

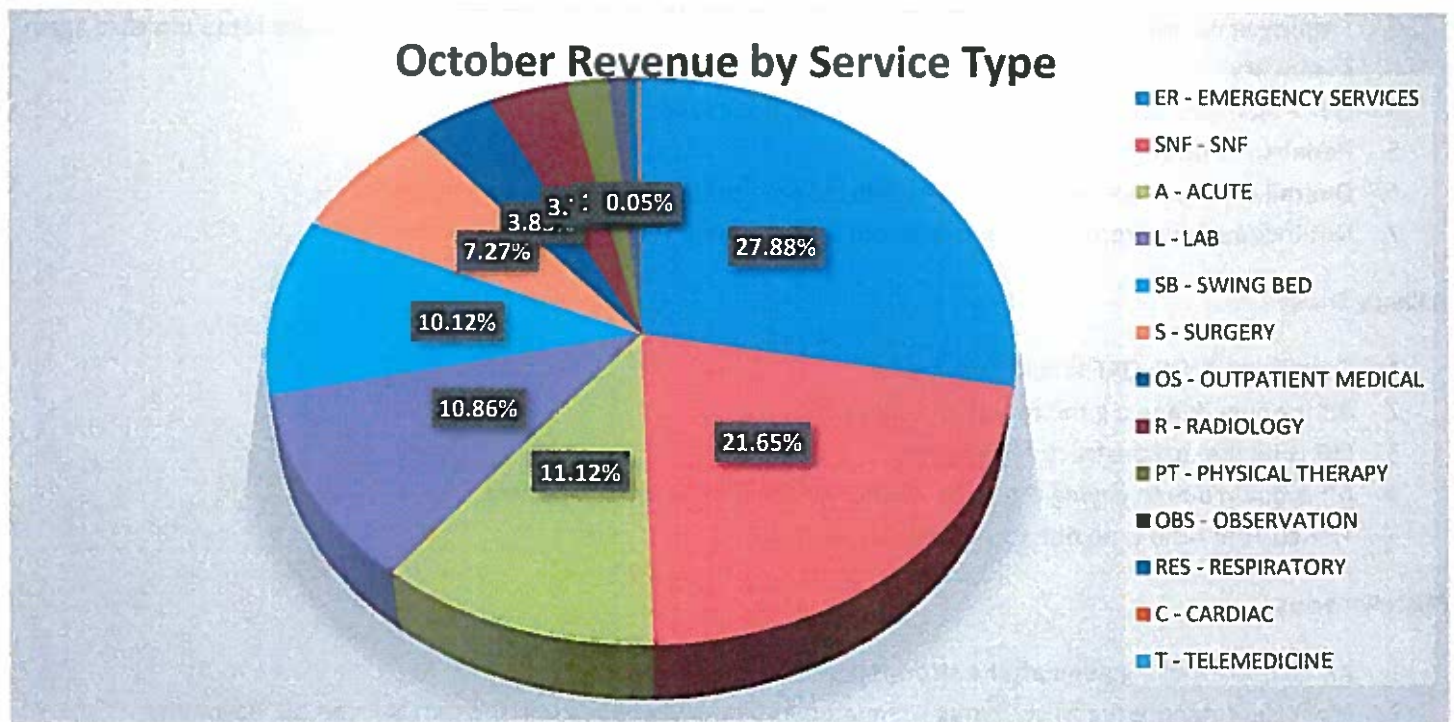
Finance Notes October FY 18

Summary

1. October was a great revenue month with an average daily of 107K
2. We received our IGT and QAF payments which bumped us up to 106 days cash on hand.
3. Percentage of collections is averaging about 54% this year vs 60% last year. This is due to fewer SNF and Acute days which pay at a high percentage of charges than other services.

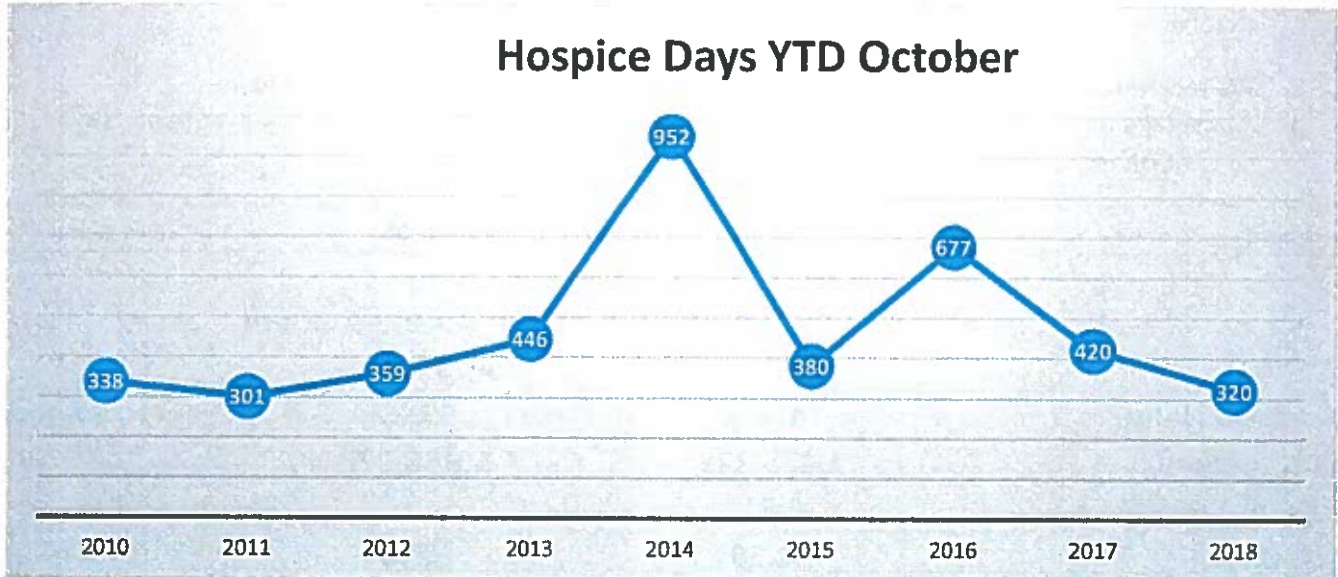
Summary of Financial Ratios			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	106.5	59.22	Average PY
Net Income	1,425,229	1,966,970	YTD
Current Ratio	6.81		N/A
AR Days	54.29	58.6	Average PY
AP	340,515	594,408	Average PY
Daily Gross Revenue	107,077	99,653	Average PY
% of Gross Revenue Collected	59%	60%	PY Year End

4. Currently we are working with Wipfli to get our Cost Reports (Medicare, Medi-Cal and Hospice) wrapped up before November 30th.
5. There's a strong possibility of a large repayment to the Prime program due to some reporting errors.



Statistics

1. Patient Days are down in every area except Swing.
2. Surgery is down 13 visits vs the prior year.
3. ER visits are up by 5.82%. In October we are averaging 11.6 visits per day vs 11.1 as an average last year.
4. OP Medical is up by 51% over the prior year.
5. Hospice Days are down 24% from last year. Below I charted from 2010 to now show the fluctuations



- 6.
7. PT visits are up by 45%. PT, Outpatient and ER are the bright spots with increased utilization.

Income Statement

1. Outpatient revenue was great in October for the reasons mentioned above.
2. Contractuals are a negative for Care/Cal due to the large QAF payment we received. These are very difficult to account for as the payment we received was for FY 16. Right now we are in 18 and the 18 QAF model isn't approved yet so I tend to skew conservative which causes odd looking months for the contractuals. I'd rather end up with a better bottom line than forecasted than a large adjustment the other way.
3. Employee Benefits are up 6.21% as the health insurance costs increased in January and are set to increase again in January.
4. SNF Purchased Services are up 66.11% over the prior year.
5. Repairs are up with SNF project.
6. Overall expenses are up 3% with the main reasons being SNF Registry and Repairs.
7. Net Income is up from last year due to our QAF payment.

Balance Sheet

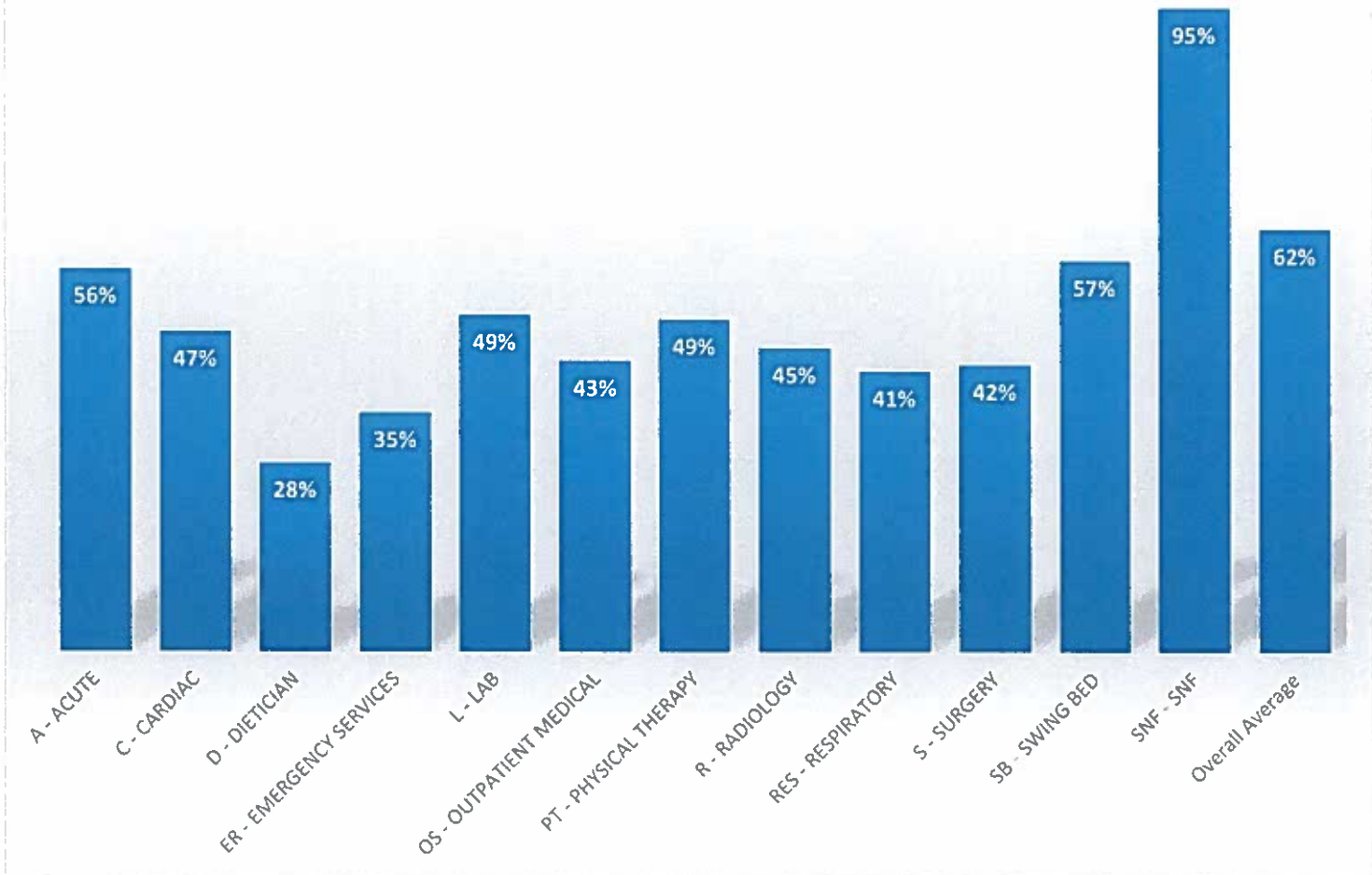
1. Cash is up due to QAF and IGT payments.
2. AR is down due to a good month of collections.
3. CIP is up due to construction expenses.
4. AP is down due to paying the large OSHPD invoice for the current project.
5. The current ratio is up due to the increase in cash.

Miscellaneous

1. AR days are looking good after a strong collection month.
2. Make sure to note the Misc. Pymts PT Related as that's where you will see the QAF and IGT payments.

3. Below I put together a representation of what every dollar charged equates to in collections for the different services in the hospital. This is dictated by payor mix and departments that charge Pro Fees (ER,Surgery) have lower overall reimbursement rates as all Pro Fee revenue is paid based on fee scale vs. facility fees that are paid on a % of charges. Also one thing to note is that this is based off accounts that are reconciled to zero and not accounts with a balance. Using the accounts that are fully reconciled gives you a true representation of your collection percentage as they have gone all the way through the process.

What's a Dollar in Gross Revenue mean by Service Type



MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017		2017			FYE 2018	FYE 2017		% Increase
OCTOBER	SEPTEMBER			VOLUME:	YTD	YTD	Variance	or Decrease
Actual	Actual	Variance			Actual	Actual		
				DISCHARGES				
15	21	(6)		Acute	69	106	(37)	-34.91%
14	8	6		Swing Bed	36	28	8	28.62%
6	4	2		Skilled Nursing Care (DISCHG)	22	19	3	15.82%
4	3	1		Observations	7	1	6	600.02%
				PATIENT DAYS				
75	72	3		Acute	264	304	(40)	-13.21%
101	135	(34)		Swing Bed	401	367	34	9.32%
2376	2368	8		Skilled Nursing Care	9355	9,773	(418)	-4.31%
				LENGTH OF STAY				
5.00	3.43	2		Acute	3.83	2.87	1	33.32%
7.21	16.88	(10)		Swing Bed	11.14	13.11	(2)	-15.01%
				Skilled Nursing Care				
				AVERAGE DAILY CENSUS				
2.42	2.40	0		Acute	2.15	2.47	(0)	-13.11%
3.26	4.50	(1)		Swing Bed	3.26	2.98	0	9.42%
76.65	78.93	(2)		Skilled Nursing Care	76.06	79.46	(3)	-4.31%
				ANCILLARY SERVICES				
2	2	0		Surgery Inpatient Visits	7	10	(3)	-30.01%
24	23	1		Surgery OP/ procedure visits	78	88	(10)	-11.41%
362	354	8		Emergency Room Visits	1449	1,369	80	5.82%
177	148	29		Outpatient Services Procedures	602	399	203	50.92%
896	805	91		Laboratory Visits	3298	3,409	(111)	-3.31%
492	423	69		Radiology Procedures	1695	1,559	136	8.72%
117	78	39		Hospice Patient Days	320	420	(100)	-23.81%
297	324	(27)		Physical Therapy visits	1302	898	404	45.02%
231	173	58		Cardiac Rehab	762	953	(191)	-20.01%
8	9	(1)		Telemedicine visits	23	0	23	#DIV/0!
20	23	(3)		Admissions from ER	78	76	2	2.62%
14	12	2		Transfers from ER	42	36	6	16.72%
				PRODUCTIVITY:				
18.52	17.43			Productive FTE's				
52.59	53.03			Nursing - Acute	17.23	15.52		
36.81	35.38			Long Term Care	52.68	55.39		
74.17	72.52			Ancillary	35.77	41.09		
				Service	73.32	75.50		
182.09	178.36			Total Productive	179.00	187.50		
18.19	22.18			Non-Productive FTE's	21.26	22.73		
200.28	200.54			Paid FTE's	200.26	210.23		
				PRODUCTIVE FTE PER				
2.51	2.40			ADJUSTED OCCUPIED BED	2.52	2.79		

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017	2016			FYE 2018	FYE 2017		Increase Decrease %
OCTOBER ACTUAL	OCTOBER ACTUAL	Variance	PATIENT REVENUE	YTD ACTUAL	YTD ACTUAL	Variance	
494,251	404,141	90,110	Acute	1,701,288	1,643,145	58,142	3.52%
733,366	740,180	(6,814)	Skilled Nursing	2,937,812	2,978,438	(40,626)	-1.41%
			Inpatient Ancillary				
208,207	259,379	(51,172)	Acute	774,875	1,198,775	(423,901)	-35.41%
0	2,891	(2,891)	Skilled Nursing	10,448	21,593	(11,144)	
1,435,824	1,406,590	29,233	Total Inpatient Revenue	5,424,422	5,841,951	(417,529)	-7.11%
1,903,024	1,493,017	410,006	Total Outpatient Revenue	7,109,735	6,439,312	670,423	10.42%
3,338,847	2,899,608	439,239	Total Patient Revenue	12,534,158	12,281,263	252,895	2.12%
			DEDUCTIONS FROM REVENUE				
(54,668)	536,850	591,518	Contractuals - Care/Cal	2,484,843	3,284,531	799,688	
154,269	108,885	(45,384)	Contractuals - PPO	477,526	403,067	(74,459)	
(117)	6,173	6,290	Charity and Write Offs	(77)	14,242	14,319	
120,101	62,754	(57,347)	Admin Adjmts/Emp Discounts	219,847	190,853	(28,994)	
(36,167)	81,761	117,928	Provision for Bad Debts	94,524	300,096	205,573	
183,417	796,422	613,005	Total Deductions	3,276,663	4,192,789	916,127	
51,934	21,912	30,023	Other Operating Revenues	141,907	83,316	58,592	
3,207,364	2,125,097	1,082,267	Net Revenue	9,399,402	8,171,789	1,227,613	
			OPERATING EXPENSES				
787,974	768,445	(19,529)	Productive Salaries	3,045,644	3,096,125	50,481	1.62%
88,427	109,369	20,942	Non-Productive Salaries	391,898	388,812	(3,086)	-0.81%
231,600	242,180	10,580	Employee Benefits	962,028	905,947	(56,081)	-6.21%
191,069	194,479	3,411	Supplies	791,351	772,211	(19,140)	-2.51%
137,279	154,797	17,518	Professional Fees	599,062	637,638	38,576	6.02%
4,426	4,855	429	Acute/Swing Purchased Serv	21,062	29,236	8,173	28.02%
114,748	82,417	(32,331)	SNF Purchased Serv	465,216	280,153	(185,063)	-66.11%
115,843	137,333	21,490	Other Purchased Services	554,844	565,162	10,318	1.82%
38,510	31,196	(7,314)	Repairs	232,453	121,672	(110,781)	-91.01%
38,223	41,078	2,855	Utilities	181,954	181,342	(613)	-0.31%
17,169	18,188	1,019	Insurance	71,805	72,926	1,121	1.52%
39,598	34,801	(4,796)	Other	153,678	158,515	4,837	3.12%
106,244	109,349	3,105	Depreciation	420,980	434,736	13,757	3.22%
0	0	0	Bond Repayment Insurance	0	0	0	
19,661	29,584	9,923	Bond Repayment Interest	159,767	129,600	(30,168)	-23.31%
1,587	5,596	4,008	Interest	7,471	14,846	7,374	49.72%
4,925	12,826	7,901	Rental - Lease	23,705	55,565	31,860	57.32%
1,937,282	1,976,493	39,211	Total Operating Expense	8,082,918	7,844,485	(238,434)	-3.01%
1,270,082	148,604	1,121,478	Income From Operations	1,316,484	327,304	989,180	
			NON-OPERATING REVENUE AND EXPENSE				
162,564	292,124	(129,559)	Non-Operating Revenue	680,156	784,919	(104,763)	
0	0	0	Interest Income	0	74	(74)	
7,418	7,418	0	Non-Operating Expense	29,670	29,670	0	
155,147	284,706	(129,559)	Total Non-Operating	650,486	755,323	(104,838)	
1,425,229	433,311	991,918	NET INCOME	1,966,970	1,082,628	884,342	

	OCTOBER 2017	SEPTEMBER 2017
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	282,170	66,273
Reserve Cash (unrestricted)	6,000,247	2,728,247
Reserve Cash (restricted) - construction acct	9,126	5,000
Accounts Receivable	5,656,656	5,846,071
County Treasury receivable	217,383	157,363
Less: Reserve for Uncollectibles	(563,152)	(714,119)
Reserve for Medicare/Medi-Cal	(1,297,354)	(1,332,649)
Inventories	408,055	397,571
Accounts Receivable - Other	1,075,508	2,161,526
Accts Recvble - Construction Donations - Current	817,323	817,323
Prepaid Expenses	267,820	278,249
Medicare/Medi-Cal Settlement	1,219,589	2,179,548
TOTAL CURRENT ASSETS	14,093,371	12,590,403
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	11,392,285	11,369,403
Construction in Progress	5,934,046	5,829,809
Less: Reserve for Depreciation	(19,657,663)	(19,551,348)
TOTAL PROPERTY, PLANT AND EQUIPMENT	9,889,737	9,868,933
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Indenture agreement - held by trustee	203,772	163,511
Bond Reserve Funds held by trustee	491,748	491,383
Other Receivable-Fund Raising Long Term	1,228,800	1,228,800
Unamortized Bond Issue Cost	(43,498)	(40,779)
Unamortized Bond Discount	(6,710)	(7,030)
Unamortized Cost of Bond Defeasance	40,467	45,485
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	9,611	9,611
TOTAL OTHER ASSETS	1,924,188	1,890,980
TOTAL ASSETS	25,907,297	24,350,316
CURRENT LIABILITIES		
Accounts Payable	340,515	556,396
Accrued Payroll	341,795	278,441
Accrued Payroll Taxes	59,109	59,559
Accrued Vacation & Holiday	487,575	471,836
Accrued Health Insurance	31,929	32,285
Accrued Interest	282,013	261,873
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	0	0
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	404,782	435,968
CHAFFA	73,243	85,343
PRIME PLAN	(2,800)	(2,800)
HQAF	0	0
IGT (TRAD/PHP)	0	0
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
TOTAL CURRENT LIABILITIES	2,473,161	2,633,901
LONG-TERM DEBT		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	845,000	845,000
AP Bond	0	0
G.O. Bond	1,180,822	1,180,822
Construction Donations - deferred revenue	2,046,123	2,046,123
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	90,176	92,035
E.H.R.	0	0
CHAFFA	0	0
Medicare 2015	0	0
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
GO BOND SERIES B & REFUNDING	6,874,748	6,613,226
Less: Current Maturities	(455,000)	(455,000)
TOTAL LONG-TERM DEBT	10,581,870	10,322,206
FUND EQUITY	12,852,266	11,394,210
TOTAL LIABILITIES AND FUND BALANCE	25,907,297	24,350,316
CURRENT RATIO:	6.81	5.73

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
 - Fiscal Year 2018

DATE:	REVENUE / SERVICES	AVERAGE		TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
		DAILY REVENUE	DAILY DEPOSITS							
July 31, 2017	2,836,868.36	91,511.88	0.00	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24
August 31, 2017	3,171,196.46	102,296.66	0.00	1,838,495.44	0.00	45,865.64	0.00	1,792,629.80	1,520,008.53	5,467.39
September 30, 2017	3,137,672.03	104,589.07	0.00	1,628,967.48	0.00	24,861.80	0.00	1,604,105.68	1,253,719.92	5,586.50
October 31, 2017	3,319,405.12	107,077.58	0.00	5,315,451.34	0.00	4,126.26	3,395,779.60	1,915,545.48	1,671,977.96	10,337.12
November 30, 2017	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
December 31, 2017	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
January 30, 2018	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
February 28, 2018	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
March 31, 2018	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
April 30, 2018	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
May 31, 2018	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
June 30, 2018	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
YTD TOTAL	12,465,141.97	101,368.80	0.00	10,329,502.74	0.00	125,858.24	3,420,834.60	6,782,809.90	5,354,717.52	28,959.25

	PAYOR MIX - YTD % OF REVENUE			
	OCT	SEPT	AUG	3 MONTH AVERAGE
MEDICARE	41.47%	42.36%	37.60%	40.48%
MEDI - CAL	39.07%	40.44%	35.96%	38.49%
THIRD PARTY	16.57%	15.08%	19.00%	16.88%
PRIVATE	2.89%	2.12%	7.44%	4.15%

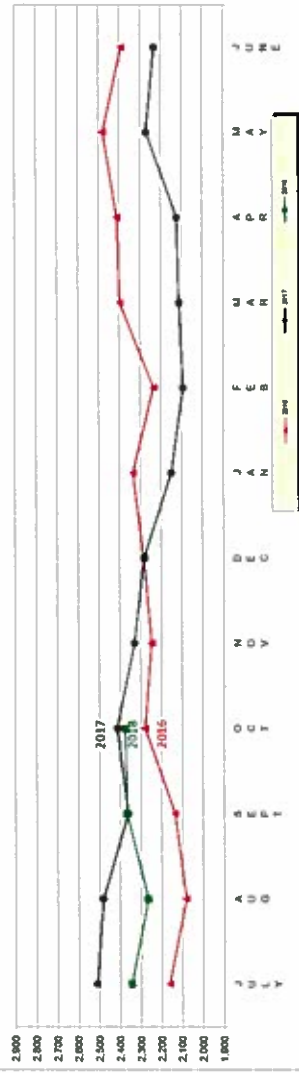
	ACCOUNTS RECEIVABLE AGING		
	OCT \$ OUTSTANDING	SEPT DAYS OUT	AUG DAYS OUT
MEDICARE	1,662,288.23	40.06	36.10
MEDI - CAL	1,939,319.11	47.83	48.73
THIRD PARTY	1,152,795.07	81.93	80.21
PRIVATE	927,067.56	260.29	300.32
LTC ONLY (INCLUDE)	1,642,415.44	64.56	68.58
OVERALL	5,681,469.97	59.03	58.04

MAYERS MEMORIAL HOSPITAL DISTRICT

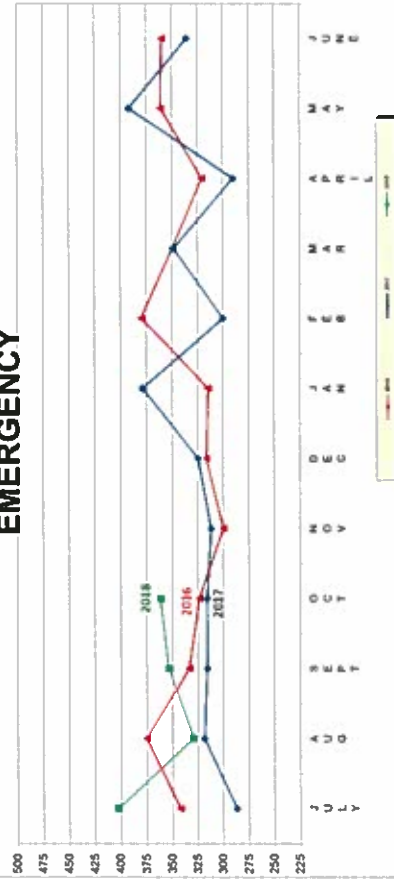
ACUTE / SWING PATIENT DAYS



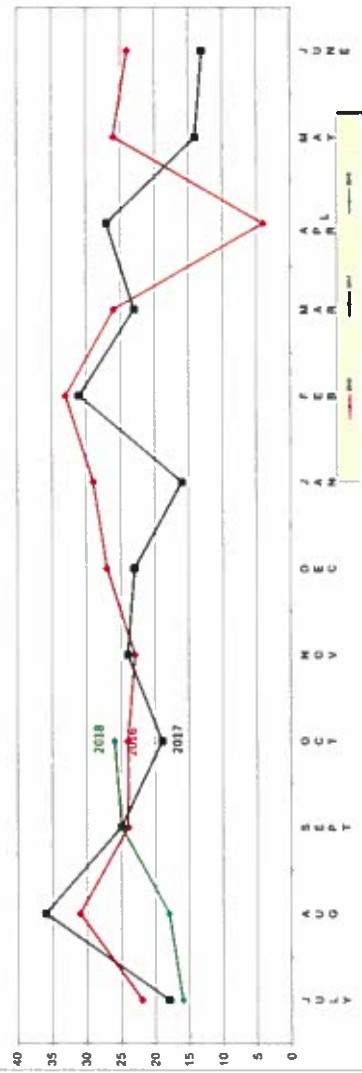
SNF PATIENT DAYS



EMERGENCY



SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL
2016-2017 OPERATING ACTUAL**

	July-16	AUG	SEPT	OCT	NOV	DEC	Jan-17	FEB	MAR	APR	MAY	JUN	6/30/2017 TOTAL	10/31/2016
Operating Revenue:														
Routine														
Acute	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	5,150,636	1,643,145
SNF	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	8,432,763	2,978,438
Ancillary														0
Acute	219,129	346,598	373,670	259,378	261,639	225,164	347,641	228,421	179,615	276,104	254,851	175,859	3,148,069	1,198,775
SNF	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	5,288	4,188	74,566	21,593
Outpatient	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	19,742,434	6,439,312
	2,681,020	3,687,546	3,013,089	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,792,266	36,548,468	12,281,263
Less Deductions:														
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938	3,284,531
Contractuals - PPO	81,962	68,102	144,118	108,885	114,790	83,638	93,296	166,850	107,586	111,281	127,254	91,514	1,299,276	403,067
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445	14,242
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955	190,853
Provision For Bad Debts	86,953	146,392	(15,009)	81,761	47,322	123,496	5,966	210,876	79,284	20,893	51,817	7,190	846,941	300,096
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555	4,192,789
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,780	31,630	41,437	118,781	27,441	444,161	83,316
Net Revenue	1,792,701	2,490,702	1,763,269	2,125,097	2,004,116	1,867,950	2,669,878	2,006,643	2,039,822	1,845,219	2,146,511	1,346,146	24,098,075	8,171,789
Operating Expenses:														
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031	3,096,125
Salaries - Non-productive	92,359	77,138	109,946	109,369	94,837	78,703	181,042	5,272	148,323	106,967	76,557	93,108	1,173,620	388,812
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914	905,947
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	142,495	260,889	2,350,610	772,211
Professional Fees	186,592	140,521	155,728	154,797	140,201	138,705	137,012	141,323	126,459	125,002	135,760	103,202	1,685,303	637,638
Acute/Swing/OB Purchased Serv	15,117	4,264	4,999	4,855	3,942	3,665	5,220	3,437	3,437	5,067	43,457	10,059	113,147	29,236
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	76,197	89,147	809,039	280,153
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	124,767	151,481	1,585,578	565,162
Repairs & Maintenance	25,838	33,555	31,083	31,196	63,116	18,495	29,682	39,150	16,499	26,246	34,803	37,894	387,557	121,672
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	495,249	181,342
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	18,246	18,246	213,949	72,926
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239	159,515
Depreciation	108,490	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,622	103,723	1,337,941	434,736
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266	129,600
Interest	9,075	9,104	(8,029)	5,596	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549	14,846
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,568)	39,002	6,813	1,604	12,872	127,673	55,565
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666	7,844,485
Net Operating Rev over Expense	(229,044)	623,790	(216,066)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409	327,304
Non-Operating Revenue:														
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633	784,919
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,011	29,670
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	429,567	2,275,696	755,323
Net Revenue over Expense	(72,701)	776,024	(54,006)	433,311	290,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105	1,082,628
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,087,908	3,493,229	3,253,105	3,253,105	1,082,628

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED OCTOBER 31, 2017
 FISCAL 2018

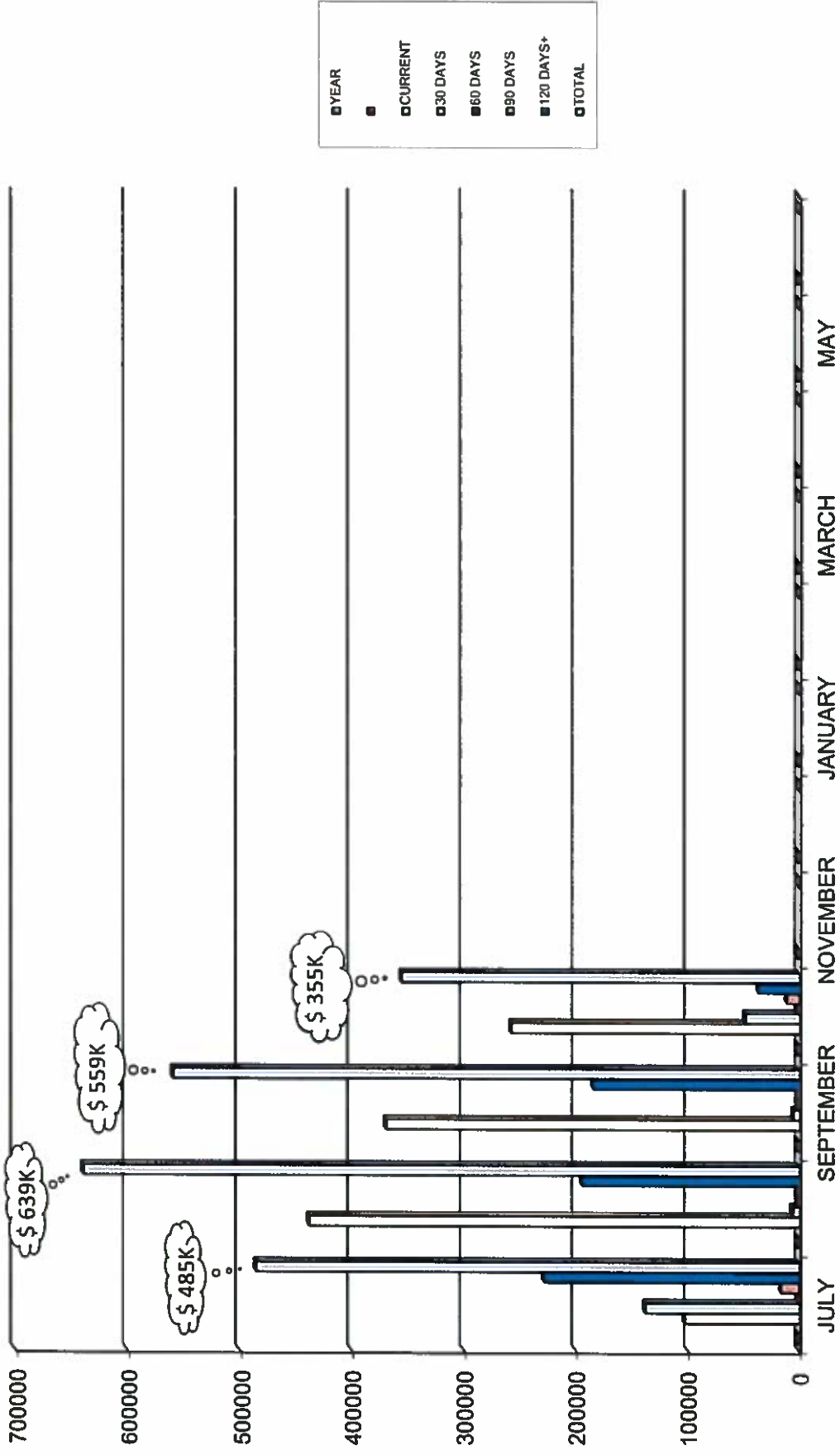
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD ACTUAL YTD

	OCTOBER 17	OCTOBER 16	Variance\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 1,701,288	\$ 1,643,145	58,142.29	4%
SNF	\$ 2,937,812	\$ 2,978,438	(40,625.81)	-1%
Inpatient Ancillary Revenue				
Acute/OB/Swing	774,875	1,198,775	(423,900.81)	-35%
SNF	10,448	21,593	(11,144.47)	-52%
Outpatient Revenue	7,109,735	6,439,312	670,423.46	10%
Total Gross Revenue	\$ 12,534,158	\$ 12,281,263	252,894.66	2%

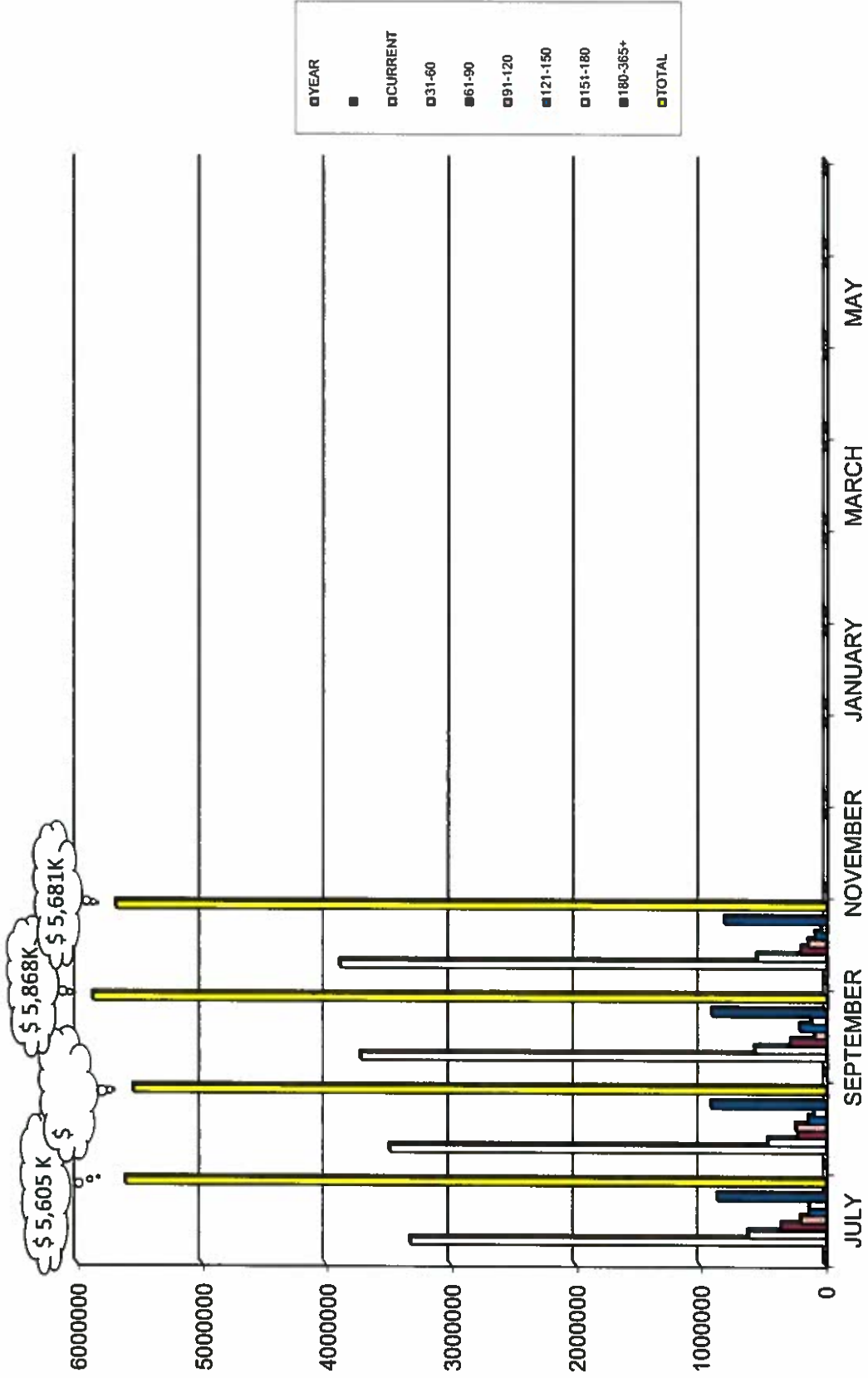
ACTUAL YTD ACTUAL YTD

Statistics	OCTOBER 17	OCTOBER 16	Variance	Variance %
Patient Days	10020	10444	(424)	-4.1%
Outpatient Services	602	399	203	51%
Labs	3,298	3409	(111)	-3%
Imaging	1,695	1559	136	9%
Hospice	320	420	(100)	-24%
PT	1302	898	404	45%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2017	3,321,560.72	616,495.49	352,261.32	198,260.98	126,718.65	129,986.30	859,622.31	5,604,905.77
AUGUST	2017	3,486,290.52	462,742.97	217,713.12	238,242.09	134,538.03	93,559.85	908,189.48	5,541,276.06
SEPTEMBER	2017	3,716,851.80	565,468.07	276,424.07	85,904.90	206,053.51	115,235.10	902,467.72	5,868,405.17
OCTOBER	2017	3,878,268.98	550,399.54	195,477.77	139,291.21	80,924.84	33,499.41	803,608.22	5,681,469.97
NOVEMBER	2017								0.00
DECEMBER	2017								0.00
JANUARY	2018								0.00
FEBRUARY	2018								0.00
MARCH	2018								0.00
APRIL	2018								0.00
MAY	2018								0.00
JUNE	2018								0.00

ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2017	103,160.11	138,310.99	27.87	15,750.00	228,263.69	485,512.66
AUGUST	2017	437,957.64	5,833.74	530.00	514.50	194,559.18	639,395.06
SEPTEMBER	2017	369,351.58	5,167.09	0.00	0.00	184,406.75	558,925.42
OCTOBER	2017	257,922.22	48,175.37	2,175.46	10,847.34	36,407.52	355,527.91
NOVEMBER	2017						0.00
DECEMBER	2017						0.00
JANUARY	2018						0.00
FEBRUARY	2018						0.00
MARCH	2018						0.00
APRIL	2018						0.00
MAY	2018						0.00
JUNE	2018						0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2018

	2018												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average
BEGINNING AP BALANCE	491,563.75	485,512.66	639,395.06	558,925.42	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	543,849.22
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CASH COLLECTIONS													YTD total
PATIENT PAYMENTS	1,441,915.58	1,798,338.39	1,557,840.85	1,863,353.57	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,661,448.39
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	15,878.00	0.00	0.00	16,259.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,137.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPINF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	6,577,725.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,577,725.68
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT	0.00	0.00	0.00	1,178,883.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,178,883.84
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQARF	9,177.00	0.00	0.00	2,200,636.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,209,813.76
TAXES	51,004.54	10,215.64	24,861.80	4,126.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90,208.27
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,928.00
VENDING / CAFETERIA	3,562.05	4,502.52	3,006.44	4,351.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,422.12
MISC (REBATES/REIMB ETC)	22,819.31	23,206.89	41,026.39	45,608.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	132,661.36
TOTAL COLLECTIONS	1,546,588.48	1,838,495.44	8,206,693.16	5,315,451.34	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,907,228.42
EXPENSES													YTD total
INCOME STATEMENT EXPENSES	1,856,257.47	2,011,328.71	1,957,430.54	1,829,451.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,654,467.72
ASSET EXPENSES	5,857.00	172,821.38	31,902.00	22,882.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	233,462.38
CIP EXPENSES	24,460.24	226,686.34	133,591.91	104,236.86	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	488,975.35
IGT EXPENSES	0.00	574,768.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	574,768.00
USDA EXP (PAYOFF AP & GO BOND, ETC)	0.00	0.00	6,384,249.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,384,249.83
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,763.71	40,763.71	40,763.71	40,763.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	163,054.84
MEDICARE/MCAL REPAYMENT PLANS	268,003.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	268,003.05
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	49,258.88
CAPITAL LEASES	2,082.58	2,082.41	2,082.58	2,082.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,330.15
PG & E RETROFIT PAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LINE OF CREDIT Prin/Int Payments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENSES	2,209,738.77	3,040,765.27	8,562,335.29	2,011,730.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,824,570.20
collections less expenses	(663,150.29)	(1,202,269.83)	(355,642.13)	(3,303,720.47)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	average
ENDING AP BALANCE	485,512.66	639,395.06	558,925.42	355,527.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	509,840.26
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00