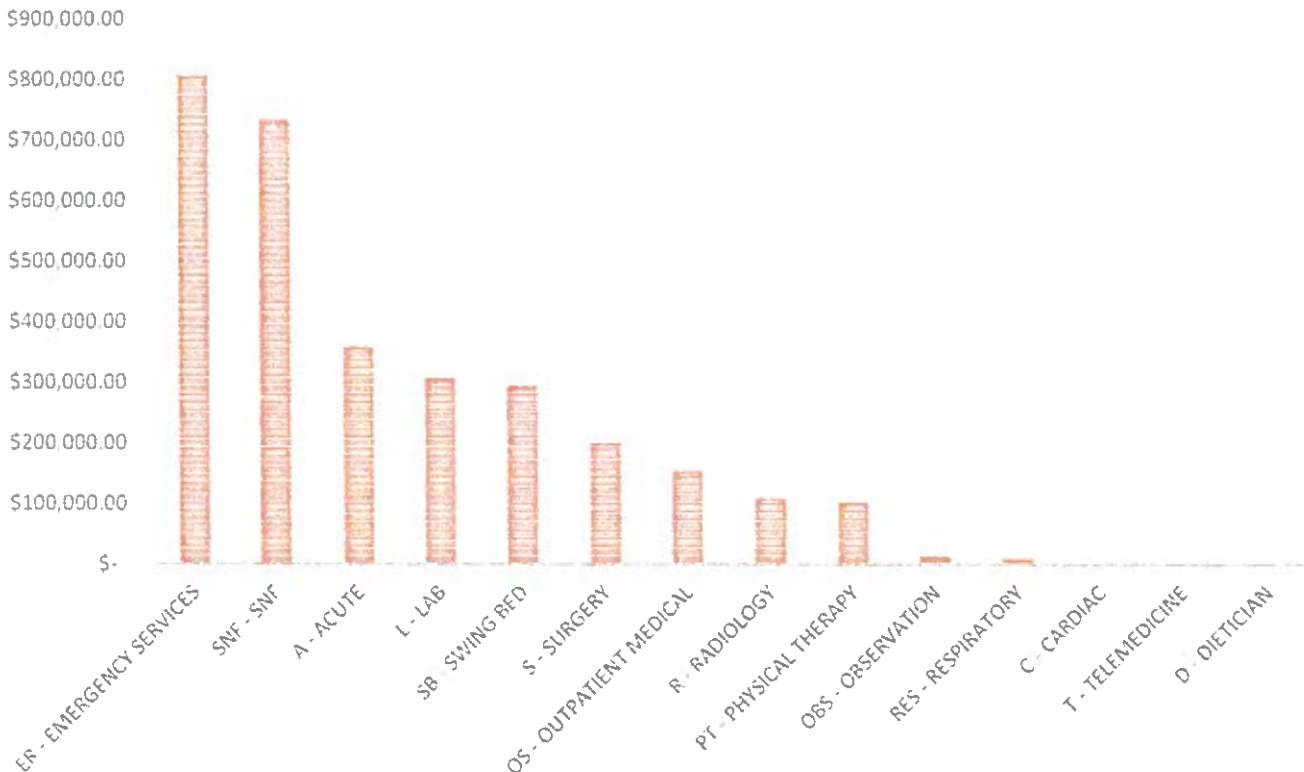


# Finance Notes September FY 18

## Summary

1. The USDA loan closed on September 28<sup>th</sup> which is good as we locked in the 3.25% rate. The Medi-Cal auditors were here for a few days for their annual audit. I'm waiting on a list from them for any follow up items.
2. Wipfli was onsite from 10/16 to 10/20 for our audit. Linda and I will spend a lot of time over the next few weeks providing information for the Medicare, Medi-Cal and Hospice Cost Reports that are due at the end of November.
3. Louis and I attended the District Hospital Leadership Forum meeting in Sacramento. These quarterly meetings are very important as DHLF works with DHCS to make the models which distribute around 250 million to CA District Hospitals through multiple programs like Prime and QAAF. Prime was focused on very heavily at this meeting and we discussed some misconceptions on Mayers side with the DHLF staff which is making it difficult to report correctly to be reimbursed for our work.
4. IGT funds should be returned in early November for approximately 1 million.
5. There's some additional funds for the expanded Medi-Cal population that should be showing up in late December. Upper Payment Limit calculations were recently completed and the results of how much this will be aren't available yet.
6. HQAF should be matched and returned in December for about 1.1 million. All state timelines for payments are very fluid so delays aren't uncommon.
7. I've included quite a few charts so you can see where our revenue and cash are generated. 42% of our payments are from Medi-Cal and 40% of our payments are from the SNF.

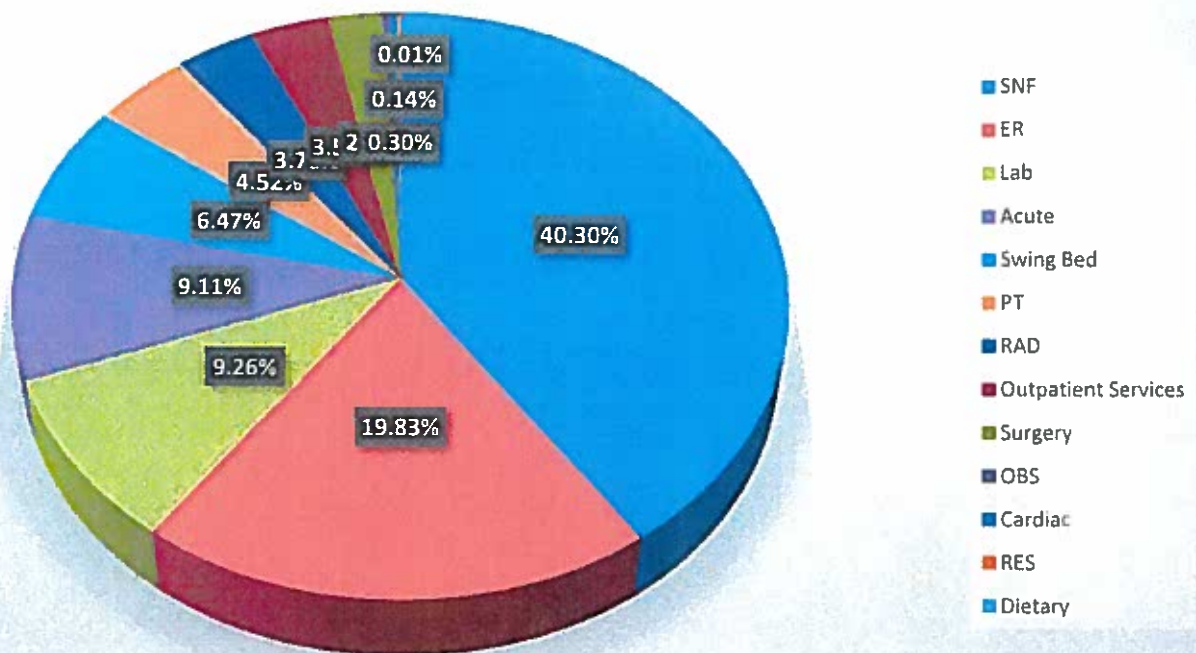
## REVENUE BY SERVICE TYPE SEPTEMBER



## Statistics

1. Acute Days are down by 15% due to 27 less Admits than the prior year.
2. SNF Days are down 5% compared to last year due to 5% decrease in census. On the positive side we ended with an average of almost 79 patients in September vs 73 in August.
3. Swing Days are up due to one more admission and a slightly longer length of stay.
4. Surgeries volumes continue to decline with reduced referrals.
5. OP Service visits are up by 50% compared to the prior year.
6. Hospice Days are down 44% compared to FY 17 which was down 21% compared to FY 16.
7. PT visits are up by 55% compared to last year as they are fully staffed.
8. Cardiac Rehab visits are down 23% which is disappointing as where else can you exercise under the supervision of an RN for \$35 a month.
9. Telemed has just started so there's no prior data to compare.

## Payments by Service Type



## Income Statement

1. September was a good Revenue Month with an average of 104K per day due to an increase in Outpatient Revenue.
2. Productive Salaries are down 3% but that's mostly due to the jump in SNF Purchased Services which is up by 77.21%.
3. Non Productive Salaries are up in September due to a large PTO cash out.
4. Repairs are up due to the multiple projects we have going.
5. Bond Repayment Interest is up due to the refinancing's we just did in September.
6. YTD we are 541K to the positive.

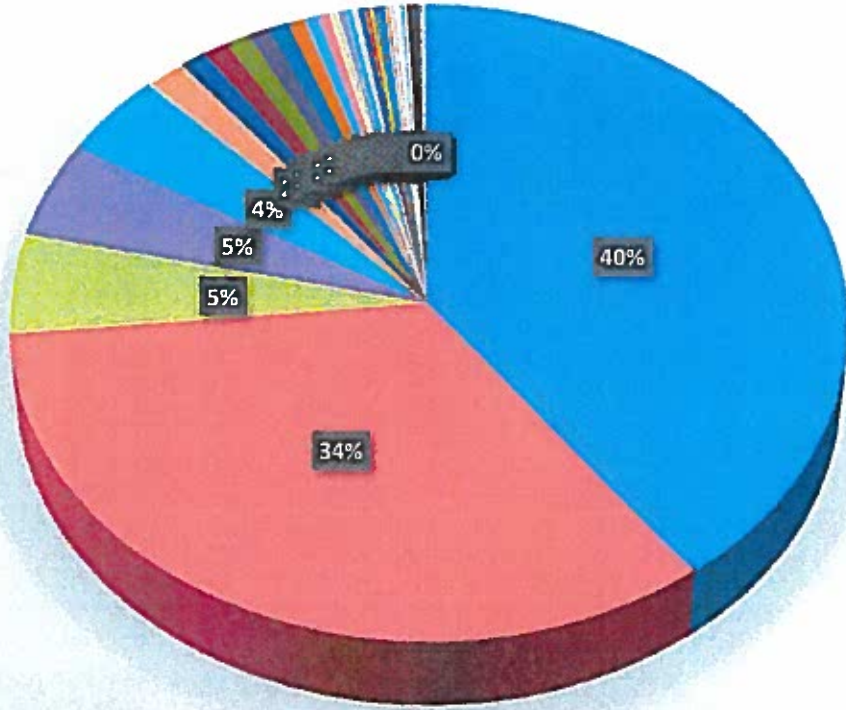
## Balance Sheet

1. Cash is down as we contribute to the QAF program. These funds will hopefully returned matched minus fees in December.
2. AR is up as you would expect with a higher revenue month.
3. CIP is up as we invested more into the project.
4. GO Bond Issue discount/cost went down due to the refinance.
5. The AP Bond is at zero as it was refinanced.
6. The old amount for GO Bond is the amount we couldn't refinance at its maturity value. This amount should be static until 2023.
7. The GO Bond and Refunding is the amount of new GO Bonds and Revenue Bonds financed at this point in time. As the project progresses and we draw more money from USDA this amount will increase accordingly.
8. The Current Ratio is at 5.73 due the payment of the HQAF, lower AP and accruals.

## Miscellaneous

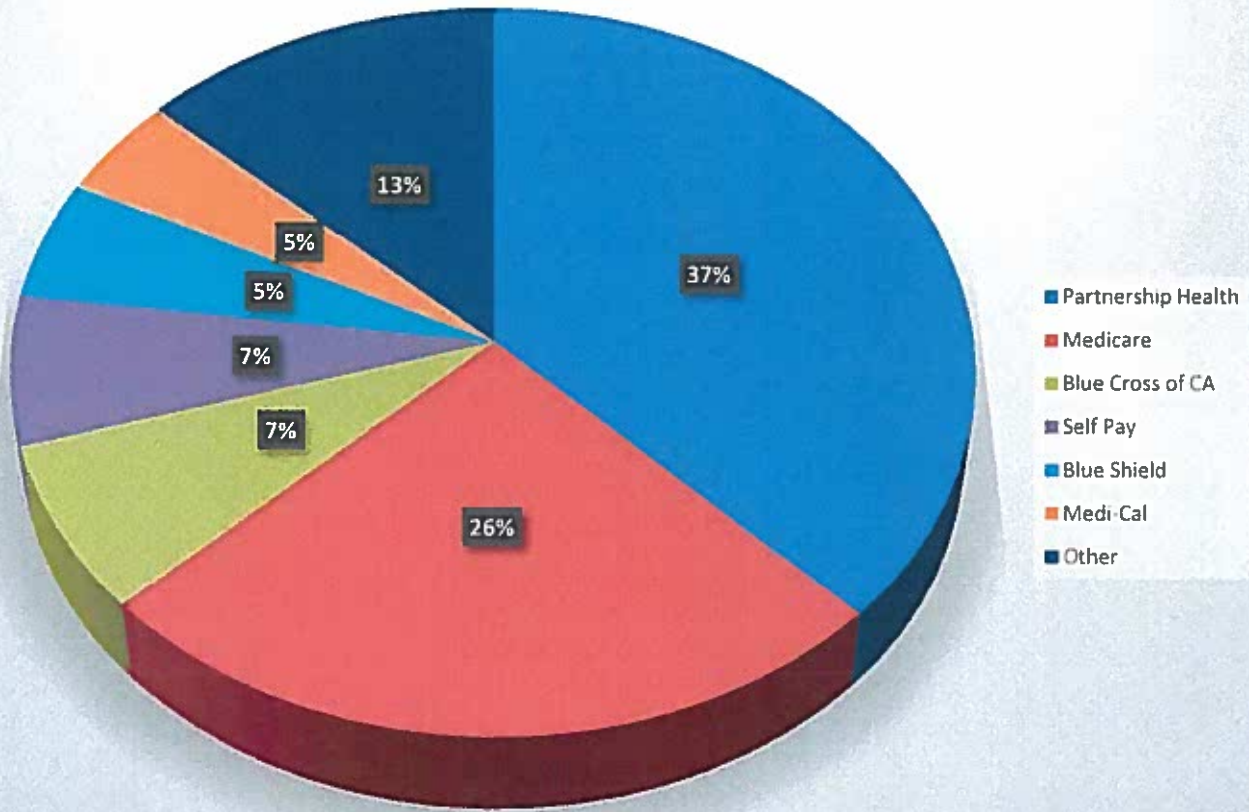
1. AR is higher than I'd like but about average for CA Critical Access Hospital. We are getting some of the LTC patients Medi-Cal approvals so this should help reduce AR in upcoming months. Also I need to have a talk with our Hospice billing company as they are carrying some really old AR that's uncollectible that drives the AR Days up.
2. There will be a large increase in Misc. Payments Pt Related in the next couple of months as we get the IGT and HQAF back matched.
3. Cash on Hand is at 42.8 days but will jump due to the reasons above.
4. We paid OSHPD on the new project so AP is under 200K at the moment.

# YTD Revenue by Plan Code



- M202 - MEDICARE
- MC1012 - PARTNERSHIP HEALTHPLAN OF CA
- MC1009 - MEDICAL
- BC509 - BLUE CROSS OF CAL
- B1001 - BLUE SHIELD
- PP901 - PRIVATE PAY
- CL004 - CLIENT MVHC
- VA1007 - VETERANS CHOICE PROGRAM
- PP1003 - PRIVATE PAY LTC
- BC512 - BLUE CROSS SIERRA PACIFIC INS
- CI450 - KAISER PERMANENTE NORTHERN CAL
- M206 - UNITED HEALTH CARE HMO
- CI436 - UNITED HEALTH CARE
- PP1001 - MOUNTAIN VALLEY HEALTH CENTER
- BC505 - BLUE CROSSBLUE SHIELD FEP
- B1006 - UNITED AG BLUE SHIELD
- MC1034 - MEDI CAL BLUE CROSS
- CI554 - ALLIANZ GLOBAL ASSISTANCE
- VA1002 - DEPT OF VETERANS AFFAIRS
- VA1001 - CHAMPVA
- MC1020 - PHP ANTHEM BCROSS PARTNERSHIP
- CI363 - INDEPENDENCE ADMINISTRATORS
- VA1004 - VA MEDICAL CENTER
- B1002 - BLUE SHIELD BLUECARD
- CI322 - CIGNA HEALTHCARE
- CI403 - PIT RIVER HEALTH CHS IHS
- CI449 - KAISER PERMANENTE
- CI305 - AETNA
- WC725 - STATE COMP INS FUND
- CI399 - PACIFIC SOURCE HEATH
- MM001 - MAYERS MEMORIAL HOSPITAL
- WC735 - ZURICH NORTH AMERICA
- WC724 - SIERRA PACIFIC INDUSTRIES
- CI302 - ADMINISTRATIVE CONCEPTS
- WC756 - ICW GROUP INS SERVICE
- CI457 - PENDING PLAN CODE
- WC720 - SHASTA GREEN (FIRST AIDE)
- MC1021 - CALIFORNIA HEALTH AND WELLNESS
- CI499 - WESTERN HEALTH ADVANTAGE
- WC732 - STATE COMP INS FUND
- CI553 - MEDICAL MUTUAL OF OHIO

# Payments by Insurance YTD



**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017		2017		FYE 2018		FYE 2017			
SEPTEMBER	AUGUST			YTD	YTD			% Increase or Decrease	
Actual	Actual	Variance		Actual	Actual	Variance			
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
21	19	2	Acute	54	81	(27)		-33.31%	
8	7	1	Swing Bed	22	21	1		4.82%	
4	9	(5)	Skilled Nursing Care (DISCHG)	16	25	(9)		-36.01%	
3	0	3	Observations	3	0	3		#DIV/0!	
<b>PATIENT DAYS</b>									
72	75	(3)	Acute	189	223	(34)		-15.21%	
135	87	48	Swing Bed	300	280	20		7.12%	
2368	2266	102	Skilled Nursing Care	6979	7,358	(379)		-5.21%	
<b>LENGTH OF STAY</b>									
3.43	3.95	(1)	Acute	3.50	2.75	1		27.32%	
16.88	12.43	4	Swing Bed	13.64	13.33	0		2.32%	
			Skilled Nursing Care						
<b>AVERAGE DAILY CENSUS</b>									
2.40	2.42	(0)	Acute	2.05	2.42	(0)		-15.11%	
4.50	2.81	2	Swing Bed	3.26	3.07	0		6.22%	
78.93	73.10	6	Skilled Nursing Care	75.86	79.98	(4)		-5.21%	
<b>ANCILLARY SERVICES</b>									
2	1	1	Surgery Inpatient Visits	5	9	(4)		-44.41%	
23	17	6	Surgery OP/ procedure visits	54	70	(16)		-22.91%	
354	330	24	Emergency Room Visits	1087	1,053	34		3.22%	
148	178	(30)	Outpatient Services Procedures	425	282	143		50.72%	
805	868	(63)	Laboratory Visits	2402	2,544	(142)		-5.61%	
423	413	10	Radiology Procedures	1203	1,162	41		3.52%	
78	62	16	Hospice Patient Days	203	363	(160)		-44.11%	
324	345	(21)	Physical Therapy visits	1005	646	359		55.62%	
173	210	(37)	Cardiac Rehab	531	689	(158)		-22.91%	
9	6	3	Telemedicine visits	15	0	15		#DIV/0!	
23	20	3	Admissions from ER	58	57	1		1.82%	
12	9	3	Transfers from ER	28	26	2		7.72%	
<b>PRODUCTIVITY:</b>									
Productive FTE's									
17.43	17.43		Nursing - Acute	16.86	15.59				
53.03	51.73		Long Term Care	52.70	55.83				
35.38	35.96		Ancillary	35.48	40.98				
72.52	75.82		Service	73.07	75.12				
178.36	180.94		Total Productive	178.11	187.52				
22.18	20.14		Non-Productive FTE's	22.14	25.32				
200.54	201.08		Paid FTE's	200.25	212.84				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.40	2.74			2.52	2.76				

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2017 SEPTEMBER ACTUAL	2016 AUGUST ACTUAL	Variance		FYE 2018 YTD ACTUAL	FYE 2017 YTD ACTUAL	Variance	Increase Decrease %
454,120	316,395	137,725	Acute	1,207,037	1,239,005	(31,968)	-2.61%
750,455	718,360	32,095	Skilled Nursing	2,204,446	2,238,258	(33,811)	-1.51%
			Inpatient Ancillary				
200,888	373,670	(172,782)	Acute	566,667	939,397	(372,729)	-39.71%
4,077	6,979	(2,902)	Skilled Nursing	10,448	18,701	(8,253)	
1,409,540	1,415,404	(5,863)	Total Inpatient Revenue	3,988,599	4,435,360	(446,762)	-10.11%
1,746,239	1,597,685	148,554	Total Outpatient Revenue	5,206,712	4,946,295	260,417	5.32%
3,155,779	3,013,089	142,690	Total Patient Revenue	9,195,310	9,381,655	(186,345)	-2.01%
			<b>DEDUCTIONS FROM REVENUE</b>				
1,014,479	1,012,799	(1,680)	Contractuals - Care/Cal	2,539,511	2,747,681	208,170	
77,030	144,118	67,088	Contractuals - PPO	323,257	294,182	(29,075)	
0	7,994	7,994	Charity and Write Offs	40	8,069	8,029	
74,531	108,507	33,976	Admin Adjmts/Emp Discounts	99,747	128,099	28,352	
7,520	(15,009)	(22,528)	Provision for Bad Debts	130,691	218,336	87,645	
1,173,561	1,258,410	84,849	Total Deductions	3,093,245	3,396,367	303,122	
34,158	8,610	25,548	Other Operating Revenues	89,973	61,404	28,569	
2,016,376	1,763,289	253,088	Net Revenue	6,192,038	6,046,692	145,346	
			<b>OPERATING EXPENSES</b>				
728,147	738,270	10,123	Productive Salaries	2,257,670	2,327,680	70,010	3.02%
130,366	109,946	(20,420)	Non-Productive Salaries	303,471	279,443	(24,027)	-8.61%
249,583	251,213	1,630	Employee Benefits	730,428	663,767	(66,661)	-10.01%
189,340	200,185	10,845	Supplies	600,282	577,732	(22,550)	-3.91%
121,683	155,728	34,045	Professional Fees	461,783	482,841	21,058	4.42%
4,500	4,999	499	Acute/Swing Purchased Serv	16,637	24,380	7,744	31.82%
117,212	109,687	(7,525)	SNF Purchased Serv	350,467	197,736	(152,732)	-77.21%
148,781	110,615	(38,166)	Other Purchased Services	439,001	427,829	(11,172)	-2.61%
70,909	31,083	(39,826)	Repairs	193,943	90,476	(103,467)	-114.41%
45,406	43,708	(1,698)	Utilities	143,732	140,264	(3,468)	-2.51%
17,169	18,246	1,077	Insurance	54,636	54,738	102	.22%
45,929	49,901	3,972	Other	114,080	123,714	9,633	7.82%
106,100	108,802	2,702	Depreciation	314,736	325,388	10,652	3.32%
0	0	0	Bond Repayment Insurance	0	0	0	
85,470	40,776	(44,694)	Bond Repayment Interest	140,107	100,016	(40,091)	-40.11%
1,418	(8,929)	(10,346)	Interest	5,884	9,250	3,366	36.42%
2,935	15,104	12,169	Rental - Lease	18,780	42,739	23,958	56.12%
2,064,948	1,979,335	(85,613)	Total Operating Expense	6,145,636	5,867,992	(277,644)	-4.71%
(48,572)	(216,046)	167,474	Income From Operations	46,402	178,700	(132,298)	
			<b>NON-OPERATING REVENUE AND EXPENSE</b>				
160,064	169,458	(9,393)	Non-Operating Revenue	517,592	492,796	24,796	
0	0	0	Interest Income	0	74	(74)	
7,418	7,418	0	Non-Operating Expense	22,253	22,253	0	
152,647	162,040	(9,393)	Total Non-Operating	495,339	470,617	24,722	
104,075	(54,006)	158,081	NET INCOME	541,741	649,317	(107,576)	

	SEPTEMBER 2017	AUGUST 2017
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	66,273	229,250
Reserve Cash (unrestricted)	2,728,247	3,239,771
Reserve Cash (restricted) - construction acct	5,000	2,500
Accounts Receivable	5,846,071	5,505,565
County Treasury receivable	157,363	118,078
Less: Reserve for Uncollectibles	(714,119)	(703,987)
Reserve for Medicare/Medi-Cal	(1,332,649)	(1,214,735)
Inventories	397,571	385,084
Accounts Receivable - Other	2,161,526	1,999,026
Accts Recvble - Construction Donations - Current	817,323	817,323
Prepaid Expenses	278,249	305,840
Medicare/Medi-Cal Settlement	2,179,548	2,065,248
<b>TOTAL CURRENT ASSETS</b>	<b>12,590,403</b>	<b>12,748,964</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	11,369,403	11,337,501
Construction in Progress	5,829,809	5,696,217
Less: Reserve for Depreciation	(19,551,348)	(19,445,177)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>9,868,933</b>	<b>9,809,609</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Indenture agreement - held by trustee	163,511	123,281
Bond Reserve Funds held by trustee	491,383	423,303
Other Receivable-Fund Raising Long Term	1,228,800	1,228,800
Unamortized Bond Issue Cost	(40,779)	(38,061)
Unamortized Bond Discount	(7,030)	(7,349)
Unamortized Cost of Bond Defeasance	45,485	50,503
AP Bond - issue / discount / cost	(0)	(0)
G.O. Bond - issue / discount / cost	9,611	305,943
<b>TOTAL OTHER ASSETS</b>	<b>1,890,980</b>	<b>2,086,419</b>
<b>TOTAL ASSETS</b>	<b>24,350,316</b>	<b>24,644,993</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	556,396	638,638
Accrued Payroll	278,441	299,084
Accrued Payroll Taxes	59,559	(63,932)
Accrued Vacation & Holiday	471,836	473,471
Accrued Health Insurance	32,285	32,285
Accrued Interest	261,873	515,467
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	0	0
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	435,968	467,154
CHAFFA	85,343	97,414
PRIME PLAN	(2,800)	(2,800)
HQAF	0	598,580
IGT (TRAD/PHP)	0	0
Current Portion of Long Term Debt (2007 Bond)	455,000	455,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,633,901</b>	<b>3,510,360</b>
<b>LONG-TERM DEBT</b>		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	845,000	845,000
AP Bond	0	1,685,000
G.O. Bond	1,180,822	5,710,822
Construction Donations - deferred revenue	2,046,123	2,046,123
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	92,035	93,888
E.H.R.	0	0
CHAFFA	0	0
Medicare 2015	0	0
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
GO BOND SERIES B & REFUNDING	6,613,226	0
Less: Current Maturities	(455,000)	(455,000)
<b>TOTAL LONG-TERM DEBT</b>	<b>10,322,206</b>	<b>9,925,833</b>
<b>FUND EQUITY</b>	<b>11,394,210</b>	<b>11,208,799</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>24,350,316</b>	<b>24,644,993</b>
<b>CURRENT RATIO:</b>	<b>5.73</b>	<b>4.19</b>



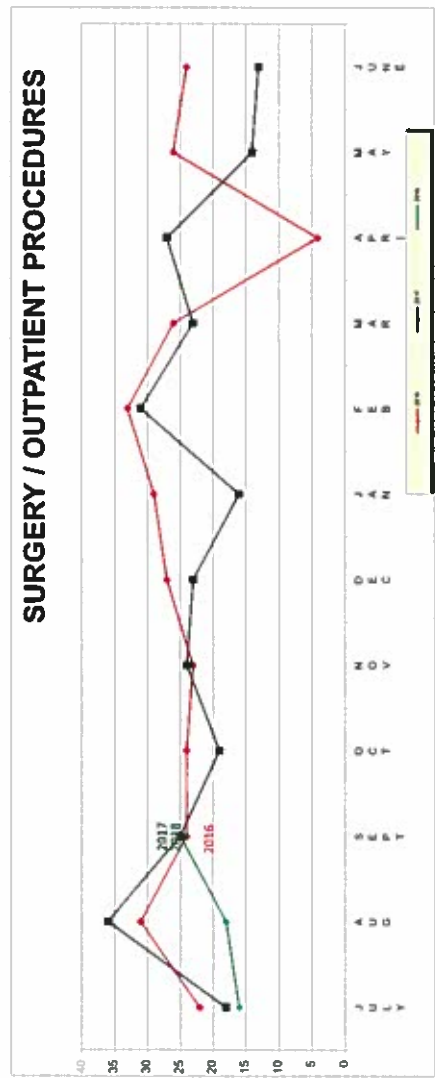
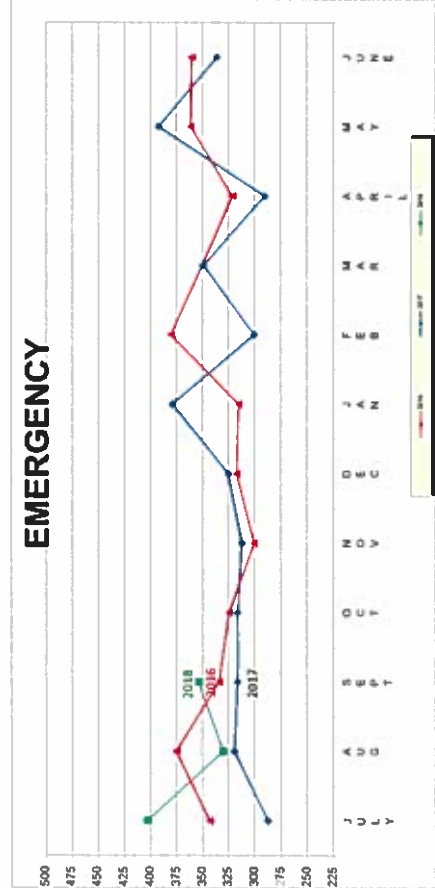
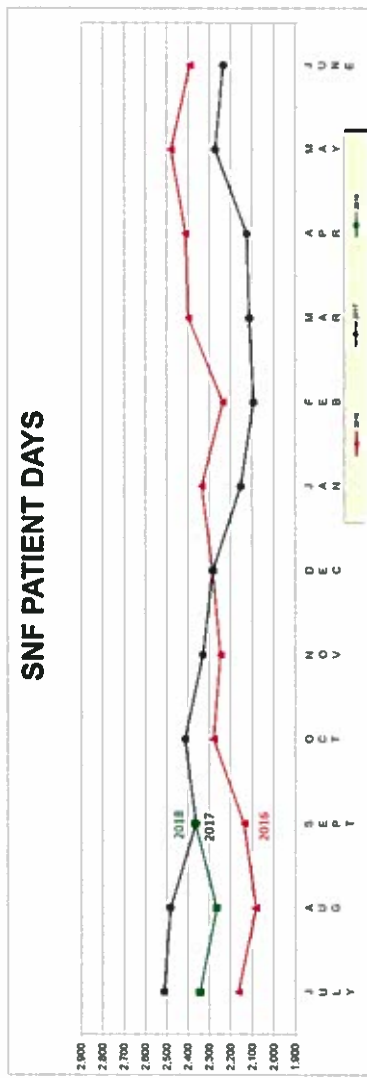
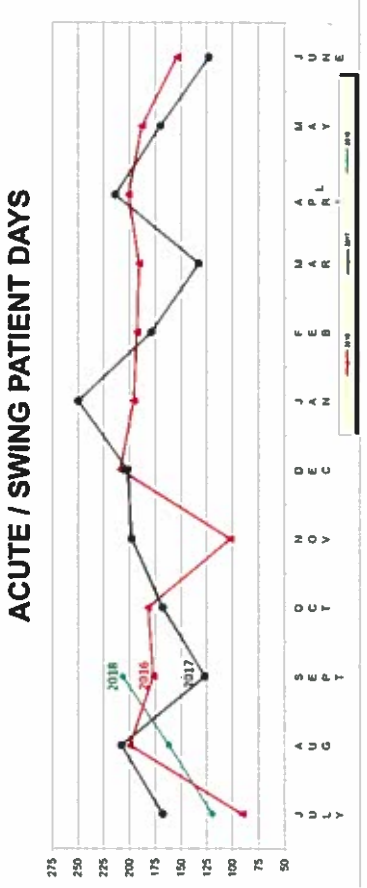
**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
 - Fiscal Year 2018

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
July 31, 2017	2,836,868.36	91,511.88	1,546,588.48	0.00	51,004.54	25,055.00	1,470,528.94	909,011.11	7,568.24
August 31, 2017	3,171,196.46	102,296.66	1,838,495.44	0.00	45,865.64	0.00	1,792,629.80	1,520,008.53	5,467.39
September 30, 2017	3,137,672.03	104,589.07	1,628,967.48	0.00	24,861.80	0.00	1,604,105.68	1,253,719.92	5,566.50
October 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
November 30, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
December 31, 2017	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
January 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
February 28, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
March 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
April 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
May 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
June 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00
<b>YTD TOTAL</b>	<b>9,145,736.85</b>	<b>99,465.87</b>	<b>5,014,051.40</b>	<b>0.00</b>	<b>121,731.98</b>	<b>25,055.00</b>	<b>4,867,264.42</b>	<b>3,682,739.56</b>	<b>18,622.13</b>

<b>ACCOUNTS RECEIVABLE AGING</b>			
	SEPT	AUG	JULY
\$ OUTSTANDING	DAYS OUT	DAYS OUT	DAYS OUT
MEDICARE	1,593,897.74	36.10	44.42
MEDI - CAL	1,866,002.41	48.73	50.20
THIRD PARTY	1,358,190.21	80.21	74.89
PRIVATE	1,050,314.81	300.32	411.27
<b>LTC ONLY (INCLUDE)</b>	<b>1,512,278.34</b>	<b>68.58</b>	<b>66.69</b>
<b>OVERALL</b>	<b>5,868,405.17</b>	<b>58.04</b>	<b>59.55</b>

<b>PAYOR MIX - YTD % OF REVENUE</b>			
	SEPT	AUG	JULY
	3 MONTH AVERAGE		
MEDICARE	42.36%	37.60%	40.13%
MEDI - CAL	40.44%	35.96%	41.59%
THIRD PARTY	15.08%	19.00%	15.84%
PRIVATE	2.12%	7.44%	2.44%

# MAYERS MEMORIAL HOSPITAL DISTRICT





**MAYERS MEMORIAL HOSPITAL  
2016-2017 OPERATING ACTUAL**

	July-16	AUG	SEPT	OCT	NOV	DEC	Jan-17	FEB	MAR	APR	MAY	JUN	6/30/2017 TOTAL	9/30/2016
<b>Operating Revenue:</b>														
Routine														
Acute	405,133	517,477	316,395	404,141	470,275	477,924	604,838	428,369	313,343	506,844	404,362	301,535	5,150,636	1,239,005
SNF	763,719	756,179	718,360	740,180	728,052	709,408	632,388	653,687	662,969	658,101	709,946	699,774	8,432,763	2,238,258
Ancillary														
Acute	219,129	346,588	373,670	259,379	261,639	225,164	347,641	228,421	179,615	276,104	254,851	175,859	3,148,069	939,397
SNF	5,425	6,298	6,979	2,891	5,451	10,187	2,535	6,827	12,712	5,786	5,288	4,188	74,566	18,701
Outpatient	1,287,615	2,060,994	1,597,685	1,493,017	1,468,375	1,701,634	1,557,413	1,693,832	1,911,586	1,673,029	1,686,344	1,610,910	19,742,434	4,946,295
	2,681,020	3,687,546	3,013,089	2,899,608	2,933,793	3,124,316	3,144,815	3,011,136	3,080,224	3,119,865	3,060,791	2,782,266	36,548,468	9,381,655
Less Deductions:														
Contractuals - Care/Cal	745,681	989,200	1,012,799	536,850	782,630	954,695	333,629	627,928	851,876	1,047,323	721,186	1,216,140	9,819,938	2,747,681
Contractuals - PPO	81,962	68,102	144,118	108,885	114,790	83,638	93,296	166,850	107,586	111,281	127,254	91,514	1,299,276	294,182
Charity Care & Write off	0	75	7,994	6,173	0	14,460	11,104	2,646	0	1,984	4,982	21,027	70,445	8,069
Other Contractual write offs	12,528	7,064	108,507	62,754	16,184	132,307	35,239	49,973	33,286	134,601	127,822	137,690	857,955	128,099
Provision For Bad Debts	86,953	146,392	(15,008)	81,761	47,322	123,486	5,966	210,876	79,284	20,893	51,817	7,190	846,941	218,336
Total Deductions	927,124	1,210,833	1,258,410	796,422	960,926	1,308,597	479,234	1,058,272	1,072,032	1,316,083	1,033,061	1,473,561	12,894,555	3,396,367
Other Revenue	38,805	13,989	8,610	21,912	31,250	52,231	4,297	53,780	31,630	41,437	118,781	27,441	444,161	61,404
Net Revenue	1,782,701	2,490,702	1,763,289	2,125,097	2,004,116	1,867,950	2,669,878	2,008,643	2,038,822	1,845,219	2,146,511	1,346,146	24,098,075	6,046,692
<b>Operating Expenses:</b>														
Salaries - Productive	769,962	819,448	738,270	768,445	710,588	776,331	785,116	732,767	773,715	800,984	794,809	738,595	9,209,031	2,327,680
Salaries - Non-productive	92,359	77,138	109,946	109,368	94,837	78,703	181,042	5,272	148,323	106,967	76,557	93,108	1,173,620	279,443
Employee Benefits	225,346	187,209	251,213	242,180	212,094	215,877	214,263	239,835	179,761	261,458	227,817	222,861	2,679,914	663,767
Supplies	170,995	206,551	200,185	194,479	206,212	185,644	200,374	114,264	236,441	232,080	142,495	260,889	2,350,610	577,732
Professional Fees	186,592	140,521	155,728	154,787	140,201	138,705	137,012	141,323	126,489	125,002	135,760	103,202	1,685,303	482,841
Acute/Swing/OB Purchased Serv	15,117	4,264	4,999	4,855	3,942	3,665	5,220	9,066	3,437	5,067	43,457	10,059	113,147	24,380
SNF Purchased Services	56,797	31,251	109,687	82,417	80,546	86,536	50,222	41,104	42,363	62,772	76,197	89,147	809,039	197,736
Other Purchased Services	200,331	116,882	110,615	137,333	104,482	76,108	139,137	164,986	131,072	128,384	124,767	151,481	1,585,578	427,829
Repairs & Maintenance	25,838	33,555	31,083	31,196	63,116	18,495	29,682	39,150	16,499	26,246	34,803	37,894	387,557	90,476
Utilities	50,703	45,853	43,708	41,078	36,244	44,859	46,052	38,140	35,857	36,153	38,562	38,041	495,249	140,264
Insurance	30,934	5,559	18,246	18,188	18,304	18,246	18,246	18,246	13,243	18,246	18,246	18,246	213,949	54,738
Other Expense	45,280	28,532	49,901	34,801	46,167	42,785	43,266	55,205	26,046	45,222	45,448	78,584	541,239	123,714
Depreciation	108,490	108,096	108,802	109,349	109,349	109,220	109,796	126,500	126,251	114,743	103,622	103,723	1,337,941	325,388
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	29,626	29,615	40,776	29,584	29,569	29,486	29,423	29,068	29,076	28,980	3,443	52,621	361,266	109,016
Interest	9,075	9,104	(8,928)	5,596	5,091	5,057	4,809	571	5,007	5,038	4,614	4,515	49,549	9,250
Rent/Lease Equipment	4,302	23,333	15,104	12,826	4,596	10,160	7,629	(10,568)	39,002	6,813	1,604	12,872	127,673	42,739
Total Operating Expense	2,021,746	1,866,912	1,979,335	1,976,493	1,865,338	1,839,879	2,001,291	1,744,930	1,932,552	2,004,155	1,872,200	2,015,837	23,120,666	5,867,982
Net Operating Rev over Expense	(229,044)	623,790	(216,046)	148,604	138,778	28,072	668,587	261,714	107,270	(158,936)	274,311	(669,691)	977,409	178,700
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	163,724	159,614	169,458	292,124	159,464	160,202	159,112	172,068	173,842	189,614	128,428	436,985	2,364,633	492,796
Interest Income	37	37	0	0	0	0	0	0	0	0	0	0	74	74
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,011	22,253
Total Non-Operating Revenue	156,344	152,233	162,040	284,706	152,046	152,784	151,694	164,651	166,424	182,196	121,010	429,567	2,275,696	470,617
Net Revenue over Expense	(72,701)	776,024	(54,008)	433,311	280,824	180,855	820,281	426,365	273,694	23,260	395,321	(240,124)	3,253,105	649,317
YTD	(72,701)	703,323	649,317	1,082,628	1,373,452	1,554,307	2,374,589	2,800,953	3,074,648	3,097,908	3,493,229	3,253,105	3,253,105	649,317

MAYERS MEMORIAL HOSPITAL DISTRICT  
 FINANCIAL SNAPSHOT  
 MONTH ENDED SEPTEMBER 30, 2017

FISCAL 2018

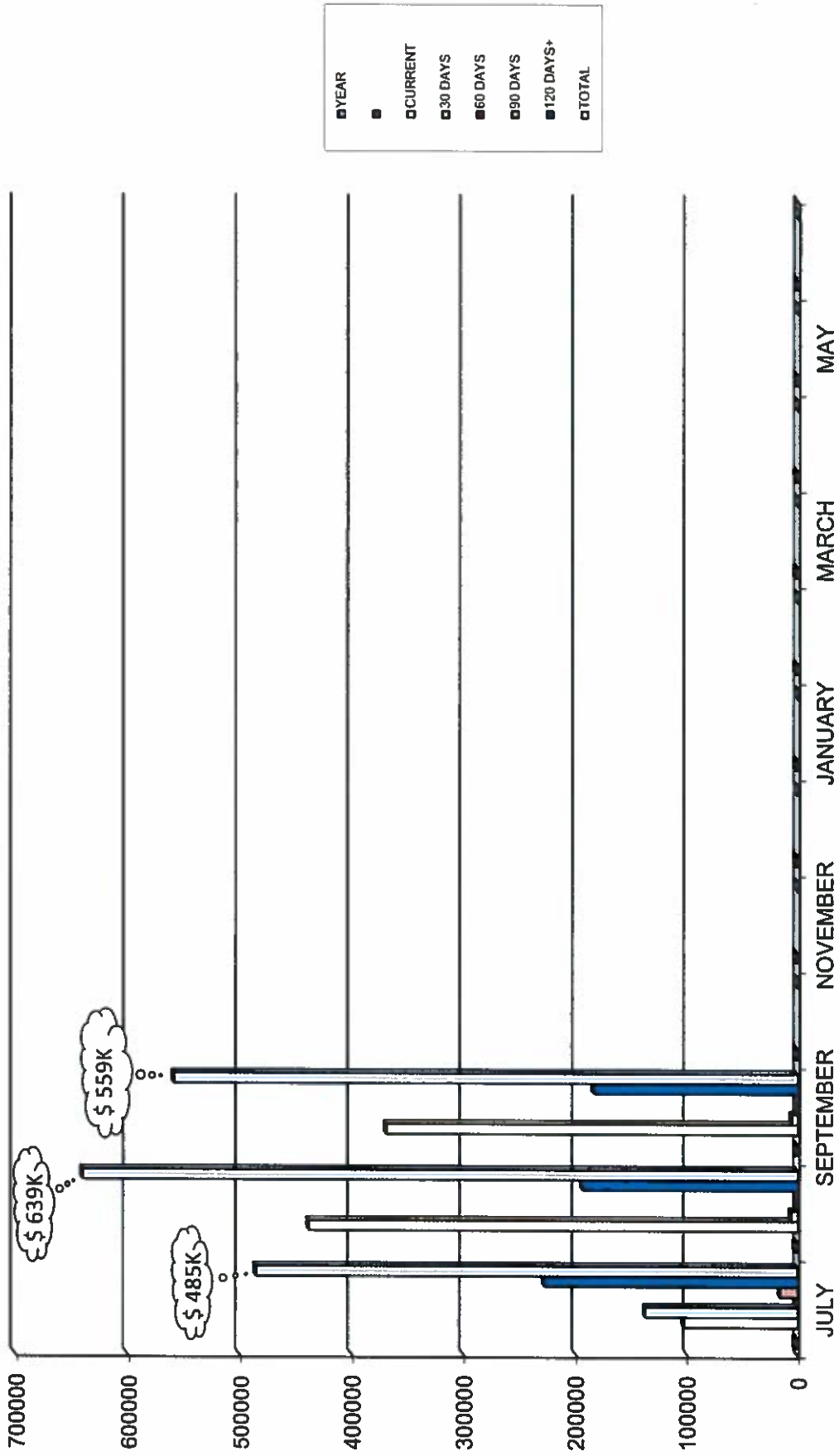
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
 ACTUAL YTD      ACTUAL YTD

	SEPTEMBER 17	SEPTEMBER 16	Variance\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 1,207,037	\$ 1,239,005	(31,967.82)	-3%
SNF	\$ 2,204,446	\$ 2,238,258	(33,811.48)	-2%
Inpatient Ancillary Revenue				
Acute/OB/Swing	566,667	939,397	(372,729.26)	-40%
SNF	10,448	18,701	(8,253.27)	-44%
Outpatient Revenue	5,206,712	4,946,295	260,417.15	5%
Total Gross Revenue	\$ 9,195,310	\$ 9,381,655	(186,344.68)	-2%

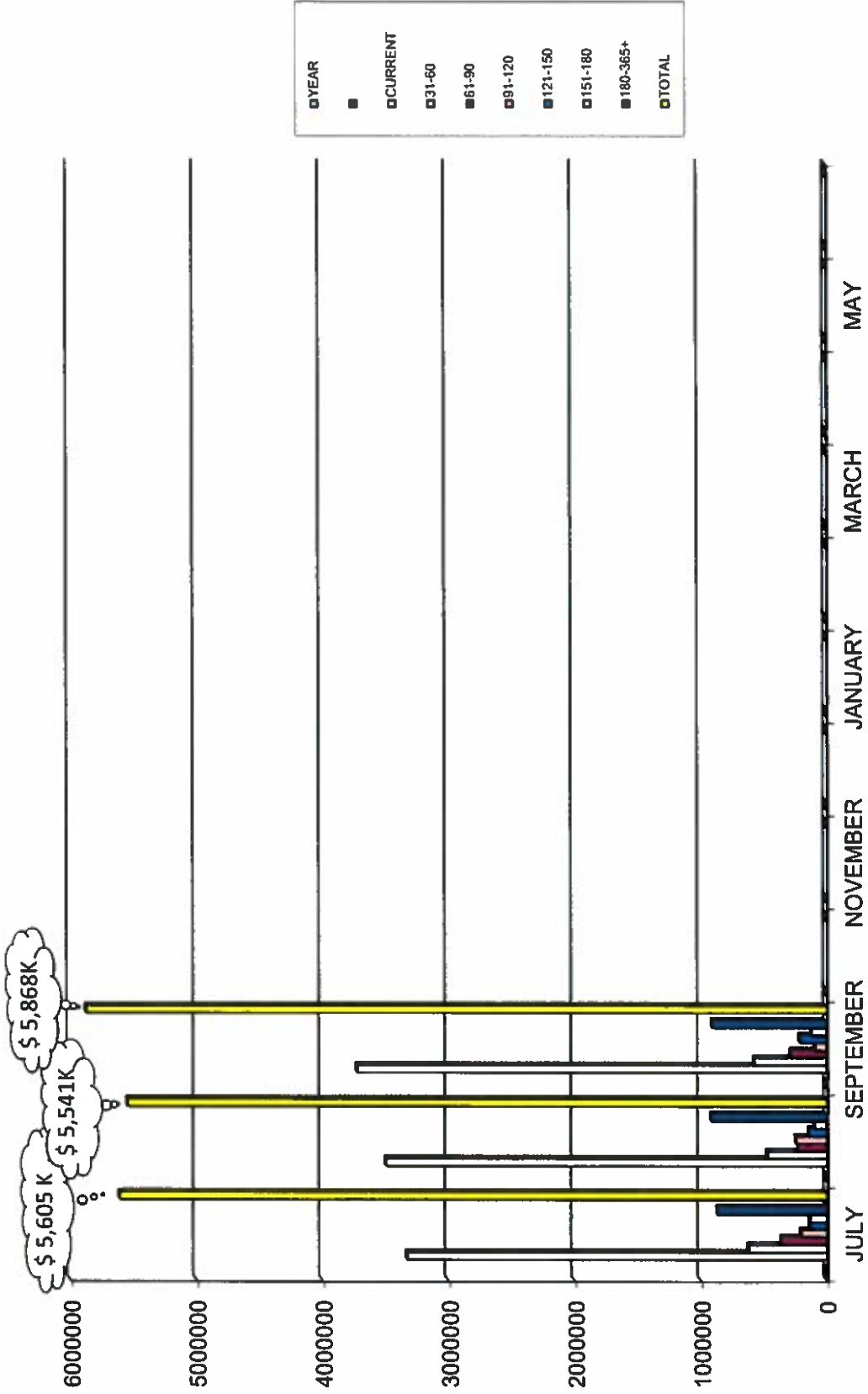
ACTUAL YTD      ACTUAL YTD

	SEPTEMBER 17	SEPTEMBER 16	Variance	Variance %
Statistics				
Patient Days	7468	7861	(393)	-5.0%
Outpatient Services	425	282	143	51%
Labs	2,402	2544	(142)	-6%
Imaging	1,203	1162	41	4%
Hospice	203	363	(160)	-44%
PT	1005	646	359	56%

# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE



**ACCOUNTS RECEIVABLE**

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2017	3,321,560.72	616,495.49	352,261.32	198,260.98	126,718.65	129,986.30	859,622.31	5,604,905.77
AUGUST	2017	3,486,290.52	462,742.97	217,713.12	238,242.09	134,538.03	93,559.85	908,189.48	5,541,276.06
SEPTEMBER	2017	3,716,851.80	565,468.07	276,424.07	85,904.90	206,053.51	115,235.10	902,467.72	5,868,405.17
OCTOBER	2017								0.00
NOVEMBER	2017								0.00
DECEMBER	2017								0.00
JANUARY	2018								0.00
FEBRUARY	2018								0.00
MARCH	2018								0.00
APRIL	2018								0.00
MAY	2018								0.00
JUNE	2018								0.00

**ACCOUNTS PAYABLE (includes accrued payables)**

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2017	103,160.11	138,310.99	27.87	15,750.00	228,263.69	485,512.66
AUGUST	2017	437,957.64	5,833.74	530.00	514.50	194,559.18	639,395.06
SEPTEMBER	2017	369,351.58	5,167.09	0.00	0.00	184,406.75	558,925.42
OCTOBER	2017						0.00
NOVEMBER	2017						0.00
DECEMBER	2017						0.00
JANUARY	2018						0.00
FEBRUARY	2018						0.00
MARCH	2018						0.00
APRIL	2018						0.00
MAY	2018						0.00
JUNE	2018						0.00