

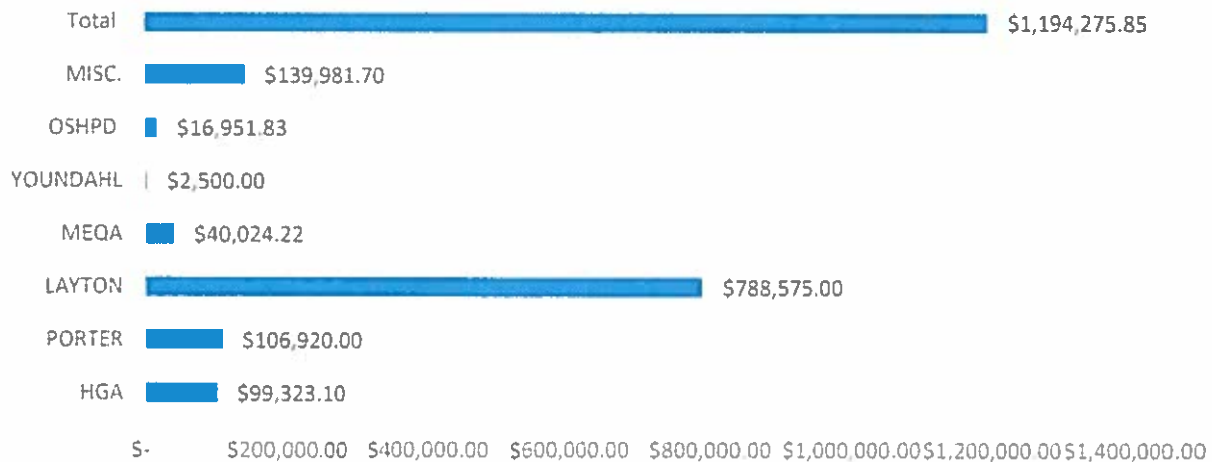
Finance Notes July FY 18

1. Revenue was low in July just as it was in June. I don't put much credence in comparison to the last July as that's when we had the extended EMR down time so a lot of July's revenue ended up in August when the system came back up.

Summary of Financial Ratios			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	74.93	59.22	Average PY
Net Income	207,273	271,091	Average PY
Current Ratio	5.03		N/A
AR Days	59.55	58.6	Average PY
AP	478,370	594,408	Average PY
Daily Gross Revenue	91,512	99,653	Average PY
% of Gross Revenue Collected	52%	60%	PY Year End

2. Above on the Financial Ratios I used prior year (PY) as a comparison and will probably continue to do so until we are far enough into the current year for meaningful data.
3. I'm continuing to work to make sure all of our boxes are checked to close our loan in September so we can get a lower interest rate for the next 40 years. There's concern that the legal review on USDA's side may delay the loan closing.

Current Project Costs Approved by USDA

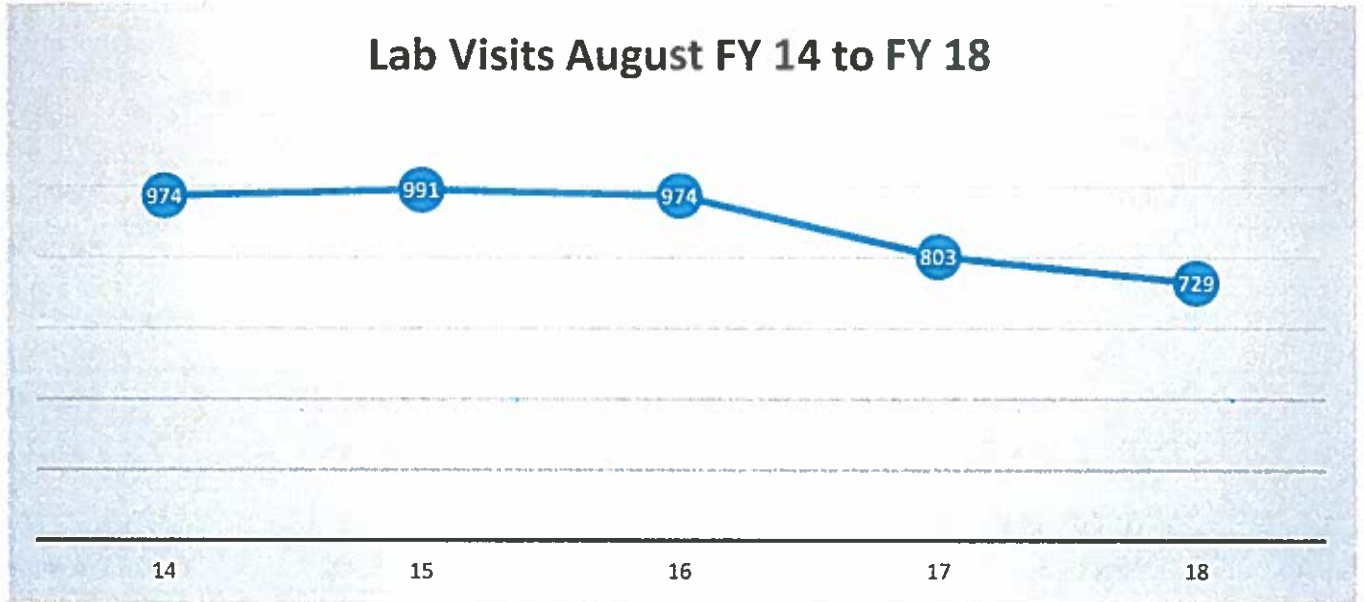


- 4.
5. We are 194,275.85 over our required contribution to the project and will be reimbursed when the loan closes.
6. Currently we are at 54 days cash due to 574K in IGT contributions and 384K in project costs. The IGT we hope to have back by October with the match, the USDA will reimburse us for the 194K mentioned above and the

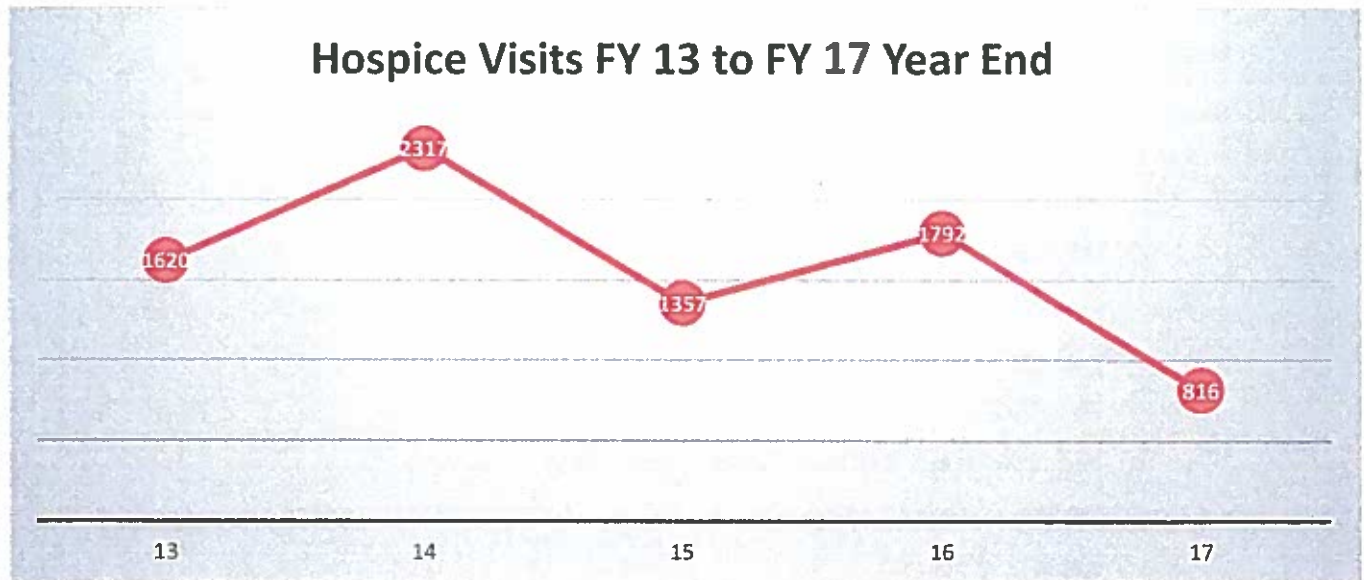
foundation should begin to contribute after close of the loan. The County has agreed to contribute the 400K from the windmill funds when we have our OSHPD permit which is scheduled for this spring.

Statistics

1. There are some stats like ER visits that are skewed for July of last year due to the EMR downtime. I will comment on the stats that were verifiable at the time.
2. Patient Days were down across the board which is a huge factor in our lackluster revenue month.
3. ER Visits spiked up to 13 per day when we averaged 11 per day last year.
4. Surgery shows no growth due to a lack of referrals.



- 5.
6. PT Visits are up by 57% as we have more PTs on staff.
7. Hospice Visits are down 65% compared to last year in July which prompted me to look into the year-end stats to see a longer term trend.



8.

Income Statement

1. Acute Revenue is down as we averaged 429K per month last year.

2. Overall Revenue is lower than our minimum target of 100K gross per day. That target is set by daily operating expenses in comparison to collections. It costs about 60K per day to operate based on operating expenses and last year we collected about 60% of gross revenue.
3. Employee Benefits are up as we had an increase in rates last January. The early estimates are that we'll have a 6% increase this year.
4. SNF Purchased Services started out at 96K which was much higher than the 67K per month average from last year.
5. Overall Expenses were down 3% from the prior year in period one due to a reduction in supply costs, salaries and Acute Purchased Services.
6. Net Income with Non-Operating Revenue which is mostly comprised of Taxes and the Prime Program ends up at 207K to the positive.

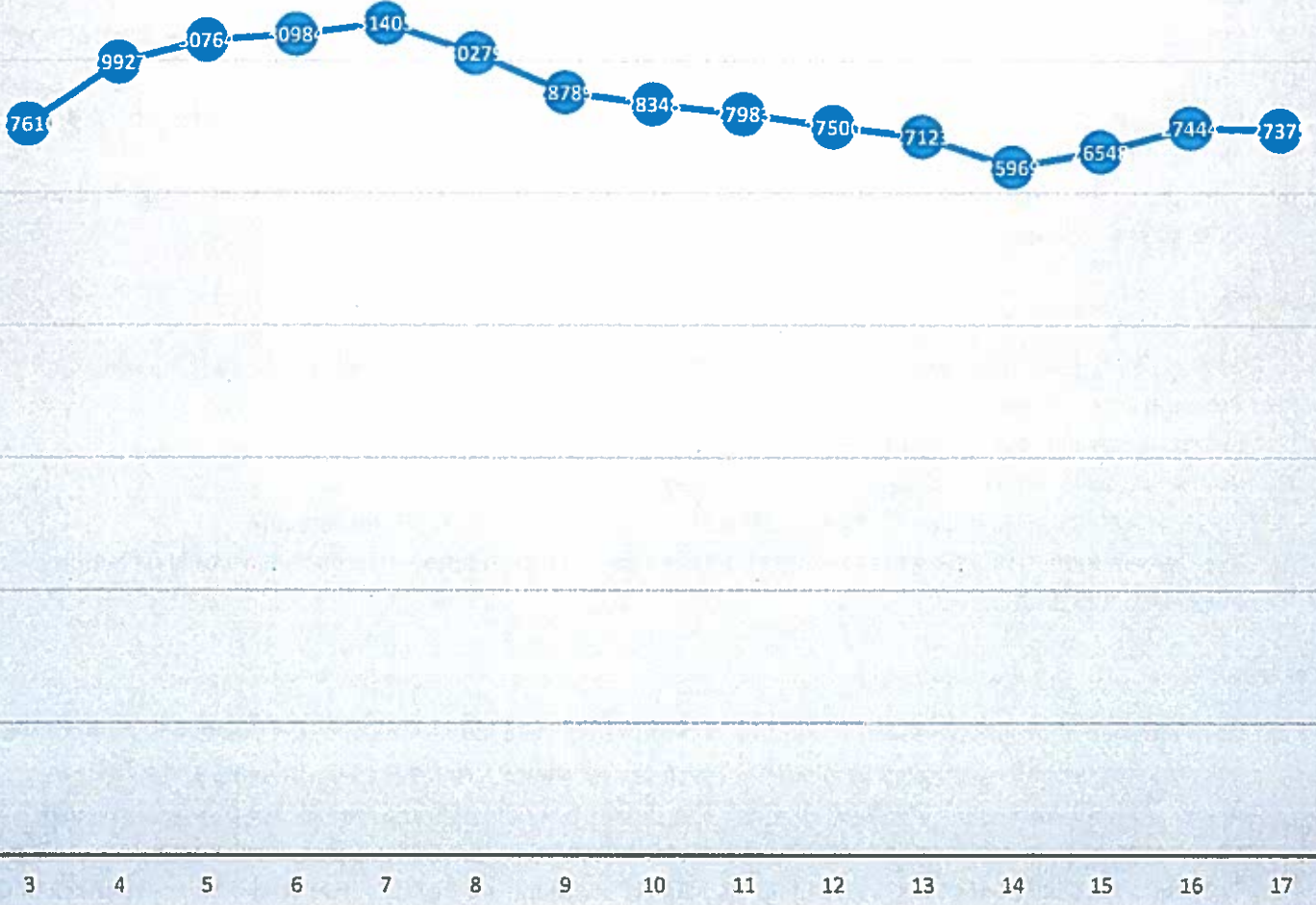
Balance Sheet

1. Cash is down as we had a poor collections month (also a reason for a higher AR) and paid off our Medicare Payment Plan.
2. CIP continues to grow as we progress on the project.
3. CHFFA is within 9 months of being paid completely off.
4. The Medicare 2015 Payment Plan is paid off which is great as it had a 9.5% interest rate.
5. The Current Ratio is at 5.03 which is a slight dip but still great considering most facilities would be happy between a 2 to 3 ratio.

Miscellaneous

1. As mentioned above AR days are up due to a poor month in collections. Part of this is due to a number of SNF patients waiting to be approved by Medi-Cal which causes charges/revenue to accumulate and a delay in payments until you can bill for those charges. Also the drop in Acute revenue which are collected at a high percentage of gross revenue and fairly quickly from Medicare.
2. Collections vs Obligations looks fairly rough as paid off our Medicare Payment Plan and didn't have much in the way of miscellaneous payments this month. I expect August to look this way as well as contributed to IGT and paid for construction costs out of operating funds.
3. Below I charted our total SNF days from FY 2003 to 2017. At the peak in 2007 we averaged a census of 86. SNF is our steadiest source of revenue with the highest % of collections

SNF Days FY 03 to 17



MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017		2017		FYE 2018		FYE 2017			
JULY	JUNE			YTD	YTD			% Increase	
Actual	Actual	Variance		Actual	Actual	Variance		or Decrease	
VOLUME:									
DISCHARGES									
14	21	(7)	Acute	14	29	(15)		-51.71%	
7	6	1	Swing Bed	7	4	3		75.02%	
3	5	(2)	Skilled Nursing Care (DISCHG)	3	0	3		#DIV/0!	
0	2	(2)	Observations	0	0	0		#DIV/0!	
PATIENT DAYS									
42	65	(23)	Acute	42	76	(34)		-44.71%	
78	58	20	Swing Bed	78	92	(14)		-15.21%	
2345	2234	111	Skilled Nursing Care	2345	2,513	(168)		-6.71%	
LENGTH OF STAY									
3.00	3.10	(0)	Acute	3.00	2.62	0		14.52%	
11.14	9.67	1	Swing Bed	11.14	23.00	(12)		-51.61%	
AVERAGE DAILY CENSUS									
1.35	2.17	(1)	Acute	1.35	2.45	(1)		-44.71%	
2.52	1.93	1	Swing Bed	2.52	2.97	(0)		-15.31%	
75.65	74.47	1	Skilled Nursing Care	75.65	81.06	(5)		-6.71%	
ANCILLARY SERVICES									
2	1	1	Surgery Inpatient Visits	2	2	0		.02%	
14	12	2	Surgery OP/ procedure visits	14	16	(2)		-12.51%	
403	336	67	Emergency Room Visits	403	287	116		40.42%	
99	111	(12)	Outpatient Services Procedures	99	107	(8)		-7.51%	
729	788	(59)	Laboratory Visits	729	803	(74)		-9.21%	
367	438	(71)	Radiology Procedures	367	423	(56)		-13.21%	
63	63	0	Hospice Patient Days	63	182	(119)		-65.41%	
366	399	(33)	Physical Therapy visits	366	233	133		57.12%	
148	199	(51)	Cardiac Rehab	148	211	(63)		-29.91%	
15	18	(3)	Admissions from ER	15	16	(1)		-6.31%	
7	8	(1)	Transfers from ER	7	6	1		16.72%	
PRODUCTIVITY:									
Productive FTE's									
15.43	15.43		Nursing - Acute	15.43	15.48				
53.17	55.77		Long Term Care	53.17	57.14				
35.15	35.81		Ancillary	35.15	40.67				
71.16	74.34		Service	71.16	76.02				
174.91	181.35		Total Productive	174.91	189.31				
24.09	15.07		Non-Productive FTE's	24.09	24.62				
199.00	196.42		Paid FTE's	199.00	213.93				
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED									
2.43	2.65			2.43	3.03				

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017 JULY ACTUAL	2016 JULY ACTUAL	Variance	PATIENT REVENUE	FYE 2018 YTD ACTUAL	FYE 2017 YTD ACTUAL	Variance	Increase Decrease %
294,963	405,133	(110,170)	Acute	294,963	405,133	(110,170)	-27.21%
736,026	763,719	(27,693)	Skilled Nursing	736,026	763,719	(27,693)	-3.61%
			Inpatient Ancillary				
119,931	219,129	(99,198)	Acute	119,931	219,129	(99,198)	-45.31%
1,690	5,425	(3,735)	Skilled Nursing	1,690	5,425	(3,735)	
1,152,609	1,393,405	(240,796)	Total Inpatient Revenue	1,152,609	1,393,405	(240,796)	-17.31%
1,700,914	1,287,615	413,299	Total Outpatient Revenue	1,700,914	1,287,615	413,299	32.12%
2,853,523	2,681,020	172,503	Total Patient Revenue	2,853,523	2,681,020	172,503	6.42%
			DEDUCTIONS FROM REVENUE				
693,704	745,681	51,978	Contractuals - Care/Cal	693,704	745,681	51,978	
99,427	81,962	(17,465)	Contractuals - PPO	99,427	81,962	(17,465)	
40	0	(40)	Charity and Write Offs	40	0	(40)	
9,121	12,528	3,407	Admin Adjmts/Emp Discounts	9,121	12,528	3,407	
63,371	86,953	23,582	Provision for Bad Debts	63,371	86,953	23,582	
865,662	927,124	61,462	Total Deductions	865,662	927,124	61,462	
27,952	38,805	(10,853)	Other Operating Revenues	27,952	38,805	(10,853)	
2,015,812	1,792,701	223,111	Net Revenue	2,015,812	1,792,701	223,111	
			OPERATING EXPENSES				
749,823	769,962	20,139	Productive Salaries	749,823	769,962	20,139	2.62%
95,062	92,359	(2,703)	Non-Productive Salaries	95,062	92,359	(2,703)	-2.91%
251,828	225,346	(26,483)	Employee Benefits	251,828	225,346	(26,483)	-11.81%
157,107	170,995	13,888	Supplies	157,107	170,995	13,888	8.12%
199,261	186,592	(12,669)	Professional Fees	199,261	186,592	(12,669)	-6.81%
5,625	15,117	9,492	Acute/Swing Purchased Serv	5,625	15,117	9,492	62.82%
96,618	56,797	(39,821)	SNF Purchased Serv	96,618	56,797	(39,821)	-70.11%
111,029	200,331	89,302	Other Purchased Services	111,029	200,331	89,302	44.62%
61,832	25,838	(35,994)	Repairs	61,832	25,838	(35,994)	-139.31%
46,704	50,703	4,000	Utilities	46,704	50,703	4,000	7.92%
14,838	30,934	16,096	Insurance	14,838	30,934	16,096	52.02%
33,642	45,280	11,638	Other	33,642	45,280	11,638	25.72%
103,249	108,490	5,241	Depreciation	103,249	108,490	5,241	4.82%
0	0	0	Bond Repayment Insurance	0	0	0	
27,690	29,626	1,936	Bond Repayment Interest	27,690	29,626	1,936	6.52%
1,680	9,075	7,395	Interest	1,680	9,075	7,395	81.52%
5,199	4,302	(897)	Rental - Lease	5,199	4,302	(897)	-20.81%
1,961,186	2,021,746	60,559	Total Operating Expense	1,961,186	2,021,746	60,559	3.02%
54,626	(229,044)	283,670	Income From Operations	54,626	(229,044)	283,670	
			NON-OPERATING REVENUE AND EXPENSE				
160,064	163,724	(3,660)	Non-Operating Revenue	160,064	163,724	(3,660)	
0	37	(37)	Interest Income	0	37	(37)	
7,418	7,418	0	Non-Operating Expense	7,418	7,418	0	
152,647	156,344	(3,697)	Total Non-Operating	152,647	156,344	(3,697)	
207,273	(72,701)	279,974	NET INCOME	207,273	(72,701)	279,974	

	JULY 2017	JUNE 2017
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	90,886	105,319
Reserve Cash (unrestricted)	4,399,771	4,884,771
Reserve Cash (restricted) - construction acct	2,500	2,500
Accounts Receivable	5,583,090	5,076,859
County Treasury receivable	64,147	51,005
Less: Reserve for Uncollectibles	(662,926)	(638,259)
Reserve for Medicare/Medi-Cal	(1,493,418)	(1,240,753)
Inventories	379,447	399,354
Accounts Receivable - Other	1,237,946	1,084,623
Accts Recvble - Construction Donations - Current	817,323	817,323
Prepaid Expenses	315,078	387,335
Medicare/Medi-Cal Settlement	1,376,180	1,261,880
TOTAL CURRENT ASSETS	12,110,024	12,191,959
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	11,164,680	11,158,823
Construction in Progress	5,469,531	5,445,071
Less: Reserve for Depreciation	(19,339,719)	(19,236,399)
TOTAL PROPERTY, PLANT AND EQUIPMENT	9,515,560	9,588,562
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Indenture agreement - held by trustee	83,060	42,914
Bond Reserve Funds held by trustee	633,353	633,353
Other Receivable-Fund Raising Long Term	1,228,800	1,228,800
Unamortized Bond Issue Cost	(35,342)	(32,623)
Unamortized Bond Discount	(7,669)	(7,988)
Unamortized Cost of Bond Defeasance	55,522	60,540
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	305,943	305,943
TOTAL OTHER ASSETS	2,263,667	2,230,938
TOTAL ASSETS	23,889,251	24,011,459
CURRENT LIABILITIES		
Accounts Payable	478,370	495,158
Accrued Payroll	209,590	152,611
Accrued Payroll Taxes	45,722	43,967
Accrued Vacation & Holiday	475,089	490,141
Accrued Health Insurance	32,841	33,075
Accrued Interest	603,335	560,484
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	0	0
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	498,339	529,525
CHAFFA	109,455	121,465
PRIME PLAN	0	0
HQAF	0	0
IGT (TRAD/PHP)	0	0
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
TOTAL CURRENT LIABILITIES	2,907,742	2,881,426
LONG-TERM DEBT		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	845,000	845,000
AP Bond	1,765,000	1,765,000
G.O. Bond	5,710,822	5,710,822
Construction Donations - deferred revenue	2,046,123	2,046,123
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	95,753	97,580
E.H.R.	0	0
CHAFFA	0	0
Medicare 2015	0	377,035
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
PGE Retrofit Payback	0	0
Less: Current Maturities	(455,000)	(455,000)
TOTAL LONG-TERM DEBT	10,007,698	10,386,560
FUND EQUITY	10,973,810	10,743,473
TOTAL LIABILITIES AND FUND BALANCE	23,889,251	24,011,459
CURRENT RATIO:	5.03	5.18

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
 - Fiscal Year 2018

DATE:	AVERAGE									
	REVENUE / SERVICES	DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS	
July 31, 2017	2,836,868.36	91,511.88	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24	
August 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
September 30, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
October 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
November 30, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
December 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
January 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
February 28, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
March 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
April 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
May 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
June 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	
YTD TOTAL	2,836,868.36	91,511.88	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24	

	ACCOUNTS RECEIVABLE AGING			
	JULY \$ OUTSTANDING	JULY DAYS OUT	JUNE DAYS OUT	MAY DAYS OUT
MEDICARE	1,644,676.48	44.42	32.03	38.82
MEDI - CAL	1,985,786.13	50.20	45.85	49.35
THIRD PARTY	1,165,558.30	74.89	75.92	75.07
PRIVATE	808,884.86	411.27	298.35	258.92
LTC ONLY (INCLUDE)	1,520,635.14	66.69	62.39	74.59
OVERALL	5,604,905.77	59.55	51.94	57.04

	PAYOR MIX - YTD % OF REVENUE			
	JULY	JUNE	MAY	3 MONTH AVERAGE
MEDICARE	40.13%	39.80%	38.19%	39.37%
MEDI - CAL	41.59%	43.91%	40.72%	42.07%
THIRD PARTY	15.84%	16.11%	17.57%	16.51%
PRIVATE	2.44%	0.18%	3.52%	2.05%

MAYERS MEMORIAL HOSPITAL
2017-2018 OPERATING ACTUAL

	YEAR TO DATE												ACTUAL	
	JULY-17	AUG	SEPT	OCT	NOV	DEC	JAN-18	FEB	MAR	APR	MAY	JUN		7/31/2017
Operating Revenue:														
Routine														
Acute	294,963	0	0	0	0	0	0	0	0	0	0	0	294,963	405,133
SNF	736,026	0	0	0	0	0	0	0	0	0	0	0	736,026	763,719
Ancillary														
Acute	119,931	0	0	0	0	0	0	0	0	0	0	0	119,931	219,129
SNF	1,690	0	0	0	0	0	0	0	0	0	0	0	1,690	5,425
Outpatient	1,700,914	0	0	0	0	0	0	0	0	0	0	0	1,700,914	1,287,615
	2,853,523	0	0	0	0	0	0	0	0	0	0	0	2,853,523	2,681,020
Less Deductions:														
Contractuals - Care/Cal	693,704	0	0	0	0	0	0	0	0	0	0	0	693,704	745,681
Contractuals - PPO	99,427	0	0	0	0	0	0	0	0	0	0	0	99,427	81,962
Charity Care & Write off	40	0	0	0	0	0	0	0	0	0	0	0	40	0
Other Contractual write offs	9,121	0	0	0	0	0	0	0	0	0	0	0	9,121	12,528
Provision For Bad Debts	63,371	0	0	0	0	0	0	0	0	0	0	0	63,371	86,953
Total Deductions	865,662	0	0	0	0	0	0	0	0	0	0	0	865,662	927,124
Other Revenue	27,952	0	0	0	0	0	0	0	0	0	0	0	27,952	38,805
Net Revenue	2,015,812	0	0	0	0	0	0	0	0	0	0	0	2,015,812	1,792,701
Operating Expenses:														
Salaries - Productive	749,823	0	0	0	0	0	0	0	0	0	0	0	749,823	769,962
Salaries - Non-productive	95,062	0	0	0	0	0	0	0	0	0	0	0	95,062	92,359
Employee Benefits	251,828	0	0	0	0	0	0	0	0	0	0	0	251,828	225,346
Supplies	157,107	0	0	0	0	0	0	0	0	0	0	0	157,107	170,995
Professional Fees	199,261	0	0	0	0	0	0	0	0	0	0	0	199,261	186,592
Acute/Swing/OB Purchased Serv	5,625	0	0	0	0	0	0	0	0	0	0	0	5,625	15,117
SNF Purchased Services	96,618	0	0	0	0	0	0	0	0	0	0	0	96,618	56,797
Other Purchased Services	111,029	0	0	0	0	0	0	0	0	0	0	0	111,029	200,331
Repairs & Maintenance	61,832	0	0	0	0	0	0	0	0	0	0	0	61,832	25,838
Utilities	46,704	0	0	0	0	0	0	0	0	0	0	0	46,704	50,703
Insurance	14,838	0	0	0	0	0	0	0	0	0	0	0	14,838	30,934
Other Expense	33,642	0	0	0	0	0	0	0	0	0	0	0	33,642	45,280
Depreciation	103,249	0	0	0	0	0	0	0	0	0	0	0	103,249	108,490
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	27,690	0	0	0	0	0	0	0	0	0	0	0	27,690	29,626
Interest	1,680	0	0	0	0	0	0	0	0	0	0	0	1,680	9,075
Rent/Lease Equipment	5,199	0	0	0	0	0	0	0	0	0	0	0	5,199	4,302
Total Operating Expense	1,961,186	0	0	0	0	0	0	0	0	0	0	0	1,961,186	2,021,746
Net Operating Rev over Expense	54,626	0	0	0	0	0	0	0	0	0	0	0	54,626	(229,044)
Non-Operating Revenue:														
Non-operating Revenue	160,064	0	0	0	0	0	0	0	0	0	0	0	160,064	163,724
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other non-operating Expense	7,418	0	0	0	0	0	0	0	0	0	0	0	7,418	7,418
Total Non-Operating Revenue	152,647	0	0	0	0	0	0	0	0	0	0	0	152,647	156,344
Net Revenue over Expense	207,273	0	0	0	0	0	0	0	0	0	0	0	207,273	(72,701)
DAYS CASH ON HAND (MTD)	74.93	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	74.93	YTD
AVERAGE YTD	74.93	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	74.93	0.00

**MAYERS MEMORIAL HOSPITAL
2016-2017 OPERATING ACTUAL**

	JULY-16	AUG	SEPT	OCT	NOV	DEC	JAN-17	FEB	MAR	APR	MAY	JUN	6/30/2017 TOTAL	7/31/2016
Operating Revenue:														
Routine	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	5,150,636	405,133
Acute	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	8,432,763	763,719
SNF														
Ancillary	219,129	346,598	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	254,851	175,859	3,148,069	219,129
Acute	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	5,288	4,188	74,566	5,425
SNF	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	19,742,434	1,287,615
Outpatient	2,681,020	3,687,546	3,013,069	2,899,608	2,833,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,792,266	36,548,468	2,681,020
Less Deductions:														
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938	745,681
Contractuals - PPO	81,962	68,102	144,118	108,885	114,790	83,638	93,296	166,850	107,586	111,281	127,254	91,514	1,299,276	81,962
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445	0
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955	12,528
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,968	210,876	79,284	20,893	51,817	7,190	846,941	86,953
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555	927,124
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,287	53,780	31,630	41,437	118,781	27,441	444,161	38,805
Net Revenue	1,792,701	2,490,702	1,763,289	2,125,097	2,004,116	1,867,950	2,669,878	2,006,643	2,039,822	1,845,219	2,146,511	1,346,146	24,098,075	1,792,701
Operating Expenses:														
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031	769,962
Salaries - Non-productive	92,359	77,138	109,946	109,369	94,837	78,703	181,042	5,272	148,323	106,967	76,557	93,108	1,173,620	92,359
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914	225,346
Supplies	170,985	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	142,495	260,889	2,350,610	170,985
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	135,760	103,202	1,685,303	186,592
Acute/Swing/DB Purchased Serv	15,117	4,264	4,999	4,855	3,942	3,665	5,220	9,066	3,437	5,067	43,457	10,059	113,147	15,117
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	76,197	89,147	809,039	56,797
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	124,767	151,481	1,585,578	200,331
Repairs & Maintenance	25,838	33,555	31,083	31,196	63,116	18,495	29,682	39,150	16,499	26,246	34,803	37,894	387,557	25,838
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	495,249	50,703
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	18,246	18,246	213,949	30,934
Other Expense	45,280	28,532	49,801	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239	45,280
Depreciation	108,490	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,622	103,723	1,337,941	108,490
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266	29,626
Interest	9,075	9,104	(8,929)	5,996	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549	9,075
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,568)	39,002	6,813	1,604	12,872	127,673	4,302
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666	2,021,746
Net Operating Rev over Expense	(229,044)	623,790	(216,046)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409	(229,044)
Non-Operating Revenue:														
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633	163,724
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	37
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,011	7,418
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	429,567	2,275,696	156,344
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	290,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105	(72,701)
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,097,908	3,493,229	3,253,105	3,253,105	(72,701)

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED JUNE 30, 2017

FISCAL 2018

FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD JULY 17 JULY 16 VARIANCE\$% VARIANCE %

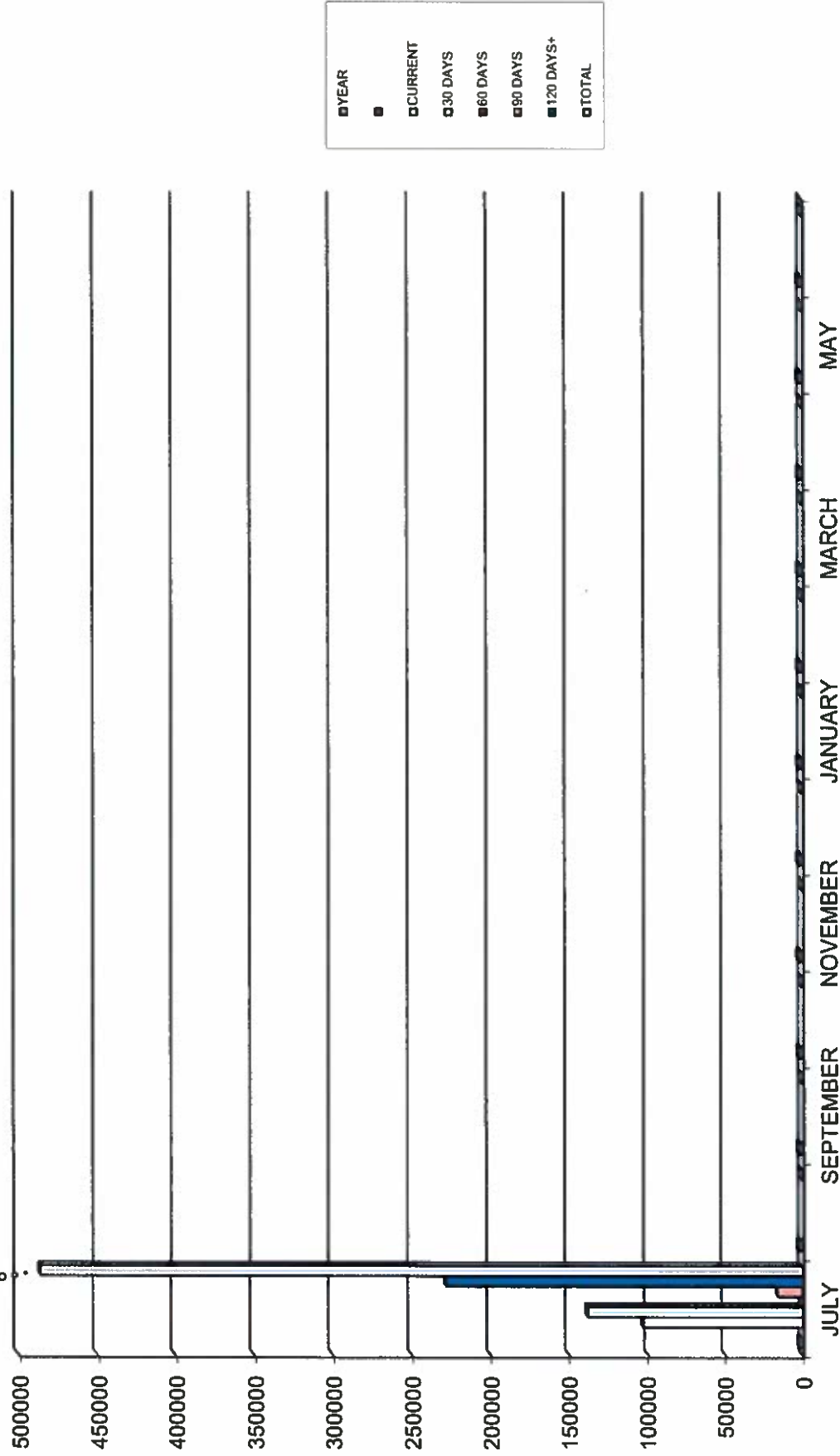
	JULY 17	JULY 16	VARIANCE\$	VARIANCE %
Inpatient Revenue				
Acute/OB/Swing	\$ 294,963	\$ 405,133	(110,170.10)	-27%
SNF	\$ 736,026	\$ 763,719	(27,692.80)	-4%
Inpatient Ancillary Revenue				
Acute/OB/Swing	119,931	219,129	(99,198.17)	-45%
SNF	1,690	5,425	(3,734.75)	-69%
Outpatient Revenue	1,700,914	1,287,615	413,298.78	32%
Total Gross Revenue	\$ 2,853,523	\$ 2,681,020	172,502.96	6%

ACTUAL YTD JULY 17 JULY 16 VARIANCE VARIANCE %

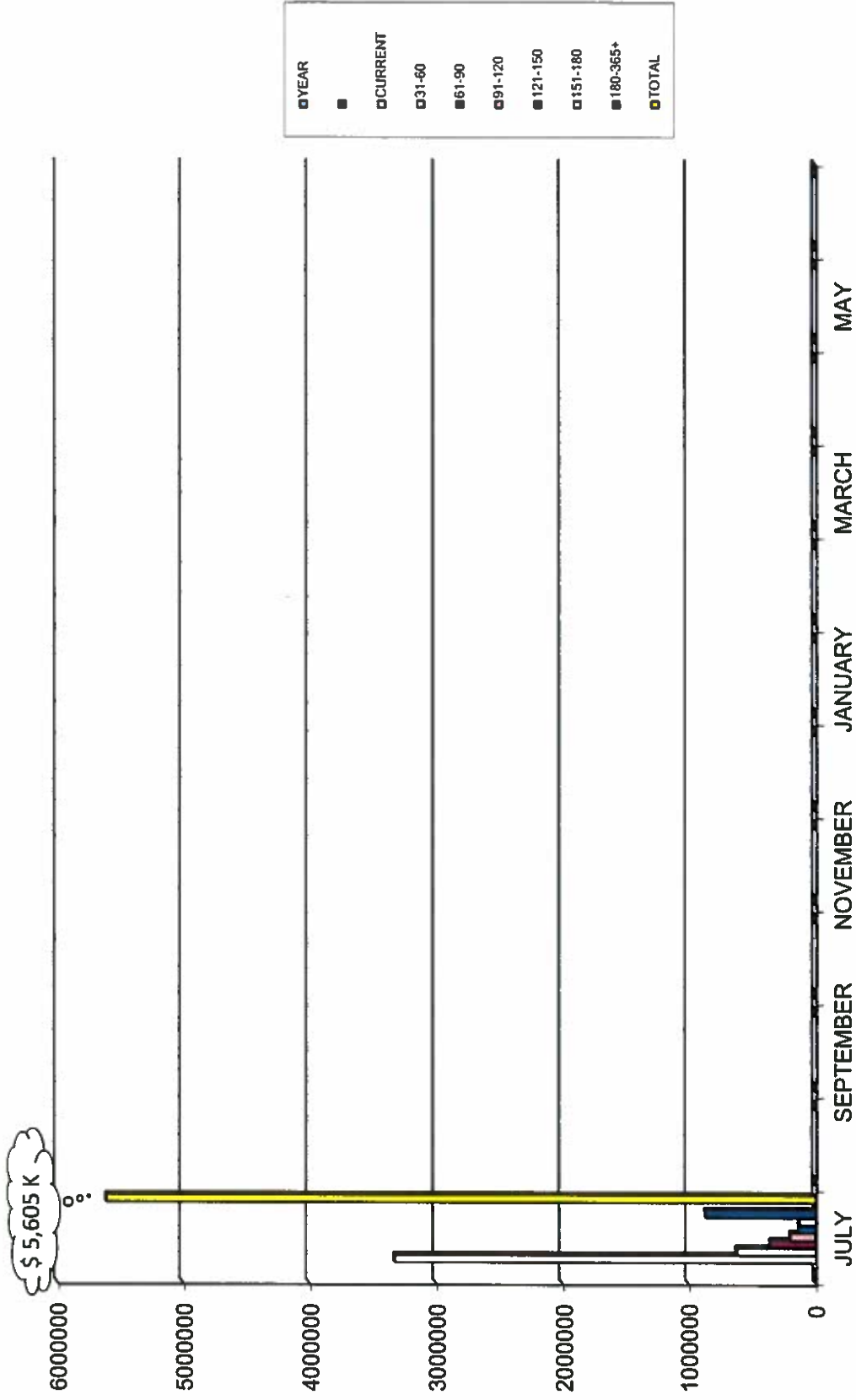
	JULY 17	JULY 16	VARIANCE	VARIANCE %
Statistics				
Patient Days	2465	2681	(216)	-8.1%
Outpatient Services	99	107	(8)	-7%
Labs	729	803	(74)	-9%
Imaging	367	423	(56)	-13%
Hospice	63	182	(119)	-65%
PT	366	233	133	57%

ACCOUNTS PAYABLE

\$ 485K



ACCOUNTS RECEIVABLE



MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2018

	2018												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average
BEGINNING AP BALANCE	491,563.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	491,563.75
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CASH COLLECTIONS													<u>YTD total</u>
PATIENT PAYMENTS	1,441,915.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,441,915.58
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	15,878.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,878.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HOARF	9,177.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,177.00
TAXES	51,004.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	51,004.54
RENTS	2,232.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,232.00
VENDING / CAFETERIA	3,562.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,562.05
MISC (REBATES/REIMB ETC)	22,819.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22,819.31
TOTAL COLLECTIONS	1,546,588.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,546,588.48
EXPENSES													<u>YTD total</u>
INCOME STATEMENT EXPENSES	1,856,257.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,856,257.47
ASSET EXPENSES	5,857.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,857.00
CIP EXPENSES	24,460.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,460.24
IGT EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,763.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40,763.71
MEDICARE/MCAL REPAYMENT PLANS	268,003.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	268,003.05
CHFFA	12,314.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,314.72
CAPITAL LEASES	2,082.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,082.58
PG & E RETROFIT PAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENSES	2,209,738.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,209,738.77
collections less expenses	(663,150.29)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(663,150.29)
ENDING AP BALANCE	485,512.66	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	485,512.66
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00