL DATA ACROSS ENTIRE ENTERPRISE

ACTUAL YTD

ACTUAL YTD

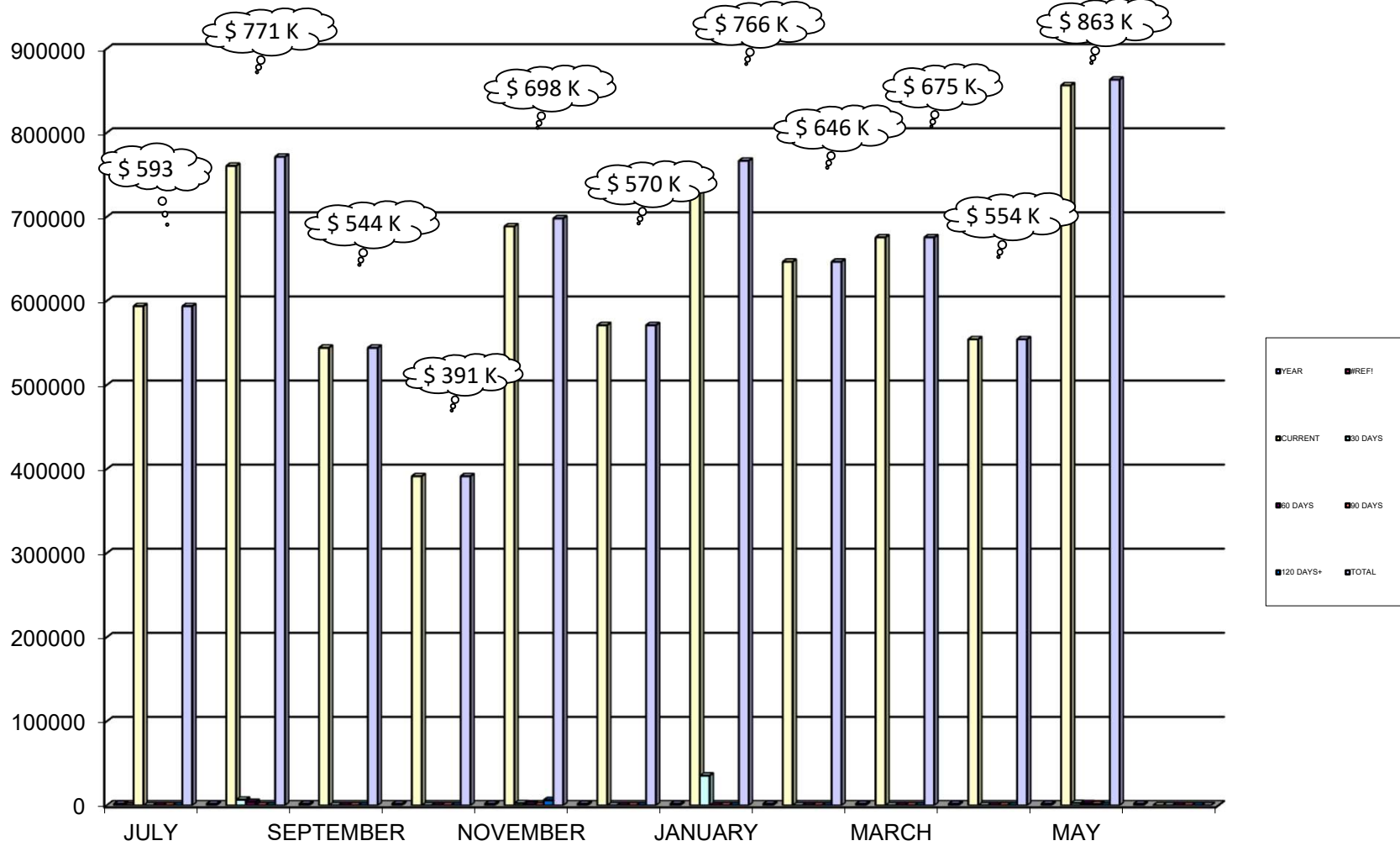
	MAY 2023	MAY 2022	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 6,489,945	\$ 7,907,532	(1,417,587.24)	-18%
SNF	\$ 13,259,272	\$ 11,536,704	1,722,567.90	15%
Inpatient Ancillary Revenue				
Acute/OB/Swing	3,123,627	2,806,342	317,285.15	11%
SNF	(92)	2,915	(3,007.00)	-103%
Outpatient Revenue	26,670,783	25,764,497	906,286.37	4%
Total Gross Revenue	\$ 49,543,535	\$ 48,017,990	1,525,545.18	3%

ACTUAL YTD

ACTUAL YTD

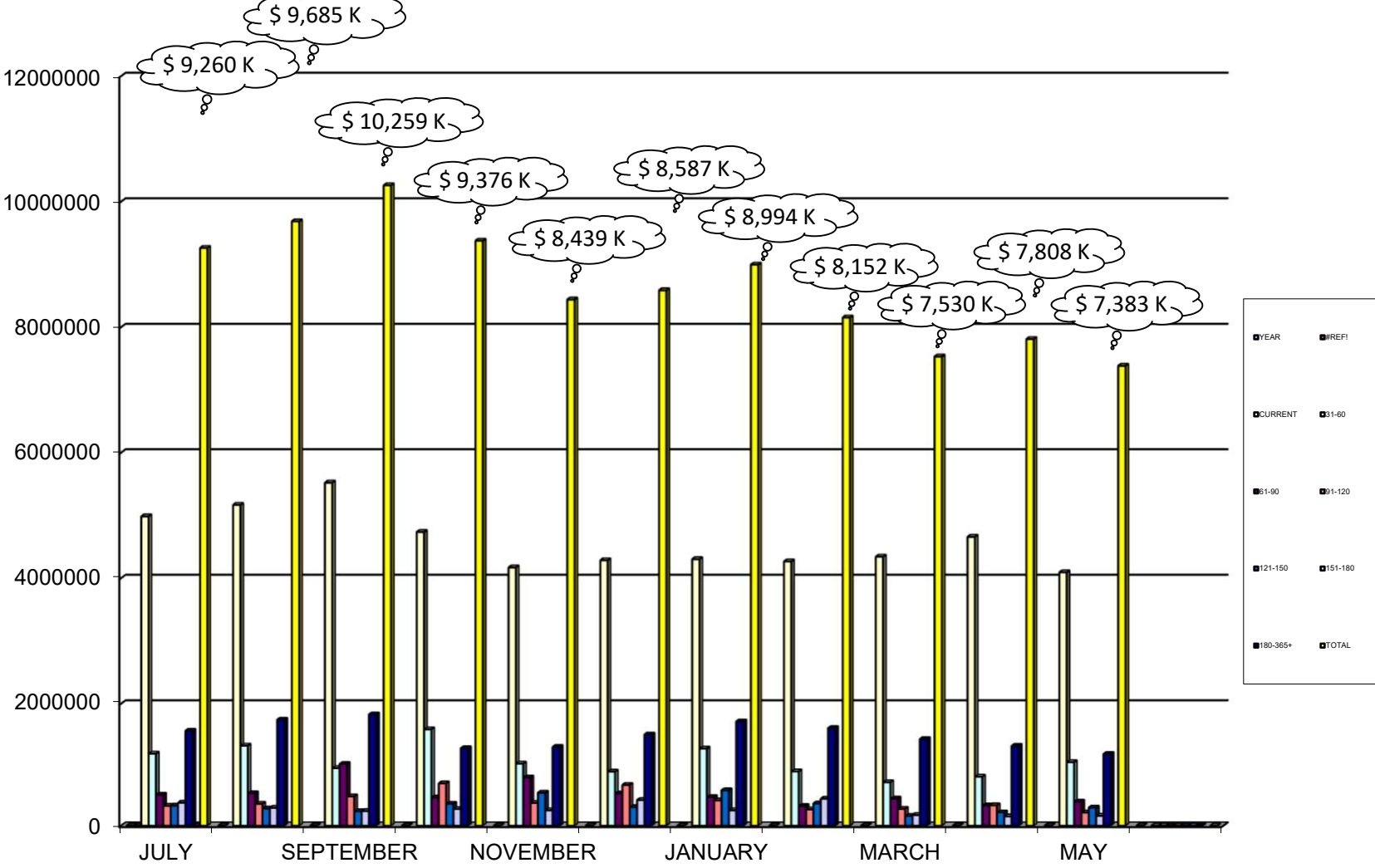
Statistics	MAY 2023	MAY 2022	Variance	Variance %
Patient Days	27,998	26,814	1,184	4.4%
Outpatient Services	1,380	1,567	(187)	-12%
Labs	9,110	13,293	(4,183)	-31%
Imaging	4,801	4,611	190	4%
Hospice	1,186	1,619	(433)	-27%
PT	2,235	2,300	(65)	-3%

### ACCOUNTS PAYABLE





### ACCOUNTS RECEIVABLE



### ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2022	4,984,030.31	1,182,557.72	507,384.73	325,688.38	328,406.20	376,411.20	1,556,292.20	9,260,770.74
AUGUST	2022	5,167,319.16	1,313,357.69	532,729.03	358,813.88	282,863.62	292,657.11	1,737,998.31	9,685,738.80
SEPTEMBER	2022	5,520,575.07	944,806.86	1,011,785.45	479,949.66	238,481.51	239,114.31	1,824,572.71	10,259,285.57
OCTOBER	2022	4,735,114.16	1,580,945.74	461,969.04	694,039.94	359,559.11	274,316.68	1,270,447.90	9,376,392.57
NOVEMBER	2022	4,169,852.59	1,019,153.51	790,767.16	374,014.13	540,600.08	253,375.27	1,291,723.70	8,439,486.44
DECEMBER	2022	4,283,880.23	887,359.44	528,176.56	668,506.68	304,183.83	420,738.93	1,494,700.34	8,587,546.01
JANUARY	2023	4,303,071.48	1,263,789.01	469,851.12	415,844.38	580,624.44	252,414.71	1,709,217.70	8,994,812.84
FEBRUARY	2023	4,265,965.40	890,175.70	322,849.06	268,273.72	364,291.67	441,651.21	1,599,687.16	8,152,893.92
MARCH	2023	4,341,028.31	712,895.78	444,029.90	276,657.03	158,722.64	176,098.76	1,421,111.08	7,530,543.50
APRIL	2023	4,658,120.34	804,701.75	331,847.19	334,164.72	217,944.64	153,288.78	1,308,628.85	7,808,696.27
MAY	2023	4,092,863.78	1,041,275.88	394,825.89	216,339.94	297,547.17	163,832.90	1,176,814.97	7,383,500.53
JUNE	2023	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

### ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2022	593,668.11	0.00	0.00	0.00	0.00	593,668.11
AUGUST	2022	760,530.83	6,717.10	4,102.89	0.00	0.00	771,350.82
SEPTEMBER	2022	544,200.99	0.00	0.00	0.00	0.00	544,200.99
OCTOBER	2022	391,445.10	0.00	0.00	0.00	0.00	391,445.10
NOVEMBER	2022	688,606.19	2,579.20	742.32	0.00	6,178.70	698,106.41
DECEMBER	2022	570,999.61	0.00	0.00	0.00	0.00	570,999.61
JANUARY	2023	731,180.32	35,406.40	0.00	0.00	0.00	766,586.72
FEBRUARY	2023	646,533.06	0.00	0.00	0.00	0.00	646,533.06
MARCH	2023	675,530.60	0.00	0.00	0.00	0.00	675,530.60
APRIL	2023	554,276.00	0.00	0.00	0.00	0.00	554,276.00
MAY	2023	856,320.85	2,795.34	2,475.00	1,530.00	0.00	863,121.19
JUNE	2023	0.00	0.00	0.00	0.00	0.00	0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2023

	2022						2023						average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	1,096,807.50	593,668.11	771,350.82	544,200.99	391,445.10	698,106.41	570,999.61	766,586.72	646,533.06	675,530.60	554,276.00	863,121.19	681,052.18
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>CASH COLLECTIONS</b>													<b>YTD total</b>
													<b>cash collections</b>
PATIENT PAYMENTS	3,104,799.44	2,861,939.36	2,974,838.83	3,376,378.25	2,793,457.97	2,629,976.72	2,510,601.14	2,877,667.60	2,949,641.84	2,009,613.68	2,463,337.83	0.00	30,552,252.66
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,769,308.00	0.00	0.00	0.00	0.00	1,769,308.00
DSH (Disproportionate Share)	16,825.00	0.00	0.00	16,824.00	0.00	0.00	16,825.06	0.00	0.00	0.00	0.00	0.00	50,474.06
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85,753.40	0.00	0.00	0.00	85,753.40
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHFFA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,025,293.68	0.00	0.00	13,025,293.68
QIP LTC	0.00	0.00	0.00	0.00	9,000.00	0.00	0.00	0.00	0.00	1,494,969.45	0.00	0.00	1,503,969.45
HQAF	0.00	0.00	0.00	0.00	0.00	98,374.48	98,374.48	0.00	98,374.48	0.00	0.00	0.00	295,123.44
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	186,105.84	293,037.40	614.27	35,455.58	651.62	3,545.42	451,738.62	111,010.05	0.00	0.00	347,661.87	0.00	1,429,820.67
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	2,330.16	2,765.75	1,707.25	1,982.25	2,193.43	3,113.25	0.00	0.00	0.00	0.00	0.00	0.00	14,092.09
Telemed Grant (HRSA)	4,718.30	0.00	9,000.00	0.00	0.00	0.00	0.00	8,000.00	0.00	0.00	0.00	0.00	21,718.30
Mayers Healthcare Foundation	0.00	0.00	0.00	0.00	0.00	0.00	69,412.00	0.00	6,293.31	0.00	0.00	0.00	75,705.31
MISC (REBATES/REIMB, CARES ACT ETC)	4,200.00	258,376.00	2,309.01	60,774.50	10,301.01	37,000.00	8,816.88	50.69	45,911.68	683,337.52	850.00	0.00	1,111,927.29
<b>TOTAL COLLECTIONS</b>	<b>3,318,978.74</b>	<b>3,416,118.51</b>	<b>2,988,469.36</b>	<b>3,491,414.58</b>	<b>2,815,604.03</b>	<b>2,772,009.87</b>	<b>3,155,768.18</b>	<b>4,766,036.34</b>	<b>3,185,974.71</b>	<b>17,213,214.33</b>	<b>2,811,849.70</b>	<b>0.00</b>	<b>49,935,438.35</b>
													<b>YTD total</b>
<b>EXPENSES</b>													<b>expenses</b>
INCOME STATEMENT EXPENSES	3,121,064.11	3,063,685.81	3,448,603.70	3,027,237.74	3,060,783.40	3,184,737.75	3,390,566.39	3,152,646.77	3,876,139.19	3,550,650.58	3,426,631.69	0.00	36,302,747.13
ASSET EXPENSES	0.00	0.00	0.00	0.00	48,159.68	0.00	6,885.35	836,179.95	33,007.42	0.00	375,504.27	0.00	1,299,736.67
CIP EXPENSES	2,263,867.72	268,574.04	52,536.72	201,120.55	16,324.83	40,203.00	449,164.68	0.00	7,515.00	46,464.84	38,462.63	0.00	3,384,234.01
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA PRIN-INT PYMTS	0.00	0.00	723,682.50	0.00	0.00	0.00	0.00	0.00	332,426.25	0.00	0.00	0.00	1,056,108.75
MEDICARE/MCAL REPAYMENT PLANS/C	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	2,465.71	2,465.71	2,465.71	2,465.71	2,465.71	2,465.71	2,465.71	2,465.71	2,466.00	2,466.00	2,466.00	0.00	27,123.68
<b>TOTAL EXPENSES</b>	<b>5,387,397.54</b>	<b>3,334,725.56</b>	<b>4,227,288.63</b>	<b>3,230,824.00</b>	<b>3,127,733.62</b>	<b>3,227,406.46</b>	<b>3,849,082.13</b>	<b>3,991,292.43</b>	<b>4,251,553.86</b>	<b>3,599,581.42</b>	<b>3,843,064.59</b>	<b>0.00</b>	<b>42,069,950.24</b>
<b>collections less expenses</b>	<b>(2,068,418.80)</b>	<b>81,392.95</b>	<b>(1,238,819.27)</b>	<b>260,590.58</b>	<b>(312,129.59)</b>	<b>(455,396.59)</b>	<b>(693,313.95)</b>	<b>774,743.91</b>	<b>(1,065,579.15)</b>	<b>13,613,632.91</b>	<b>(1,031,214.89)</b>	<b>0.00</b>	<b>7,865,488.11</b>
													<b>average</b>
ENDING AP BALANCE	593,668.11	771,350.82	544,200.99	391,445.10	698,106.41	570,999.61	766,586.72	646,533.06	675,530.60	554,276.00	863,121.19	0.00	643,256.24
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**MAYERS MEMORIAL HOSPITAL  
OPERATING BUDGET**

	PROJ ACTUAL FYE '23	BUDGET FYE 2024	DIFF	DIFF %	Notes	
<b>REVENUE:</b>						
<b>IP Nursing Service</b>						
1	Medical/Surgical	7,079,940.00	7,674,638.85	594,698.85	8.40%	Higher Medicare rates due to higher costs to staff
2	Skilled Nursing	14,464,660.41	15,722,882.68	1,258,222.28	8.70%	Renegotiated rates
<b>Ancillary Services</b>						
		0.00				
3	Inpatient	3,407,593.31	3,625,022.28	217,428.97	6.38%	Based off volumes and rate increases
4	Outpatient - SNF Ancillary	(100.36)	2,767.00	2,867.36	-2857%	Must have had charges backed out this year so I used a number based off past years
5	OP Services	29,095,399.52	31,183,146.44	2,087,746.92	7.18%	Up due to higher OP rates and referrals from the clinic
	<b>Total Patient Revenue</b>	<b>54,047,492.87</b>	<b>58,208,457.25</b>	<b>4,160,964.38</b>	<b>7.70%</b>	
<b>DEDUCTIONS FROM REVENUE:</b>						
6	Contractual - Medicare/Medi-Cal	(6,878,820.66)	(8,084,444.61)	(1,205,623.95)	17.53%	Up due to higher overall revenue
7	Contractual - PPO	(3,499,077.60)	(4,062,990.89)	(563,913.29)	16.12%	Up due to higher overall revenue
8	Charity and Other Allowances	(78,385.37)	(91,706.85)	(13,321.48)	16.99%	Forecasting an increased use of tax vouchers and charity care
9	Admin Adjmts/Employee Discounts	(1,093,702.20)	(1,159,066.06)	(65,363.86)	5.98%	Up due to higher overall revenue
23	Provision For Bad Debts	(835,165.81)	(1,015,781.47)	(180,615.65)	21.63%	New EMRs cause AR to swell which increases the Bad Debt
	<b>Total Deductions</b>	<b>(12,385,151.64)</b>	<b>(14,413,989.87)</b>	<b>(2,028,838.23)</b>	<b>16.38%</b>	Up due to higher overall revenue
	<b>Net Patient Revenues</b>	<b>41,662,341.23</b>	<b>43,794,467.39</b>	<b>2,132,126.16</b>	<b>5.12%</b>	Up due to lower contractals due to Rate Range
10	<b>OTHER OPERATING REVENUE:</b>	<b>463,705.33</b>	<b>460,433.49</b>	<b>(3,271.85)</b>	<b>-0.71%</b>	
	<b>Net Revenue</b>	<b>42,126,046.56</b>	<b>44,254,900.87</b>	<b>2,128,854.31</b>	<b>5.05%</b>	Up due to lower contractals
<b>OPERATING EXPENSES:</b>						
11	Productive Salaries	(15,768,252.67)	(17,034,833.31)	(1,266,580.64)	8.03%	Up due to increased wages and more overall employees
12	Non-Productive Salaries	(1,717,540.81)	(1,905,690.30)	(188,149.49)	10.95%	Moves with Productive Salaries
13	Employee Benefits	(4,171,861.15)	(4,418,103.51)	(246,242.37)	5.90%	Due to annual health insurance increases
14A&14B	Supplies	(3,984,162.59)	(4,094,044.24)	(109,881.65)	2.76%	Small increase due to higher patient volumes
15	Professional Fees	(1,548,822.63)	(1,684,748.38)	(135,925.75)	8.78%	Up due to some ER Doc Wage increases
16	Acute/Swing Purch Serv	(1,216,178.20)	(1,018,500.38)	197,677.82	-16.25%	Down due to lower wages for travelers and recruitment
17	SNF Purch Serv	(3,022,574.47)	(2,443,692.42)	578,882.05	-19.15%	Down due to lower wages for travelers and recruitment
17A	Ancillary Purch Serv	(2,351,608.81)	(1,975,389.58)	376,219.23	-16.00%	Down due to lower wages for travelers and recruitment
18	Other Purch Serv	(1,959,196.10)	(2,983,357.33)	(1,024,161.22)	52.27%	Up due to paying for REMSA to run our ambulance, two EMRs, architect fees, financial feasibility fees, and collection company to work down old AR
19	Repairs	(424,524.05)	(502,333.51)	(77,809.45)	18.33%	Aging infrastructure with HVACs well beyond their useful life
20	Utilities	(1,059,784.16)	(1,051,629.18)	8,154.97	-0.77%	Conservative number, hopefully down more depending on timing of solar
21	Insurance	(506,436.92)	(607,320.38)	(100,883.47)	19.92%	Property Insurance Rates went up significantly and liability is up as well
22	Other	(1,199,733.39)	(1,228,639.83)	(28,906.44)	2.41%	Increased staff education
24	Depreciation	(1,790,687.86)	(1,906,639.35)	(115,951.50)	6.48%	Increased due to seismic wall project being completed plus solar
25	Bond Repayment Insurance	0.00	0.00	0.00	0.00%	
26	Bond Repayment Interest	(732,118.64)	(691,108.00)	41,010.64	-5.60%	Used actual debt service numbers
27	Interest	(73,344.26)	(73,815.27)	(471.01)	0.64%	Based off historical averages
28	Rental & Leases	(114,911.78)	(121,902.49)	(6,990.71)	6.08%	Based off historical averages
	<b>Total Operating Expenses</b>	<b>(41,641,738.48)</b>	<b>(43,741,747.48)</b>	<b>(2,100,009.00)</b>	<b>5.04%</b>	Total
	<b>Net Operating Revenue or (Loss)</b>	<b>484,308.08</b>	<b>513,153.39</b>	<b>28,845.31</b>	<b>5.96%</b>	Net Revenue minus Total Operating Expenses
<b>NONOPERATING REVENUES AND EXPENSE:</b>						
T	District and County taxes	1,151,416.08	1,174,444.40	23,028.32	2.00%	
32	Interest Income	322,199.44	351,330.07	29,130.63	9.04%	Increase due to higher rates at Tri-Counties
29&31	Other Non-operating expense/rev	1,254,058.57	1,027,334.61	(226,723.97)	-18.08%	Lower as we were overpaid on QIP in 23
	<b>Total Nonoperating Revenue</b>	<b>2,727,674.10</b>	<b>2,553,109.08</b>	<b>(174,565.01)</b>	<b>-6.40%</b>	Down due to lower QIP reimbursement
	<b>PROFIT or (LOSS)</b>	<b>3,211,982.18</b>	<b>3,066,262.47</b>	<b>(145,719.70)</b>	<b>-4.54%</b>	Projecting a positive bottom line



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Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NKTT338	6/13/2023	NUTANIX	0673037	<b>\$123,175.39</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Nutanix AOS Pro - subscription license + Production Support - 1 license</a> Mfg. Part#: SW-AOS-PRO-PRD Electronic distribution - NO MEDIA Contract: Premier Tier 2 Pricing (PP-IT-242)	1	6499807	\$68,277.00	\$68,277.00
<a href="#">Nutanix AOS Pro - subscription license + Production Support - 1 CPU core</a> Mfg. Part#: L-CORES-PRO-PRD Electronic distribution - NO MEDIA Contract: Premier Tier 2 Pricing (PP-IT-242)	72	6499811	\$0.00	\$0.00
<a href="#">Nutanix AOS Pro - subscription license + Production Support - 1 TiB capacity</a> Mfg. Part#: L-FLASHTIB-PRO-PRD Electronic distribution - NO MEDIA Contract: Premier Tier 2 Pricing (PP-IT-242)	14	6499812	\$0.00	\$0.00
<a href="#">Nutanix AOS Pro - Term License - 1 license</a> Mfg. Part#: TERM-MONTHS Electronic distribution - NO MEDIA Contract: MARKET	36	6501791	\$0.00	\$0.00
<a href="#">SONIM XP3 HOLSTER</a> Mfg. Part#: S-HW-PRD Contract: Premier Tier 2 Pricing (PP-IT-242)	2	6166362	\$1,979.00	\$3,958.00
<a href="#">NUTANIX SUPPORT TERM</a> Mfg. Part#: SUPPORT-TERM Electronic distribution - NO MEDIA Contract: MARKET	36	5642025	\$0.00	\$0.00

**QUOTE DETAILS (CONT.)**

<a href="#"><b>Nutanix Prism Pro - license - 1 node</b></a>	2	6590054	\$1,431.60	\$2,863.20
Mfg. Part#: SW-PRS-PRO-NODE Electronic distribution - NO MEDIA Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>Nutanix AOS Pro - Term License - 1 license</b></a>	12	6501791	\$0.00	\$0.00
Mfg. Part#: TERM-MONTHS Electronic distribution - NO MEDIA Contract: MARKET				
<a href="#"><b>Nutanix Xpert Services Deployment Starter - deployment - for Nutanix HCI CI</b></a>	2	6472035	\$4,147.00	\$8,294.00
Mfg. Part#: CNS-INF-A-SVC-DEP-STR Electronic distribution - NO MEDIA Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>NUTANIX SELECTED REGION F CNSRES RES</b></a>	2	6276276	\$0.00	\$0.00
Mfg. Part#: UNITED STATES Electronic distribution - NO MEDIA Contract: MARKET				
<a href="#"><b>NUTANIX AHV HYPERVISOR</b></a>	2	6444122	\$0.00	\$0.00
Mfg. Part#: AHV Electronic distribution - NO MEDIA Contract: MARKET				
<a href="#"><b>NUTANIX NX-8235N-G8 2 NODE 2X6354</b></a>	1	7117330	\$21,530.00	\$21,530.00
Mfg. Part#: NX-8235N-G8-6354-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>Nutanix - DDR4 - 64 GB - DIMM 288-pin - 3200 MHz PC4-25600 - registered</b></a>	32	6321359	\$181.00	\$5,792.00
Mfg. Part#: C-MEM-64GB-3200-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>Nutanix 6TB 3.5" Hard Drive</b></a>	8	6683156	\$200.00	\$1,600.00
Mfg. Part#: C-HDD-6TB-AA-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>Nutanix 3.84TB Solid State Drive</b></a>	4	6673743	\$1,205.40	\$4,821.60
Mfg. Part#: C-SSD-3.84TB-A-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>NUTANIX 2-PT 10GBASE-T LOM NIC MOD</b></a>	2	7147144	\$254.00	\$508.00
Mfg. Part#: C-LOM-10G2D1BT-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>Nutanix - expansion module - 25 Gigabit SFP28 x 2</b></a>	2	6681107	\$478.00	\$956.00
Mfg. Part#: C-NIC-25G2B1-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				
<a href="#"><b>Nutanix 2200W Power Supply Unit</b></a>	2	6676701	\$600.00	\$1,200.00
Mfg. Part#: C-PSU-2200-TR2-CM Contract: Premier Tier 2 Pricing (PP-IT-242)				

**QUOTE DETAILS (CONT.)**

<a href="#">Nutanix - power cable - IEC 380-C13 to IEC 60320 C14 - 4 ft</a>	2	6688036	\$13.00	\$26.00
Mfg. Part#: C-PWR-4FC13C14A-CM				
Contract: Premier Tier 2 Pricing (PP-IT-242)				

<b>SUBTOTAL</b>	\$119,825.80
<b>SHIPPING</b>	\$421.18
<b>SALES TAX</b>	\$2,928.41
<b>GRAND TOTAL</b>	<b>\$123,175.39</b>

**PURCHASER BILLING INFO**

**Billing Address:**  
MAYERS MEMORIAL HOSPITAL  
ACCOUNTS PAYABL  
PO BOX 459  
FALL RIVER MILLS, CA 96028-0459  
**Phone:** (530) 336-5511  
**Payment Terms:** NET 30-VERBAL

**DELIVER TO**

**Shipping Address:**  
MAYERS MEMORIAL HOSPITAL DISTR  
43563 STATE HIGHWAY 299 E  
FALL RIVER MILLS, CA 96028-9787  
**Shipping Method:** DROP SHIP-GROUND

**Please remit payments to:**

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



**Sales Contact Info**

**Emma Divyak** | (866) 607-0217 | [emmadiv@cdw.com](mailto:emmadiv@cdw.com)

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