

# Finance Notes November FY 18

## Summary

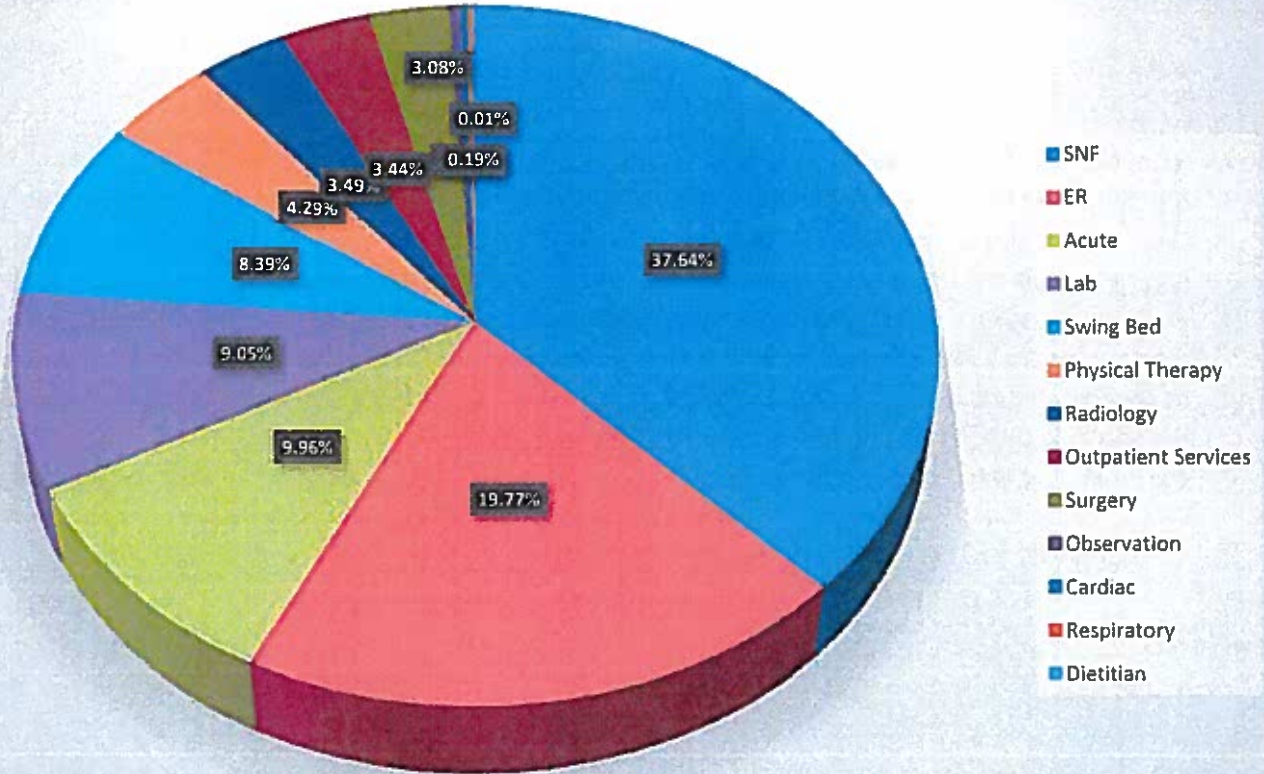
1. November was the second highest revenue month so far this year with a lot of Swing days.
2. It's looking like we will be doing another rate range IGT program later this year for FY 18. This is a little unusual since these programs usually run a couple years behind. Assuming this is because there's concern these programs could be reduced in the future with the current political environment.
3. In the current tax bill (as of these notes) there's a provision to make Swing Beds not cost reimbursed which is a huge concern as 8.39% of our collections are Swing Bed payments. Also in the bill the ability to get tax exempt financing would go away which would make borrowing more expensive in the future. Fortunately we have closed all the current major financing for the building.
4. The Prime Program is recouping 375K for program year 11 and we won't be able to collect on 285K of program year 12 funds due to reporting issues. We have added personnel and switched to a newer program that is more appropriate for a hospital without a clinic.

Summary of Financial Ratios			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	102.6	59.22	Average PY
Net Income	352,926	2,319,896	YTD
Current Ratio	6.25		N/A
AR Days	56	58.6	Average PY
AP	596,231	594,408	Average PY
Daily Gross Revenue	106,448	99,653	Average PY
% of Gross Revenue Collected	61%	60%	PY Year End

## Statistics

1. Swing Days are up by 20% while Acute Days are down due to 33% fewer admissions. This is very interesting considering ER visits are up meaning we are admitting a lower % of patients than in prior years.
2. The SNF Days are down 4% as our average daily census is down by 3 patients.
3. Surgery is down by 23 procedures/visits compared to 17.
4. Outpatient Services was down for the month but is 34% ahead of last year's pace.
5. PT is up by 38% over last year and has a waiting list.

## Payments by Service Type YTD



### Income Statement

1. Outpatient Revenue is up mostly due to the increase in ER, OP Medical, Rad and PT.
2. Contractuals are down due to IGT related programs and a lower AR which reduces the Provision for Bad Dbets.
3. Salaries are down but that's due to the increased traveler usage.
4. SNF Purchased Services are up by 61% over the prior year with a lower census.
5. Repairs are up with the SNF Project and other deferred maintenance we are performing as we can address those items due to being in a stronger financial position.
6. Bond Repayment Interest is up due to the refinancings.
7. Net Income is up due to lower contractuals.

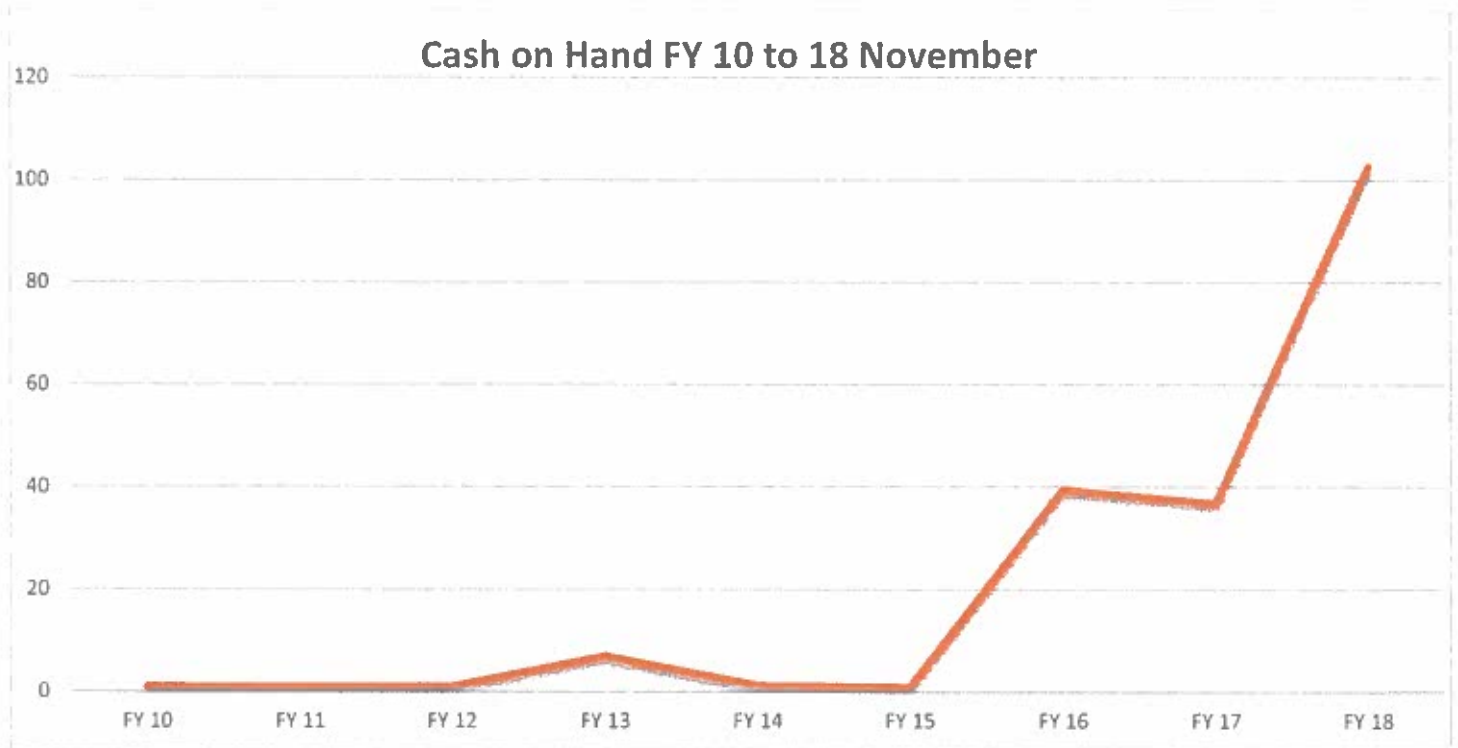
### Balance Sheet

1. Cash dropped a few days from October to November.
2. AR is up due to a couple of strong revenue months.
3. CIP increased by 24K as there isn't a lot of expenses monthly in the OSHPD submittal and review phase.
4. AP is up due to the timing of our check runs and the end of the month.
5. The current ratio is at a very robust 6.25.

### Miscellaneous

1. Average Daily Revenue was 106K which is good as we like revenue to be at least 104K per day as we collect about 60% of gross revenue and it cost 62.3K to operate per day.

2. AR Days bumped up to 56 which is expected with the couple of higher revenue months.
3. Over 82% of our revenue is Medicare and Medi-Cal.
4. Cash is at 102 days. This will dip as we make our Prime repayment.
5. Except for August the ER has more visits per month than 16 and 17. SNF days are better than 16 but consistently lower than 17.



**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017		2017		FYE 2018		FYE 2017			
NOVEMBER	OCTOBER			YTD	YTD			% Increase or Decrease	
Actual	Actual	Variance		Actual	Actual	Variance			
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
17	15	2	Acute	86	129	(43)		-33.31%	
10	14	(4)	Swing Bed	46	37	9		24.32%	
8	6	2	Skilled Nursing Care (DISCHG)	30	20	10		50.02%	
0	4	(4)	Observations	7	1	6		600.02%	
<b>PATIENT DAYS</b>									
36	75	(39)	Acute	300	389	(89)		-22.91%	
178	101	77	Swing Bed	579	480	99		20.62%	
2284	2376	(92)	Skilled Nursing Care	11639	12,104	(465)		-3.81%	
<b>LENGTH OF STAY</b>									
2.12	5.00	(3)	Acute	3.49	3.02	0		15.52%	
17.80	7.21	11	Swing Bed	12.59	19.97	(7)		-37.01%	
<b>AVERAGE DAILY CENSUS</b>									
1.20	2.42	(1)	Acute	1.96	2.54	(1)		-22.81%	
5.93	3.26	3	Swing Bed	3.78	3.14	1		20.52%	
76.13	76.65	(1)	Skilled Nursing Care	76.07	79.11	(3)		-3.81%	
<b>ANCILLARY SERVICES</b>									
1	2	(1)	Surgery Inpatient Visits	8	12	(4)		-33.31%	
13	24	(11)	Surgery OP/ procedure visits	91	110	(19)		-17.31%	
327	362	(35)	Emergency Room Visits	1776	1,685	91		5.42%	
112	177	(65)	Outpatient Services Procedures	714	533	181		34.02%	
756	896	(140)	Laboratory Visits	4054	4,190	(136)		-3.21%	
364	492	(128)	Radiology Procedures	2059	1,933	126		6.52%	
139	117	22	Hospice Patient Days	459	480	(21)		-4.41%	
288	297	(9)	Physical Therapy visits	1590	1,153	437		37.92%	
241	231	10	Cardiac Rehab	1003	1,189	(186)		-15.61%	
11	8	3	Telemedicine visits	34	0	34		#DIV/0!	
13	20	(7)	Admissions from ER	91	100	(9)		-9.01%	
16	14	2	Transfers from ER	58	43	15		34.92%	
<b>PRODUCTIVITY:</b>									
17.86	18.52		Productive FTE's						
51.97	52.59		Nursing - Acute	17.34	15.63				
32.82	36.81		Long Term Care	52.55	55.09				
72.56	74.17		Ancillary	35.24	40.99				
175.21	182.09		Service	73.18	74.96				
25.97	18.19		Total Productive	178.31	186.67				
201.18	200.28		Non-Productive FTE's	22.12	23.98				
			Paid FTE's	200.43	210.65				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.51	2.51			2.52	2.80				

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017 NOVEMBER ACTUAL	2016 NOVEMBER ACTUAL	Variance		FYE 2018 YTD ACTUAL	FYE 2017 YTD ACTUAL	Variance	Increase Decrease %
			<b>PATIENT REVENUE</b>				
559,625	470,275	89,350	Acute	2,260,912	2,113,420	147,492	7.02%
717,729	728,052	(10,324)	Skilled Nursing	3,655,540	3,706,490	(50,950)	-1.41%
			Inpatient Ancillary				
217,627	261,639	(44,012)	Acute	992,502	1,460,415	(467,913)	-32.01%
0	5,451	(5,451)	Skilled Nursing	10,448	27,044	(16,596)	
1,494,981	1,465,417	29,563	Total Inpatient Revenue	6,919,403	7,307,368	(387,966)	-5.31%
1,720,625	1,468,375	252,249	Total Outpatient Revenue	8,830,360	7,907,687	922,673	11.72%
3,215,605	2,933,793	281,813	<b>Total Patient Revenue</b>	15,749,763	15,215,056	534,707	3.52%
			<b>DEDUCTIONS FROM REVENUE</b>				
873,431	782,630	(90,801)	Contractuals - Care/Cal	3,358,274	4,067,161	708,887	
107,440	114,790	7,351	Contractuals - PPO	584,965	517,857	(67,108)	
25,649	0	(25,649)	Charity and Write Offs	25,572	14,242	(11,329)	
123,660	16,184	(107,476)	Admin Adjmts/Emp Discounts	343,507	207,037	(136,470)	
(3,578)	47,322	50,900	Provision for Bad Debts	90,946	347,418	256,472	
1,126,602	960,926	(165,675)	<b>Total Deductions</b>	4,403,264	5,153,716	750,452	
42,194	31,250	10,944	Other Operating Revenues	184,101	114,565	69,536	
2,131,198	2,004,116	127,082	<b>Net Revenue</b>	11,530,600	10,175,905	1,354,695	
			<b>OPERATING EXPENSES</b>				
685,157	710,588	25,431	Productive Salaries	3,730,801	3,806,713	75,912	2.02%
97,619	94,837	(2,782)	Non-Productive Salaries	489,517	483,649	(5,868)	-1.21%
229,467	212,094	(17,373)	Employee Benefits	1,191,495	1,118,041	(73,454)	-6.61%
213,498	206,212	(7,286)	Supplies	1,004,849	978,423	(26,425)	-2.71%
199,812	140,201	(59,611)	Professional Fees	798,875	777,840	(21,035)	-2.71%
28,154	3,942	(24,213)	Acute/Swing Purchased Serv	49,217	33,177	(16,039)	-48.31%
115,893	80,546	(35,347)	SNF Purchased Serv	581,108	360,699	(220,410)	-61.11%
137,518	104,482	(33,036)	Other Purchased Services	692,362	669,644	(22,718)	-3.41%
39,014	63,116	24,102	Repairs	271,467	184,788	(86,679)	-46.91%
34,346	36,244	1,898	Utilities	216,300	217,585	1,285	.62%
17,297	18,304	1,007	Insurance	89,102	91,230	2,128	2.32%
40,498	46,167	5,669	Other	194,176	204,682	10,506	5.12%
106,244	109,349	3,105	Depreciation	527,224	544,086	16,862	3.12%
0	0	0	Bond Repayment Insurance	0	0	0	
19,609	29,569	9,960	Bond Repayment Interest	179,376	159,169	(20,207)	-12.71%
2,304	5,091	2,786	Interest	9,776	19,936	10,161	51.02%
11,399	4,596	(6,803)	Rental - Lease	35,104	60,160	25,056	41.62%
1,977,829	1,865,338	(112,491)	<b>Total Operating Expense</b>	10,060,747	9,709,822	(350,925)	-3.61%
153,368	138,778	14,590	<b>Income From Operations</b>	1,469,852	466,083	1,003,770	
			<b>NON-OPERATING REVENUE AND EXPENSE</b>				
206,975	159,464	47,511	Non-Operating Revenue	887,131	944,383	(57,252)	
0	0	0	Interest Income	0	74	(74)	
7,418	7,418	0	Non-Operating Expense	37,088	37,088	0	
199,558	152,046	47,511	<b>Total Non-Operating</b>	850,043	907,369	(57,326)	
352,926	290,824	62,102	<b>NET INCOME</b>	2,319,896	1,373,452	946,444	

	NOVEMBER 2017	OCTOBER 2017
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	580,875	282,170
Reserve Cash (unrestricted)	5,820,247	6,000,247
Reserve Cash (restricted) - construction acct	10,359	9,126
Accounts Receivable	5,920,063	5,656,656
County Treasury receivable	280,297	217,383
Less: Reserve for Uncollectibles	(582,302)	(563,152)
Reserve for Medicare/Medi-Cal	(1,583,730)	(1,297,354)
Inventories	414,537	408,055
Accounts Receivable - Other	1,305,008	1,075,508
Accts Recvble - Construction Donations - Current	817,323	817,323
Prepaid Expenses	307,730	267,820
Medicare/Medi-Cal Settlement	1,333,889	1,219,589
<b>TOTAL CURRENT ASSETS</b>	<b>14,624,295</b>	<b>14,093,371</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	11,410,341	11,392,285
Construction in Progress	5,958,326	5,934,046
Less: Reserve for Depreciation	(19,763,977)	(19,657,663)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>9,825,758</b>	<b>9,889,737</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Indenture agreement - held by trustee	230,235	203,772
Bond Reserve Funds held by trustee	505,962	491,748
Other Receivable-Fund Raising Long Term	1,228,800	1,228,800
Unamortized Bond Issue Cost	(46,217)	(43,498)
Unamortized Bond Discount	(6,391)	(6,710)
Unamortized Cost of Bond Defeasance	35,448	40,467
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	9,611	9,611
<b>TOTAL OTHER ASSETS</b>	<b>1,957,449</b>	<b>1,924,188</b>
<b>TOTAL ASSETS</b>	<b>26,407,501</b>	<b>25,907,297</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	596,231	340,515
Accrued Payroll	385,328	341,795
Accrued Payroll Taxes	34,539	59,109
Accrued Vacation & Holiday	477,580	487,575
Accrued Health Insurance	31,751	31,929
Accrued Interest	302,153	282,013
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	0	0
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	373,597	404,782
CHAFFA	61,112	73,243
PRIME PLAN	(2,800)	(2,800)
HQAF	0	0
IGT (TRAD/PHP)	0	0
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,714,491</b>	<b>2,473,161</b>
<b>LONG-TERM DEBT</b>		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	845,000	845,000
AP Bond	0	0
G.O. Bond	1,180,822	1,180,822
Construction Donations - deferred revenue	2,046,123	2,046,123
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	88,312	90,176
E.H.R.	0	0
CHAFFA	0	0
Medicare 2015	0	0
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
GO BOND SERIES B & REFUNDING	6,892,215	6,874,748
Less: Current Maturities	(455,000)	(455,000)
<b>TOTAL LONG-TERM DEBT</b>	<b>10,597,472</b>	<b>10,581,870</b>
<b>FUND EQUITY</b>	<b>13,095,538</b>	<b>12,852,266</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>26,407,502</b>	<b>25,907,297</b>
<b>CURRENT RATIO:</b>	<b>6.25</b>	<b>6.81</b>

**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
 - Fiscal Year 2018

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
July 31, 2017	2,836,868.36	91,511.88	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24
August 31, 2017	3,171,196.46	102,296.66	1,838,495.44	0.00	45,865.64	0.00	1,792,629.80	1,520,008.53	5,467.39
September 30, 2017	3,137,672.03	104,589.07	1,628,967.48	0.00	24,861.80	0.00	1,604,105.68	1,253,719.92	5,586.50
October 31, 2017	3,319,405.12	107,077.58	5,315,451.34	0.00	4,126.26	3,395,779.60	1,915,545.48	1,671,977.96	10,337.12
November 30, 2017	3,193,431.01	106,447.70	1,979,360.32	0.00	44,618.76	0.00	1,934,741.56	1,126,454.45	27,076.87
December 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
January 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
February 28, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
March 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
April 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
May 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
June 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>YTD TOTAL</b>	<b>15,658,572.98</b>	<b>102,384.58</b>	<b>12,308,863.06</b>	<b>0.00</b>	<b>170,477.00</b>	<b>3,420,834.60</b>	<b>8,717,551.46</b>	<b>6,481,171.97</b>	<b>56,036.12</b>

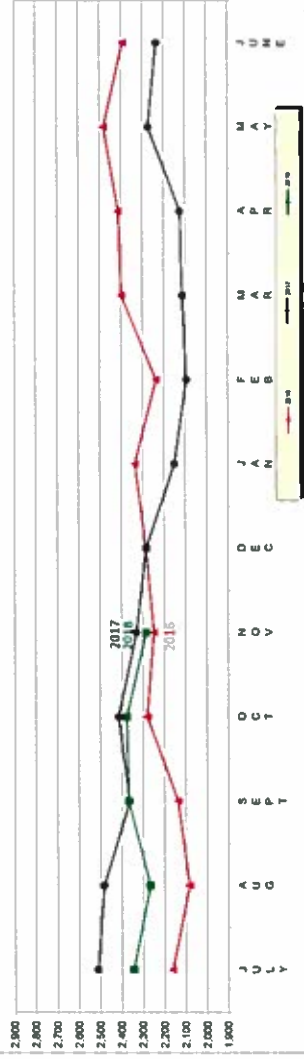
	ACCOUNTS RECEIVABLE AGING			PAYOR MIX - YTD % OF REVENUE			
	NOV \$ OUTSTANDING	NOV DAYS OUT	OCT DAYS OUT	NOV	OCT	SEPT	3 MONTH AVERAGE
MEDICARE	1,699,361.80	37.72	39.23	43.65%	41.47%	42.36%	42.49%
MEDI - CAL	2,334,016.78	54.75	48.14	41.14%	39.07%	40.44%	40.22%
THIRD PARTY	1,023,957.17	60.12	65.23	16.49%	16.57%	15.08%	16.05%
PRIVATE	884,422.31	664.31	214.43	-1.28%	2.89%	2.12%	1.24%
<b>LTC ONLY (INCLUDE)</b>	<b>1,670,299.22</b>	<b>60.12</b>	<b>70.32</b>				
<b>OVERALL</b>	<b>5,941,758.06</b>	<b>56.03</b>	<b>54.29</b>				

# MAYERS MEMORIAL HOSPITAL DISTRICT

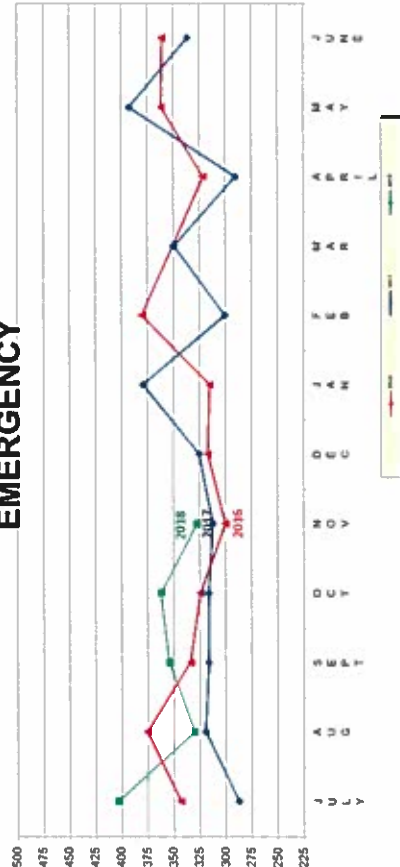
## ACUTE / SWING PATIENT DAYS



## SNF PATIENT DAYS



## EMERGENCY



## SURGERY / OUTPATIENT PROCEDURES







**MAYERS MEMORIAL HOSPITAL  
2016-2017 OPERATING ACTUAL**

	July-16	AUG	SEPT	OCT	NOV	DEC	Jan-17	FEB	MAR	APR	MAY	JUN	6/30/2017 TOTAL	11/30/2016
<b>Operating Revenue:</b>														
Routine														
Acute	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	5,150,636	2,113,420
SNF	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	8,432,763	3,706,490
Ancillary														
Acute	219,129	346,598	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	254,851	175,859	3,148,069	1,460,415
SNF	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	5,288	4,188	74,566	27,044
Outpatient	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	18,742,434	7,907,687
	2,681,020	3,687,546	3,013,089	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,792,266	36,548,468	15,215,056
Less Deductions:														
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938	4,067,161
Contractuals - PPO	81,962	68,102	144,118	108,985	114,790	83,638	93,296	166,850	107,586	111,281	127,254	91,514	1,299,276	517,857
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445	14,242
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955	207,037
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,966	210,876	79,284	20,893	51,817	7,190	846,941	347,418
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555	5,153,716
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,790	31,630	41,437	118,781	27,441	444,161	114,565
Net Revenue	1,792,701	2,490,702	1,763,289	2,125,097	2,004,116	1,867,950	2,669,878	2,006,643	2,039,822	1,845,219	2,146,511	1,346,146	24,099,075	10,175,905
<b>Operating Expenses:</b>														
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031	3,806,713
Salaries - Non-productive	92,359	77,138	109,946	109,369	94,837	78,703	181,042	5,272	148,323	106,967	76,557	93,108	1,173,620	483,649
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914	1,118,041
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	142,495	260,889	2,350,610	978,423
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	135,760	103,202	1,685,303	777,840
Acute/Swing/OB Purchased Serv	15,117	4,264	4,999	4,855	3,942	3,665	5,220	9,066	3,437	5,067	113,147	10,059	113,147	33,177
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	76,197	89,147	809,039	360,699
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	124,767	151,481	1,585,578	689,644
Repairs & Maintenance	25,838	33,555	31,083	31,196	63,116	18,495	29,682	39,150	16,499	26,246	34,803	37,894	387,557	184,788
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	495,249	217,585
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	18,246	18,246	213,949	91,230
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239	204,682
Depreciation	108,480	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,822	103,723	1,337,941	544,086
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266	159,169
Interest	9,075	9,104	(9,929)	5,596	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549	19,936
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,628	(10,568)	39,002	6,813	1,604	12,872	127,673	60,160
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666	9,709,822
Net Operating Rev over Expense	(229,044)	623,790	(216,046)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409	466,083
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633	944,383
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,011	37,088
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	429,567	2,275,696	907,369
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	290,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105	1,373,452
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,097,908	3,493,229	3,253,105	3,253,105	1,373,452

MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 MONTH ENDED NOVEMBER 30, 2017  
 FISCAL 2018

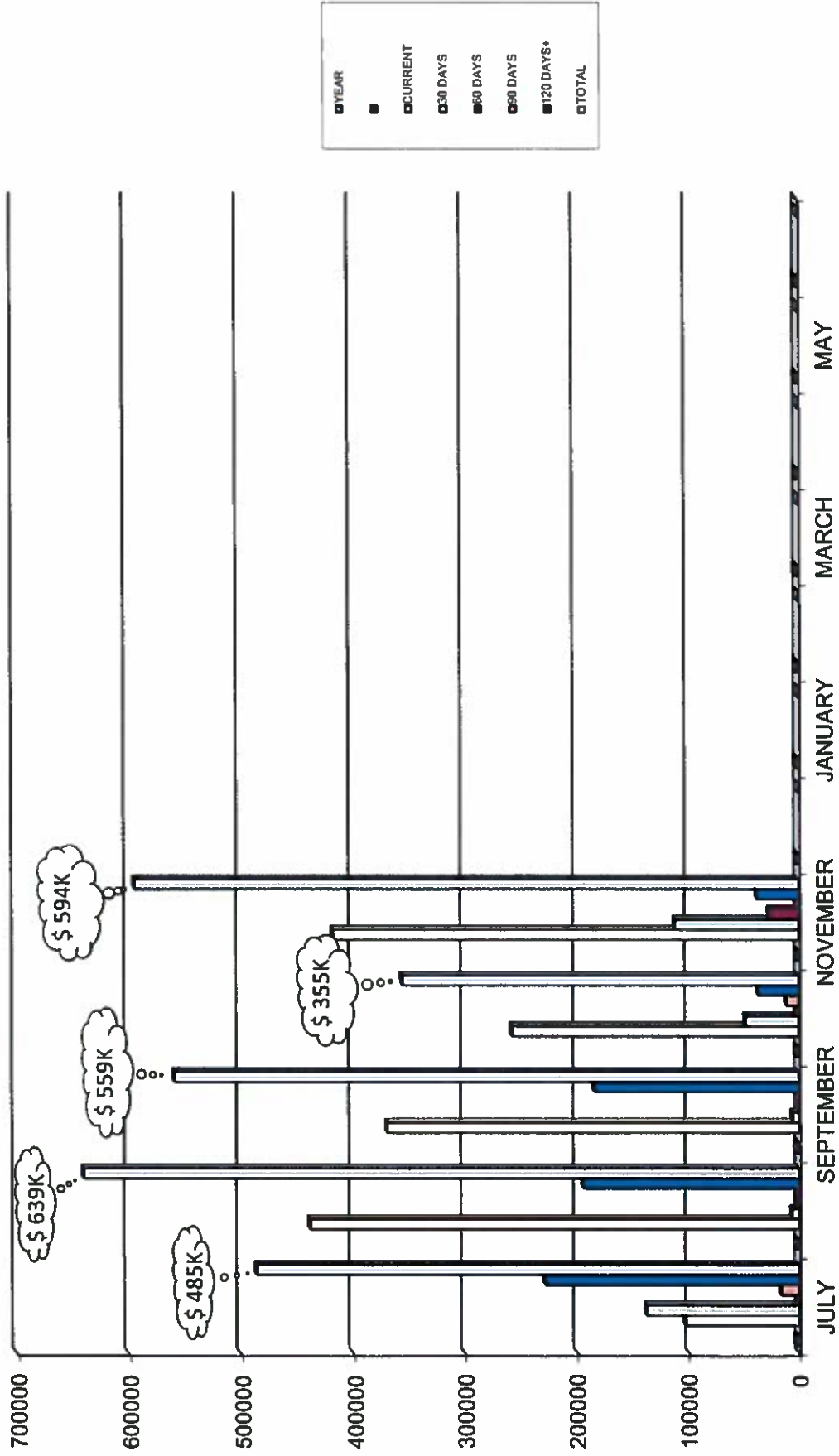
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD NOVEMBER 17 ACTUAL YTD NOVEMBER 16 VARIANCE \$\$ VARIANCE %

	NOVEMBER 17	NOVEMBER 16	VARIANCE \$\$	VARIANCE %
Inpatient Revenue				
Acute/OB/Swing	\$ 2,260,912	\$ 2,113,420	147,492.20	7%
SNF	\$ 3,655,540	\$ 3,706,490	(50,949.78)	-1%
Inpatient Ancillary Revenue				
Acute/OB/Swing	992,502	1,460,415	(467,912.51)	-32%
SNF	10,448	27,044	(16,595.62)	-61%
Outpatient Revenue	8,830,360	7,907,687	922,672.95	12%
Total Gross Revenue	\$ 15,749,763	\$ 15,215,056	534,707.24	4%

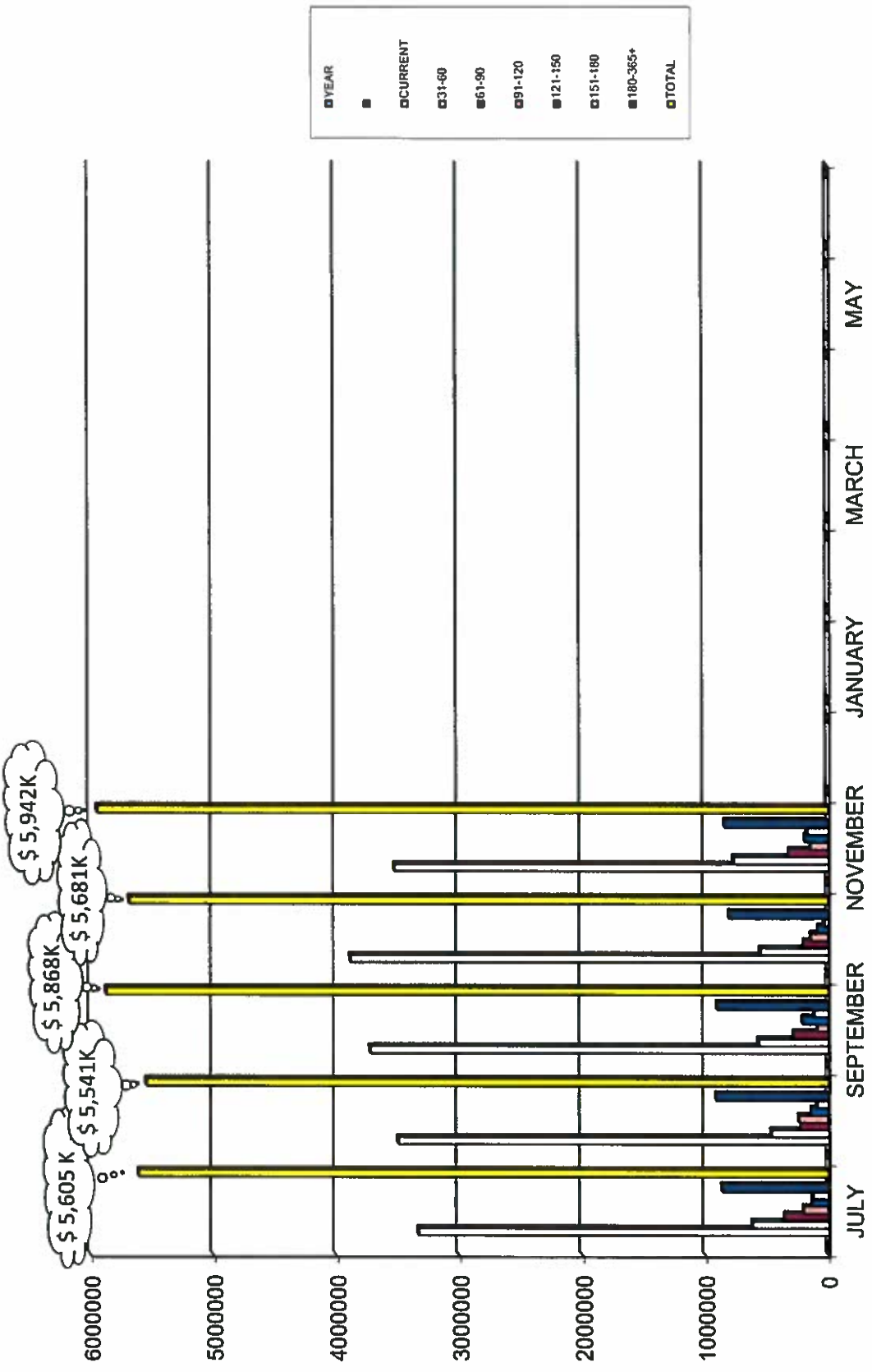
ACTUAL YTD NOVEMBER 17 ACTUAL YTD NOVEMBER 16 VARIANCE VARIANCE %

	NOVEMBER 17	NOVEMBER 16	VARIANCE	VARIANCE %
Statistics				
Patient Days	12518	12973	(455)	-3.5%
Outpatient Services	714	522	192	37%
Labs	4,054	4190	(136)	-3%
Imaging	2,059	1933	126	7%
Hospice	459	480	(21)	-4%
PT	1590	1153	437	38%

# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE



**ACCOUNTS RECEIVABLE**

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2017	3,321,560.72	616,495.49	352,261.32	198,260.98	126,718.65	129,986.30	859,622.31	5,604,905.77
AUGUST	2017	3,486,290.52	462,742.97	217,713.12	238,242.09	134,538.03	93,559.85	908,189.48	5,541,276.06
SEPTEMBER	2017	3,716,851.80	565,468.07	276,424.07	85,904.90	206,053.51	115,235.10	902,467.72	5,868,405.17
OCTOBER	2017	3,878,268.98	550,399.54	195,477.77	139,291.21	80,924.84	33,499.41	803,608.22	5,681,469.97
NOVEMBER	2017	3,518,916.39	769,343.28	316,276.66	140,353.74	186,633.17	170,819.77	839,415.05	5,941,758.06
DECEMBER	2017								0.00
JANUARY	2018								0.00
FEBRUARY	2018								0.00
MARCH	2018								0.00
APRIL	2018								0.00
MAY	2018								0.00
JUNE	2018								0.00

**ACCOUNTS PAYABLE (includes accrued payables)**

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2017	103,160.11	138,310.99	27.87	15,750.00	228,263.69	485,512.66
AUGUST	2017	437,957.64	5,833.74	530.00	514.50	194,559.18	639,395.06
SEPTEMBER	2017	369,351.58	5,167.09	0.00	0.00	184,406.75	558,925.42
OCTOBER	2017	257,922.22	48,175.37	2,175.46	10,847.34	36,407.52	355,527.91
NOVEMBER	2017	417,741.16	112,315.79	26,262.80	0.00	37,580.32	593,900.07
DECEMBER	2017						0.00
JANUARY	2018						0.00
FEBRUARY	2018						0.00
MARCH	2018						0.00
APRIL	2018						0.00
MAY	2018						0.00
JUNE	2018						0.00